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CATALOG CHANGES

Any action by the faculty, the administration, or the Board of Trustees that is duly announced to
the student body will supersede any statement published in this catalog or, if not published in the
catalog, will have the same status as a published statement. This catalog is effective when
published and supersedes all prior catalogs.

Salem University reserves the right to repeal, delete, change, or amend any policies, regulations,
and provisions contained in this publication and may, with or without notice, withdraw or modify
any information contained herein.

Rev. 4.20.22
OVERVIEW

MISSION STATEMENT

The Mission of Salem University is to prepare global citizens with broad knowledge, marketable professional skills, and the ability to make decisions with integrity.

GOALS OF THE UNIVERSITY

The goals of the University are to:

• Serve the public good through academic scholarship and community engagement;
• Create an environment conducive to multicultural understanding;
• Continue professional development of faculty and staff;
• Enhance student learning, teaching and institutional effectiveness; and
• Maintain fiscal integrity through sound financial stewardship.

CORE VALUES

Salem University’s core values are:

• Integrity
• Accountability
• Civility
• Problem Solving

CORE COMMITMENTS

In support of its Mission, Goals, and Core Values, Salem has defined the following Core Commitments:

• Student Engagement and Success: Salem is committed to engaging students with learning experience that provide opportunities for personal and professional growth, and to developing life-long learners.
• Research and Innovation: Salem is committed to research, best practices, and innovation in teaching and learning.
• **Community Outreach and Engagement:** Salem is committed to maintain and advance a culture of engagement and collaboration involving the exchange of knowledge and resources in a context of reciprocity with the citizens and institutions within our community, state, nation, and across the world.

• **Resource Stewardship:** Salem is committed to being an affordable private university that is recognized by diverse stakeholders for its financial sustainability, strong management, human resources, and operational efficiency and effectiveness.

**BRIEF HISTORY OF THE UNIVERSITY**

Salem College received its corporate charter from the State of West Virginia in December 1888 and offered its first term of instruction beginning in April 1889. Individuals in the Salem, West Virginia community founded Salem College to provide an affordable baccalaureate curriculum grounded in the liberal arts to prepare students for occupations, professions, and advanced studies as well as a normal curriculum to prepare educators.

The institution was closely associated for many decades with the Seventh Day Baptist Church, including its Founders. While committed to helping students develop their spiritual lives as well as achieving academic goals, Salem College was never sectarian in its teaching or administration.

In 2017, the institution changed its name to Salem University. This change reflects a desire by multiple constituencies, including students, alumni, and community members, to honor Salem’s West Virginia roots, history, and heritage. However, this change shall not be interpreted as indicating any diminishment of the commitment to the mission to prepare global citizens with broad knowledge, marketable professional skills, and the ability to make decisions with integrity and an international perspective. Salem continues to serve the educational needs of an increasingly diverse, global citizenry and welcomes students from around the world to join the Salem community of scholars, both on campus and through distance education.

**ACCREDITATION AND APPROVALS**

Salem University (Salem) has been accredited by The Higher Learning Commission (HLC) since March 1963. HLC can be contacted at 230 South LaSalle Street, Suite 7-500, Chicago, IL 60604, http://www.hlcommission.org or by telephone 800.621.7440. HLC is one of the institutional accreditation bodies recognized by the U.S. Department of Education. Salem’s main campus is located at 223 West Main Street in Salem, West Virginia, which is within HLC’s region of authority.

Salem is authorized by the West Virginia Higher Education Policy Commission in accordance with the Code of State Rules, Title 133, Series 20, Authorization of http://www.wvhepc.edu, 304.558.0210.
Salem is authorized by the Indiana Board for Proprietary Education, 101 West Ohio Street, Suite 300, Indianapolis, IN 46204-4206. This facility is approved by HLC and BPE as a course location. The BPE can be contacted via www.in.gov/bpe/ or by telephone 317.232.1033.

Salem has been approved to participate in the National Council for State Authorization Reciprocity Agreements. NC-SARA makes it easier for students to take distance courses from accredited institutions across the nation. It is administered by four regional education boards; West Virginia is part of the Southern Regional Education Board. Salem is approved to offer distance education by HLC. NC-SARA may be contacted via http://www.nc-sara.org or by telephone 303.848.3275.

In November 2017, the School of Business was awarded full initial programmatic accreditation status by the Accreditation Council for Business Schools and Programs (ACBSP). This was achieved after a period of candidacy and after a thorough site visit by peer evaluators. ACBSP can be contacted via http://www.acbsp.org or by telephone 913.339.9356.

In July 2020, Salem received notice from HLC that its formal proposal to extend accreditation to the Doctor of Business Administration (DBA) was approved. The specializations are Leadership, Accounting, Project Management, and IT Management. The DBA will be submitted to ACBSP for programmatic accreditation as soon as feasible per ACBSP guidelines.

In October 2014, Salem’s School of Education was awarded programmatic accreditation by the Council for Accreditation of Educator Preparation (CAEP) through the National Council for Accreditation of Teacher Education (NCATE) legacy process. CAEP can be contacted at http://www.caepnet.org or by telephone 202.223.0077. This accreditation covers initial teacher preparation programs and advanced educator preparation programs at Salem; however, this accreditation does not include individual education courses that the institution offers to P-12 educators for professional development, re-licensure, or other purposes.

In January 2021, the School of Education received approval by the Higher Learning Commission to award the Education Specialist (Ed.S.) degree in Educational Leadership. This is a post-master’s credential that is the highest degree awarded by the school. At this time, it has not yet been registered with the U.S. Department of Education; therefore, students are not yet eligible to use Title IV funds for this program.

The School of Education received national program recognition for its graduate level educational leadership programs and undergraduate physical education and health teacher education programs as part of the NCATE legacy process. These include Educational Leadership Constituent Council (ELCC), the National Association for Sport and Physical Education (NASPE), and American Association for Health Education (AAHE).
ELCC is the NCATE Specialized Professional Association (SPA) for leadership preparation and is governed by the National Policy Board for Educational Administration (NPBEA), http://www.npbea.org.

AAHE is the NCATE SPA for health education, which is part of the Society of Health and Physical Educators (SHAPE America, http://www.shapeamerica.org), formerly known as the American Alliance for Health, Physical Education, Recreation and Dance (AAHPERD), http://www.shapeamerica.org/accreditation/healthaccreditation.cfm.

NASPE is the NCATE SPA for sports and physical education, which is part of SHAPE America (formerly AAHPERD), http://www.shapeamerica.org/accreditation/peteacherprep.cfm.

Salem is a member of the National League for Nursing (NLN), an organization dedicated to serving nurse faculty and leaders in nursing education at all levels, from LPN or LVN to doctoral education. NLN may be contacted via http://www.nln.org or by telephone 800.669.1656.

The Bachelor of Science in Nursing (RN-BSN) delivered via distance education is accredited by the National League for Nursing Commission for Nursing Education (NLN CNEA) located at 2600 Virginia Avenue, NW, Washington, DC 20037. The RN-BSN received initial accreditation in March 2018 with quality improvement conditions.

In February 2019, the Master of Science in Nursing (MSN), delivered via distance education, was granted pre-accreditation status by NLN CNEA, effective for three years ending February 28, 2022. Pre-accreditation status does not guarantee that a program will be accredited by the NLN CNEA.

Salem is a member of the Council for Higher Education Accreditation, an association of over 3,000 institutions that is a national advocate and institutional voice for promoting academic quality through accreditation. See http://www.chea.org or telephone 202.955.6126.

**PROFESSIONAL LICENSURE**

All programs offered by Salem University at all levels have been designed to have curricula similar in depth and breadth to other institutions accredited by the Higher Learning Commission or other accrediting agency recognized as such by the U.S. Department of Education. Only the curricula for a few programs at Salem have been designed to lead to professional licensure.

Salem’s Associate of Science in Nursing prepares graduates for career entry as a registered nurse. It has had full accreditation by the West Virginia Board of Examiners for Registered Professional Nurses since April 2018. The program conforms to the requirements of the State of West Virginia 19 CSR 1, Policies, Standards and Criteria for Evaluation and Accreditation of
Colleges, Departments or Schools of Nursing. The Board can be contacted via http://www.wvrnboard.wv.gov or by telephone 877.743. 6877.

The Salem University, Associate of Science in Nursing program is pursuing pre-accreditation candidacy from the National League for Nursing Commission for Nursing Education Accreditation (NLN CNEA), located at 2600 Virginia Avenue, NW, 8th Floor, Washington, DC 20037; phone 202-909-2500. Interested parties are invited to submit third-party comments in writing directly to NLN CNEA, attention Lesleyan Jackson, NLN CNEA Manager of Accreditation Services.

Salem’s Bachelor of Science in Education–Licensure program prepares graduates for career entry with initial teacher licensure. The graduate Educational Leadership programs of study prepare graduates for advanced administrative licensure at the principal, general supervisor, and superintendent levels. These have been approved by the West Virginia Board of Education, a division of the West Virginia Department of Education, since their inception, most recently in conjunction with CAEP NCATE accreditation process. The Department may be contacted via https://wvde.state.wv.us or by telephone 304.558.2681.

Salem’s Bachelor of Science, Master, and Doctor of Business Administration offer specializations in accounting; however, these programs were not designed to meet the requirements for professional licensure as an accountant in any State. Students interested in accounting careers should contact the West Virginia Board of Accountancy via https://www.boa.wv.gov or by telephone at 304.558.3557.

Each State has sovereignty with respect the requirements for gaining and maintaining professional licensure in the given State. Professional licensure is not national in scope. Salem has not determined if its curricula leading to professional licensure meet the requirements of States other than the State of West Virginia. (See 34 CFR 668.43, July 1, 2020.)

**GOVERNANCE AND ORGANIZATION**

Effective June 1, 2005, the Board of Trustees was vested with the authority for the control and management of the University. The Board of Trustees meets quarterly and more frequently if necessary. The Board appoints the Chief Executive Officer (CEO) and is responsible for the CEO’s supervision and performance reviews. The CEO manages all aspects of the university’s operations, including recommending additional officers for consideration by the Board. All trustees and officers operate in the best interests of the university and its diverse constituencies without conflict of interest and consistent with customary fiduciary duties including, without limitation, the duties of loyalty and care.

Academics is headed by the Provost, who reports to the CEO. The Provost is advised by the Academic Leadership Team, which comprises all academic program leaders. This standing committee promotes and facilitates fulfilling the mission of the university; provides input on the design, delivery and renewal of programs of study; leads academic program and process evaluations; and reviews, discusses, and recommends changes in undergraduate and graduate programs, policies, and procedures.
Salem Education LLC owns Salem University LLC. Salem Education LLC is a Delaware company headquartered at 3600 Market St., Suite 530, Philadelphia, PA 19104. Salem University LLC is a Delaware company that operates under the tradename Salem University at 223 West Main Street, Salem, WV 26426. It formerly was Salem International University LLC at the same location. The name was changed by resolution of the Board of Trustees in September 2017.

Salem University and Salem International University are registered tradenames in West Virginia, Indiana, and Florida.

**NON-DISCRIMINATION**

Salem University follows the letter and spirit of the Civil Rights Act of 1964 and the Title IX Amendment to the Education Amendments of 1972, as well as Section 504 of the Rehabilitation Act of 1973, the West Virginia Human Rights Act, the Americans with Disabilities Act of 1990, the Equal Employment Opportunity Act of 1972, and other applicable laws and regulations. Salem University will not discriminate against any employee or applicant for employment based on race, color, creed, religion, gender, sexual orientation, age, national origin, ability or disability. Salem admits students of any race, color, creed, religion, gender, sexual orientation, national origin, ability, or disability to all the rights, privileges, programs, and activities generally accorded or made available to students at the University. It does not discriminate based on race, color, creed, religion, gender, sexual orientation, national origin, ability or disability in the administration of its educational policies, admission’s policy, employment practices, scholarship and loan programs, athletic and other University-administered programs.

Salem University is an Equal Opportunity Employer. It prohibits discrimination and harassment of any kind.

**RETENTION AND GRADUATION RATES**

Information about retention and graduation rates as well as other information in compliance with the Student Right to Know and Campus Security Act is available in the President’s Office and online via the Disclosures page, www.salemu.edu/about/disclosures, which is incorporated by reference. The Annual Security Report (Clery Report) and the Annual Fire Safety Report are available online via the Disclosure page in one download file and in printed format as well.

**EMERGENCY PHONE NUMBER**

**Dial 9-1-1**

From campus desk phones, you may need to dial 9 first, then dial 911. Call Security after you call 9-1-1.
DISCLOSURE OF STUDENT INFORMATION

Salem collects, processes, and maintains student information that is germane to the institution and the students based on two criteria: enabling the university to better serve its objectives and strengthening the efforts to protect students from any damage that might result from a misuse of the information. Salem University will not redistribute or sell student information including, but not limited to, student lists, mailing labels, or electronic emails for any solicitation, commercial, recruitment, or any other purpose that is not directly related to the university. Salem complies with the provisions of the Family Educational Rights and Privacy Act (FERPA; 20 U.S.C. §1232g; 34 CFR Part 99) and Federal Regulations related thereto concerning disclosure and dissemination of student records.

DIRECTORY INFORMATION: As defined by Salem within FERPA guidelines, directory information may be released as public information without prior consent: name, local address and phone number, permanent address and phone number, email addresses, date and place of birth, citizenship status, number of academic hours completed, level of education, academic major, full- or part-time status, academic and nonacademic honors, high school and other educational institutions attended, scholarship information and amount, and dates of attendance; as well as height and weight of members of athletics teams.

Public information may be disclosed on an unlimited basis by university personnel in response to oral or written requests. Students who do not want to have their directory information published must submit a written request to the administration. The procedures and policies regarding student and parent access to educational records maintained by and at the university are available upon request from the Registrar. Students may examine their educational records by submitting a written request.

GENERAL DATA PRIVACY REGULATION (GDPR): Salem complies with provisions of the GDPR. The European Union (EU) enacted GDPR effective May 25, 2018. This regulation aims to protect consumers’ rights to their own data. GDPR has 7 principles: 1) lawful, fair, and transparent processing; 2) purpose limitation; 3) data minimization; 4) accurate and up-to-date processing; 5) limitation of storage in the form that permits identification; 6) confidential and security; and 7) accountability and liability.

In conformance with this regulation, Salem has developed a committee and structure to facilitate the data privacy, data management, and data governance needs of Salem’s students from EU member states. The Data Governance Committee (DGC) is chaired by the Chief Data Officer (CDO) and includes representatives from various departments within the university. The DGC defines, collects, manages, shares, and secures all data in use at Salem. The CDO is Salem’s point person regarding any data inquiry. All staff should seek guidance from the CDO with any data question or need. The CDO can provide information on Salem’s data collection, data storage, data systems, data management, data security, data policies, data procedures, and other data needs across all data storage systems at Salem. The DGC and the CDO are responsible for managing all university data policies and procedures, and when necessary, to make recommendations for changes to these policies and procedures following Salem’s policies and procedures for such revisions.
STATE OF RESIDENCE: In conformance with Federal regulations, it is the policy of Salem University that each applicant must inform the University of their State of Residence in the USA at the time of enrollment. Furthermore, each student is required to maintain accurate, timely information regarding permanent address including State of Residence, which is maintained in the Student Information System and available to registered students via the Student Portal.

TELEPHONE DIRECTORY

This list of phone numbers may be used to conduct business with Salem. If the party called is busy or unavailable, you will be able to leave a message with your callback number.

<table>
<thead>
<tr>
<th>DEPARTMENT OR OFFICE</th>
<th>TELEPHONE NUMBER</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts Payable</td>
<td>304.326.1450</td>
</tr>
<tr>
<td>Admissions Office</td>
<td>304.326.1109</td>
</tr>
<tr>
<td>Alumni Relations.</td>
<td>304.326.1599</td>
</tr>
<tr>
<td>Athletics Compliance Coordinator</td>
<td>304.326.1272</td>
</tr>
<tr>
<td>Athletics Office</td>
<td>304.326.1286</td>
</tr>
<tr>
<td>Blackboard Technical Support</td>
<td>317.333.7300</td>
</tr>
<tr>
<td>Bookstore</td>
<td>304.326.1207</td>
</tr>
<tr>
<td>Bursar, Business Office</td>
<td>304.326.1310</td>
</tr>
<tr>
<td>Campus Safety &amp; Security</td>
<td>304.326.1302 or 304.326.1466</td>
</tr>
<tr>
<td>Housing</td>
<td>304.326.1473</td>
</tr>
<tr>
<td>International Affairs</td>
<td>304.326.1415</td>
</tr>
<tr>
<td>Library</td>
<td>304.326.1390</td>
</tr>
<tr>
<td>Main Operator.</td>
<td>304.326.1109</td>
</tr>
<tr>
<td>On Campus Admissions</td>
<td>304.326.1109</td>
</tr>
<tr>
<td>Online Admissions</td>
<td>844.462.9128</td>
</tr>
<tr>
<td>Personnel</td>
<td>304.326.1234</td>
</tr>
<tr>
<td>Physical Plant</td>
<td>304.326.1341</td>
</tr>
<tr>
<td>Post Office</td>
<td>304.326.1296</td>
</tr>
<tr>
<td>President</td>
<td>304.326.1234</td>
</tr>
<tr>
<td>Provost</td>
<td>304.326.1123</td>
</tr>
<tr>
<td>Registrar</td>
<td>304.326.1304</td>
</tr>
<tr>
<td>Residence Life</td>
<td>304.326.1473</td>
</tr>
<tr>
<td>Security</td>
<td>304.326.1302 or 304.326.1546</td>
</tr>
<tr>
<td>SEVP Principal Designated School Official (PDSO)</td>
<td>304.326.1482</td>
</tr>
<tr>
<td>Student Advancement and Success</td>
<td>317.804.1885</td>
</tr>
<tr>
<td>Student Life</td>
<td>304.326.1482</td>
</tr>
<tr>
<td>Technical Support Center</td>
<td>304.326.1259</td>
</tr>
<tr>
<td>Toll Free</td>
<td>844.462.9128</td>
</tr>
<tr>
<td>Veterans Affairs School Certifying Official (VA SCO)</td>
<td>304.326.1466</td>
</tr>
</tbody>
</table>
BUILDINGS AND FACILITIES

Salem’s campus comprises more than 100 acres in Salem, West Virginia. The center of the campus is a collection of buildings known as the Valley of Learning, which includes the main administrative and academic buildings, the gymnasium, the natatorium, and the chapel.

The original Administration Building of Salem College is located on Main Street beside the Jennings Randolph House. It is listed on the National Register of Historic Places. It is not in service.

Benedum Library is located on the first floor of the Learning Resources Center. The facility is open Sunday through Friday; it is closed for university holidays. The library is open to all students both on campus and online. Its collection includes about 67,000 books, over 1,000 audiovisual aids, 5 newspapers, 2,765 electronic journals, and 300,000 microfiches. The library is a partial depository for United States Government documents. Links to online materials from the government are included in the online catalog. The physical collection may be reviewed at www.libraryworld.com, using the login name “Benedum Library”. In addition to Salem’s own collection, students may access additional library collections and request resources through interlibrary loan. The library subscribes to several online databases via the WVInfoDepot of the West Virginia Library Commission. The library subscribes to LIRN®, www.lirn.net, which provides 88 databases to support the various academic programs. On campus in West Virginia, the library contains a computer lab, photocopier, and other resources for public use.

The library has automated its collection and provides computerized access through the campus-wide network as well as providing access to diverse learning resources 24/7 via the Internet for students taking blended or distance education courses across the nation and worldwide.

Brewster All-Faiths Chapel serves as a place for meditation and worship for all students. The Chapel can accommodate up to 200 persons for services and events. It serves as a lecture hall from time to time.

Carlson Hall of Science is a three-story academic building named in honor of Chester Carlson the developer of xerography. The first floor of Carlson Hall of Science houses the Orla A. Davis Lecture Hall, an auditorium that seats about 200 persons, as well as several classrooms and faculty offices. Biology, chemistry, and physics labs are on the second and third floors.

Catalano Stadium is an athletic facility located two miles west of the main campus. It is the home field for men’s and women’s soccer and is used for a variety of intercollegiate and intramural sporting events. It was named in honor of John D. Catalano’s father, Don. John D. Catalano was inducted to the Salem Athletic Hall of Fame for his contributions.

Erickson Alumni Center is located on Main Street across from the Jennings Randolph House. This facility includes a large multipurpose meeting room with kitchen on the first floor and two overnight accommodations upstairs. The center is named for the Erickson Family in honor of the late Charles O. Erickson, a well-known business and civic leader from Parkersburg, West
Virginia, who provided generous funding to build an alumni center at each of the institutions of higher learning in West Virginia.

**Frank Loria Memorial Baseball Field** is the home of the Salem Tigers baseball team. It is part of Clarksburg City Park. The field is named in honor of Frank Loria, a talented multi-sport athlete at Notre Dame High School in Clarksburg who went on to play for Virginia Tech, where he was a consensus All-American defensive back. He then became a coach at Marshall University. Sadly, he was among the 75 players and coaches from Marshall who perished in the tragic Southern Airlines Flight 932 crash on November 14, 1970.

**Hoffheimer Hall** and **Montgomery Hall** are six-story student residence facilities that can accommodate about 200 students each. Both single- and double-room accommodations are available. Each hall includes laundry facilities, a study lounge, and a social lounge. These facilities are outfitted with wireless (Wi-Fi) Internet and cable television.

**Hope Field** has been the home of Salem’s softball team since 1984. It is named for the generous support provided by Hope Gas, Inc., which is now a part of Dominion Energy. Many improvements have been made over the years with the most recent being the addition of a professional infield mix for an improved playing surface. New dugouts and locker rooms are planned.

The **Jennings Randolph House** is the childhood home of Senator Jennings Randolph, a distinguished graduate of Salem College (Class of 1924). He served in the U.S. House of Representatives (1933-1947) and the U.S. Senate (1958-1985). He is perhaps best remembered for sponsoring the 26TH Amendment to the Constitution, granting the right to vote to citizens at age 18. He championed this cause from 1942 until its adoption in 1971. The residence is used on special occasions.

The **Learning Resources Center** is a three-story building with the first-floor housing the Benedum Library. The second-floor houses nursing labs, offices, and a classroom. The third floor has 10 classrooms including 4 computer labs and 10 faculty offices.

**Mike Carey Court** in the TED gymnasium was dedicated in his honor in 2018. It is a Connor performance floor that is the home for men’s and women’s basketball and women’s volleyball. As a student at Salem College, Carey scored more than 2,000 points for Salem before graduating in 1980. He continues to rank near the top of Salem's career scoring leaders and is a career free-throw percentage leader. He was the West Virginia Intercollegiate Athletic Conference's (WVIAC) leading scorer in 1978, a member of the 1979 WVIAC All-Tournament team, and the 1977 WVIAC Freshman of the Year. Carey began his collegiate coaching career as an assistant at Salem in 1981, taking the reins of the men's program in 1988. His teams made two NAIA and seven NCAA Division II postseason appearances and claimed five WVIAC Championships and three WVIAC Tournament Championships. The Tigers twice made the Elite Eight and earned a trip to the Final Four in 1997. Leading his team to a No. 1 national ranking in two seasons, Carey earned four WVIAC Coach of the Year awards along with a pair of NCAA Division II East Region Coach of the Year accolades. Capping his career at Salem with a 288-102 overall record,
Carey was inducted into the Salem Athletic Hall of Fame in 1992. Coach Carey currently is the Head Women’s Basketball Coach at West Virginia University in Morgantown, WV.

The Online Operations Center is located at 8500 Keystone Crossing, Suite 310, Indianapolis, IN 46240, USA. This facility provides an administrative support center as well as a call center for online admissions. It serves as an additional location to deliver courses for the Bachelor of Arts in Criminal Justice, Bachelor of Science in Business Administration, Bachelor of Science in Information Technology, and Master of Business Administration as blended, low-residency programs to domestic and international students.

The Randolph Campus Center (RCC) is a three-story multi-use facility that includes the dining hall, campus post office, bookstore, Tiger’s Den coffeehouse, conference rooms, including the Cecil H. Underwood Conference Room, the Huffman Room, and the Powell Lounge. The RCC houses the Offices of the President, Provost, Academic Deans and Program Directors, Admissions, Financial Aid, Registrar, Campus Safety and Security, and the Business Office. The main floor features the Tiger’s Den and the Cub Hub.

The T. Edward Davis Building (TED) houses the Department of Athletics, gymnasium, locker rooms, athletic training facilities, a six-lane competition swimming pool, and the Harry Hartman Fitness Center. The Fitness Center is equipped to promote the health, strength, and stamina of student-athletes. It includes a range of exercise equipment including free weights, trap bars, jump ropes, chains, resistance bands and various Cybex machines. As well as being home to the Salem Water Polo and Swimming teams, the swimming pool is utilized by the Parkersburg YMCA and regional high schools for competitions. The athletic training facility features two hydro-therapy pools with capabilities to monitor exercise performance on a submerged treadmill, three offices, and a Cybex® TRAZER. The goal of the athletic training department is to serve student-athletes by helping prevent injuries and providing effective rehabilitation when needed.

ADMISSIONS

Admission to Salem is open to all qualified applicants regardless of race, color, creed, religion, gender, sexual orientation, national origin, or ability/disability. Anyone wishing to attend Salem can obtain the necessary application from the Office of Admissions or online from our website at www.salemu.edu. The completed application should be submitted to the Office of Admissions as early as possible. The university admits students on a rolling, monthly start basis.

Acceptance is solely within the discretion of Salem University; some programs have additional admissions requirements explained below.

CAMPUS VISITS AND TOURS

Prospective students and their families are encouraged to visit the campus. The Admissions Office is open from 8:00 a.m. until 5:00 p.m. Monday through Friday, holidays excepted. Guided tours are offered throughout the day and on Saturdays by appointment.
DOMESTIC ADMISSIONS

CERTIFICATION OF GRADUATION

UNDERGRADUATE

Domestic applicants must have earned a high school degree from an accredited secondary school in the US or have passed a high school equivalency test (HiSET). Prospective students are required to submit a signed certification of high school graduation or equivalency examination. This signature is acceptable proof of graduation per Federal law. Students using Federal financial also sign a certification of graduation as part of the FAFSA process. This signature is acceptable proof of graduation per Federal law.

GRADUATE

Domestic applicants must have earned a bachelor’s degree from an accredited college or university in the US. Prospective students are required to submit a signed certification of same. This signature is acceptable proof of graduation per Federal law. Students using Federal financial also sign a certification as part of the Free Application for Federal Student Aid (FAFSA) process. This signature is acceptable proof of graduation per Federal law.

FALSE CERTIFICATION

If a student signs a false certification, they will be ineligible for all Federal financial aid. The student is liable for repayment of all institutional charges and any stipends received for their entire period of enrollment at Salem. All future estimated payments will be cancelled. In addition, the University is required to notify the U.S. Department of Education of any student who certifies false information on their FAFSA.

ADMISSION TO EDUCATIONAL LEADERSHIP LICENSURE PROGRAMS

MASTER OF EDUCATION IN EDUCATIONAL LEADERSHIP

Applicants must:

1) Possess an undergraduate degree in education and have a valid teaching certificate or otherwise be approved for admission by the Dean of Education and the Provost.

2) Have successfully completed three (3) years of full-time teaching or management-level experience as defined by West Virginia State Board of Education Policy 5202:
   § 4.46. Management Level Experience. – Work experience in which an individual’s assignment in the organization is designated as a position of authority with responsibility for regulating the relationships between and among people.
   § 4.67. Teaching Experience. – Classroom teaching or student support services* experience within the specialization(s) and grade levels reflected on the educator’s license.
For definitions of “student support services” please refer to West Virginia State Board of Education Policy 5202. Definitions can be found at: http://wvde.state.wv.us/policies/.

3) Have a cumulative undergraduate GPA of 2.75 or higher.

**EDUCATION SPECIALIST AND POST-MASTER’S CERTIFICATE OF ADVANCED STUDIES IN EDUCATIONAL LEADERSHIP**

Applicants must meet the guidelines for admission to the M.Ed. in Educational Leadership (above) as well as the following criteria:

1) Have earned an education-related master’s degree and have a current, valid teaching certificate or otherwise be approved by the Dean of Education and the Provost.
2) Have a minimum 2.75 undergraduate GPA and a minimum 3.0 graduate GPA.

**ADMISSION TO THE MASTER OF EDUCATION IN CURRICULUM AND INSTRUCTION**

**MASTER OF EDUCATION IN CURRICULUM AND INSTRUCTION**

Applicants must:

1) Have earned an undergraduate degree in education or a training-related field, or otherwise be approved for admission by the Dean of Education and the Provost.
2) Have an undergraduate cumulative GPA of 2.75 or higher.

**EDUCATION PROFESSIONAL DEVELOPMENT ADMISSIONS**

Professional development or non-degree-seeking (NDS) status applies to students who are not enrolled in a degree program but want to complete graduate course work to achieve personal or professional goals. Permission to enroll in graduate courses does not constitute admission to any graduate degree programs. Students who wish to change from NDS to regular enrollment status must complete the application process and fulfill the requirements for admission to the program in effect at the time of formal application. Coursework completed as a NDS student may apply to the chosen degree program, as appropriate, depending on an official degree audit and grades.

**NURSING ADMISSIONS**

Students applying to one of Salem’s nursing programs must have their official transcripts sent to Salem from each post-secondary academic institution they have attended previously, regardless of whether or not they are wanting to transfer any courses. All official transcripts must be received by the end of the student’s first course or the student may be dropped administratively from the nursing program. Applications are considered incomplete until they contain all required academic records.
**STUDENT-ATHLETE ADMISSIONS**

Student-athletes who wish to participate in intercollegiate athletics must complete the admissions process required of all students, either domestic or international. In addition, student-athletes must follow National Collegiate Athletic Association (NCAA) regulations to be eligible to practice, compete, and receive financial assistance. Student-athletes and staff must follow and meet the guidelines set forth by the various athletic conferences of which Salem is a member.

The American College Testing (ACT) or Scholastic Aptitude Test (SAT) must be taken prior to enrollment in any college or university. The ACT or SAT must be on file and valid for athletic eligibility determination.

Student-athletes must submit proof of graduation, including but not limited to an original, official high school transcript. This must be delivered to the NCAA Eligibility Center. Original, official transcripts must be provided for all previously attended universities or colleges and must be submitted to the Salem Athletic Compliance Office prior to participation. Student-athletes must demonstrate they meet all NCAA and conference requirements at matriculation and continue to meet same annually thereafter. All eligibility questions should be directed to the Compliance Coordinator in the Athletics Department.

**INTERNATIONAL ADMISSIONS**

Salem is authorized under Federal law to enroll non-immigrant alien students. In order to take classes on campus, a student must have a valid F-1 visa. Salem is required to have official documentation that certifies that the applicant has completed a bachelor’s degree or equivalent credential and is prepared to undertake college-level work in English.

International applicants who are granted a non-immigrant visa to attend Salem must commit to an enrollment of at least two academic semesters (representing eight months of continuous enrollment) in order to be admitted and to be eligible for an international student scholarship. If an international student withdraws or transfers prior to the completion of the minimum two semesters, the tuition, fees, room and board charges are non-refundable. Applicants must complete the following steps prior to enrollment:

- **Submit Official Documentation of Prior Educational Attainment.** Documents that demonstrate completion of educational credentials vary from country to country. For documents in English or Spanish, notarized copies of diplomas, certificates, transcripts, examination scores, and so forth, may be used to establish completion of prerequisite education and eligibility to enroll at Salem. For documents in other languages, the student must have the credentials evaluated by an agency recognized by the National Association of Credential Evaluation Services, the cost of which will be borne by the student. A current list of evaluators is available at http://www.naces.org/members.html.

- **Submit Proof of Financial Support.** Verification must be provided to Salem University that the student has the necessary funds to cover the costs for one academic year of full-time study before Salem can issue a Form I-20. The amount of funding may vary depending upon the duration of stay. International students are
required to submit an advance deposit of up to one semester’s room and board prior to enrollment. Students may enroll in classes for a full 12 months per year, which is three semesters. If a student plans to enroll for 12 months per year, they must be prepared to pay for tuition, room and board, course materials, personal expenses, and so forth, for the third semester.

- **Submit Evidence of English Proficiency.** This requirement can be satisfied by a TOEFL (Test of English as a Foreign Language) paper-based test (PBT) score of 500 or more, a TOEFL Internet-based test (iBT) score of at least 61, an IELTS (International English Language Testing System) score of 5.5 or better, or a passing score on a Salem placement test. This requirement may be waived for students who have graduated from a secondary school where English is the language of instruction.

**READMISSION**

Former students who were in good standing in the last semester attended and who have not been enrolled for one semester or longer must reapply. Upon readmission these students will be subject to the requirements set forth in the current catalog at the time of readmission. Registration deposits must be remitted in the same manner as required for new students.

A student who has been suspended from Salem will not be considered for readmission until the period of suspension has elapsed. A student who seeks to be readmitted before the period of suspension has elapsed must submit a request for readmission in writing to the Provost.

**PLACEMENT TESTING**

Salem uses standardized tests for placement. Students who do not meet the minimum criteria will be counseled to take developmental courses. International students may be limited to taking English as a Second Language (ESL) courses until they demonstrate sufficient oral and written English proficiency to be successful in their studies.

**AUDITING**

A student who wishes to attend classes in residence at Salem without receiving credit will be classified as an auditor and must file an application for admission and the applicable tuition and fees. Applications can be obtained from the Office of Admissions. An auditor is expected to attend class regularly and participate in class activities but is not required to take examinations. Any auditor who wishes to become a student for credit must apply for that credit and satisfy university entrance requirements before the mid-point of the course in which the student is enrolled as an auditor.

**VETERANS AFFAIRS**

Salem has a VA School Certifying Official (SCO) in the Financial Aid Office who can provide forms, information, and a point of contact to assist veterans in receiving benefits. Program approvals are handled with the state approval authority administered by the West Virginia
Higher Education Policy Commission. For additional information, contact the Financial Aid Office at vasco@salemu.edu.

Regarding compliance with VA Post 9/11 G.I. Bill® (Ch. 33) or Vocational Rehabilitation and Employment (Ch. 31) benefits, while payment to the institution is pending from the VA, Salem will not prevent their enrollment, assess a late penalty or fee, require secure alternative or additional funding, deny their access to any resources (access to classes, libraries, or other institutional facilities) available to other students who have satisfied their tuition and fee bills to the institution. However, to qualify for this provision, such students may be required to produce the VA’s Certificate of Eligibility by the first day of class, provide written request to be certified, or provide additional information needed to properly certify the enrollment as described in other institutional policies (see our VA School Certifying Official for all requirements).

FEDERAL WORK-STUDY PROGRAM

Students who qualify for Federal Financial Aid are eligible for college work-study employment at the university. Students in the work-study program compete for jobs and are hired to perform work as assigned by the university. Work-study employees may be paid compensation to their maximum amount of the award. Salem conforms to US Federal guidelines for work-study employees.

ACADEMIC SUPPORT SERVICES

COURSE SCHEDULING

The Registrar’s Office schedules courses for all students on a semester basis. Students may request to be placed in on-campus, blended, or distance education sections from time to time as they desire. Such requests are taken into consideration and approved if possible. However, Salem University reserves the right to schedule courses to ensure its ability to deliver programs of study for all students to progress toward graduation as swiftly as feasible. The vast majority of courses are four weeks in duration, starting on about a one-course-per-month schedule. A few courses have extended durations, which are noted clearly in the students’ schedules. Course schedules take into account the students’ degree requirements and timely progression toward graduation.

Students may choose to take a Standard Period of Non-Enrollment (SPNE) or other Leave of Absence (LOA) within federal guidelines and without having to withdraw. Please see Periods of Non-Enrollment below.

ACADEMIC ADVISING

Salem provides academic advising by the deans and program directors or coordinators. Advising may be initiated informally by calling, emailing, or visiting the program leaders, or more formally by arranging a conference call or in-person meeting. Faculty advisors serve as guides
and will help students complete their educational programs and options. The advisor may refer the student to career advising or other support services as appropriate.

**STUDENT ADVANCEMENT AND SUCCESS**

The Office of Student Advancement and Success (SAS) is located on the third floor of the Randolph Campus Center. SAS may be reached via email to SalemSAS@salemu.edu. It serves all of Salem’s campus and distance education students. SAS focuses on three aspects of student success: Student Learning, Student Engagement, and Student Satisfaction.

**Student Learning** focuses on the support and resources provided to students. These services include placement, assistance for students with disabilities, study skills, tutoring, test-taking skills, using the learning management system, time management, prioritization, and general guidance to address various concerns raised by students. Tutoring, the Writing Center, and other services are provided to help students improve their achievement.

**Student Engagement** focuses on student involvement in campus life, both inside and outside the classroom, to develop an integrated approach to the total student experience. Coordinated through the Dean of Student Life, student engagement includes various events, student organizations, co-curricular activities, community service, residence life, athletics and career advising. Student engagement builds on the eight dimensions of wellness: social, educational, community, physical, spiritual, cultural, career services and emotional.

**Student Satisfaction** addresses feedback from students regarding their perceptions attending Salem. Satisfaction surveys are conducted each fall and spring semester, which give students a means to express their opinions of multiple aspects of university life. The collected data are used to inform changes that are expected to have a positive impact on the overall student experience.

**TUTORING**

Students may request professional tutoring for classes in which they are experiencing difficulty. Tutoring services are arranged by contacting the Office of Student Advancement and Success (SAS). Services are provided for both on-campus and distance education students through Tutor.com. Tutor.com is available for selected courses each month at no additional cost to students. It is available 24/7 via the Internet for students taking courses by any modality from anywhere. On campus, afternoon, and evening tutoring hours are arranged as study halls. Individual tutoring for distance education students may be arranged upon request both in person and online. Students may request tutoring by contacting SAS. Salem provides online tutoring via the Writing Center that offers faculty-led support to improve students’ writing.
FACULTY OFFICE HOURS

Faculty members post office hours for each class they teach. During these times, appointments may be kept in person, by telephone, or other means. The syllabus for each course lists the applicable hours and the steps for contacting faculty to arrange a conference. Faculty provide advising and instructional support for students during these office hours. This service applies to students taking courses on campus, blended, and distance education. While individual faculty on campus may accept drop-in office visits, an appointment is necessary to ensure the faculty is available at a mutually convenient specified time.

At their discretion, faculty members may engage in tutoring. Tutoring usually involves an extended tutor-student interaction that often extends to identifying and remediating areas of prior learning needs. As such, while Salem understands tutoring supports student learning, the expectations for student progression and delivery of the current course content mitigate the time and attention that can be devoted to tutoring.

Students may make arrangements to discuss their coursework with their faculty, their dean or program director, or the Provost. Communication with them is best initiated by Salem email and may be followed up by various means as mutually agreed.

LIBRARY SERVICES

Benedum Library is located on the first floor of the Benedum Learning Resources Center on campus in West Virginia. The facility is open Sunday through Friday; it is closed for university holidays. The library is open to all students both on campus and online. Its collection includes about 67,000 books, over 1,000 audiovisual aids, 5 newspapers, 2,765 electronic journals, and 300,000 microfiches. The Library is a partial depository for United States Government documents. On campus in West Virginia, the library operates a computer lab and has a photocopier and other resources for public use.

Links to online materials from the government are included in the online library catalog. The physical collection may be reviewed at www.libraryworld.com, using the login name “Benedum library”. In addition to Salem’s own collection, students may access to additional library collections and request resources through interlibrary loan.

The Library subscribes to several online databases via the WVInfoDepot of the West Virginia Library Commission. The Library subscribes to LIRN®, which provides 88 databases to support the various academic programs. The library has automated its collection and provides computerized access through the campus-wide network as well as providing access to diverse learning resources 24/7 via the Internet for students taking blended or distance education courses across the nation and worldwide, including Florida.

Links to library materials are provided in all courses using Blackboard. A tutorial on using online library resources for information search is included.
CAREER ADVISING

Career Advising helps prepare students for a successful job search upon graduation. Students can access valuable resources through the Career Advising tab in Blackboard. Students can take advantage of local and virtual job fairs. Internships can be arranged to earn academic credit, which will help students gain valuable job skills and add to their resumes. Workshops are available with topics such as writing a professional statement, personal branding, dining etiquette, and dressing for success. Salem University does not offer placement services and cannot guarantee employment or salary upon graduation. Salem offers Career Advising to help students to identify employment opportunities and to attempt to realize the opportunities.

STUDENT LIFE

STUDENT GOVERNMENT ASSOCIATION

The Student Government Association (SGA) is the student governing body at Salem. It advocates student rights and responsibilities at the university. All full-time students are members of the Student Government Association. The SGA is directed by Executive Officers and Senators who are elected on an annual basis. There are several appointed positions as well as committees and councils that are open to participation by all students. The Senate holds monthly meetings that are open to all students.

STUDENT ORGANIZATIONS

Salem offers a number of student-run organizations that provide a variety of opportunities for students to learn, to network, and to enhance their interpersonal skills, as well as providing a means for service to the community, including the following in alphabetic order. These organizations are open to both on-campus and distance education students as indicated.

- **Alpha Phi Omega** – National service fraternity dedicated to leadership development and community service.
- **Biology Club** – Focuses on the science community.
- **Black Student Union** – Fosters engagement and thoughtful discussions of issues affecting our diverse study body.
- **Broadcasting Club** * – Student group that works with Sports Information to stream live sporting events via the Internet.
- **Campus Activities Board** – Student-run organization that plans and facilitates cultural, social, and recreational activities.
- **Criminal Justice Club** – Focuses on careers and networking in the field of CJ.
- **Dirigo Yearbook** – Develops and publishes the university yearbook.
- **Enactus** – Partnership of business and higher education to stimulate the next generation of entrepreneurs and business leaders.
- **Fellowship for Christian Athletes** * – Focuses on serving the public good through Christ-centered fellowship.
• **Gardening Club** * – Focuses on campus and community beautification.
• **Golden Key International Honour Society** – International selective membership society that recognizes sustained distinguished academic achievement in the Top 15%, which is 3.6 or higher (sophomore), 3.7 or higher (junior), 3.8 or higher (senior and graduate student).
• **International Student Organization** – National organization helping international students transition to living and studying in the US since 1958.
• **Literary Club** – Focuses on the world of literature with an emphasis on student publishing.
• **National Society of Leadership and Success** – Selective membership based on academic standing and leadership potential.
• **Rainbow Alliance** – Provides a safe and confidential group for students in all stages of exploring their sexual identity.
• **Student Athletic Advisory Committee** * – Coordinates service projects for student-athletes to enhance community service.
• **Student Education Association** – Focuses on supporting students who are interested in the field of education with professional development and community service activities.
• **Student Government Association** – Student-centered organization led by student-elected council to represent the views and needs of students.
• **Student Nursing Association** – National association of student nurses that seeks to advance the profession.
• **Tiger Techies** – Student-led group to help students and staff with their computer and networking needs.

All organizations are open to all eligible on-campus and distance education students. However, the organizations marked with an asterisk (“*”) provide services and hold events in Salem in person that require physical attendance in north central West Virginia. For more information, contact the Office of Student Life.

**ATHLETICS**

The university is a member of the National Collegiate Athletic Association (NCAA) Division II. It is a member of the Eastern College Athletic Conference, the Mid-Atlantic Water Polo Conference, and the Bluegrass Mountain Conference (swimming). Men’s Water Polo competes against institutions in NCAA Divisions I, II, and III. The university participates in the following women’s and men’s sports:

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Players can earn conference championships, NCAA championships, and various conference awards throughout the season. Salem offers senior and letterman awards to players who qualify. There are opportunities to be a part of the athletic experience by volunteering as team managers, statisticians, joining the broadcast club, or applying for a graduate assistant position.

RESIDENCE LIFE

Salem residence halls provide students with on-campus housing in West Virginia and an opportunity to learn from each other within the framework of an international community of learners. The Residence Life Hall Council serves as a voice of resident student concerns and provides opportunities for developing programs and fund-raisers for each hall. On-campus housing is available to all students without regard to race, color, creed, religion, gender, sexual orientation, ability/disability, religion, nationality, or ethnic origin.

Students are required to submit a roommate application, a copy of which is available on the university website. Students are given room assignments and are issued keys the day they officially check into the residence hall. In making room assignments, the Residence Life staff will consider various factors including, but not limited to, the student's class standing, individual preferences, and the aim of providing multicultural co-curricular learning experiences.

Housing agreements are for a specific room in a specific residence hall and are legally binding. Each time a student moves, either to a different room within the same residence hall or to a different residence hall, they must sign a new housing agreement. The University reserves the right to move the student to another room or to another residence hall if the need arises or for disciplinary reasons. Any student who changes their room without permission will be required to move back to the assigned room and will be charged a $50 administrative fee.

All students are collectively responsible for damages done in the public areas of their residence hall. When the person(s) responsible for damages cannot be identified, the cost of repairs will be allocated to all students in the hall. Individual residents are responsible for damages within their own rooms.

After a room assignment has been made, students may not change rooms. However, if a room assignment is determined to be unsuitable, a room change may be granted. Students must have specific permission for a room change and must do an official check-out and check-in procedure, including returning room key(s) before keys will be issued for the new room. All students who reside in university residence halls are required to participate in the meal plan. Students on the meal plan are required to present their student I.D. in the dining room. Whenever possible, specific arrangements may be made for those who require special dietary or medical attention.

Students who remain on campus for holiday breaks may be assigned to temporary rooms for the breaks. Students enrolled for the summer semester will be re-assigned rooms (May-August).
Salem is not responsible for damage to or loss of any personal property on campus and reserves the right to enter a room for an emergency, for maintenance, or for security purposes. The university does not have a secure facility to store personal items on campus or elsewhere.

Students must be actively enrolled and attending class during each term spent living on campus. The room and board plan begins the first day of the term and ends on the last day of the semester. Students must check-out by 5:00 p.m. of the day following the end of the semester.

**CAMPUS SAFETY AND SECURITY**

Salem employs security personnel who provide for the security, safety, and welfare of the university community 365 days a year, 24 hours a day. In addition to patrolling campus property and buildings, including the residence halls, security can be contacted for assistance from any campus phone by dialing extension 302 or 546 or by dialing 304.326.1302 or 304.326.1546 from any phone. To contact emergency services such as police, fire, or ambulance, call 911.

The presence of campus security does not eliminate the need for students to take precautions to safeguard their persons and their valuables. For example, personal property should be marked securely with the owner’s information and a list of serial numbers should be kept separately.

Doors should be kept always locked. Informative charts and safety tips are provided as part of residence hall programming. Of course, students are welcome to visit the Security Office located on the Third Floor of RCC for more information on safety.

Pursuant to the Students Right to Know and Campus Security Act (known as the Clery Act), Salem publishes an Annual Campus Security Report and a Fire Safety Report. The combined report is provided to all students living in the residence halls; it is available from the Registrar, Financial Aid, Admissions, and Security as well as online at: http://www.salemu.edu.

**STATEMENT ON HARASSMENT**

**RATIONALE**

State and federal laws protect employees and students from discrimination and harassment based on certain characteristics, such as race, age, gender (sex), religion, disability, and national origin. In its Guidelines on Discrimination Because of Sex, the Equal Employment Opportunity Commission states that sexual harassment is an unlawful practice. The purpose of this policy is to unequivocally set forth Salem’s position regarding sexual and other forms of illegal harassment, and the procedures to be implemented to carry out this policy. Salem prohibits any conduct on a student’s part that subjects other students or employees to illegal harassment, including sexual harassment.
DEFINITIONS

Illegal harassment consists of comments or behaviors that are directed at a person’s race, gender, age, disability, religion, national origin, or veteran status. Sexual harassment is defined as **unwelcome** sexual advances, requests for sexual favors, and other verbal or physical conduct of a sexual nature when:

- Submission to such conduct is made either explicitly or implicitly a term or condition of an individual’s employment or academic success;
- Submission to or rejection of such conduct by an individual is used as the basis for decisions affecting such individual; or
- Such conduct has the purpose or effect of unreasonably interfering with an individual’s performance or creating an intimidating, hostile, or offensive environment.

POLICY

Salem’s continuing policy is to provide an environment free from any form of illegal harassment. Sexual harassment in any manner or form is expressly prohibited.

Retaliation against anyone exercising a legal right, such as filing a complaint in good faith or providing information during an investigation, is expressly prohibited, will not be tolerated, and will result in disciplinary action, regardless of the disposition of the underlying complaint.

PROCEDURES

A student who feels that they have been subjected to sexual or other illegal harassment by fellow students, employees, vendors, visitors, or guests should report the incident in writing to the Office of the President.

Complaints will be investigated promptly and thoroughly by appropriate personnel. All such investigations will be designed to protect the reasonable privacy interests of all parties concerned. Disciplinary and corrective action will be taken dependent upon the circumstances and as appropriate.

Salem will not tolerate verbal or physical conduct by any employee or student that harasses, disrupts, or interferes with another's work performance or creates an intimidating, offensive or hostile work environment.

Harassment of any kind will not be tolerated, including harassment based on race, color, creed, religion, sex, sexual orientation, national origin, ability, or disability.

All violations of the Student Code of Conduct, which include complaints of harassment, should be brought to the attention of the Office of the President immediately.
PARKING

Students are responsible for knowing and obeying the on-campus parking policies. A parking tag is required to park a vehicle on-campus; however, parking is available on a first-come, first-served basis. Vehicles parked on campus without a proper decal are subject to being ticketed and towed.

Resident Student Lots are always restricted to resident students. Parking is not permitted in the circle, in front of garbage dumpsters, or other areas indicated by signs. Parked vehicles cannot block access to doors, to parking entrances, or otherwise impede traffic or access. Parking a vehicle on campus constitutes an agreement to abide by all parking rules and regulations. Parking tags remain the property of Salem and are not transferable.

UNDERGRADUATE PROGRAMS OF STUDY

GOALS OF UNDERGRADUATE EDUCATION

Salem is committed to providing a high-quality education to all students without regard to race or color, sex, sexual orientation, veteran status, religion, age, disability, national origin, creed, ancestry, or political affiliation. Students should acquire a broad foundation in the liberal arts as well as occupational preparation to enter or advance in their chosen careers. The perspectives of the humanities, social sciences, natural sciences, and the arts should be integrated with coursework in the major to facilitate an understanding of the world at large.

This foundation for lifelong learning should provide the knowledge and skills necessary to deal with social, cultural, and technological change. Students should develop critical thinking and problem-solving skills sufficient for life in contemporary society. These skills include the ability to read critically, listen critically, ask appropriate questions, gather relevant information, and apply critical analysis to reach logical conclusions. Central to these skills are mathematical literacy and proficiency in oral and written communications. Students should attain proficiency in their major fields. This proficiency should enable them to be competitive in the job market or in admission to graduate or professional schools. Students should acquire knowledge, understanding, and an appreciation of diversity in languages, cultures, ideas, and peoples, along with a desire to work so that all individuals are treated in a manner consistent with social justice. Students should maintain a lifelong commitment to ethical behavior, responsible citizenship, and serving the Public.

UNDERGRADUATE CURRICULAR FRAMEWORK

Salem offers bachelor’s and degree programs in Biology, Business Administration, Computer Science, Criminal Justice, Education, Information Technology, and Nursing. Bachelor’s degrees require completion of 120 semester credits. Associate
degree programs require the successful completion of at least 60 semester credits. All credits earned in the associate’s program apply to the same bachelor’s program.

The minimum cumulative GPA to graduate is 2.0. However, specific programs may require a higher GPA either overall or for courses in the major. These requirements will be shown in the program handbook or listed elsewhere in the catalog. In some cases, higher GPA requirements reflect licensure rules and regulations imposed by external agencies.

The courses in bachelor’s programs generally may be categorized as follows:

- Foundation (45 credits)
- International Focus (15 credits)
- Recommended Electives (15 credits)
- Major Core (30 credits)
- Specializations (15 credits)

**FOUNDATION COURSES**

Undergraduate degree programs generally require successful completion of a set of liberal arts foundation courses that includes English, mathematics, natural sciences, social and behavioral sciences, and the humanities. The fundamental roles of these general education courses are to:

- Support the Mission of the University.
- Emphasize the liberal arts, which are directed to general intellectual growth and development.
- Integrate the various disciplines.
- Offer philosophical, ethical, social, historical, literary, or aesthetic components.
- Provide the tools and concepts for analyzing culture and society in an international context.

In addition, students are expected to gain the following competencies:

- Writing, listening, and speaking skills
- Critical thinking ability
- Quantitative and technological proficiencies
- Decision-making and problem-solving skills
- International and multicultural awareness
- Leadership and citizenship skills

**INTERNATIONAL FOCUS COURSES**

Consistent with and in support of the Mission, most undergraduate students will complete several general education courses that focus on global information and perspectives. The institutional goal is 15 semester credits; however, some programs do not fit this pattern, usually because of licensure requirements (i.e., ADN Program). The international focus courses help instill in
students international and multicultural awareness and understanding, as well as promoting global citizenship.

RECOMMENDED ELECTIVES

Recommended Electives are meant to expand students’ knowledge, skills, and abilities in support of their major. Program faculty have prepared a list of recommended electives for their degree programs as appropriate. Students may choose to substitute courses from other programs or electives with approval. Students may choose to take other electives with approval of their academic leadership.

MAJOR CORE COURSES

All baccalaureate students must complete at least one major comprising at least 30 credits in a single discipline, which defines the major. The courses are developed by the respective faculties to ensure an educational foundation of breadth (coverage) that is comparable to other regionally accredited programs in this discipline as well as being responsive to and maintaining the unique characteristics of Salem.

SPECIALIZATION COURSES

Specialization courses provide students with a deeper understanding of a specific component or occupation within the major discipline. Specializations require completion of 9 or more credits of advanced courses.

INTERNSHIPS

Students who have earned at least thirty (30) credits with a 2.5 grade point average are eligible to earn academic credit toward their degree through participation in an internship course. Students who wish to earn academic credit in this way must fill out an Internship Agreement. In preparing the agreement, the student must confer with their program leader for approval. The student is responsible for securing an internship site in a setting relevant to their program, occupational and career goals. Program leaders may share internship opportunities with students through program connections when available.

The selected employer must name a site supervisor without conflict of interest who will commit to providing the program leader with weekly progress reports throughout the duration of the internship course. The awarding of academic credit is at the program leader’s discretion. Salem faculty members evaluate the student's learning experience and assign a grade of Pass or Fail.

The criteria for evaluation of the learning experiences are established prior to the beginning of the internship course in writing. Each student must submit an Internship Agreement to their program leader before beginning the internship.
The School of Education and the School of Health Sciences provide practical experiences with their programs that are specific to licensure requirements and program needs in place of internships.

**PURPOSE OF THE UNIVERSITY HONORS SCHOLAR PROGRAM**

Salem University Honors Academic Program encourages well-rounded, academically advanced prospective and current students to consider pursuing Honors Scholar status. Salem University Honors Academic Program scholars must earn 24 honors credits by graduation. These credits are parallel to, not in addition to, the 120 credits a student must earn to graduate from Salem University. The program seeks to prepare academically advanced students for future research and executive career and educational opportunities.

**SALEM UNIVERSITY HONORS SCHOLARS PROGRAM FRAMEWORK**

Incoming first-year and transfer students, as well as current Salem University students may be eligible for entry into the Honors Academic Program when they meet the following requirements. Students must:

- Complete the Honors Academic Program Interest Form.
- Provide evidence of an earned grade point average (GPA) of 3.5 or higher.
- Provide all standardized testing (ACT/SAT) scores.
- Provide official transcripts.
- Submit an interest and application form, including a brief personal letter exhibiting the individual’s interest in higher education and showcasing their leadership or volunteer experience, for consideration to the Salem University Honors Academic Program Advisory Committee.
- Students who do not meet 1 or more of the above requirements may apply for conditional acceptance.

**HONORS FOUNDATIONAL COURSES**

All honors students complete the following HON courses:

- HON100: Honors and University Orientation + Research (3 cr.)
- HON150: Honors Composition I (3 cr.) *
- HON250: Honors Composition II (3 cr.)
- HON300: Honors Research Practice II (3 cr.)
- HON499: Honors Thesis Project (3 cr.)

*Incoming freshmen may use AP scores or other credits to place out of HON150. HON100 fulfills the University's COM101 requirement for distance education students or the COM110 requirement for ground students, HON150 fulfills the University's Composition I requirement and HON250 fulfills the University's Composition II requirement. HON499 may be cross-listed with the student’s major capstone course or substituted as an addendum.
Additional addendum courses are available each semester. Addendums: Honors Credits for Non-Honors Courses.

To accumulate the required 24 honors credits by graduation, an Honors Program student should earn at least three honors credits per academic term.

**HONORS ADDENDUM**

An addendum is an opportunity for a student to earn honors credits for a non-honors course. Students gain a deeper understanding of the course content by independently pursuing a meaningful project that has been mutually created by the student and the faculty and extends beyond the typical coursework.

An addendum allows an Honors Academic Program scholar to:

- Explore a subject of interest in greater depth, detail, or creativity.
- Pursue work that might contribute to his/her honors thesis project.
- Pursue work that might provide the basis for a conference presentation, publication, or graduate school application.
- Learn more about current research and developments in a particular disciplinary area.

**THESIS PROJECT: THE HONORS ACADEMIC PROGRAM CAPSTONE**

The thesis project is intended to be the capstone of the student's education and Honors Academic Program experience and an opportunity to demonstrate their skills in a chosen field. Students have freedom in designing their projects.

Students earn three (3) HON credits for the project by registering for HON499. The course may be extended if the nature of the project requires it for completion.

For the thesis project, each student works with a committee of two or more faculty members of their choice:

- A thesis adviser. (This does not have to be your major adviser but should be someone with whom you have a good working relationship.)
- An independent reviewer.
- Any other representative approved by the Salem University Honors Academic Program Committee.

Students are required to present their theses to their committees and classmates upon completion. Family and friends may attend the presentation, which is typically about 20-25 minutes, followed by questions from the Honors Academic Program Committee and others in attendance. Successful presentation of the thesis will result in Salem University Scholar of Distinction conferral.
Students may begin working on their thesis projects at any time; however, they may not register for HON499 until they have completed 18 honors credits (HON courses or addenda).

To remain an Honors Academic Program scholar, students must:

- Maintain a cumulative grade-point average of 3.5 or higher.
- Demonstrate ability in all honors (HON) or addendum courses.
- Demonstrate satisfactory progress throughout their Honors Academic Program curriculum.

If a student's GPA slips below 3.5, they may be granted up to two probationary semesters to bring the GPA up to the requirement.

Students who do not meet progress requirements may be granted up to one probationary semester to earn more honors credits.

Students who earn a GPA that cannot be recovered to a 3.5 within two semesters will be ineligible for the Salem University Honors Academic Program.

Students who join the Honors Program in their first year must complete a minimum of 6 honors credits (HON or addenda) by the end of their fourth semester of full-time study.

Students who join the program after their first year of full-time study are required to complete a minimum of 6 honors credits (HON or addenda) by the end of their second semester of Honors Program membership and full-time study.

Students who are declared ineligible for the University Honors Program for any reason lose all UHP privileges, including early registration and the priority housing option.

**GENERAL EDUCATION**

The General Education program offers a rigorous foundation, international focus, and recommended electives in the liberal arts for all students. Foundation and International Focus courses form the critical basis for all students with certain variations for each program. Elective courses are designed for students to further enhance their program or to explore other interesting subjects while still receiving a robust education.

Each academic program has established a recommended program progression; however, students may consult with their program leader and the registrar to determine the best overall program for the student. Each program has a combination of required credits from the Foundation and International Focus courses, student-selected electives, program core courses and specialization courses. The general education credit requirements for Education and Nursing Programs are different due to their accreditation and licensing requirements. Students in any program may
consult with their program leader and the Registrar to determine the best selection of courses for their degree program.

PROGRAM LEARNING OUTCOMES

Graduates will demonstrate the following:

1) Demonstrate an understanding of written and oral communications to include information gathering and evaluation; planning and presenting effective written and oral presentations; and effective listening to understand and evaluate oral communications.
2) Explain and apply critical examination and evaluation of discourse; synthesize information to arrive at conclusions; and evaluate information and arguments.
3) Explain and represent mathematical information; develop and apply mathematics to real-world situations; evaluate mathematical models; and effectively use technology when appropriate.
4) Identify and describe ethical issues; evaluate alternate courses of action; develop logical conclusions and logically interpret prior analysis.
5) Describe the role of the United States in a global society; recognize individual and cultural differences from a global perspective; and describe the importance and influence of global diversity.
6) Describe the importance of political engagement within their community; identify their individual rights and responsibilities within society; describe how they can exercise those rights and responsibilities; and explain relevant connections between academic fields and civic and political participation.

FOUNDATION AND INTERNATIONAL FOCUS COURSES

BIO123 Human Nutrition
BIO217 Microbiology & Physiology for Health Professionals
COM101 Critical Reasoning and Research Skills
COM102 Professional Communications and Technology
COM104 Principles of Human Communication
ECO255 Survey of Economics
ENG101 Written English
ENG102 Written English 2
ENG203 Multicultural Literature
FNA202 World Music
FNA203 World Art
HED120 Core Concepts of Personal Health
HIS125 World Civilizations
HIS153 U.S. History
HIS154 U.S. History 2
HIS210 World Geography
HIS305 American Foreign Policy
MAT109 College Algebra
MAT117 Mathematics for Allied Health
### BIOLOGY SCIENCES

The Bachelor of Science in Biology (BSBIO) offers a rigorous curriculum that challenges students to explore those significant areas of biological science; to develop scientific approaches to tasks and problem-solving; to prepare for success in technical careers or to pursue advanced studies in professional health sciences, veterinary sciences, or other graduate programs.

The BSBIO supports the mission of the university with a scientific program of study that challenges students to develop critical thinking aligned with the scientific method. This paradigm is applied to the life sciences but is applicable to diverse occupations and settings. Students will explore the current state of knowledge with respect to global human nutrition and the pathophysiology of diseases across various populations of the world. The importance of global warming and environmental problem-solving issues are focused on the chemistry and physics components of the curriculum help. Modern scientific evidence-based approaches to information search, problem-solving, and innovation. The programs embrace qualitative and quantitative approaches that support decision-making with integrity. Biological sciences are STEM Designated Degree Programs by the US Department of Homeland Security, signaling the importance of these studies to the Nation and the World.

The Bachelor of Science in Biology requires 42 credits in Foundation courses, 12 credits in electives, 51 credits in the program core and 15 credits in a specialization.
PROGRAM LEARNING OBJECTIVES

Graduates will demonstrate the following:

1) Knowledge and skills to develop scientific approaches to global science issues.
2) Knowledge and skills to be employed in biology- and health-related fields.
3) The application of scientific approaches for success in technical careers related to biology.
4) Knowledge and skills to perform successfully on graduate school admissions tests.
5) The ability to communicate scientific information in written, oral, and graphic scientific format.

BSBIO CORE

BIO110  General Biology
BIO111  General Biology 2
BIO112  General Biology Lab
BIO210  Anatomy & Physiology
BIO211  Anatomy & Physiology 2
BIO499  Senior Capstone Project
CHM110  General Chemistry
CHM111  General Chemistry 2
CHM112  General Chemistry Lab
CHM210  Organic Chemistry
CHM211  Organic Chemistry 2
CHM212  Organic Chemistry Lab
CHM350  Biochemistry
CHM351  Biochemistry 2
PHY110  General Physics
PHY111  General Physics 2
PHY112  General Physics Lab

ASSOCIATE OF SCIENCE

Typically, the associate’s degree is awarded when earned as students’ progress toward their bachelor’s degrees; however, students may choose to enroll in the associate’s program first. All hours earned in the associate’s degree apply to the requirements of the bachelor’s degree. The AS requires the completion of 60 semester credits with a cumulative GPA of at least 2.0. At least 24 of these credits must be in general education. At least 15 credits must be approved by the departmental faculty as qualifying for the major, usually including at least 3 courses from the Core.
BUSINESS ADMINISTRATION

The School of Business and the programs of study it offers support the Mission of the University to provide a high-quality, high-value education to graduate students who are seeking initial career entry or to advance in their careers. The programs of study provide a broad education in the fundamentals of business administration with specializations to provide in-depth learning opportunities in support of specific occupational goals of students.

MISSION OF THE SCHOOL OF BUSINESS

The School of Business utilizes strong leadership, strategic planning, stakeholder input, data driven decision making, quality faculty and staff, and student-centered processes to provide excellent programs to both undergraduate and graduate business majors.

BACHELOR OF SCIENCE IN BUSINESS ADMINISTRATION

The core curriculum of the Bachelor of Science in Business Administration (BSBA) provides a foundation across the key functional areas of business administration such as management, accounting, finance, marketing, law, and organizational behavior. Specializations are offered that allow students to gain additional knowledge, skills, and abilities that are focused on occupations, such as accounting, finance, engineering management, general management, health care management, international business, retail management, and sports and recreation management. The capstone course enables students to demonstrate their ability to make decisions with integrity, informed by economic, legal, ethical, and global perspectives.

The Bachelor of Science in Business Administration requires 60 credits in Foundation courses, 15 credits in electives, 30 credits in the program core and 15 credits in a specialization.

PROGRAM LEARNING OBJECTIVES

Graduates will demonstrate the following:

1) Knowledge, skills, and abilities in business management, financial management, international business, marketing, statistics, and human resource management.
2) Knowledge, skills, and abilities to compete in the global market economy.
3) Knowledge, skills, and abilities for employment or for admission to advanced programs in the field of business.
4) Ability to communicate information in written, oral, and graphic formats.

BSBA CORE

ACC111 Principles of Accounting
ACC112 Principles of Accounting 2
BUS323 Commercial Law
ASSOCIATE OF SCIENCE

Typically, the associate’s degree is awarded when earned as students’ progress toward their bachelor’s degrees; however, students may choose to enroll in the associate’s program first. All hours earned in the associate’s apply to the requirements of the bachelor’s degree. The AS requires the completion of 60 semester credits with a cumulative GPA of at least 2.0. At least 24 of these credits must be in general education. At least 15 credits must be approved by the departmental faculty as qualifying for the major, usually including at least 3 courses from the Core.

COMPUTER SCIENCE

The Bachelor of Science in Computer Science (BSCS) program at Salem focuses on preparing students to be able to plan, design, development, and manage software systems for commercial and government applications. The core courses cover the principles of computer science, computer architectures, database management systems, operating systems, networking, and project management. Specializations are offered in Software Development and in Data Analytics, two burgeoning occupations as indicated by the U.S. Bureau of Labor Statistics.

To support the university’s mission, the Computer Science Program endeavors to prepare Computer Science professionals to be effective in a diverse and dynamic Computer Science field. The Computer Science program at Salem University prepares our graduates by providing theoretical, experiential, and applied knowledge to provide solutions for a rapidly growing industry. Salem University and the Computer Science Program seek to employ faculty with a wide variety of experiences and education to provide expert instruction on the many concepts and principals involved in Computer Science and Information Technology studies.

Program faculty members strive to provide students with a rewarding classroom experience rich in instruction, skills-building, and real-world application. Among other features of the program, this mission-oriented approach ensures that Salem University provides a challenging and robust Information Technology program that continues to
meet the needs of the student and the industry with a global perspective. With faculty approval, students may elect to repeat courses for additional credit to gain greater depth of understanding. Finally, the field of Computer Science offers STEM Designated Degree Programs as defined by the US Department of Homeland Security, signaling their importance to the Nation and the World.

The Bachelor of Science in Computer Science requires 60 credits in Foundation courses, 15 credits in electives, 30 credits in the program core and 15 credits in a specialization.

**PROGRAM LEARNING OBJECTIVES**

Graduates will demonstrate the following:

1) Ability to apply computer science theory and principles in addressing global business opportunities and challenges.
2) Knowledge, skills, and abilities in computer science with an applied, real-world focus.
3) Knowledge, skills, and abilities in business management as applied to computer science development and operations.
4) Ability to communicate information in written, oral, and graphic formats.
5) Knowledge, skills, and abilities to enter advanced studies in computer science or business.

**BSCS CORE**

CS100 Principles of Computer Science  
CS110 Introduction to Computer Architecture  
CS120 Fundamentals of Computation  
CS130 Fundamentals of Computer Graphics  
CS150 Introduction to Programming  
CS310 Database Architectures  
CS350 Operating Systems  
CS409 Networking  
CS445 Project Management  
CS499 Senior Capstone

**ASSOCIATE OF SCIENCE**

Typically, the associate’s degree is awarded when earned as students’ progress toward their bachelor’s degrees; however, students may choose to enroll in the associate’s program first. All hours earned in the associate’s apply to the requirements of the bachelor’s degree. The AS requires the completion of 60 semester credits with a cumulative GPA of at least 2.0. At least 24 of these credits must be in general education. At least 15 credits must be approved by the departmental faculty as qualifying for the major, usually including at least 3 courses from the Core.
CRIMINAL JUSTICE

BACHELOR OF ARTS IN CRIMINAL JUSTICE

The Bachelor of Arts in Criminal Justice (BACJ) prepares students to enter or advance in careers such as protective services, law enforcement, corrections, crime prevention and support services, court administration and general security. The program supports Salem University’s mission by incorporating a world view into the program, exploring diverse perspectives on politics, cultures, justice systems, and crime challenges. In addition, the program is designed to provide students with skills that are useful in the detection, investigation, and prosecution of crimes through courses in, policing, criminal investigations, crime scene management and criminal procedure.

The program further supports the university’s mission through courses in criminal justice management, emergency management, correctional administration, and ethics where students learn the skills of critical thinking and ethical decision making. The program encourages students to explore the philosophy and history of the criminal justice system to develop an understanding of its strengths, weaknesses, and continual evolution. The Core courses cover fundamental concepts that are essential to a broad understanding of the field including criminal and constitutional law, crisis intervention, domestic violence, terrorism, evidence and procedure, and investigation and forensics. Specializations include administration of justice, corrections, law enforcement, crime scene investigation, and homeland security.

The Bachelor of Arts in Criminal Justice requires 60 credits in Foundation courses, 15 credits in electives, 30 credits in the program core and 15 credits in a specialization.

PROGRAM LEARNING OBJECTIVES

Graduates will demonstrate the following:

1) Knowledge and skills in constitutional and criminal law to include the history and development of our criminal justice system, processes, and the foundations of citizens’ rights.
2) Knowledge and skills in criminal investigations to include initial response, the tools and procedures of modern investigations, and the trial process.
3) Knowledge and understanding of current challenges and areas of focus in criminal justice to include crisis intervention, domestic violence, and terrorism.
4) Knowledge and skills in using and interpreting criminal justice research and statistics along with an understanding of the ethical principles involved in the criminal justice field.
5) Knowledge, skills, and abilities for employment in the field of criminal justice or for admission to graduate programs.
BACJ CORE

CJU205 Criminal Law
CJU210 Criminal Evidence and Constitutional Procedure
CJU230 Criminal Investigation and Forensics
CJU233 Crisis Intervention
CJU242 Domestic Violence
CJU270 Terrorism
CJU405 Constitutional Law
CJU408 Criminal Justice Research and Statistics
CJU440 Ethics in Criminal Justice
CJU499 Capstone

ASSOCIATE OF ARTS

Typically, the associate’s degree is awarded when earned as students’ progress toward their bachelor’s degrees; however, students may choose to enroll in the associate’s program first. All hours earned in the associate’s apply to the requirements of the bachelor’s degree. The AS requires the completion of 60 semester credits with a cumulative GPA of at least 2.0. At least 24 of these credits must be in general education. At least 15 credits must be approved by the departmental faculty as qualifying for the major, usually including at least 3 courses from the Core.

EDUCATION

The Salem School of Education is nationally accredited and offers a Bachelor of Science in Education (BSED) degree program with teaching specializations in Biology Education (9th grade to adult), English Education (5th grade to adult), Health Education (Pre-Kindergarten to Adult), Physical Education (Pre-Kindergarten to Adult), and Social Studies Education (5th grade to Adult). These programs lead to licensure and have been approved by the West Virginia State Board of Education.

The Salem School of Education also offers these same programs in a Bachelor of Science in Education (BSED) non-licensure degree program for those students who do not intend to teach in the State of West Virginia at this time. The BSED non-licensure program provides all the courses for teaching but does not include the state required field experience and residency courses. Students will take alternative courses. Students who follow this path can apply for licensure in other states as well as West Virginia under each state’s alternative licensure program in the event they choose to teach.

BSED TEACHER EDUCATION PROGRAM – LICENSURE

Through standards-based educator preparation programs, the Salem BSED program strives to create educational leaders who facilitate learning in the classroom (teacher), building (principal), and district (supervisor of instruction and/or superintendent). This includes candidate acquisition
of the beliefs, knowledge, and skills necessary to effectively promote learning in the 21\textsuperscript{ST} Century as a Facilitator of Learning. This acquisition is promoted through preparation programs built to emphasize the inter-connectedness of beliefs, knowledge, and skills as identified by:

1) Interpersonal and Collaborative Skills.

   A facilitator of learning clearly and consistently communicates in a variety of ways with diverse stakeholders and across multiple school-related settings, effectively utilizing 21ST Century tools and resources.

2) Content Knowledge

   A facilitator of learning masters the content knowledge necessary to support 21ST Century teaching and learning and can demonstrate the interrelatedness of this content and its integration across multiple educational roles and settings.

3) Teaching, Learning, and Leading

   A facilitator of learning demonstrates leadership by implementing classroom and school processes that promote 21ST Century learning through planning, implementation, evaluation, reflection, and revision.

4) Preparation for the 21ST Century Workplace

   A facilitator of learning understands the skills required in diverse, globally connected, effective 21ST Century work environments, and the importance of a self-directed path of continuous professional growth.

5) Professional Ethical Standards

   A facilitator of learning models the ethical standards expected of a 21ST Century professional educator across multiple learning environments and roles, and within all stakeholder communities.

**TEACHER EDUCATION PROGRAM ADMISSION, MATRICULATION, AND GRADUATION**

Students who are majoring in education and intending to enter the Salem teacher education program must undergo a portfolio evaluation and interview. Successful completion of this Level I Review (the first of a three-level review process across the program) is required for formal admission into the teacher education program. Upon formal admission, education majors become teacher candidates. Teacher candidates must maintain a minimum grade-point average of 3.0 on a 4-point scale and participate in fieldwork and clinical experiences (student teaching). Fieldwork and student teaching provide teacher candidates opportunities to work in local public schools to apply what they learn in classes and practice becoming a teacher. Teacher candidate’s knowledge, skills, and dispositions (professional attitudes) are evaluated throughout the preparation program through a variety of course-based and external assessments administered by university faculty and public school site supervisors using such activities as performance evaluation, state required licensure tests (The Praxis Series), and the Teacher Education Portfolio.
Review Process. The goal of the ongoing portfolio process is assessment of teacher candidate development as a Facilitator of Learning.

**THE SALEM TEACHER EDUCATION PROGRAM PORTFOLIO PROCESS**

The Salem Teacher Education Program requires that all teacher candidates maintain an electronic portfolio. This portfolio should be constantly updated over the course of the preparation program. It should be comprised of artifacts (actual examples of work) that best demonstrate the teacher candidate has an in-depth knowledge and understanding of their content area, the West Virginia Professional Teaching Standards, and the Salem Facilitator of Learning framework.

**WEST VIRGINIA PROFESSIONAL TEACHING STANDARDS**

- Standard 1: Curriculum and Planning
- Standard 2: The Learner and the Learning Environment
- Standard 3: Teaching
- Standard 4: Professional Responsibilities for Self-Renewal
- Standard 5: Professional Responsibilities for School and Community

The purpose of the portfolio is not only to demonstrate mastery of what a teacher candidate knows and is able to do, but also to demonstrate how they have grown in knowledge and understanding over the course of the Teacher Education Program. This evidence of growth is a major component used for assessment during the Level II and Level III reviews.

**LEVEL I PORTFOLIO REVIEW – ADMISSION**

The portfolio will first be assessed at Level I, as the application process for formal admission to the School of Education and to the student’s selected teacher preparation program. This process includes a candidate interview. Potential Teacher Candidates are eligible to submit their portfolio for review after they have met the following requirements:

- Completion of 24-36 hours of coursework, including EDU101, SPE120, or EDU272;
- A minimum GPA of 3.0 in content courses, the professional educator core courses, and overall;
- Praxis Core Academic Skills for Educators (CORE): this series of tests must be passed prior to full admission to a teacher education program. For education majors deficient in meeting Praxis Core requirements, provisional admission status may be granted for a specific timeframe due to extenuating circumstances and education faculty committee review to support remediation efforts.;
- Negative screening for Tuberculosis (Tine Test); and
- Clear background check.

The Level I Review, and Interview must demonstrate the potential teacher education candidate has the ability to perform at the “Acceptable” level of knowledge, understanding, and performance necessary to progress through the Salem Teacher Education Program. “Acceptable” performance levels are defined within portfolio scoring rubrics that can be found in the Salem Teacher Education Portfolio Handbook available in hard copy, in LiveText, and on the Salem web site.
LEVEL II PORTFOLIO REVIEW– ADMISSION TO INTERNSHIP

A successful review of the Level II portfolio is required to advance to the Teacher Candidate Internship (EDU490, EDU491, and EDU492). It is the responsibility of each teacher candidate to schedule these reviews. Teacher Candidates are eligible to schedule a Level II review after they have met the following requirements:

- Successful completion of all required courses for the program of study and attendance at all Education Professional Seminars.
- A minimum GPA of 3.0 in content courses, professional educator core courses, and overall;
- Meeting the required minimum score identified by the West Virginia Department of Education on all program-required Praxis tests, which includes the CORE and licensure specific specialization tests.

At the Level II review, Candidates must demonstrate they are primarily at the “Target” level of knowledge, understanding and performance required for a productive and effective Teacher Education Internship experience. “Target” performance levels are defined by the portfolio scoring rubrics. The Level II review must exhibit clear evidence to demonstrate the teacher candidate has grown in their knowledge and potential to function as an effective teacher candidate intern.

LEVEL III PORTFOLIO REVIEW– PROGRAM COMPLETION, GRADUATION AND RECOMMENDATION FOR LICENSURE

At the Level III review, the portfolio should evolve into a final showcase portfolio. This final version of the portfolio should provide the best evidence possible of what a Teacher Candidate knows and is able to do as a potential beginning teacher. Teacher Candidates must successfully complete this final review of the portfolio as the culminating experience of the Salem Teacher Education Program. Candidates are eligible to schedule a Level III Review after they have met the following the requirements:

- A minimum GPA of 3.0 in content courses, in professional educator core courses, and overall.
- Successful completion of EDU416 Educational Assessment and Strategies.
- Successful completion of the Internship (EDU490, 491, and 492).
- Meeting the required minimum score identified by the West Virginia Department of Education on the Praxis Professional Learning and Teaching (PLT) test.

The Level III review requires the Teacher Candidate to successfully present and defend their portfolio.
TEACHER EDUCATION RESIDENCY

The Teacher education program culminates with a year-long residency (formally named internship) that embeds professional education content and methodology courses (300 or higher) so that teaching practices are enriched by applicable exercises in the classroom during the residency experience. During this residency, teacher candidate residents (formerly interns) will follow the same workday/time schedule as their cooperating teacher(s). Teacher candidates should understand they are required to be on campus while school is in session. The residency assignment typically will consist of two 16-week placements in public school settings in the appropriate programmatic level and content area. In addition to classroom assignments, residents participate in extracurricular activities of the school and the community.

TRANSFER STUDENTS

Transfer students, whether within the university or transferring from another institution of higher education, who wish to pursue the teacher education program must register their intent with the Registrar and with the School of Education. The initial evaluation for acceptance into the major will depend on the GPA and Praxis scores at the time of transfer.

TEACHER CERTIFICATION REQUIREMENTS

Teacher candidates, upon completion of the teacher preparation program of study will be fully prepared for licensure by the State of West Virginia. Those desiring to secure teaching certificates in States other than West Virginia should familiarize themselves with the requirements for certification in the State in which they plan to seek employment.

HIGH MORAL CHARACTER

PLEASE BE AWARE: West Virginia State Law regarding licensure requires Salem University to attest in writing that the applicant for licensure is of “high moral character” (Form 19-Professional Administrative Certification). DO NOT jeopardize the institution’s ability to sign this certification on your behalf by demonstrating poor judgment during your program of study.

BSED IN BIOLOGY EDUCATION – LICENSURE

*Note: As of October 31, 2021, Salem is not accepting new students into the BSED in Biology Education for licensure.*

The BSED in Biology Education specialization focuses on 21st Century skills and emphasize the mastery of knowledge, skills, and dispositions identified in the National Science Teachers Association (NSTA) Standards and the Facilitator of Learning model as assessed in Portfolio Levels I, II, and III. Biology licensure by the State of West Virginia is for 9-Adult.
LEARNING OBJECTIVES

Graduates will demonstrate the knowledge, skills, and dispositions needed to provide effective instruction related to:

1) Knowledge and practices of contemporary science interrelating and interpreting important concepts, ideas, and applications in their fields of licensure.
2) Knowledge and practices on how students learn and develop scientific knowledge using scientific inquiry to develop this knowledge for all students.
3) Planning for engaging all students in science learning by setting appropriate goals that are consistent with knowledge of how students learn science, aligning plans with state and national standards while reflecting the nature and social context of science, inquiry, and appropriate safety considerations, designing and selecting activities, instructional settings, and resources, including science specific technology, to achieve those goals, and plan for fair and equitable assessment strategies to evaluate if the learning goals are met.
4) Maintenance of chemical safety, safety procedures, and the ethical treatment of living organisms needed in the P-12 setting science classroom appropriate to their area of licensure in a P-12 classroom setting.
5) Evidence to show that P-12 students’ understandings of major science concepts, principles, theories, and laws, have changed because of instruction, by the candidate and that student knowledge is at a level of understanding beyond memorization and provide evidence for the diversity of student they teach.
6) Continuous striving to improve their knowledge and understanding of the ever changing knowledge base of both content, and science pedagogy, including approaches for addressing inequities and inclusion, for all students in science, and candidates identify with and conduct themselves as part of the science community.

PROFESSIONAL EDUCATOR CORE

EDU101  Foundations of Education
EDU222  Technology Integration in the Classroom
EDU271  Human Development
EDU272  Educational Psychology
EDU362  Reading Across the Content Areas
EDU370  Schools, Families, and Communities
EDU376  Materials & Methods of Teaching
EDU416  Educational Assessment Strategies
EDU436  Classroom Environment & Management
EDU490  Residency Planning & Assessment
EDU491  Residency I
EDU492  Residency II
SPE120  Areas of Exceptionality in Special Education
SPE390  Inclusive Curriculum, Materials & Methods

In addition, students in the BSED in Biology Education must complete the following courses:
BIO110 General Biology
BIO111 General Biology 2
BIO112 General Biology Lab
BIO210 Anatomy and Physiology
BIO211 Anatomy and Physiology 2
BIO442 Microbiology
BIO444 Pathophysiology
BIO460 Advanced Topics in Human Nutrition
BIO377A Materials and Methods of Teaching Biology
BIO377B Materials and Methods of Teaching Biology 2
CHM110 General Chemistry
CHM111 General Chemistry 2
CHM112 General Chemistry Lab
CHM210 Organic Chemistry
CHM350 Biochemistry
PHY110 General Physics
PHY111 General Physics 2
PHY112 General Physics Lab

BSED IN ENGLISH EDUCATION – LICENSURE

Note: As of October 31, 2021, Salem is not accepting new students into the BSED in English Education for licensure.

The BSED in English Education specialization focuses on 21ST Century skills and emphasize the mastery of knowledge, skills, and dispositions identified in the National Council of Teachers of English (NCTE) Standards listed below and the Facilitator of Learning model as assessed in Portfolio Levels I, II, and III. English licensure by the State of West Virginia is for 5-Adult.

LEARNING OBJECTIVES

Graduates will demonstrate the knowledge, skills and dispositions needed to provide effective instruction related to the study of:

1) **Content Knowledge**: Candidates demonstrate knowledge of English Language Arts (ELA) subject matter content that specifically includes literature and multimedia texts as well as knowledge of the nature of adolescents as readers.

2) **Content Knowledge**: Candidates demonstrate knowledge of English language arts subject matter content that specifically includes language and writing as well as knowledge of adolescents as language users.

3) **Content Pedagogy, Planning Literature and Reading Instruction in ELA**: Candidates plan instruction and design assessments for reading and the study of literature to promote learning for all students.
4) **Content Pedagogy, Planning Composition Instruction in ELA:** Candidates plan instruction and design assessments for composing texts (i.e., oral, written, and visual) to promote learning for all students.

5) **Learners and Learning, Implementing English Language Arts Instruction:** Candidates plan, implement, assess, and reflect on Research based instruction that increases motivation and active student engagement, builds sustained learning of English language arts, and responds to diverse students’ context based needs.

6) **Professional Knowledge and Skills:** Candidates demonstrate knowledge of how theories and research about social justice, diversity, equity, student identities, and schools as institutions can enhance students’ opportunities to learn in English Language Arts.

7) **Professional Knowledge and Skills:** Candidates are prepared to interact knowledgeably with students, families, and colleagues based on social needs and institutional roles, engage in leadership and/or collaborative roles in English Language Arts professional learning communities, and actively develop as professional educators.

**PROFESSIONAL EDUCATOR CORE**

- EDU101 Foundations of Education
- EDU222 Technology Integration in the Classroom
- EDU271 Human Development
- EDU272 Educational Psychology
- EDU362 Reading Across the Content Areas
- EDU370 Schools, Families, and Communities
- EDU376 Materials & Methods of Teaching
- EDU416 Educational Assessment Strategies
- EDU436 Classroom Environment & Management
- EDU490 Residency Planning & Assessment
- EDU491 Residency I
- EDU492 Residency II
- SPE120 Areas of Exceptionality in Special Education
- SPE390 Inclusive Curriculum, Materials & Methods

In addition to the courses shown above, students in the BSED in English Education must successfully complete the following courses:

- ENG206 Structural Grammar: The English Language
- ENG220 American Literature
- ENG222 American Literature 2
- ENG230 British Literature
- ENG232 British Literature 2
- ENG300 Cultural Impact on Language and Learning
- ENG304 Non-Western World Literature
- ENG306 Drama and Poetry
- ENG308 Short Story and Novel
- ENG377A Materials and Methods of Teaching English
- ENG377B Materials and Methods of Teaching English 2
BSED IN HEALTH EDUCATION – LICENSURE

Note: As of October 31, 2021, Salem is not accepting new students into the BSED in Health Education for licensure.

Learning Objectives for the specialization in Health Education focus on 21st Century skills and emphasize the mastery of knowledge, skills, and dispositions identified in the American Alliance for Health, Physical Education, Recreation and Dance/American Association for Health Education (AAHPERD/ AAHE) Standards listed below and the Facilitator of Learning model as assessed in Portfolio Levels I, II, and III.

LEARNING OBJECTIVES

Graduates will demonstrate the knowledge, skills and dispositions needed to provide effective instruction related to:

1) Knowledge and skills of a health literate educator.
2) Assessment needs to determine priorities for school health education.
3) Planning for effective comprehensive school health education curricula and programs.
4) Implementation of health education instruction.
5) Assessment of student learning.
6) Planning and coordinating a school health education program.
7) Serving as a resource person in health education.
8) Communication and advocacy for health and school health education.

PROFESSIONAL EDUCATOR CORE

EDU101 Foundations of Education
EDU222 Technology Integration in the Classroom
EDU271 Human Development
EDU272 Educational Psychology
EDU362 Reading Across the Content Areas
EDU370 Schools, Families, and Communities
EDU376 Materials & Methods of Teaching
EDU416 Educational Assessment Strategies
EDU436 Classroom Environment & Management
EDU490 Residency Planning & Assessment
EDU491 Residency I
EDU492 Residency II
SPE120 Areas of Exceptionality in Special Education
SPE390 Inclusive Curriculum, Materials & Methods
In addition to the above courses, students in the BSED in Health Education must successfully complete the following courses:

BIO210    Anatomy & Physiology
BIO365    Physiology of Exercise & Performance Assessment
BIO460    Advanced Topics in Human Nutrition
HED130    Consumer Health
HED270    Categorical School Health Topics
HED301    Administration of School Health Programs
HED320    Substance Use & Abuse
HED377A   Materials & Methods of Teaching Health
HED377B   Materials & Methods of Teaching Health 2

**BSED IN PHYSICAL EDUCATION – LICENSURE**

Learning Objectives for the specialization in Physical Education focus on 21ST Century skills and emphasize the mastery of knowledge, skills, and dispositions identified in the American Alliance for Health, Physical Education, Recreation and Dance (AAHPERD/NASPE) Standards listed below and the Facilitator of Learning model as assessed in Portfolio Levels I, II, and III.

**LEARNING OBJECTIVES**

Graduates will demonstrate the knowledge, skills and dispositions needed to provide effective instruction related to:

1) Understanding and applying discipline specific scientific and theoretical concepts critical to the development of physically education individuals.

2) Being physically educated individuals with the knowledge and skills necessary to demonstrate competent movement performance and health enhancing fitness as delineated in the NAPSE K-12 Standards.

3) Planning and implementing developmentally appropriate learning experiences aligned with local, state, and national standards to address the diverse needs of all students.

4) Using effective communication and pedagogical skills and strategies to enhance student engagement and learning.

5) Utilizing assessments and reflection to foster student learning and inform instructional decisions.

6) Demonstrating dispositions essential to becoming effective professionals.

**PROFESSIONAL EDUCATOR CORE**

EDU101    Foundations of Education
EDU222    Technology Integration in the Classroom
EDU271    Human Development
EDU272    Educational Psychology
EDU362    Reading Across the Content Areas
EDU370  Schools, Families, and Communities
EDU376  Materials & Methods of Teaching
EDU416  Educational Assessment Strategies
EDU436  Classroom Environment & Management
EDU490  Residency Planning & Assessment
EDU491  Residency I
EDU492  Residency II
SPE120  Areas of Exceptionality in Special Education
SPE390  Inclusive Curriculum, Materials & Methods

In addition to the courses shown above, students in the BSED in Physical Education must successfully complete the following courses:

BIO210  Anatomy and Physiology
BIO211  Anatomy and Physiology 2
BIO460  Advanced Topics in Human Nutrition
PED101  Individual Sports
PED102  Team Sports
PED116  Foundations of Physical Education & Sport
PED209  Adapted Physical Education & Fitness
PED250  Kinesiology and Biomechanics
PED377A  Materials and Methods of Teaching Physical Education
PED377B  Materials and Methods of Teaching Physical Education 2
PED395  Physiology of Exercise and Performance Assessment
PED422  Advanced Topics in Physical Education

BSED IN SOCIAL STUDIES EDUCATION – LICENSURE

*Note: As of October 31, 2021, Salem is not accepting new students into the BSED in Social Studies Education for licensure.*

The BSED specialization in Social Studies Education focuses on 21ST Century skills and emphasize the mastery of knowledge, skills, and dispositions identified in the National Council for the Social Studies (NCSS) Standards listed below and the Facilitator of Learning model as assessed in Portfolio Levels I, II, and III.

LEARNING OBJECTIVES

Graduates will demonstrate the knowledge, skills and dispositions needed to provide effective instruction related to the study of:

1) Culture and culture diversity.
2) Time, continuity, and change.
3) People, places, and environments.
4) Individual development and identity.
5) Individuals, groups, and institutions.
6) Power, authority, and governance.
7) Production, distribution, and consumption of goods and services.
8) Science, technology, and society.
9) Global connections and interdependence.
10) Civic ideals and practices.

PROFESSIONAL EDUCATOR CORE

EDU101 Foundations of Education
EDU222 Technology Integration in the Classroom
EDU271 Human Development
EDU272 Educational Psychology
EDU362 Reading Across the Content Areas
EDU370 Schools, Families, and Communities
EDU376 Materials & Methods of Teaching
EDU416 Educational Assessment Strategies
EDU436 Classroom Environment & Management
EDU490 Residency Planning & Assessment
EDU491 Residency I
EDU492 Residency II
SPE120 Areas of Exceptionality in Special Education
SPE390 Inclusive Curriculum, Materials & Methods

In addition to the courses shown above, students in the BSED in Social Studies Education must successfully complete the following courses:

HED130 Consumer Health
HED320 Substance Use and Abuse
HIS300 West Virginia History, Geography & Government
HIS377A Materials & Methods of Teaching Social Studies
HIS377B Materials & Methods of Teaching Social Studies 2

BSED IN EDUCATION – NON-LICENSED

Through standards-based educator preparation programs, the Salem BSED program non-licensure program strives to create educational leaders who understand the expectations of teachers and have successfully completed the necessary course work to work in PK-12 education and/or may be pursuing a license outside the state of West Virginia. Because most states rely on CAEP standards, this includes candidate acquisition of the beliefs, knowledge, and skills necessary to effectively promote learning in the 21ST Century as a Facilitator of Learning. This acquisition is promoted through preparation programs built to emphasize the interconnectedness of beliefs, knowledge, and skills as identified by:
1) **Interpersonal and Collaborative Skills.**
A facilitator of learning clearly and consistently communicates in a variety of ways with diverse stakeholders and across multiple school-related settings, effectively utilizing 21ST Century tools and resources.

2) **Content Knowledge**
A facilitator of learning masters the content knowledge necessary to support 21ST Century teaching and learning and can demonstrate the interrelatedness of this content and its integration across multiple educational roles and settings.

3) **Teaching, Learning, and Leading**
A facilitator of learning demonstrates leadership by implementing classroom and school processes that promote 21ST Century learning through planning, implementation, evaluation, reflection, and revision.

4) **Preparation for the 21ST Century Workplace**
A facilitator of learning understands the skills required in diverse, globally connected, effective 21ST Century work environments, and the importance of a self-directed path of continuous professional growth.

5) **Professional Ethical Standards**
A facilitator of learning models the ethical standards expected of a 21st Century professional educator across multiple learning environments and roles, and within all stakeholder communities.

**TRANSFER STUDENTS**

Transfer students, whether within the university or transferring from another institution of higher education, who wish to pursue the non-licensure education program must register their intent with the Registrar and with the School of Education. The initial evaluation for acceptance into the major will depend on the GPA at the time of transfer.

**BACHELOR OF SCIENCE IN EDUCATION – NON-LICENSURE**

The Bachelor of Science in Education (BSED) non-licensure program is an educator preparation program that does not lead to teacher licensure. All students matriculating in the program are required to meet the minimum General Education requirements. In addition, students may be required to take additional courses based on their Individual Learning Plan developed after admission to the program.

**GENERAL EDUCATION COURSES**

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
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</thead>
<tbody>
<tr>
<td>COM101</td>
<td>Critical Reasoning and Research Skills</td>
</tr>
<tr>
<td>COM102</td>
<td>Professional Communications and Technology C</td>
</tr>
<tr>
<td>OM104</td>
<td>Principles of Human Communication</td>
</tr>
<tr>
<td>ECO255</td>
<td>Survey of Economics</td>
</tr>
<tr>
<td>ENG101</td>
<td>Written English</td>
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<tr>
<td>ENG102</td>
<td>Written English 2</td>
</tr>
<tr>
<td>HED120</td>
<td>Core Concepts of Personal Health</td>
</tr>
<tr>
<td>HIS153</td>
<td>U.S. History</td>
</tr>
</tbody>
</table>
HIS154  U.S. History 2
MAT125  College Mathematics
SOC110  Introduction to Sociology
FNA202  World Music
BIO101  Basic Principles of Biology
ENG200  Research and Writing for Effective Communication

**BSED IN BIOLOGY EDUCATION – NON-LICENSURE**

The BSED in Education non-licensure Biology specialization focuses on 21st Century skills and emphasize the mastery of knowledge, skills, and dispositions identified in the National Science Teachers Association (NSTA) for biology educators.

**LEARNING OBJECTIVES**

Graduates will demonstrate the knowledge, skills, and dispositions needed to provide effective instruction related to:

1) Knowledge and practices of contemporary science interrelating and interpreting important concepts, ideas, and applications in their field.
2) Knowledge and practices on how students learn and develop scientific knowledge using scientific inquiry to develop this knowledge for all students.
3) Planning for engaging all students in science learning by setting appropriate goals that are consistent with knowledge of how students learn science, aligning plans with state and national standards while reflecting the nature and social context of science, inquiry, and appropriate safety considerations, designing and selecting activities, instructional settings, and resources, including science specific technology, to achieve those goals, and plan for fair and equitable assessment strategies to evaluate if the learning goals are met.
4) Maintenance of chemical safety, safety procedures, and the ethical treatment of living organisms needed in the P-12 setting science classroom appropriate to their area of licensure in a P-12 classroom setting.
5) Continuous striving to improve their knowledge and understanding of the ever changing knowledge base of both content, and science pedagogy, including approaches for addressing inequities and inclusion, for all students in science, and candidates identify with and conduct themselves as part of the science community.

**BSED NON-LICENSURE BIOLOGY EDUCATION COURSES**

EDU101  Foundations of Education
EDU222  Technology Integration in the Classroom
EDU271  Human Development
EDU272  Educational Psychology
EDU362  Reading Across the Content Areas
EDU370  Schools, Families, and Communities
BSED IN ENGLISH EDUCATION – NON-LICENSEURE

The BSED in English Education specialization focuses on 21st Century skills and emphasize the mastery of knowledge, skills, and dispositions listed below and the Facilitator of Learning model as assessed in Portfolio Levels I, II, and III.

LEARNING OBJECTIVES

Graduates will demonstrate the knowledge, skills and dispositions needed related to the study of:

1) **Content Knowledge**: Candidates demonstrate knowledge of English language arts subject matter content that specifically includes literature and multimedia texts as well as knowledge of the nature of adolescents as readers.

2) **Content Knowledge**: Candidates demonstrate knowledge of English language arts subject matter content that specifically includes language and writing as well as knowledge of adolescents as language users.

3) **Content Pedagogy, Planning Literature and Reading Instruction in ELA**: Candidates plan instruction and design assessments for reading and the study of literature to promote learning for all students.

4) **Content Pedagogy, Planning Composition Instruction in ELA**: Candidates plan instruction and design assessments for composing texts (i.e., oral, written, and visual) to promote learning for all students.

5) **Learners and Learning, Implementing English Language Arts Instruction**: Candidates plan, implement, assess, and reflect on Research based instruction that increases
motivation and active student engagement, builds sustained learning of English language arts, and responds to diverse students’ context based needs.

6) **Professional Knowledge and Skills**: Candidates demonstrate knowledge of how theories and research about social justice, diversity, equity, student identities, and schools as institutions can enhance students’ opportunities to learn in English Language Arts.

7) **Professional Knowledge and Skills**: Candidates are prepared to interact knowledgeable with students, families, and colleagues based on social needs and institutional roles, engage in leadership and/or collaborative roles in English Language Arts professional learning communities, and actively develop as professional educators.

**BSED NON-LICENSURE ENGLISH EDUCATION COURSES**

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
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<tbody>
<tr>
<td>EDU101</td>
<td>Foundations of Education</td>
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<tr>
<td>EDU222</td>
<td>Technology Integration in the Classroom</td>
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<tr>
<td>EDU271</td>
<td>Human Development</td>
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<tr>
<td>EDU272</td>
<td>Educational Psychology</td>
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<tr>
<td>EDU362</td>
<td>Reading Across the Content Areas</td>
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<tr>
<td>EDU370</td>
<td>Schools, Families, and Communities</td>
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<tr>
<td>EDU376</td>
<td>Materials &amp; Methods of Teaching</td>
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<tr>
<td>EDU416</td>
<td>Educational Assessment Strategies</td>
</tr>
<tr>
<td>EDU436</td>
<td>Classroom Environment &amp; Management</td>
</tr>
<tr>
<td>SPE120</td>
<td>Areas of Exceptionality in Special Education</td>
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<tr>
<td>SPE390</td>
<td>Inclusive Curriculum, Materials &amp; Methods</td>
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<tr>
<td>ENG206</td>
<td>Structural Grammar: The English Language</td>
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<tr>
<td>ENG220</td>
<td>American Literature</td>
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<td>ENG222</td>
<td>American Literature 2</td>
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<tr>
<td>ENG230</td>
<td>British Literature</td>
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<tr>
<td>ENG232</td>
<td>British Literature 2</td>
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<tr>
<td>ENG300</td>
<td>Cultural Impact on Language and Learning</td>
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<tr>
<td>ENG304</td>
<td>Non-Western World Literature</td>
</tr>
<tr>
<td>ENG306</td>
<td>Drama and Poetry</td>
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<tr>
<td>ENG308</td>
<td>Short Story and Novel</td>
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<tr>
<td>ENG377A</td>
<td>Materials and Methods of Teaching English</td>
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<tr>
<td>ENG377B</td>
<td>Materials and Methods of Teaching English 2</td>
</tr>
<tr>
<td>EDU497</td>
<td>Global Education Systems</td>
</tr>
<tr>
<td>EDU498</td>
<td>Research Paper in Education</td>
</tr>
<tr>
<td>EDU499</td>
<td>Trauma in Education</td>
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</tbody>
</table>

**BSED IN HEALTH EDUCATION – NON-LICENSURE**

Learning Objectives for the specialization in Health Education focus on 21st Century skills and emphasize the mastery of knowledge, skills, and dispositions identified in the American Alliance for Health, Physical Education, Recreation and Dance/American Association for Health Education (AAHPERD/ AAHE) Standards listed below and the Facilitator of Learning model as assessed in Portfolio Levels I, II, and III.
LEARNING OBJECTIVES

Graduates will demonstrate the knowledge, skills and dispositions related to:

1) Knowledge and skills of a health literate educator.
2) Assessment needs to determine priorities for school health education.
3) Planning for effective comprehensive school health education curricula and programs.
4) Implementation of health education instruction.
5) Assessment of student learning.
6) Planning and coordinating a school health education program.
7) Serving as a resource person in health education.
8) Communication and advocacy for health and school health education.

BSED NON-LICENSURE HEALTH EDUCATION COURSES

- EDU101 Foundations of Education
- EDU222 Technology Integration in the Classroom
- EDU271 Human Development
- EDU272 Educational Psychology
- EDU362 Reading Across the Content Areas
- EDU370 Schools, Families, and Communities
- EDU376 Materials & Methods of Teaching
- EDU416 Educational Assessment Strategies
- EDU436 Classroom Environment & Management
- SPE120 Areas of Exceptionality in Special Education
- SPE390 Inclusive Curriculum, Materials & Methods
- BIO210 Anatomy & Physiology
- BIO365 Physiology of Exercise & Performance Assessment
- BIO460 Advanced Topics in Human Nutrition
- HED130 Consumer Health
- HED270 Categorical School Health Topics
- HED301 Administration of School Health Programs
- HED320 Substance Use & Abuse
- HED377A Materials & Methods of Teaching Health
- HED377B Materials & Methods of Teaching Health 2
- EDU497 Global Education Systems
- EDU498 Research Paper in Education
- EDU499 Trauma in Education

BSED IN PHYSICAL EDUCATION – NON-LICENSURE

Learning Objectives for the specialization in Physical Education focus on 21st Century skills and emphasize the mastery of knowledge, skills, and dispositions identified in the American Alliance for Heath, Physical Education, Recreation and Dance (AAHPERD/NASPE).
LEARNING OBJECTIVES

Graduates will demonstrate the knowledge, skills and dispositions needed to provide effective instruction related to:

1) Understanding and applying discipline specific scientific and theoretical concepts critical to the development of physically education individuals.
2) Being physically educated individuals with the knowledge and skills necessary to demonstrate competent movement performance and health enhancing fitness as delineated in the NAPSE K12 Standards.
3) Planning and implementing developmentally appropriate learning experiences aligned with local, state, and national standards to address the diverse needs of all students.
4) Using effective communication and pedagogical skills and strategies to enhance student engagement and learning.
5) Utilizing assessments and reflection to foster student learning and inform instructional decisions.
6) Demonstrating dispositions essential to becoming effective professionals.

BSED NON-LICENSEURE HEALTH EDUCATION COURSES

EDU101  Foundations of Education  
EDU222  Technology Integration in the Classroom  
EDU271  Human Development  
EDU272  Educational Psychology  
EDU362  Reading Across the Content Areas  
EDU370  Schools, Families, and Communities  
EDU376  Materials & Methods of Teaching  
EDU416  Educational Assessment Strategies  
EDU436  Classroom Environment & Management  
SPE120  Areas of Exceptionality in Special Education  
SPE390  Inclusive Curriculum, Materials & Methods  
BIO210  Anatomy and Physiology  
BIO211  Anatomy and Physiology 2  
BIO460  Advanced Topics in Human Nutrition  
HED130  Consumer Health  
HED270  Categorical School Health Topics  
HED301  Admin of School Health Programs  
PED101  Individual Sports  
PED102  Team Sports  
PED116  Foundations of Physical Education & Sport  
PED209  Adapted Physical Education & Fitness  
PED250  Kinesiology and Biomechanics  
PED377A  Materials and Methods of Teaching Physical Education  
PED377B  Materials and Methods of Teaching Physical Education 2  
PED395  Physiology of Exercise and Performance Assessment
BSED IN SOCIAL STUDIES EDUCATION – NON-LICENSEURE

The BSED specialization in Social Studies Education focuses on 21st Century skills and emphasize the mastery of knowledge, skills, and dispositions identified in the National Council for the Social Studies (NCSS).

LEARNING OBJECTIVES

Graduates will demonstrate the knowledge, skills and dispositions needed to provide effective instruction related to the study of:

1) Culture and culture diversity.
2) Time, continuity, and change.
3) People, places, and environments.
4) Individual development and identity.
5) Individuals, groups, and institutions.
6) Power, authority, and governance.
7) Production, distribution, and consumption of goods and services.
8) Science, technology, and society.
9) Global connections and interdependence.
10) Civic ideals and practices.

BSED NON-LICENSEURE SOCIAL STUDIES EDUCATION COURSES

EDU101 Foundations of Education
EDU222 Technology Integration in the Classroom
EDU271 Human Development
EDU272 Educational Psychology
EDU362 Reading Across the Content Areas
EDU370 Schools, Families, and Communities
EDU376 Materials & Methods of Teaching
EDU416 Educational Assessment Strategies
EDU436 Classroom Environment & Management
SPE120 Areas of Exceptionality in Special Education
SPE390 Inclusive Curriculum, Materials & Methods
HED130 Consumer Health
HED320 Substance Use and Abuse
HIS210 World Geography
HIS305 American Foreign Policy
ASSOCIATE OF SCIENCE IN EDUCATION

The Associate of Science in Education (ASED) degree is awarded when earned; however, students may not enroll in the associate’s program as a standalone program. The ASED does not prepare students for licensure. All hours earned in the associate’s apply to the requirements of the bachelor’s degree. The AS requires the completion of 60 semester credits with a cumulative GPA of at least 2.0. At least 24 of these credits must be in general education. At least 15 credits must be approved by the departmental faculty as qualifying for the major, usually including at least 3 courses from the Core.

INFORMATION TECHNOLOGY

The Bachelor of Science in Information Technology (BSIT) provides a foundation for students to successfully apply information technology (IT) theory and principles to address real-world opportunities and challenges. Under the guidance of the faculty, the BSIT core enables students to develop knowledge, skills, and abilities in systems analysis, programming, database systems, computer networking, information security, Web technologies, and project management. Specializations are offered in enterprise networking and cybersecurity. The BSIT establishes a basis for students’ continued career growth and life-long learning as an IT professional. Career opportunities in IT span the full range of computer-related occupations, from technical support specialists to computer operations management. Successful completion of the BSIT prepares the student for graduate studies.

To support the university’s mission, the Information Technology Program endeavors to prepare Information Technology professionals to be effective in a diverse and dynamic Information Technology field. The Information Technology program at Salem University prepares our graduates by providing theoretical, experiential, and applied knowledge to provide solutions for a rapidly growing information technology industry. Salem University and the Information Technology program seek to employ faculty with a wide variety of experiences and education in order to provide expert instruction on the many concepts and principals involved in Computer Science and Information Technology studies.

Program faculty members strive to provide students with a rewarding classroom experience rich in instruction, skills-building, and real-world application. Among other features of the program, this mission-oriented approach ensures that Salem University provides a challenging and robust
information Technology program that continues to meet the needs of the student and the industry with a global perspective. With faculty approval, students may elect to repeat courses for additional credit to gain greater depth of understanding. Finally, Salem offers STEM Designated Degree Programs identified by the US Department of Homeland Security, signaling their importance to the Nation and the World.

LEARNING OBJECTIVES

Graduates will demonstrate the following:

1) Ability to apply information technology theory and principles in addressing global business opportunities and challenges.
2) Knowledge, skills, and abilities in the area of information technology with an applied, real-world focus.
3) Knowledge, skills, and abilities in business management as applied to IT development and operations.
4) Ability to communicate information in written, oral, and graphic formats.
5) Knowledge, skills, and abilities to enter into advanced studies in IT or business.

BSIT CORE

IT110  IT Essentials
IT130  Fundamentals of Computer Graphics
IT150  Computer Programming
IT151  Computer Programming 2
IT202  Internet Publishing
IT310  Database Architecture
IT323  Methods of Software Development
IT409  Basic Networking
IT445  Project Management
IT499  Senior Capstone Project

ASSOCIATE OF SCIENCE

Typically, the associate’s degree is awarded when earned as students’ progress toward their bachelor’s degrees; however, students may choose to enroll in the associate’s program first. All hours earned in the associate’s apply to the requirements of the bachelor’s degree. The AS requires the completion of 60 semester credits with a cumulative GPA of at least 2.0. At least 24 of these credits must be in general education. At least 15 credits must be approved by the departmental faculty as qualifying for the major, usually including at least 3 courses from the Core.
NURSING

The School of Nursing is committed to lifelong learning, which is an underlying principle of the career advancement pathway (CAP) concept. This fundamental belief is that all levels of nursing are significant and contribute to the delivery of health care in a multitude of meaningful activities. All levels of nursing have common basic principles on which knowledge and experiences can be built. Nursing education proceeds from the simple to the complex. Over the course of their careers, nurses may advance from a certificate in practical nursing to a terminal degree – the Career Advancement Pathway.

Students come to higher education today with diverse educational preparation and needs. This requires many user-friendly entry and exit points to facilitate the quest for a career in nursing. Consideration must be given to academic and career recognition with opportunity at each level. Accordingly, Salem is committed to providing an educational system that meets these goals by providing the career enhancement pathway opportunity.

VISION OF THE SCHOOL OF NURSING

The School of Nursing will provide accessible, state-of-the-discipline education. The school will focus on fostering the preservation, promotion, and restoration of health in the international community. Our graduates will be highly competent practitioners who are grounded in a sense of inquiry and committed to human caring across the lifespan within a climate of diversity.

MISSION OF THE SCHOOL OF NURSING

The mission of nursing education coincides with that of the University and is committed to preparing professional nurses who utilize a systematic approach in the assessment and management of actual or potential health needs across the life span of a diverse population. A commitment to lifelong learning will serve as the catalyst that propagates career advancement.

PHILOSOPHY

The School of Nursing uses key concepts of the nursing paradigm as a way of organizing beliefs about nursing and its role in society. The School of Nursing has defined its core values and concepts with an emphasis on continuous quality improvement, and with a focus on nursing practice standards and professional role behaviors identified by the West Virginia Legislature and the Boards of Examiners, the National League for Nursing and accrediting bodies. Program goals and learning outcomes for the program are reflective of these components. The core concepts are nursing, person, health, and environment. These 4 central concepts are the metaparadigm of nursing, and the key areas of focus when it comes to patient care. The core values are based on the National League for Nursing values, which are caring, diversity, integrity, and excellence. These core values guide the activities of the School of Nursing.
NURSING CORE CONCEPTS

NURSING

An art and science that involves protection, promotion, and optimization of health and abilities, prevention of illness and injury, and alleviation of suffering through the diagnosis and treatment of human response, and advocacy in the care of individuals, families, communities, and diverse populations. Nursing encompasses autonomous, collaborative, and holistic care of individuals of all ages and in all settings. It includes evidence-based practice modalities, patient education, promotion of a safe environment, and participation in shaping health policy and health systems management. Lifelong learning is the scaffold for adherence to standards of nursing practice. (Based on definitions by the World Health Organization, International Council of Nurses, and American Nurses Association.)

PERSON

The Individual, family, community, or population that is the focus of the nursing process. The person is conceptualized as a holistic being, and includes biological, psychological, emotional, social, spiritual, and cultural dimensions in the context of the environment.

HEALTH

Health is a central focus of nursing and is defined by the World Health Organization as: a state of complete physical, mental, and social wellbeing, and not merely the absence of disease or infirmity (World Health Organization).

ENVIRONMENT

Internal and external stimuli or factors that are in constant interaction with the person. Environment surrounds and affects behavior and development of persons and encompasses the global community.

NURSING CORE VALUES

CARING

Caring is the essence of nursing practice. It is a universal way of being that is characterized by exhibiting empathy, concern, compassion, and respect toward others. Caring is reflected and enhanced by responding to the needs of others in a sensitive manner to preserve health and human dignity, affirm feelings, and creating a supportive and therapeutic environment.

INTEGRITY

A personal, social, and professional virtue consisting of a complex set of values that are considered. Integrity is acting in accordance with an appropriate code of ethics and moral principles, and adherence to professional values and accepted standards of practice.
Integrity is reflected in professional nursing practice when the nurse is honest and provides fully competent and just care to individuals, families, communities, and populations based on an ethical framework that is accepted within the profession of nursing.

DIVERSITY

Respect and regard given to a full range of differences in customs, attitudes, practices, and behaviors that exist among the international community and its group affiliations, including culture, ethnicity, social class, age, gender, religion, physical ability, and roles within an organization. Knowledge of diversity and cultural competency is at the core of high quality patient-centered care and is paramount to eliminating inequities in the quality and availability of care, especially for vulnerable and underserved populations.

EXCELLENCE

A dynamic process that involves the use of the best theoretical and practice knowledge for each individual encounter. Excellence in nursing encompasses the provision of evidenced-based care to individuals, families, communities, and populations to promote health and wellbeing through the health illness continuum. Excellence is fundamental to the achievement of optimal health outcomes. Attributes of excellence in nursing include understanding and enacting the full scope of nursing practice; highly developed problem solving, conflict management, and communication skills; the ability to think critically in exercising professional judgment, especially in complex situations; the ability to access the appropriate resources for the best possible care; and a spirit of inquiry reflected by a commitment to lifelong learning.

NURSING CONCEPTUAL FRAMEWORK

The conceptual framework is modeled upon a wheel with spokes, as shown in Figure 1. The wheel, like nursing is confronted with a never-ending variety of tasks, simple to complex. Both can adapt, utilize the necessary resources, and move toward goal attainment. The many spokes represent practice and professional standards. The core concepts are found at the hub. The surrounding rim is the core values. The wheel represents the cyclic and connected nature of nursing.

ASSOCIATE OF SCIENCE IN NURSING

The purpose of the Associate of Science in Nursing (known as the “ADN Program”) is to prepare student nurses, through classroom and clinical education, with the necessary knowledge, skills,
and professional values to enter the healthcare field and function at the entry level of practice for registered nursing.

The ADN Program requires the successful completion of a minimum of 66 semester credit hours. Nursing majors must achieve a cumulative grade point average of 3.0 to progress to the ADN Program nursing core courses. Nursing students must earn a “C” or higher in all ADN Program nursing core courses and a cumulative grade-point average of at least 2.5 overall to graduate. In addition, nursing students must meet or exceed the designated passing score on the comprehensive capstone achievement exam to graduate.

Courses follow a logical plan to prepare students for nursing practice in a variety of settings. Concurrent classroom, lab and clinical experiences empower students to gain competencies and use the nursing process to care for infants, children, and adults of diverse cultures across the lifespan. Current concepts in health care and the changing roles of nurses at all levels have been considered in developing and evaluating the curriculum. Special emphasis is placed on specifying measurable, objective, behavioral student learning outcomes. At the successful completion of the program, the student is prepared to take the NCLEX-RN exam for licensure as a Registered Professional Nurse.

**PROGRAM LEARNING OBJECTIVES**

<table>
<thead>
<tr>
<th>NLN COMPETENCIES</th>
<th>ADN PROGRAM LEARNING OUTCOMES (PLOS)</th>
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<tbody>
<tr>
<td>Nursing Judgement &amp; Sound Decision-Making</td>
<td>1. Make judgements in practice, substantiated with evidence that integrates critical and reflective thinking, theoretical concepts, scientific knowledge, and the nursing process, in the provision of safe, quality care to promote the health and wellbeing of individuals, families, and communities. (Excellence)</td>
</tr>
<tr>
<td>Professional Behaviors &amp; Identity</td>
<td>2. Implement one’s role as a nurse, guided by professional standards that reflect integrity, responsibility, professional values, legal and ethical practices, and an evolving identity as a nurse committed to safe, quality care for diverse populations throughout the life-span and across the continuum of health care environments. (Integrity &amp; Diversity)</td>
</tr>
<tr>
<td>Spirit of Inquiry &amp; Evidence-Based Practice</td>
<td>3. Examine research and evidence that underlies clinical nursing practice and offer insights to improve the quality of nursing care and health outcomes for patients, families, and communities. (Excellence)</td>
</tr>
<tr>
<td>Human Flourishing &amp; Caring</td>
<td>4. Advocate for individuals and families in ways that promote their self-determination, integrity, and ongoing growth as human beings. (Caring)</td>
</tr>
<tr>
<td>Professional Communication &amp; Collaboration</td>
<td>5. Use effective communication, collaboration, and mutual respect across disciplines, to establish professional relationships and achieve positive health outcomes. (Integrity, Excellence)</td>
</tr>
<tr>
<td>Therapeutic Relationships &amp; Interventions</td>
<td>6. Determine individual uniqueness and preferences regarding culture, ethnicity, social norms, beliefs, and lifestyles, centered</td>
</tr>
<tr>
<td>Theme</td>
<td>Description</td>
</tr>
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<td>------------------------------------------------</td>
<td>-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Safe, Effective, Skillful Management of Care</td>
<td>7. Use human, physical, and technological resources to implement safe, quality, patient-centered care for individuals across the lifespan, families, and communities, and to support desired health outcomes. (Excellence)</td>
</tr>
<tr>
<td>Policies, Access &amp; Quality</td>
<td>8. Promote access to health services, resources, and quality care for a diverse and vulnerable patient population by incorporating principles of quality and safety, healthcare policy, and cost effectiveness. (Caring, Diversity)</td>
</tr>
<tr>
<td>Continued Professional Growth</td>
<td>9. Demonstrate a commitment to professional nursing and to lifelong learning by assuming responsibility and accountability for safe quality nursing care, maintaining continued competence, adhering to professional nursing standards, and promoting a positive image of the profession of nursing. (Integrity)</td>
</tr>
<tr>
<td>Leadership Management Collaboration</td>
<td>10. Use leadership and management skills to provide care for individuals, groups, and communities, in collaboration with other health care providers to ensure continuous and holistic care. (Excellence)</td>
</tr>
<tr>
<td>Nursing Judgement &amp; Sound Decision-Making</td>
<td>1. Make judgements in practice, substantiated with evidence that integrates critical and reflective thinking, theoretical concepts, scientific knowledge, and the nursing process, in the provision of safe, quality care to promote the health and wellbeing of individuals, families, and communities. (Excellence)</td>
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<td>2. Implement one’s role as a nurse, guided by professional standards that reflect integrity, responsibility, professional values, legal and ethical practices, and an evolving identity as a nurse committed to safe, quality care for diverse populations throughout the life-span and across the continuum of health care environments. (Integrity &amp; Diversity)</td>
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<tr>
<td>Therapeutic Relationships &amp; Interventions</td>
<td>6. Determine individual uniqueness and preferences regarding culture, ethnicity, social norms, beliefs, and lifestyles, centered on building and sustaining positive health relationships when</td>
</tr>
</tbody>
</table>
designing holistic nursing interventions and providing care. (Caring)

Safe, Effective, Skillful Management of Care 7. Use human, physical, and technological resources to implement safe, quality, patient-centered care for individuals across the lifespan, families, and communities, and to support desired health outcomes. (Excellence)

Policies, Access & Quality 8. Promote access to health services, resources, and quality care for a diverse and vulnerable patient population by incorporating principles of quality and safety, healthcare policy, and cost effectiveness. (Caring, Diversity)

Continued Professional Growth 9. Demonstrate a commitment to professional nursing and to lifelong learning by assuming responsibility and accountability for safe quality nursing care, maintaining continued competence, adhering to professional nursing standards, and promoting a positive image of the profession of nursing. (Integrity)

Leadership Management Collaboration 10. Use leadership and management skills to provide care for individuals, groups, and communities, in collaboration with other health care providers to ensure continuous and holistic care. (Excellence)

**ADN NURSING CORE**

The ADN Program Nursing Core Courses comprise the following:

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
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</thead>
<tbody>
<tr>
<td>NUR111</td>
<td>Basic Concepts of Nursing</td>
</tr>
<tr>
<td>NUR115</td>
<td>Pharmacology and Dosage Calculation</td>
</tr>
<tr>
<td>NUR121</td>
<td>Medical-Surgical Nursing 1</td>
</tr>
<tr>
<td>NUR122A</td>
<td>Medical-Surgical Nursing 2</td>
</tr>
<tr>
<td>NUR122B</td>
<td>Medical-Surgical Nursing 3</td>
</tr>
<tr>
<td>NUR231</td>
<td>Maternity &amp; Neonatal Nursing</td>
</tr>
<tr>
<td>NUR232</td>
<td>Pediatric Nursing</td>
</tr>
<tr>
<td>NUR241</td>
<td>Mental Health Nursing</td>
</tr>
<tr>
<td>NUR251</td>
<td>Advanced Medical-Surgical Nursing 1</td>
</tr>
<tr>
<td>NUR252A</td>
<td>Advanced Medical-Surgical Nursing 2</td>
</tr>
<tr>
<td>NUR252B</td>
<td>Advanced Medical-Surgical Nursing 3</td>
</tr>
<tr>
<td>NUR299</td>
<td>Nursing Capstone</td>
</tr>
</tbody>
</table>

**REQUIRED PREREQUISITE COURSES**

The following table lists the required perquisite courses that must be completed by students prior to entering the ADN Program Nursing Core Courses:

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
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</thead>
<tbody>
<tr>
<td>BIO123</td>
<td>Human Nutrition</td>
</tr>
<tr>
<td>BIO210</td>
<td>Anatomy &amp; Physiology 1</td>
</tr>
</tbody>
</table>
BIO211  Anatomy & Physiology 2
BIO217  Microbiology & Pathophysiology for Health Professionals
ENG101  Written English
MAT117  Mathematics for Allied Health
PSY100  Psychology
PSY223  Lifespan Human Development
SCI105  Life Science
SOC120  Social Perspectives on Health Care

Students who have completed the qualifying pre-nursing courses at a previous institution must have transcripts reviewed by the School of Nursing to determine earned transfer credits. Transfer credits for nursing majors are approved only by the Dean of Health Sciences and/or the Director of Nursing.

**BACHELOR OF SCIENCE IN NURSING**

The Bachelor of Science in Nursing (“RN-BSN Program”) is a non-licensure, degree completion program for licensed registered nurses that is delivered entirely via distance education with experiential activities. Consistent with all baccalaureate programs at Salem, the program requires the successful completion of 120 semester credit hours, including a maximum of 90 transfer credits with a cumulative GPA of 2.5.

The RN-BSN Program Nursing Core comprises 30 credits (10 courses) that all students must complete with a grade of “C” or higher and a cumulative GPA of 2.5. Each course is four weeks’ duration; therefore, depending on transfer credits, students may be able to complete their BSN within ten (10) months of continuous, successful enrollment.

As a professional nurse with an active, unencumbered RN license issued by one of the United States or the District of Columbia, each student will be granted 60 transfer credits. Credits earned at other accredited institutions either beyond or in addition to the ADN program may apply. For RNs who have completed training or courses that carry ACE-recommended college credit, these may qualify. Challenge exams (e.g., CLEP and DSST) may apply. Documented, corroborated, relevant prior work experience, training, and military service will be evaluated on an individual basis by the Admissions Committee in the School of Nursing, the Dean of Health Sciences and/or the Director of Nursing Education. See the Transfer Credit Section of the Academic Policies, Procedures & Practices chapter of this catalog for more information.

**PROGRAM LEARNING OBJECTIVES**

Graduates of the RN-BSN program will:

1) Integrate general education and scientific knowledge, technology proficiency, and information literacy to support critical, creative, and reflective thinking and sound decision-making in nursing practice and policy development. (Nursing, Person, Health, Integrity, Caring, Excellence)
2) Synthesize nursing and health care theories and concepts and apply these to practice for positive and holistic health outcomes across the life span and across the continuum of health care environments. (Nursing, Person, Health, Environment, Diversity, Excellence)

3) Apply leadership & management skills to facilitate high quality, safe and effective care to individuals, families, groups, and communities. (Nursing, Person, Caring, Integrity, Diversity, Excellence)

4) Use professional communication and collaboration across disciplines to coordinate delivery of care, promote and restore health, and prevent illness, especially in complex situations. (Nursing, Person, Health, Environment, Caring, Diversity, Excellence)

5) Incorporate international, cultural, ethnic and socially diverse concepts to foster individualized patient-centered care and facilitate positive health outcomes. (Nursing, Person, Health, Environment, Caring, Diversity)

6) Apply evidence-based research and the nursing process to guide and improve nursing practice, with attention to professional development and lifelong learning. (Nursing, Person, Health, Integrity, Excellence)

7) Promote and maintain professional values and legal, ethical, and moral aspects of nursing to support and advance safe, high quality nursing practice. (Nursing, Person, Environment, Caring, Integrity, Excellence)

8) Evaluate healthcare policy and services based on standards of nursing practice and established patient health and safety goals to advocate for, and promote quality and accessible care, particularly for vulnerable and underserved populations. (Nursing, Person, Health, Environment, Caring, Integrity, Diversity, Environment)

RN-BSN PROGRAM NURSING CORE COURSES

The RN-BSN program requires the successful completion of 10 courses (30 semester credits):

NUR401 Professional Role Transition
NUR402 Health Assessment
NUR403 Nursing Research
NUR404 Legal and Ethical Issues in Nursing and Health Care
NUR405 Chronic and Complex Health Problems
NUR406 Evidence-Based Practice
NUR407 Special Topics and Issues in Nursing
NUR408 Nursing Leadership and Management
NUR410 Community and Public Health Nursing
NUR499 Nursing Capstone

RECOMMENDED ELECTIVES

In addition to the above 10 courses (30 credits), Salem offers several general education (liberal arts) courses that will broaden the graduates’ knowledge, skills, and abilities. A student with no transfer credits beyond the associate’s degree typically will be advised to complete the following courses to earn a total of 120 credits required for the degree:
COM104  Human Communication
ECO255  Survey of Economics
ENG200  Research and Writing for Effective Communication
ENG203  Multicultural Literature
FNA202  World Music OR
FNA203  World Art
HIS125  World Civilizations
HIS210  World Geography
HIS305  American Foreign Policy
MAT140  Statistics
PSC100  American Government & Society

NURSING ADMISSIONS
Admission to each of the nursing programs has specific requirements with respect to academic qualifications, transfer credits, immunizations, criminal background checks, references, and so forth. For more information on applying for admission to the School of Nursing, contact the Admissions department to arrange an interview or to visit the campus.

UNDERGRADUATE SPECIALIZATIONS

The table below shows the various specializations that are available to Biology, Business, Computer Science, Criminal Justice and Information Technology students.

<table>
<thead>
<tr>
<th>SPECIALIZATION</th>
<th>BIOLOGY</th>
<th>BUSINESS</th>
<th>COMPUTER SCIENCE</th>
<th>CRIMINAL JUSTICE</th>
<th>INFORMATION TECHNOLOGY</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting</td>
<td>✓</td>
<td></td>
<td></td>
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<tr>
<td>Administration of Justice</td>
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<td>✓</td>
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<tr>
<td>Crime Scene Investigation</td>
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<td>✓</td>
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<tr>
<td>Criminal Justice</td>
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<td>✓</td>
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<tr>
<td>Data Science</td>
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<td>✓</td>
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<tr>
<td>Engineering management</td>
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<tr>
<td>Esports Management</td>
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<td>Finance</td>
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<td>Health Care Management</td>
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<td>Homeland Security</td>
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<td>Human Nutrition &amp; Performance</td>
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<tr>
<td>International Business</td>
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<td>Law Enforcement</td>
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<td>Department</td>
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<tr>
<td>Physiology &amp; Exercise Science</td>
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<td>Retail Management</td>
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<tr>
<td>Salesforce Administration</td>
<td>✓ ✓ ✓</td>
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<tr>
<td>Software Development</td>
<td>✓ ✓</td>
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<tr>
<td>Sports &amp; Recreation Management</td>
<td>✓ ✓</td>
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<td><strong>ACCOUNTING</strong></td>
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<td>ACC316</td>
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<td><strong>ADMINISTRATION OF JUSTICE</strong></td>
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<td>CJU215</td>
<td>Police Operations</td>
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<td>CJU220</td>
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<td>Juvenile Justice</td>
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<td>CJU325</td>
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<td><strong>CRIME SCENE INVESTIGATION</strong></td>
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<td>CJU441</td>
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<td>CJU442</td>
<td>Fingerprints and Impression Evidence</td>
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<td><strong>CRIMINAL JUSTICE</strong></td>
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<td>IT425</td>
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<td>IT450</td>
<td>Special Topics</td>
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<tr>
<td><strong>DATA SCIENCE</strong></td>
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<tr>
<td>CS401</td>
<td>Advanced Database Development using SQL</td>
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<td>CS402</td>
<td>Data Mining &amp; Data Warehousing</td>
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CS403 Security Data Science
CS404 Business Intelligence
CS405 Data Analytics

ENGINEERING MANAGEMENT
BUS420 Foundations of Engineering Management
BUS421 Logistics Management
BUS422 Supply Chain Management
BUS423 Project Management and Budgeting
BUS424 Quality and Risk Management

ENTERPRISE NETWORK MANAGEMENT
IT340 Networking Discovery
IT410 Enterprise Networking
IT420 Information Systems Security
IT442 Server Administration
IT443 Client Administration
IT450 Special Topics

ESPORTS MANAGEMENT
ESM300 The History of Esports
ESM310 Esports Business Strategy
ESM320 Esports Multimedia and Marketing
ESM330 Esports Event Management
ESM340 Esports: Current Issues and Trends

FINANCE
FIN343 International Finance and Banking
FIN430 Investment Analysis
FIN435 Capital Markets
FIN440 Portfolio Management
FIN445 Real Estate Finance and Investment

HEALTH CARE MANAGEMENT
MGT212 Introduction to Health Care Management
MGT222 Human Resources Management
MGT225 Legal Aspects of Health Care Management
MGT310 Economics and Health Care Finance
MGT426 International Issues in Health Care Management

HOMELAND SECURITY
CJU447 Homeland Security
CJU448 Emergency Management
CJU449 Criminal Justice Management
CJU450 Special Topics
CJU451 Incident Command and Management
HUMAN NUTRITION AND PERFORMANCE SPECIALIZATION
BIO260  Kinesiology & Biomechanics
BIO441  Active Nutritional Assessment of Athletes
BIO445  Pathophysiology of Gut Microbiome & Nutrition
BIO449  Natural Therapies and Exercise Physiology
BIO460  Human Nutrition and Physical Performance

HUMAN RESOURCES MANAGEMENT
MGT222  Human Resources Management
MGT410  Compensation and Benefits Management
MGT411  Employment Law
MGT412  International Human Resources Management
MGT450  Special Topics

INTERNATIONAL BUSINESS
BUS440  International Law & Public Policy
FIN343  International Finance & Banking
MGT222  Human Resources Management
MGT424  International Business Management
MKT431  International Marketing

LAW ENFORCEMENT
CJU215  Police Operations
CJU235  Security
CJU300  Police Administration
CJU315  Patrol and Community Policing
CJU449  Criminal Justice Management

MANAGEMENT
BUS410  Business Planning/Small Business Administration
MGT222  Human Resources Management
MGT362  Operations Management
MGT424  International Business Management
MKT431  International Marketing

PHYSIOLOGY AND EXERCISE SCIENCE SPECIALIZATION
BIO260  Kinesiology & Biomechanics
BIO365  Physiology of Exercise & Performance Assessment
BIO442  Microbiology
BIO444  Pathophysiology
BIO460  Human Nutrition and Physical Performance

RETAIL MANAGEMENT
BUS400  Principles of Retailing
BUS401  Retail Operations and Purchasing
SALESFORCE ADMINISTRATION
SLF400  Customer Relationship Management for Business
SLF401  Introduction to Salesforce Administration
SLF402  Advanced Topics in Salesforce Administration
SLF403  Applied Business Solutions with Salesforce
MGT362  Operations Management

SOFTWARE DEVELOPMENT
CS323  Methods of Software Development
CS325  Intermediate Programming
CS330  Data Structures & Algorithms
CS420  Information Systems Security
CS435  Compilers & Languages

SPORTS AND RECREATION MANAGEMENT
PED418  Organization & Administration of Physical Education & Sports
SMG210  Principles of Sports Management
SMG230  Governance & Ethics in Sports
SMG340  Facilities & Event Management
SMG380  Legal Aspects of Sports

GRADUATE PROGRAMS OF STUDY

GOALS OF GRADUATE EDUCATION

Salem is committed to providing a high-quality graduate education to all students without regard to race or color, sex, sexual orientation, veteran status, religion, age, disability, national origin, creed, ancestry, or political affiliation. The goals of graduate education are:

- To provide effective educational experiences leading to marketable graduates, skilled in their respective areas;
- To design and maintain a unique environment conducive to developing an international citizen;
- To select, support, and develop human resources consistent with excellence in leadership, scholarship, and work and life skills;
- To promote the acquisition of competencies that lead to the development of leaders in the world;
- To provide opportunities for professional growth and development; and
To develop skills that allow the graduates to conduct research, integrating theory and practice.

Salem offers several graduate programs: Doctor of Business Administration (DBA), Master of Business Administration (MBA), Master of Science in Criminal Justice (MSCJ), Master of Science in Information Technology (MSIT), and Master of Science in Nursing (MSN). The School of Education offers a post-master’s Education Specialist (Ed.S.) degree and a post-master’s certificate of advanced studies (CAS) in Educational Leadership leading to advanced licensure.

The school also offers a Master of Education (M.Ed.) in Curriculum & Instruction and a M.Ed. in Educational Leadership as well as a post-baccalaureate certificate in Special Education Leadership.

Master’s degrees require completion of at least 30 semester credits, including up to 50% transfer credits. The MBA requires 36 credits. The M.Ed. in Curriculum & Instruction requires 30 credits. The M.Ed. in Educational Leadership requires 30 credits. The Ed.S. in educational leadership requires 30 post-master’s degree credits. The CAS in educational leadership prepares the students to pursue principal licensure at the completion of 18 credits and general supervisor and superintendent licensure at the completion of 24 credits. The minimum cumulative GPA to graduate is 3.0.

BUSINESS ADMINISTRATION

The School of Business and the programs of study it offers support the Mission of the University to provide a high-quality, high-value education to graduate students who are seeking initial career entry or to advance in their careers. The Master of Business Administration (MBA) provides a broad education in the fundamentals of business administration with specializations to provide in-depth learning opportunities in support of specific occupational goals of students.

MISSION OF THE SCHOOL OF BUSINESS

The School of Business utilizes strong leadership, strategic planning, stakeholder input, data driven decision making, quality faculty and staff, and student-centered processes to provide excellent programs to both undergraduate and graduate business majors.

DOCTOR OF BUSINESS ADMINISTRATION

In July 2020, Salem received notice from the Higher Learning Commission that Salem’s proposed Doctor of Business Administration (DBA) was approved. In October 2020, Salem received notice that students enrolled in the DBA are eligible to use federal funds (Title IV). The DBA will be submitted to the ACBSP for programmatic accreditation as soon as feasible in accordance with ACBSP guidelines. The ACBSP requires about 3 years of successful operational data, which paces when the DBA may be added to the MBA’s and BSBA’s ACBSP
accreditation already in place. The specializations that are offered are Leadership, Accounting, Project Management (PM), and IT Management.

<table>
<thead>
<tr>
<th>COURSES</th>
<th>Leadership</th>
<th>Accounting</th>
<th>PM</th>
<th>ITM</th>
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<tbody>
<tr>
<td>MGT705 The Craft of Dissertation Research &amp; Writing MGT707 Qualitative Research Methods</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
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<tr>
<td>MGT710 Quantitative Research Methods</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
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</tr>
<tr>
<td>MGT712 Program and Project Evaluation</td>
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<td></td>
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<tr>
<td>MGT715 Management as a Behavioral Science</td>
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<td>✓</td>
<td>✓</td>
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<tr>
<td>MGT720 Evolution of Management Thought</td>
<td></td>
<td></td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>MGT725 Current Issues in Leadership</td>
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<td></td>
<td>✓</td>
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<td>MGT750 Financial Theory and Portfolio Management</td>
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<td><strong>Residency 1</strong></td>
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<tr>
<td>MGT755 Strategy &amp; Business Policy</td>
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<tr>
<td>MGT760 Ethics</td>
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<td>✓</td>
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<tr>
<td>MGT765 Legal &amp; Regulatory Environment of Business</td>
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<td>✓</td>
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<td>MGT775 Multivariate Methods &amp; Trend Analysis</td>
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<tr>
<td>MGT776 Mixed Methods Research</td>
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<tr>
<td>MGT777 Analytical Case Study Methods</td>
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<tr>
<td><strong>Specialization Courses</strong></td>
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<tr>
<td>MGT790 Organizational Dev. &amp; Change Management</td>
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<tr>
<td>MGT795 Organizational Systems Theory</td>
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<tr>
<td>MGT796 Leadership in Global and Multicultural Org.</td>
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<td>ACC780 Accounting in a Global Financial Community</td>
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<td>ACC785 Accounting Control Systems</td>
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<td>ACC790 Financial Reporting Theory</td>
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<td>BUS700 Management of Operations</td>
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<tr>
<td>BUS705 Developing Projects</td>
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<tr>
<td>BUS710 Project Management in the Enterprise</td>
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<tr>
<td>ITM750 Database Technology</td>
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<tr>
<td>ITM775 Managing Information &amp; Decision Support</td>
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<td>ITM780 Telecommunications &amp; Global Network Mgt.</td>
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<td><strong>Residency 2</strong></td>
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<td><strong>Comprehensive Exam &amp; Portfolio Review</strong></td>
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<td>MGT800 Dissertation Proposal</td>
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</tr>
</tbody>
</table>
MASTER OF BUSINESS ADMINISTRATION

Salem offers the MBA on campus in West Virginia, blended in West Virginia and Indiana, and via distance education worldwide. Students complete the core curriculum comprising 27 semester credits and one specialization comprising 9 credits for a total of 36 including transfer credits.

The core curriculum provides a foundation across the key functional areas of business administration such as management, accounting, finance, and marketing. Specializations are offered that allow students to gain additional knowledge, skills, and abilities that are focused on occupations, such as accounting, finance, engineering management, general management, health care management, international business, project management, public administration, retail management, sales management, and sports and recreation management. The capstone course enables students to demonstrate their ability to make decisions with integrity, informed by economic, legal, ethical, and global perspectives.

PROGRAM LEARNING OBJECTIVES

Graduates of the MBA will demonstrate the following:

1) Ability to integrate skills, concepts, and strategies for effective business leadership and management.
2) Technical competencies for succeeding in a global business economy.
3) Mastery of business vocabulary for effective communication in a global economy.
4) Mastery of the components of the essential elements of change management.
5) Ability to apply knowledge, skills, and abilities in solving business problems.

MBA CORE

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACC515</td>
<td>Accounting for Managers</td>
</tr>
<tr>
<td>BUS500</td>
<td>Applied Business Statistics</td>
</tr>
<tr>
<td>BUS698</td>
<td>Directed Readings and Research</td>
</tr>
<tr>
<td>BUS699</td>
<td>Enterprise Strategic Planning and Change Management</td>
</tr>
<tr>
<td>ECO570</td>
<td>Managerial Economics</td>
</tr>
<tr>
<td>FIN560</td>
<td>Financial Management</td>
</tr>
<tr>
<td>MKT530</td>
<td>Marketing Management</td>
</tr>
<tr>
<td>BUS554</td>
<td>Business Law</td>
</tr>
<tr>
<td>BUS600</td>
<td>Organizational Behavior, Leadership, and Ethics</td>
</tr>
</tbody>
</table>
CRIMINAL JUSTICE

MASTER OF SCIENCE IN CRIMINAL JUSTICE

The core curriculum covers a range of topics that are relevant to advanced studies in the discipline. Specialization courses provide the opportunity for students to focus on topics relevant to their aspirations and career goals. The capstone course enables students to demonstrate their ability to make decisions with integrity, informed by economic, legal, ethical, and global perspectives.

PROGRAM LEARNING OBJECTIVES

Graduates of the MSCJ will demonstrate the following:

1) Analyze criminological theory within the context of current research findings to identify ways to improve decision-making or to implement new practices or procedures.
2) Evaluate criminal justice policies to critique both intended and unintended consequences and the ethical principles in current criminal justice management and practices.
3) Create researchable question and apply appropriate statistical methods to improve evidence-based decision-making.
4) Distinguish unique management problems and challenges in the field of criminal justice, offering support for administrative policy-making.

MSCJ CORE

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
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</thead>
<tbody>
<tr>
<td>CJU505</td>
<td>Criminological Theory</td>
</tr>
<tr>
<td>CJU510</td>
<td>Research Methods in Criminal Justice</td>
</tr>
<tr>
<td>CJU515</td>
<td>Criminal Justice Policy Analysis</td>
</tr>
<tr>
<td>CJU520</td>
<td>Ethics in Criminal Justice Management</td>
</tr>
<tr>
<td>CJU535</td>
<td>Management in Criminal Justice Organizations</td>
</tr>
<tr>
<td>CJU598</td>
<td>Research Project in Criminal Justice</td>
</tr>
<tr>
<td>CJU599</td>
<td>Capstone</td>
</tr>
</tbody>
</table>

The capstone sequence comprises two courses:

- CJU598 involves a research project directed at the student’s specialization and geared toward the higher orders of Bloom’s Taxonomy of evaluate and create. The projects may include but are not limited to analyses of secondary data, case studies, surveys of criminal justice professionals, or action research by practitioners.
- CJU599 involves a comprehensive portfolio review that addresses the students’ attainment of program learning objectives. Students are to apply program learning objectives to their specialization and self-evaluate their growth in relevant knowledge, skills, and abilities. The summative evaluation process will entail an independent assessment of the students’
portfolios by faculty and may include interviews or require the submission of additional evidence of learning and achievement at the discretion of the faculty.

GRADUATE SCHOOL OF EDUCATION

The School of Education offers the Education Specialist (Ed.S.), Certificates of Advanced Study (CAS), and the Master of Education (M.Ed.) in Educational Leadership; and a M.Ed. in Curriculum and Instruction (C&I). The Master of Education (M.Ed.) is a professional degree program for practicing educators committed to their own professional development as 21ST Century educators in the classroom, school building, or school district. The degree consists of both licensure and non-licensure specialization paths designed to add to the expertise of PK–12 educators.

- Educational Leadership – Prepares graduates for advanced licensure in West Virginia as PreK-Adult Principal, General Supervisor, or Superintendent.
- Curriculum and Instruction (C&I) – Does not lead to licensure.

EDUCATIONAL LEADERSHIP

The Education Specialist (Ed.S.), the Master of Education (M.Ed.), and the post-master’s Certificate of Advanced Studies (CAS) in Educational Leadership programs prepare the graduate for advanced licensure as a principal at the elementary, middle, and high school level; a general supervisor of instruction at all programmatic levels; or a superintendent of schools. The Ed.S. requires completion of 30 post-master’s credits. The CAS comprises 24 post-master’s credits that prepare the student for principal, general supervisor, or superintendent. Upon successfully completing 18 credits in the CAS, the student is prepared to take the principal licensure exam. Students may earn the CAS as they progress toward earning the Ed.S. An Ed.S. is the minimum educational requirement for appointment as superintendent in many states.

The M.Ed. in Educational Leadership requires the successful completion of 30 post-bachelor’s credits to qualify for principal licensure or 36 post-bachelor’s credits to qualify for principal, district supervisor, and superintendent licensure.

Graduate students may elect to enroll in any of the courses offered to earn a degree, work toward re-certification of a professional license, or update their knowledge for continuing professional education. Course content is aligned to the following national standards:

- West Virginia Professional Teaching Standards (WVPTS)
- Educational Leadership Constituent Council (ELCC)
- Praxis® Test 5412 Content Topics
- International Society for Technology Education (ISTE) Standards for Teachers
- International Society for Technology Education (ISTE) Standards for Administrators
Students in the Educational Leadership programs are enrolled in one or three two-month internship field experience courses (EDU664, EDU674, or EDU684), during which they may be permitted to enroll in an additional class to be taken simultaneously with the field experience course. Students in the post-master’s Ed.S. and CAS Educational Leadership programs who are enrolled in a two-month field experience course (EDU764, EDU774, or EDU784) may be permitted to enroll in an additional class to be taken simultaneously with the internship course. To receive approval for the additional class, all tuition and fees related to the course must be paid prior to registration. Additionally, Salem may limit the number of credits in which a student may register in one semester.

Total credits include transfer credits to a maximum of 50 percent of the required hours. Students must earn a cumulative GPA of at least 3.0 for all courses completed at Salem to graduate.

**LEARNING OBJECTIVES**

The graduate will demonstrate the knowledge, skills, and abilities to:

1) Building-level and district education leaders apply knowledge that promotes the success of every student by collaboratively facilitating the development, articulation, implementation, and stewardship of shared school and district visions of learning through the collection and use of data to identify school and district goals, assess organizational effectiveness, and implement plans to achieve school and district goals; promotion of continual and sustainable improvement; and evaluation of progress and revision of plans supported by school-based and district stakeholders.

2) Building-level and district education leaders apply knowledge that promotes the success of every student by sustaining school and district cultures and instructional programs conducive to student learning through collaboration, trust, and a personalized learning environment with high expectations for students; creating and evaluating a comprehensive, rigorous and coherent curricular and instructional school and district programs; developing and supervising the instructional and leadership capacity of school staff and across the district; and promoting the most effective and appropriate technologies to support teaching and learning within school and district environments.

3) Building-level and district education leaders apply knowledge that promotes the success of every student by ensuring the management of a school and district’s organization, operation, and resources through monitoring and evaluating the management and operational systems; efficiently using human, fiscal, and technological resources; promoting school and district-level policies and procedures that protect the welfare and safety of students and staff; developing school and district capacity for distributed leadership; and ensuring that teacher, organizational, and district time focuses on high-quality instruction and student learning.

4) Building-level and district education leaders apply knowledge that promotes the success of every student by collaborating with faculty and community members, responding to diverse community interests and needs, and mobilizing community resources on behalf of
the school and for the district by collecting and analyzing information pertinent to improvement of the educational environments; promoting an understanding, appreciation, and use of the community’s diverse cultural, social and intellectual resources within the school community and throughout the district; building and sustaining positive relationships with families and caregivers; and cultivating productive school and district relationships with community partners.

5) Building-level and district education leaders apply knowledge that promotes the success of every student by acting with integrity, fairness, and in an ethical manner to ensure a system of accountability for every student’s academic and social success by modeling school and district principles of self-awareness, reflective practice, transparency, and ethical behavior as related to their roles within the school or district; safeguarding the values of democracy, equity, and diversity; evaluating the potential moral and legal consequences of decision making; and promoting social justice within to ensure that individual student needs inform all aspects of schooling.

6) Building-level and district education leaders apply knowledge that promotes the success of every student by understanding, responding to, and influencing the larger political, social, economic, legal, and cultural context within the district through advocating for school students, families, and caregivers; acting to influence local, district, state, and national decisions affecting student learning; and anticipating and assessing emerging trends and initiatives in order to adapt school-based and district-level leadership strategies.

EDUCATION SPECIALIST IN EDUCATIONAL LEADERSHIP

The Ed.S. is the highest academic credential offered by the Salem School of Education. It prepares educational administrators to take on the highest level of responsibility in school administration: Superintendent. Graduates also are prepared to be principals or general supervisors. The internship fieldwork courses are two months’ duration; all others are one month. Prior to engaging in fieldwork, students must complete EDU740, EDU752, EDU770, EDU780, and EDU791.

EDU740 Public School Finance and Administrative Applications
EDU752 School, District, and Community Leadership
EDU770 Instructional Leadership
EDU780 School Law and Administrative Applications
EDU791 Technological Competencies for Educational Leaders
EDU764 Professional Practices of the Principal (internship fieldwork)
EDU774 Professional Practices of the District Supervisor (internship fieldwork)
EDU784 Professional Practices of the Superintendent (internship fieldwork)
EDU790 School Safety and Crisis Management
EDU799 Educational Leadership Capstone
POST-MASTER’S CERTIFICATE OF ADVANCED STUDIES IN EDUCATIONAL LEADERSHIP

The Post-Master’s Certificate of Advanced Studies (CAS) in Educational Leadership prepares the student to become a principal at the elementary, middle, and high school level; a supervisor of instruction at all programmatic levels, or a superintendent of schools. When the student completes 18 credits, they are prepared for advanced licensure as principal. Completing all 24 credits prepares graduates for advanced licensure as principal, general supervisor, and superintendent.

EDU740 Public School Finance and Administrative Applications
EDU752 School, District, and Community Leadership
EDU770 Instructional Leadership
EDU780 School Law and Administrative Applications
EDU791 Technology Competencies for Educational Leaders
EDU764 Professional Practices of the Principal
EDU774 Professional Practices of the District Supervisor (required for district supervisor and superintendent licensure)
EDU784 Professional Practices of the Superintendent (required for district supervisor and superintendent licensure)

MASTER OF EDUCATION IN EDUCATIONAL LEADERSHIP

EDU505 Research Methods
EDU570 Curriculum Development
EDU580 Analysis and Evaluation of Instruction
EDU640 Public School Finance and Administrative Applications
EDU655 Professional Development Leadership
EDU670 Instructional Leadership
EDU691 Technology Competencies for Educational Leaders
EDU652 School, District, and Community Leadership
EDU680 School Law and Administrative Applications
EDU664 Professional Practices of the Principal
EDU674 Professional Practices of the District Supervisor (required for district supervisor and superintendent licensure)
EDU684 Professional Practices of the Superintendent (required for district supervisor and superintendent licensure)

ADMINISTRATIVE LICENSURE

WEST VIRGINIA ADMINISTRATIVE LICENSURE REQUIREMENTS

Upon completion of the Educational Leadership programs at Salem, candidates will be eligible for the West Virginia Professional Administrative Certificate as PreK-12 Principal or PreK-12 Principal, Supervisor of Instruction, and Superintendent after completing an additional state
specific training (Evaluation Leadership Institute). Current West Virginia licensure requirements include completing:

- All Salem program requirements, including coursework with a grade of “C” or higher for all courses taken at Salem;
- The required credit hours, including transfer credits, with a cumulative GPA of at least 3.0 for all courses taken at Salem;
- Praxis Test 5412 content exam with a score of at least 146; and
- Participation in the Evaluation Leadership Institute (ELI) offered by the West Virginia Center for Professional Development (ONLY for students applying for actual licensure in West Virginia).

Achieving the required Praxis 5412 score is a requirement of the Salem University School of Education and the State of West Virginia. Graduation from the MEd or completion of the CAS requires successful completion of Praxis Test 5412.

The ELI is a State of West Virginia requirement for licensure. Neither Praxis nor ELI, can be waived or excused by Salem University. Salem Educational Leadership students are not required to complete the ELI as a requirement for graduation from the MEd or completion of the CAS.

At any time during the program of study at Salem, students seeking West Virginia licensure must complete initial online training for evaluation of professional personnel in West Virginia public schools (formerly called Evaluation Leadership Institute - ELI). This is a mandatory requirement for West Virginia certification/licensure as identified in West Virginia Policy 5202. A copy of the completion certificate must be uploaded with your application for licensure/certification. For information regarding this requirement, please contact:

WV Department of Education,
Division of Support and Accountability,
Office of Leadership and System Support
Jessica Austin, Coordinator, jessica.austin@k12.wv.us, 304-558-3199

The application for West Virginia licensure must be made within one year after completing the program of study. After this time period, applicants for licensure will be required to meet any Salem programmatic changes or new requirements enacted by the State of West Virginia.

ADMINISTRATIVE LICENSURE IN OTHER STATES

Students seeking licenses in other states may have additional requirements to meet. Candidates seeking certification in other states should familiarize themselves with their state’s requirements.

HIGH MORAL CHARACTER

PLEASE BE AWARE: West Virginia State Law regarding licensure requires Salem University to attest in writing that the applicant for licensure is of “high moral character” (Form 19-Professional Administrative Certification). DO NOT jeopardize the institution’s ability to sign this certification on your behalf by demonstrating poor judgment during your program of study.
CURRICULUM AND INSTRUCTION

The Master of Education in Curriculum and Instruction degree program is built on a foundation in advanced courses in education with courses that focus on specializations in teaching and learning in a variety of settings. Specializations include Higher Education Administration, Instructional Technology, Organizational Training and Talent Development, Special Education Leadership, Teacher Leadership, and Teaching and Learning. These programs are designed to build students’ expertise in the art of teaching and learning across settings, audiences, and generations. Target audiences for these programs include educators who desire to renew licenses (or other credentials) or develop new instructional leadership skills, as well as professionals responsible for training and professional development other settings.

The M.Ed. program requires successful completion of 30 credits. Total credit hours include transfer credits to a maximum of 50 percent of the required hours. Students must earn a cumulative GPA of at least 3.0 for all courses completed at Salem in order to graduate.

LEARNING OBJECTIVES

Graduates will demonstrate the knowledge, skills, and abilities to:

- Align program content with organizational goals and professional standards.
- Work collaboratively with fellow professionals to support the teaching and learning process.
- Design, deliver, and evaluate programs for effective teaching, training, and learning.
- Integrate appropriate technology into program design and delivery.
- Assess, evaluate, and revise curriculum in terms of achievement of learning outcomes.

LEARNING AND THINKING

The Learning and Thinking is a 30-credit Masters in Education program designed for learners who seek opportunities to discover the sources and processes of thinking, learning, and creating meaning. The program’s content develops students’ abilities to analyze and synthesize a wide spectrum of academic experiences for the purpose of extrapolating personal meaning(s) and for extending worldviews through the internalization of selected conceptual frameworks. The specialization focuses on the study of cognitive and metacognitive strategies, developmental psychology, socio-emotional learning, and with applications to classroom teaching.

Post graduate students can also earn a Certificate in Education Learning and Thinking by taking 18 credit hours.

Specialization Learning Outcomes

- Identify the origin and nature of personal and cultural beliefs and assumptions;
• Explain the unique epistemological and aesthetic lenses through which individuals create meaning;
• Investigate rational, intuitive, mystical, and selected trans-rational ways of knowing (i.e., understand and appreciate process learning and the perceptual processes of individuals in diverse disciplines such as science, music, art, religion;
• Analyze concepts in holistic and transdisciplinary contextual frame works to explain how a systems theory approach to complexity of real-world events, crises, and phenomena provide insights for creating a holistic and sustainable planetary ethic; and
• Conduct supervised research that forwards students’ knowledge of the concepts and ideas inherent in learning and process thinking.

EDU500 Foundations, Issues and Trends in Education
EDU505 Research Methods
EDU549 Digital Ethics and Citizenship
EDU580 Analysis and Evaluation of Instruction
EDU520 Cultural Perspectives and Personal Beliefs as Learning Modifiers
EDU521 Play and the Development of Learning Awareness
EDU523 A Constructivist’s Approach to Knowing and Creating Meaning
EDU524 Learning Theories and Applications
EDU525 Self, Community and Culture: Interactive Learning Fields
EDU526 Enhancing Learning through Cognitive Assessment

The Post Master’s Certificate program consists of the six Learning and Thinking courses.

CURRICULUM AND INSTRUCTION – Learning and Thinking SPECIALIZATION

The Learning and Thinking is a 30-credit Masters in Education program designed for learners who seek opportunities to discover the sources and processes of thinking, learning, and creating meaning. The program’s content develops students’ abilities to analyze and synthesize a wide spectrum of academic experiences for the purpose of extrapolating personal meaning(s) and for extending worldviews through the internalization of selected conceptual frameworks. The specialization focuses on the study of cognitive and metacognitive strategies, developmental psychology, socio-emotional learning, and with applications to classroom teaching.

Specialization Learning Outcomes

• Identify the origin and nature of personal and cultural beliefs and assumptions;
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• Conduct supervised research that forwards students’ knowledge of the concepts and ideas inherent in learning and process thinking.
MEd Core
EDU500 Foundations, Issues and Trends in Education
EDU505 Research Methods
EDU549 Digital Ethics and Citizenship
EDU580 Analysis and Evaluation of Instruction

Learning and Thinking Specialization Courses
EDU520 Cultural Perspectives and Personal Beliefs as Learning Modifiers
EDU521 Play and the Development of Learning Awareness
EDU523 A Constructivist’s Approach to Knowing and Creating Meaning
EDU524 Learning Theories and Applications
EDU525 Self, Community and Culture: Interactive Learning Fields
EDU526 Enhancing Learning through Cognitive Assessment

Post graduate students can also earn a Certificate in Education Learning and Thinking by taking 18 credit hours.

Post Master’s Certificate program (6 Learning and Thinking courses)
EDU520 Cultural Perspectives and Personal Beliefs as Learning Modifiers
EDU521 Play and the Development of Learning Awareness
EDU523 A Constructivist’s Approach to Knowing and Creating Meaning
EDU524 Learning Theories and Applications
EDU525 Self, Community and Culture: Interactive Learning Fields
EDU526 Enhancing Learning through Cognitive Assessment

HIGHER EDUCATION ADMINISTRATION

Salem’s Higher Education Administration specialization is designed to provide an understanding in functional administration by providing students with the tools and skills to effectively communicate and lead as a supervisor in college or university settings. Students will master skills in college student development, educational law, financial management and administration by practicing a variety of real-world skills and competencies. This distance education program is designed to prepare students for career entry in academic administration and student affairs in higher education or for advancement in the profession.

EDU500 Foundations, Issues, and Trends
EDU548 Best Practices in Online Instructional Delivery
HEA570 Curriculum Development
EDU585 Assessment of Student Learning
EDU600 Program Evaluation
EDU605 Higher Education Leadership
EDU655 Professional Development Leadership
EDU680 Education Law
HEA550 College Student Development
HEA640 Education Finance

**INSTRUCTIONAL TECHNOLOGY**
This specialization aims to equip educators, learning technologists, and library media specialists with a broad understanding of instructional technology, curriculum development and instructional design, and how to create learning opportunities that meet the needs of PK-12 students today.

- EDU500 Foundations, Issues & Trends in Education
- EDU505 Research Methods
- EDU540 Introduction to Educational Technology
- EDU541 Tools for Technology Integration
- EDU542 Technology Applications for Curriculum
- EDU544 Technology Competencies for Curriculum Leaders
- EDU549 Digital Ethics and Citizenship
- EDU570 Curriculum Development
- EDU580 Analysis and Evaluation of Instruction
- EDU655 Professional Development Leadership

**ORGANIZATIONAL TRAINING & TALENT DEVELOPMENT**
This specialization in talent development is applicable in the public and private sector, government and industry. Organizations deliver results through the knowledge, skills, abilities, and talents of their employees. By focusing on the professional educator perspectives of training and talent development, graduates are able to focus on the needs of personnel and the organization, to manage training delivery, to strengthen group dynamics and teamwork, and to address the gaps between the status quo and the future the organization envisions.

- EDU500 Foundations, Issues & Trends in Education
- EDU505 Research Methods
- EDU510 Group Dynamics
- EDU511 Soft Skills & Conflict Management
- EDU548 Best Practices in Online Instructional Delivery
- EDU549 Digital Ethics and Citizenship
- EDU570 Curriculum Development
- EDU580 Analysis and Evaluation of Instruction
- EDU620 Foundations of Project Management
- EDU655 Professional Development Leadership

**SPECIAL EDUCATION LEADERSHIP**
The specialization in Special Education Leadership addresses the needs of educators, school leadership, and service professionals whose common goal is to assure the success of all students who need additional support to meet their learning, emotional, and social needs. This specialization provides a framework for graduates to understand and apply educational laws and regulations pursuant to the Individuals with Disabilities Education (IDEA) Act. Graduates are prepared to lead special education services in a variety of district, school, and other settings.
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<tr>
<th>Course Code</th>
<th>Course Title</th>
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<td>Digital Ethics and Citizenship</td>
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<td>Curriculum Development</td>
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<td>Analysis and Evaluation of Instruction</td>
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<td>SPE510</td>
<td>Group Dynamics of Education Stakeholders</td>
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<tr>
<td>SPE515</td>
<td>Management of Student Behavior</td>
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<td>SPE585</td>
<td>Instructional Methods: Leadership for Differentiated Schools &amp; Classrooms</td>
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<tr>
<td>SPE655</td>
<td>Professional Development for Special Education Leadership</td>
</tr>
<tr>
<td>SPE680</td>
<td>School Law: Administrative Applications for Special Education</td>
</tr>
</tbody>
</table>

**TEACHER LEADERSHIP**

The specialization in Teacher Leadership is designed to help practicing teachers develop leadership skills to positively impact PK-12 student achievement in school environments outside the classroom. Program topics include development of communication and advocacy skills to support students and families in diverse local, state and national education policy–related environments. Graduates will be prepared to extend their knowledge and leadership beyond the school classroom.

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<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
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<tbody>
<tr>
<td>EDU500</td>
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<td>Curriculum Development</td>
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<td>Analysis and Evaluation of Instruction</td>
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<td>EDU585</td>
<td>Assessment of Learning</td>
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<tr>
<td>EDU652</td>
<td>School, District &amp; Community Leadership</td>
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<tr>
<td>EDU655</td>
<td>Professional Development Leadership</td>
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<tr>
<td>EDU658</td>
<td>Education Advocacy &amp; Student Support Systems</td>
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</table>

**TEACHING AND LEARNING**

The Teaching and Learning specialization is for professional educators dedicated to continuing a career goal focused on the art of teaching and learning. The specialization is designed to build student expertise in the teaching and learning across settings, audiences, and generations. Graduates will be prepared to utilize new classroom instructional leadership skills, better participate in realization of organization educational goals, and renew existing professional education credentials.

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<td>Research Methods</td>
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<td>EDU541</td>
<td>Tools for Technology Integration</td>
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<td>EDU542</td>
<td>Technology Applications for Curriculum</td>
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<td>EDU549</td>
<td>Digital Ethics and Citizenship</td>
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<td>EDU570</td>
<td>Curriculum Development</td>
</tr>
<tr>
<td>EDU580</td>
<td>Analysis and Evaluation of Instruction</td>
</tr>
</tbody>
</table>
EDU652  School, District, and Community Leadership
EDU655  Professional Development Leadership

CERTIFICATE IN SPECIAL EDUCATION LEADERSHIP
This 18-credit certificate is offered for working professional educators who seek to gain additional knowledge, skills, and abilities in this important field. Candidates must possess a valid initial teaching license. The certificate does not lead to special education licensure.

SPE510  Group Dynamics of Education Stakeholders
SPE515  Management of Student Behavior
SPE585  Instructional Methods: Leadership for Differentiated Schools & Classrooms
SPE640  Educational Finance for Special Education
SPE655  Professional Development for Special Education Leadership
SPE680  School Law: Administrative Applications for Special Education

HEALTH AND HUMAN PERFORMANCE

The mission of the Master of Science (MS) in Health and Human Performance is to provide graduate level academic instruction that incorporates evidence-based practice in both theory and application in the field of Strength and Conditioning and Fitness and Wellness. The program will serve as a means to educate professionals interested in improving athletic performance, and creating optimal fitness and wellness programs to the general population and special populations. The direction of the program will stem from the standards put forth by the National Strength and Conditioning Association (NSCA). The NSCA is a regionally accredited organization that leads the way in health and human performance.

Students who enroll in the Fitness and Wellness concentration will be prepared to sit for the regionally accredited certification in personal training (NSCA-CPT). Students who enroll in the Strength and Conditioning specialization will be prepared to sit for the regionally accredited strength and conditioning specialist certification (NSCA-CSCS). The core content within the curriculum includes leadership and psychology of sport, Research methods in health and human performance, advanced physiology, applied sports science, applied anatomy, fundamentals of nutrition, Bodyweight management for disease prevention, and Fitness and Wellness leadership.

The 36-credit Master of Science Degree in Health and Human Performance aligns with industry standards and the National Strength & Conditioning Associations (NSCA) certifications in Strength and Conditioning and Personal Training. The NSCA is an NCCA accredited institution recognized as the gold standard in Strength Coaching and Personal Training. All MS students are required to complete the core classes (21 credits) that include human movement science, exercise physiology, advanced nutrition, anatomy, sports psychology, and complete a capstone in the Research Methods course. The program has two 15-credit specialization options (1) Fitness and Wellness and (2) Strength and Conditioning. Students who enroll in the Fitness and Wellness specialization will be prepared to sit for the NSCA-CPT exam.
Students who enroll in the Strength & Conditioning Specialization will be prepared to sit for the NSCA-CSCS exam and be required to take a 3 credit Practical Laboratory Experience at an NSCA accredited facility.

PROGRAM LEARNING OBJECTIVES

Graduates of the MSHHP program will demonstrate the following:

1) Formulate knowledge in the exercise sciences including: anatomy and physiology, exercise physiology, human movement science, biomechanics, exercise testing and programming, sports science and nutrition
2) Evaluate scientific inquiry in health and human performance methodology to collaborate in ways that strengthen the role of the fitness professional to promote excellence and innovation for optimal quality performance.
3) Summarize health & human performance applications to promote high quality practical application which emphasizes integration of ethical practices and professional standards to resolve problems and enhance educational learning.
4) Appraise the different human performance technologies available to deliver collaborative instruction at the highest level of performance and coaching to advocate strategies to promote positive client outcomes and influence optimal health.
5) Synthesize current evidence-based practice and culturally appropriate professional practices to promote optimal health utilizing the full scope of the masters prepared health and human performance specialist.

HHP CORE

- HHP500 Human Movement Science
- HHP501 Biomechanics for sport and Exercise
- HHP502 Fundamentals of Nutrition Science
- HHP503 Exercise and Sport Psychology
- HHP504 Movement & Skill Acquisition
- HHP505 Advanced Exercise Physiology
- HHP506 Research Methods in Health and Human Performance/Capstone

SPECIALIZATIONS

STRENGTH AND CONDITIONING

- HHP510 Sports Needs Analysis, Movement Screening & Assessment
- HHP511 Scientific foundations of Strength & Conditioning (NSCA CSCS Prep course 1)
- HHP512 Applied Strength & Conditioning principles (NSCA Prep course 2)
- HHP513 Power and Speed for Sports Performance (NASE)
- HHP514 Practical Internship Experience
<table>
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<tr>
<th>Course Code</th>
<th>Course Title</th>
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<tbody>
<tr>
<td>HHP515</td>
<td>Preparation for Health and Fitness Professionals (NSCA CPT Prep Course 1)</td>
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<tr>
<td>HHP516</td>
<td>Functional Assessment and Exercise prescription (NSCA Prep Course 2)</td>
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<td>HHP517</td>
<td>Fitness &amp; Wellness Business Marketing Strategies</td>
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<td>HHP518</td>
<td>Current Topics in Fitness &amp; Wellness</td>
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<td>HHP519</td>
<td>Corporate Wellness &amp; Fitness</td>
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**INTEGRATED WELLNESS COACHING**

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<tr>
<td>HHP530</td>
<td>Fundamentals of Health and Wellness Coaching</td>
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<tr>
<td>HHP531</td>
<td>Theories and Principles of Behavior Change</td>
</tr>
<tr>
<td>HHP532</td>
<td>Mindfulness, Meditation, and Health</td>
</tr>
<tr>
<td>HHP533</td>
<td>Applied Healing Strategies for the Advanced Practitioner</td>
</tr>
<tr>
<td>HHP534</td>
<td>Advanced Coaching and Practice in Integrative Wellness</td>
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**SPORT COACHING EDUCATION**

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<tbody>
<tr>
<td>HHP520</td>
<td>Foundations of Sport Coaching</td>
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<tr>
<td>HHP521</td>
<td>Psychology of Coaching</td>
</tr>
<tr>
<td>HHP523</td>
<td>Analysis of Sport Performance for Coaches</td>
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<tr>
<td>HHP524</td>
<td>Ethics and Diversity in Sport Coaching</td>
</tr>
<tr>
<td>HHP525</td>
<td>Contemporary Issues in Sport Coaching</td>
</tr>
</tbody>
</table>

**INFORMATION TECHNOLOGY**

**MASTER OF SCIENCE IN INFORMATION TECHNOLOGY**

The Master of Science in Information Technology (MSIT) provides a foundation for students to apply information technology (IT) theory and principles to address real-world opportunities and challenges. The MSIT establishes a basis for students’ continued career growth and life-long learning as an IT professional. Successful completion of the MSIT requires the student to complete 30 semester credits comprising 10 courses, all of which are online. This course load includes the student’s choice of one (1) specialization of 9 credits. Students may request approval to complete a specialization from the MBA program (eg, IT Management or Project Management).

To support the university’s mission, the Information Technology Program endeavors to prepare Information Technology professionals to be effective in a diverse and dynamic Information Technology field. The Information Technology program prepares our graduates by providing theoretical, experiential and applied knowledge to provide solutions for a rapidly growing information technology industry. Program faculty members strive to provide students with a rewarding learning experience rich in instruction, skills-building, and real-world application. Among other features of the program, this mission-oriented approach ensures that University provides a challenging and robust Information Technology program that continues to meet the needs of the student and the industry with a global perspective.
LEARNING OBJECTIVES

Graduates will demonstrate the following:

1) Ability to apply information technology theory and principles in addressing global business opportunities and challenges.
2) Knowledge, skills and abilities in the area of information technology with an applied, real-world focus.
3) Knowledge, skills and abilities in business management as applied to IT development and operations.
4) Ability to communicate information in written, oral, and graphic formats.
5) Knowledge, skills, and abilities to enter into advanced studies in IT or business.

MSIT CORE
IT500 Business Foundations and Processes
IT510 Information Technology and Project Management
IT520 Risk Assessment and Management
IT530 Disaster Recovery and Continuity Planning
IT550 Information Technology Architecture and Security
IT640 Database Administration
IT699 Enterprise Administration (Capstone Project)

NURSING

The School of Nursing is committed to lifelong learning, which is described in detail above. Please refer to the Undergraduate Programs of Study, Nursing for discussions of:

- Vision of the School of Nursing
- Mission of the School of Nursing
- Philosophy
- Core Concepts
- Core Values
- Conceptual Framework

MASTER OF SCIENCE IN NURSING

Master of Science in Nursing (MSN) program builds upon the student’s baccalaureate nursing education and professional experience to prepare them to advance in their careers. The program requires the successful completion of 30 semester hours, including transfer credits, with a cumulative GPA of at least 3.0 for all courses completed at Salem. Admission is limited to students who have a current unrestricted RN license issued by a State or the District of Columbia and a Bachelor of Science in Nursing (BSN) from an accredited institution with a cumulative GPA of at least 2.5 on a 4.0 scale. RN licensure must be maintained throughout the program of study.
LEARNING OBJECTIVES

Graduates of the MSN program will be able to:

1) Synthesize advanced knowledge from the sciences, humanities, informatics and technologies, and evidence based research findings as a foundation for advanced nursing roles (Nursing, Excellence).

2) Analyze and critique outcome data using critical thinking, systematic inquiry, and sound judgment to develop strategies that support advanced practice nursing care across the lifespan and across the continuum of health care environments (Nursing, Environment, Excellence).

3) Promote legal and ethical principles, professional values, and standards of safe advanced nursing practice to improve health outcomes and services to individuals, families, and populations (Health, Person, Environment, Caring, Integrity).

4) Advocate for health policy and financing that promote, preserve, and restore public health, particularly for diverse, vulnerable and underserved populations (Nursing, Health, Caring, Diversity).

5) Design strategies that promote professional role development in advanced nursing and lifelong learning for continued professional growth (Nursing, Integrity, Excellence).

6) Evaluate cultural, ethnic and socially diverse concepts to improve availability, delivery and outcomes of health care in a multi-cultural environment (Nursing, Person, Caring, Diversity).

7) Employ advanced knowledge and skills in leadership, collaboration and communication to develop strategies that influence continuous quality improvement and safety in health care organizations and systems (Nursing, Environment, Diversity, Excellence).

CURRICULUM

The MSN curriculum is intended to foster an increased sense of professionalism while focusing on nursing theory, research and technologies, evidence-based practice, safety and quality improvement, as well as policy and issues that are presenting in the health care industry today. Courses are designed to prepare professional nurses for leadership in nursing administration or nursing education in the academic or clinical settings. The program builds on six (6) Core courses that are complemented by four (4) specialization courses designed to prepare students in their chosen specialization in nursing administration or nursing education.

The mission and conceptual framework are integrated throughout the curriculum plan and are reflected in the evaluation methods. Students complete a capstone scholarly project on a significant issue or problem related to nursing administration or nursing education. There is a final evaluation of the student’s cumulative learning portfolio by designated nursing faculty members. At the successful completion of the program, students are prepared to move forward in their nursing career.
## MSN CORE

- MSN505  
  Theoretical Basis & Role Development for Advanced Nursing
- MSN510  
  Advanced Research, Inquiry, and Evidence-Based Practice
- MSN515  
  Health Care Policy, Law, and Ethics
- MSN520  
  Leadership in Health Care Environments
- MSN525  
  Health Care Informatics and Technology
- MSN599  
  Capstone

## SPECIALIZATIONS

### NURSING ADMINISTRATION

- MSN550  
  Organizational Behavior and Workforce Management
- MSN555  
  Finance and Economics for Nursing Leadership
- MSN560  
  Complex Health Systems Planning and Resource Management
- MSN565  
  Population Health Management, Quality Improvement, and Safety

### NURSING EDUCATION

- MSN570  
  Curriculum and Program Development
- MSN575  
  Instructional Methods and Strategies in Teaching and Learning
- MSN580  
  Assessment, Evaluation, and Accreditation in Nursing Education
- MSN585  
  Educational Technology

### GRADUATE SPECIALIZATIONS

The table below shows the various specializations that are available to Business, Criminal Justice, and Information Technology students.

<table>
<thead>
<tr>
<th>SPECIALIZATION</th>
<th>BIOLOGY</th>
<th>BUSINESS</th>
<th>COMPUTER SCIENCE</th>
<th>CRIMINAL JUSTICE</th>
<th>INFORMATION TECHNOLOGY</th>
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<td>Accounting</td>
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<td>Administration of Justice</td>
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<td>Retail Management</td>
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<tr>
<td>Sports &amp; Recreation Management</td>
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</table>

**ACCOUNTING**

ACC551 Advanced Accounting  
ACC553 Advanced Auditing  
ACC556 Partnership Taxation

**CRIMINAL JUSTICE ADMINISTRATION**

CJU540 Advanced Constitutional Law  
CJU545 Law Enforcement and the Community  
CJU550 Special Topics in Criminal Justice Administration

**CYBERSECURITY**

IT610 Information Systems Security  
IT620 Intrusion Detection and Prevention  
IT630 Security Policies and Procedures

**CYBERSECURITY ADMINISTRATION**

CJU555 Information Systems Security  
CJU560 Cybersecurity  
CJU565 Computer Forensics

**DATA ANALYTICS**

IT650 Business Intelligence, Data Analytics, and Decision Support Systems
IT660   Big Data Analysis for Information Security
IT670   Predictive Analytics

ENGINEERING MANAGEMENT
BUS630   Foundations of Engineering Management
BUS631   Logistics Research and Design
BUS633   Project Management and Budgeting

FINANCE
FIN510   Advanced Corporate Finance
FIN525   Applied Portfolio Theory
FIN540   Financial Analysis

FORENSIC SCIENCE
CJU570   Forensic Toxicology
CJU580   Forensic Biology
CJU585   Criminal Profiling

HEALTH CARE MANAGEMENT
HCM605   Introduction to Health Care Management, and Operations
HCM610   Health Care Law, Policy and Ethics
HCM625   Health Care Planning, Promotion, and Evaluation

HUMAN RESOURCES MANAGEMENT
BUS671   Strategic Human Resource Planning and Ethics
BUS672   Talent Acquisition and Employee Development and Compensation
BUS670   Global Challenges of Communications and Human Resources Management
OR
BUS673   Negotiation and Conflict Resolution

INFORMATION TECHNOLOGY MANAGEMENT
BUS660   Management Utilization of Technology (elective)
ITM510   Database Administration
ITM680   Business Intelligence, Data Analytics, and Decision-Support Systems

INTERNATIONAL BUSINESS
BUS640   International Law and Public Policy
BUS650   Global Business Operations
FIN520   International Finance

MANAGEMENT
BUS633   Project Management and Budgeting
BUS660   Management Utilization of Technology
BUS670   Global Challenges of Communications and Human Resources Management
PROJECT MANAGEMENT
BUS620  Foundations of Project Management
BUS621  Project Performance and Measurement
BUS633  Project Management and Budgeting

PUBLIC ADMINISTRATION
MGT605  Fundamentals of Public Administration
MGT610  Public Policy Analysis
MGT615  Public Budgeting and Finance

RETAIL MANAGEMENT
RTM600  Principles of Retail Management
RTM601  Retail Operations and Purchasing
MKT600  Retail Sales Promotion

SALES MANAGEMENT
SAM605  Negotiations
SAM620  Sales Leadership
SAM625  Advanced Selling Techniques

SOFTWARE ENGINEERING
IT625  Software Engineering
IT635  Agile Development
IT645  Artificial Intelligence

SPORTS AND RECREATION MANAGEMENT
SMG601  Economics of Sports and Recreation
SMG602  Sports and Recreation Finance
SMG604  Sports and Recreation Planning, Promotion, and Evaluation

CONTINUING EDUCATION AND INTEGRATIVE HEALTH WORKSHOPS

Salem University offers a wide range of certificates for current professionals who are continuing their education or who wish to sit for various certification exams.

Foundations in Behavioral Therapy

The series of three courses will enable interested, but untrained, individuals with no autism-specific experience or higher education degrees to be introduced to the important work and practice new skills. Each week will profile a current Bierman RBT and their suggestions: “A Day in the Life of Registered Behavior Technicians (RBTs).”
The program will develop a robust RBT workforce that can grow into the roles that require a Bachelor’s or Master’s degree (in patient care or back office). As students progress through each course, in cohorts of 5-30 learners, they will receive incentives and a certificate of completion.

The main goals of the **Foundations of Behavioral Therapy Program** are to introduce the following information and skills:

- Overview of Autism Spectrum Disorders
- Developmental Psychology
- Behavioral Psychology
- Communication
- Empathy
- Intro to RBT
- RBT Test Preparation

**Foundations in Behavioral Therapy Courses**

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
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<tbody>
<tr>
<td>ABA101</td>
<td>Foundations of Applied Behavioral Therapy</td>
</tr>
<tr>
<td>ABA101L</td>
<td>Clinical Placement Practicum (On-the-Job Training/Internship)</td>
</tr>
<tr>
<td>ABA102</td>
<td>Applied Behavior Analysis</td>
</tr>
</tbody>
</table>

**Incident Command System**

Salem University offers specialized training in the Incident Command System and its role in supporting the National Incident Management System (NIMS). The Federal Emergency Management Agency (FEMA) has identified these courses as critical to train personnel capable of implementing all functions of emergency management. This training aligns with the NIMS core curriculum to ensure it adequately trains emergency and incident response personnel to all concepts and principles of each NIMS component.

**ICS-300 – Intermediate ICS for Expanding Incidents** – Training and resources for personnel who require advanced knowledge and application of the ICS. This course expands upon information covered in the ICS-100 and ICS-200 courses.

**ICS-400 – Advanced ICS** – Training and resources for personnel who require advanced application of ICS. This course expands upon information covered in ICS-100 through ICS-300.

In order to be eligible to take ICS300 and ICS400, students complete the following courses through FEMA’s training website ([https://training.fema.gov/nims/](https://training.fema.gov/nims/)):

**IS-700 – NIMS, an Introduction** – This independent study course introduces the NIMS concept. NIMS provides a consistent nationwide template to enable all government, private-sector, and nongovernmental organizations to work together during domestic incidents.

**IS-800 – National Response Framework (NRF), an Introduction** – The course introduces participants to the concepts and principles of the NRF.
ICS-100 – Introduction to the Incident Command System – This independent study course introduces ICS and provides the foundation for higher level ICS training. It describes the history, features and principles, and organizational structure of the system. This course also explains the relationship between ICS and NIMS.

ICS-200 – Basic Incident Command System for Initial Response – This independent study course is designed to enable personnel to operate efficiently during an incident or event within the ICS. ICS-200 provides training and resources for personnel who are likely to assume a supervisory position within the ICS.

Workforce Education & Readiness Center (WERC)

The Workforce Education & Readiness Center (WERC) offers courses leading to certification in a number of areas in business and IT. Some certificates are delivered through the university’s partnership with Acadeum and Coursera.

Certified Financial Planner (CFP)

The program is recognized and registered with the CFP Board of Standards Inc. Once a student completes the certification program, they will be eligible to sit for CFP certification examination.

General Principles – Prepares the student with knowledge, skill and abilities to become a successful financial planner including an understanding of ethical standards and creating financial plans.

Insurance Planning – The students will understand and can demonstrate knowledge in the areas of many types of insurance (Life, auto, disability, homeowners and more). The goal of the course is to train prospective financial planners on how to avoid or mitigate all types of risk.

Investment Planning – The course will educate prospective financial planners in the development of client portfolios, the valuation of securities such as stocks and bonds, analyzing opportunities, tax consequences, risk tolerance, minimizing risk and performance evaluation.

Income Tax Planning – The course will allow the students to demonstrate knowledge in tax hazards, tax planning, calculation of tax, tax returns, penalties, divorce implications, property sales, information gathering and more.

Retirement Planning – The prospective planner will demonstrate knowledge of tax deferred accounts, retirement planning, employee benefits and social security, pension distribution options, group insurance, 401ks and other company sponsored accounts. The student will understand how to gather all of the client’s retirement information and develop a comprehensive plan.

Estate Planning – The student will demonstrate an understanding of estate planning and the requirements to develop effective plans. The overall effect and considerations of heirs, estate,
beneficiaries, and trusts will be covered. The valuation of property, estate fees, gift tax, costs and deductions will be discussed. The course will emphasize wills and assets transferred by the deceased. Trusts, powers of attorney, probate and life insurance as an estate planning tool will also be discussed during the course.

Capstone – Using a case study approach, students will demonstrate all of the knowledge and skills taught within the preceding six courses. The aim is put the student in the financial planning role and simulate real-life experiences. The course will also serve as preparatory venue for readying students for the CFP certification examination.

Certified Associate Project Manager (CAPM)

The CAPM certificate program will includes coursework to prepare students to sit for and pass the CAPM certification exam. The Project Management Body of Knowledge (PMBOK) is used to guide delivering the coursework.

CAPM I – 13 contact hours
CAPM II – 10 contact hours

Esports Management Certificate

Completion of this three-course sequence will prepare students with the specialized knowledge of video gaming and events management to enter into the multimillion-dollar industry. This certificate of completion can also transfer credits toward a degree in Business Management and a Specialization in Esports Management. The three-course certificate of completion consists of:

- ESM310 Esports Business Strategy
- ESM320 Esports Multimedia and Marketing
- ESM330 Esports Event Management

Salesforce Administrator Career Certificate

Students learn to build dashboards, generate reports, and improve business processes for sales, business development, and customer success roles. Students also gain the customer relationship management (CRM) skills needed for thousands of Salesforce admin jobs. This certificate is offered in partnership with Pathstream and Salesforce and includes career coaching. This certificate program is aligned with the Salesforce administrator credential exam. The certificate consists of the following courses:

- SLF400 Customer Relationship Management for Business
- SLF401 Introduction to Salesforce Administration
- SLF402 Advanced Topics in Salesforce Administration
- SLF403 Applied Business Solutions with Salesforce
- MGT362 Operations Management
Integrative Health Institute

Health & Wellness Coaching Certification I

The Integrated Health Institute Health & Wellness Coaching Certification Program provides competency in core coaching skills in alignment with the standards put forth by the National Board for Health & Wellness Coaching (NBHWC) including the NBHWC definition of health & wellness coaching, the NBHWC code of ethics, and all competencies outlined for the NBHWC certifying examination. The course will foster self-awareness and self-discovery through exploration of mindfulness and personal growth to create an integrative approach to wellness. It will instill knowledge of healthy lifestyle factors and steps for improving wellness. The program will teach facilitation of client self-awareness and coaching for behavior modification strategies through the application of wellness assessment tools and motivational skills. The program will serve to educate professionals interested in coaching individuals to optimal health and wellness programs to the general population and special populations. The program will outline the process for building the coaching relationship and sessions from start to finish. Graduates of this certification will be able to pursue NBHWC certification.

Module 1  Health and Wellness Coaching Fundamentals and Planning
Module 2  Self-Awareness and Self-Discovery for Better Coaching
Module 3  Conducting Coaching Sessions Start to Finish
Module 4  Building a Client-Centered Relationship
Module 5  Theories & Principles of Behavior Change & Motivation
Module 6  Health & Wellness Coaching for Nutrition & Weight Management
Module 7  Health & Wellness Coaching for Integrated Fitness
Module 8  Health & Wellness Coaching for Stress Management
Module 9  Health & Wellness Coaching for Chronic Disease
Module 10 Health & Wellness Coaching Professional Conduct, Ethics and Legal Considerations
Module 11 Health & Wellness Coaching for Diversity

Self-Care 101: The HeartMath Solution for Relief from Stress and Chronic Anxiety

Most people have not tapped into an unlimited supply of creative energy designed into them. This course is a multi-modality exploration of your personal creative gifts through music, art, dance, creative writing, and photography. As a result of research in emotional well-being, immune function, resilience, longevity, disease prevention, and optimal health, it has been proven that being creative actively boosts immune and cognitive function, while also being great for our mental, emotional, physical, and spiritual health.

Practical Resilience for Me, You and Us

This course, led by two British physicians who are leaders in the European movement for integrative and holistic health practices, is designed to help participants grow their capacity to support and build resilience in a range of contexts, considering the three levels of:
• Me — looking at our own lives and the challenges we face
• You — where we play a role supporting resilience in others, whether professionally or informally
• Us — exploring the role we can play in strengthening collective resilience and responding to shared adversities

**Holistic Stress Management Instructor Certification**

This certification workshop is designed to train health educators with an interest and background in Holistic Stress Management to teach, direct, or facilitate quality presentations/workshops at their worksite or private practice. The focus of this workshop is holistic, honoring the integration, balance, and harmony of mind, body, spirit, and emotions for optimal well-being.

- 54 contact hours through the Association for Addiction Professionals, NAADAC
- 54 professional contact hours (CEs) through the American Holistic Nursing Association
- 11 core competency and 14 resource competency hours through the International Coaching Foundation (ICF)
- 24 CHES professional contact hours through NCHEC for Health Educators

**Integrative Health and Healing Certificate**

Students in the Integrative Health and Healing certificate program examine health as the optimal alignment of body, mind, and spirit — not merely the absence of disease. Students will have the opportunity to explore innovative contemporary methodologies as well as ancient mind-body practices for optimal health and well-being.

**Learning and Thinking Certificate**

During this certificate program in innovative approaches to Learning and Thinking – specially designed for teachers — students will examine philosophies of education rooted in relationship, holism, and meaning. The program nurtures the growth of a collegial learning community dedicated to learning together, while cultivating new inspiration for working with students of any age. This certificate of completion may be taken on its own or as part of the master’s in education.

- EDU520 Cultural Perspectives and Personal Beliefs as Learning Modifiers
- EDU521 Play and the Development of Learning Awareness
- EDU523 A Constructivist’s Approach to Knowing and Creating Meaning
- EDU524 Learning Theories and Applications
- EDU525 Self, Community and Culture: Interactive Learning Fields
- EDU526 Enhancing Learning through Cognitive Assessment

**Consciousness Studies Certificate**

The graduate certificate in Consciousness, Transformation and Mindfulness (CTM) is a 12-credit certificate of completion that provides students with a foundation in Consciousness Studies and Transpersonal Psychology. The certificate is designed to introduce students to the historical origins and the theoretical and methodological foundations of Consciousness and Transpersonal Psychology through the examination of diverse theories and concepts of consciousness and the
processes that may lead to transpersonal phenomena such as awakening, enlightenment, and unity consciousness. Students will learn to access their own intuition and embodied wisdom while practicing mindfulness and presence.

IHI550  Stages and States of Consciousness  
IHI551  Consciousness, Beliefs, Intentions, and Traditions  
IHI552  Positive and Integrative Psychology  
IHI553  Transformative Learning and Communication

ACADEMIC POLICIES, PROCEDURES & PRACTICES

STUDENT LEARNING OUTCOMES ASSESSMENT

Salem is committed to academic quality and continuous quality improvement and has developed a plan for the assessment of student learning outcomes. The purpose of the student outcomes assessment program is to provide a process of continuous evaluation of all available information concerning the students, the educational programs, and the educational environment. The data are used to help the institution ascertain the degree of change in students’ learning and to form valid judgments about the students' growth, the effectiveness of the educational programs, and the environment. The ultimate goal of student outcomes assessment is to improve teaching and learning and the quality and effectiveness of the overall Salem educational experience.

STUDENT RESPONSIBILITY

Students are responsible for knowing their academic standing as it relates to the published policies and procedures of Salem. This responsibility includes knowing the practices and protocols of the school or program of study in which a degree is being earned as well as any program handbooks that may be published.

STUDENT BEHAVIOR

Salem University encourages discussion and academic debate as an essential intellectual activity. It is essential that students learn to express and defend their beliefs, but it is equally essential that they learn to listen and respond respectfully to others whose beliefs they may not share. The University will always tolerate diverse, unorthodox, and unpopular points of view, but will not tolerate condescending or insulting remarks. When students verbally abuse or ridicule and intimidate others with whose views they do not agree, they subvert the free exchange of ideas that should characterize a university course.

If students’ actions in a course, either in person or online, are deemed by the faculty to be disruptive, the students will be subject to appropriate disciplinary action. Such disciplinary action may include the students’ being involuntarily withdrawn from the class.
All students are bound by the Salem University Student Code of Conduct, which is included in its entirety herein by reference. Violations of the Code should be brought to the attention of the Provost or the Director of Campus Safety and Security. (See Telephone Directory above.) Serious or repeated violations may result in sanctions up to and including expulsion or dismissal from the university.

GRADUATION REQUIREMENTS

To graduate, students must complete all of the requirements for their degree or certificate successfully.

UNDERGRADUATE

Bachelor’s degrees are awarded upon successful completion of at least 120 credit-hours as specified for the program. Students may need to take more than 120 credits to complete the requirements of their chosen majors (including change in major) or to remedy skill deficiencies. A minimum of 30 of these credit-hours must qualify as general education. Associate's degrees are awarded upon successful completion of at least 60 credit-hours as specified for the program. Students may need to take more than 60 credits to complete the requirements of their chosen majors (including change in major) or to remedy skill deficiencies. A minimum of 15 of these credit-hours must qualify as general education for the Associate of Applied Science or 24 credits for the Associate of Arts or the Associate of Science. A cumulative grade-point average (GPA) of at least 2.0 is required for graduation from the University with an associate or baccalaureate degree. In addition, a minimum GPA of 2.25 is required in the student's major. Specific programs may impose higher GPA standards as shown in the catalog or in program handbooks.

GRADUATION WITH HONORS

Latin honors are awarded to baccalaureate graduates based on sustained high achievement, as indicated by cumulative grade-point average at the completion of the degree requirements:

- summa cum laude: 3.90 to 4.0
- magna cum laude: 3.70 to 3.89
- cum laude: 3.50 to 3.69

GRADUATE

A cumulative GPA of 3.0 is always required. Specific programs may impose higher GPA standards as shown in the catalog or in program handbooks.

DIPLOMAS

Soon after graduation, the university orders diplomas for students who have fulfilled their degree requirements. Printing takes about 8 weeks. Signing, shipping, and handling take several more weeks.
TRANSCRIPTS

Unlike a diploma, a transcript is official proof of graduation. Transcripts may be ordered from the Office of the Registrar in person or online at www.salemu.edu. There is a nominal fee. Graduates must be in good financial standing with the university to receive a transcript.

DEAN’S LIST

Each semester, undergraduate students with a grade point average of 3.50 or higher are eligible for this honor. The student must have completed at least 9 credits in the semester. The Dean’s List is published promptly upon the completion of each semester and distributed via email and hardcopy.

NORMAL TIME TO COMPLETION

In conformance with Federal guidance, Salem has established normal time to completion for the various programs as follows:

- Associate’s degrees: two (2) years
- Bachelor’s degrees: four (4) years
- Master’s degrees or graduate-level certificates: two (2) years
- Education Specialist degree: two (2) years
- Doctorate: three (3) years

DEGREE-COMPLETION TIME LIMITS

Students who are enrolled in an associate degree program must complete their work within six (6) years of time enrolled in courses. Students enrolled in a baccalaureate degree program must complete it within six (6) years after the completion of the associate degree or within twelve (12) years of time enrolled in courses overall. Students who are enrolled in master’s degree, graduate-level certificate, or Education Specialist must complete their work within six (6) years of time enrolled in courses. Students in doctoral programs are allotted seven (7) years to complete the program; in rare instances extensions may be granted for up to three (3) additional years.

PARTICIPATION IN COMMENCEMENT

All students in good standing who meet all requirements for their degrees are eligible to participate in the annual Commencement ceremony, which occurs on the last Saturday of the spring semester. (For the exact dates, see the Academic Calendar at the end of this catalog.) Students participating in Commencement must indicate their intention in writing (usually via email) to the Registrar and must meet all applicable deadlines.
ACADEMIC INTEGRITY AND PROFESSIONAL CONDUCT

Academic integrity is highly valued and expected at Salem University. If a student or faculty member uses the ideas or words of another without giving a proper citation, they are responsible for committing plagiarism. Plagiarism is a serious example of academic dishonesty. Academic dishonesty includes, but is not limited to, cheating on assignments or assessments, using unauthorized materials, sharing test questions or answers, intentionally and unintentionally falsifying a document or assignment. Assisting another student to cheat, to plagiarize, or to falsify assignments are considered academic dishonesty. Documented plagiarism by students will result in a minimum penalty of failure for the assignment, but it can result in more severe sanctions. Additional sanctions for academic dishonesty by students include probation, suspension, expulsion, and dismissal from the University. Academic dishonesty by faculty members will be handled as per the Faculty and Employee Handbooks.

CLASS LEVELS

Undergraduate students who have earned at least thirty (30) credits have achieved sophomore class level. Students achieve junior class level when they have earned at least sixty (60) credits. Students have attained senior class status when they have earned at least ninety (90) credits.

GRADING SYSTEM

The academic performance of students is reported using letter grades and grade-point averages.

<table>
<thead>
<tr>
<th>GRADE</th>
<th>QUALITY POINTS PER CREDIT HOUR</th>
<th>SCORE RANGE</th>
<th>SCORE RANGE FOR NURSING</th>
</tr>
</thead>
<tbody>
<tr>
<td>A</td>
<td>4.0</td>
<td>90-100%</td>
<td>93-100%</td>
</tr>
<tr>
<td>B</td>
<td>3.0</td>
<td>80-89%</td>
<td>85-92%</td>
</tr>
<tr>
<td>C</td>
<td>2.0</td>
<td>70-79%</td>
<td>77-84%</td>
</tr>
<tr>
<td>D</td>
<td>1.0</td>
<td>60-69%</td>
<td>70-76%</td>
</tr>
<tr>
<td>F</td>
<td>0.0</td>
<td>Less than 60%</td>
<td>Less than 70%</td>
</tr>
<tr>
<td>P</td>
<td>Pass</td>
<td></td>
<td></td>
</tr>
<tr>
<td>SP</td>
<td>Satisfactory Performance</td>
<td></td>
<td></td>
</tr>
<tr>
<td>W</td>
<td>Withdraw</td>
<td></td>
<td></td>
</tr>
<tr>
<td>WF</td>
<td>Withdraw Failing</td>
<td></td>
<td></td>
</tr>
<tr>
<td>WP</td>
<td>Withdraw Passing</td>
<td></td>
<td></td>
</tr>
<tr>
<td>X or AU</td>
<td>Audit</td>
<td></td>
<td></td>
</tr>
<tr>
<td>I</td>
<td>Incomplete</td>
<td></td>
<td></td>
</tr>
<tr>
<td>TR</td>
<td>Transfer Credit</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

N.B. Salem policy requires calculated scores to be rounded to two significant decimal digits before conversion to whole percentages (e.g., 0.8855 is 89%, not 88.55%).
D: A grade of “D” does not apply to graduate-level courses and will not be accepted for transfer credit toward graduate programs of study including certificates.

Pass: “P” or “SP” indicates the student passed the class. A “Pass” does not affect the calculation of grade point average. “SP” indicates Satisfactory Performance and is usually applied to fieldwork, clinical learning experiences, internships, or other hands-on learning. These qualify for transfer credit.

Withdrawal: “W”, “WF”, or “WP” indicates a student withdrew from a class. A withdrawal is not included in the calculation of the grade point average and does not qualify for transfer credit. Audit: “X” or “AU” indicates that the student audited a class. No credits or quality points are issued. A final grade of “X” or “AU” cannot be converted to any other grade as the decision to audit a course is irrevocable by academic policy.

Incomplete: An “I” is an unofficial grade that indicates the student was unable to complete course requirements prior to or by the end of a course; and, therefore, they submitted a Student Request for a Grade of Incomplete form. (This form is available on campus and via Blackboard in the Syllabus Addendum menu.) All requests for a grade of Incomplete will be approved or denied by the course faculty. If approved, it is the responsibility of the course faculty to identify the timeline and requirements to satisfy the awarding of an official final grade for the course. If the Incomplete is granted, it is the student’s responsibility to notify the course faculty when all requirements for the Incomplete have been submitted and are ready for assessment. Note that a grade of “I” will be converted automatically to an “F” by the University Registrar 90 days after the official last day of the class if official notification is not received from the course faculty indicating the requirements for replacement of the Incomplete with a Final Grade have been met. An additional extension in time may be granted by the appropriate program leader or the Provost in rare situations. An “I” is counted in credit hours attempted, which may affect financial aid decisions regarding satisfactory academic performance; however, it is not an official grade, it is not included in the calculation of academic grade point average, and it is not counted in total credit hours earned.

Transfer Credit: Transfer credits are not included in the calculation of the Salem grade point averages and the original grade is not shown on the Salem transcript. All transfer credits are shown with a grade of “TR”. Grades of “D” are eligible for undergraduate credit; grades of “C” or higher are eligible for graduate credit. Transfer credit is awarded solely at the discretion of the University.

HANDLING GRADES OF INCOMPLETE

Course faculty are responsible for managing the incomplete process. It is the faculty’s decision to approve or deny a formal request for a grade of incomplete that is submitted in writing by the student. A formal request requires the submission of the Student Request for a Grade of Incomplete form. This form is available on campus and via the Blackboard learning management system in the Syllabus Addendum menu.
All communication related to this process must utilize in-person communication (classroom-based) or “Messages” within the course on Blackboard. Do not use Salem or personal email. This requirement ensures proper records are kept.

If a student formally requests an incomplete using the appropriate form and modality, the faculty has two choices:

- **Approve** – If the faculty approves the request, then the faculty must document the work to be completed and the timeline for doing for the student’s reference. The faculty and the student are expected to negotiate in good faith with sincere mutual agreement on the means of completing the course. The faculty will forward the approved incomplete form to Provost.Office@salemu.edu. Note: Any grade of “I” submitted on a final grade sheet should have a corresponding approved Request for Incomplete form on record in the Office of the Provost.

- **Deny** – If this is the faculty’s decision, then the faculty must notify the student and explain why. The faculty is required to inform the student that they have the right to appeal this decision. If the student wants to appeal the decision, they should write a letter (email is acceptable) explaining the request for the appeal. This letter or email should be sent directly to the Office of the Provost using the following address Provost.Office@salemu.edu. The Office of the Provost can be contacted by telephone for any questions related to the process. (See Telephone Directory above.)

**ACADEMIC GOOD STANDING**

The minimum cumulative GPA required for academic good standing varies according to the student’s class level and program of study. Class level is based on the number of credit-hours earned. To remain in academic good standing, a student’s cumulative GPA must be equal to or greater than the minimum for their respective class levels, as shown in the following table:

<table>
<thead>
<tr>
<th>CLASS LEVEL</th>
<th>TOTAL CREDIT HOURS EARNED (INCLUDING ACCEPTED TRANSFER CREDITS)</th>
<th>MINIMUM CUMULATIVE GPA REQUIRED FOR ACADEMIC GOOD STANDING *</th>
</tr>
</thead>
<tbody>
<tr>
<td>Freshman</td>
<td>0–30</td>
<td>1.6</td>
</tr>
<tr>
<td>Sophomore</td>
<td>31–60</td>
<td>1.8</td>
</tr>
<tr>
<td>Junior</td>
<td>61–90</td>
<td>2.0</td>
</tr>
<tr>
<td>Senior</td>
<td>90 or More</td>
<td>2.0</td>
</tr>
<tr>
<td>Master’s</td>
<td>0-36</td>
<td>3.0</td>
</tr>
<tr>
<td>Post-Master’s</td>
<td>0-30</td>
<td>3.0</td>
</tr>
<tr>
<td>Doctorate</td>
<td>0-51</td>
<td>3.0</td>
</tr>
</tbody>
</table>

* The Bachelor of Science in Education, ADN Program, and RN-BSN Program have higher cumulative GPA requirements. See the relevant program handbook for additional details.
Academic Probation: A student whose cumulative GPA falls below the minimum is subject to academic sanctions. Cumulative GPA is calculated at the end of each semester by the Office of the Registrar. If the student has less than the minimum cumulative GPA they will be placed on Academic Probation for the next semester. If the student regains the minimum cumulative GPA by the end of the next semester, they will regain academic good standing.

If a student’s cumulative GPA were to fail to achieve the criteria for academic good standing by the end of the academic probation semester, the student may be:

- Continued on Academic Probation if the semester GPA is 2.0 or higher undergraduate or
- 3.0 or higher graduate;
- Continued on Academic Probation if the student has made significant progress, as determined by the student’s program director, toward Academic Good Standing; or
- Placed on Academic Suspension.

The student will be notified of the decision in writing by certified letter or email. A copy will be kept with the student’s file.

Academic Suspension: A student on Academic Suspension is not allowed to enroll in courses for at least one academic semester. After sitting out for one (1) course, students on Academic Suspension may apply for early re-entry to the Office of the Provost. The Request for Re-Entry form must be used requiring (1) an explanation of why the student was not able to meet the criteria for Academic Good Standing; and (2) a description of what has changed in the student's situation that will enable them to meet the criteria for Academic Good Standing.

Supporting documentation should be submitted to support claims of adverse circumstances contributing to poor performance that were beyond the student’s control. A decision will be made by the student’s Program Director. The Office of the Provost will advise the student of the decision in writing. A copy will be kept with the student’s file.

If the request is denied by the student’s Program Director, the student may appeal the decision to the Office the Provost. The student request will then be heard by an Academic Appeals Committee appointed by the Provost. If the request is granted, the student’s program director will then guide the student through the Academic Plan process.

If the request is denied by the Academic Appeals Committee, the student does not have the right of additional appeal. They may not resume classes until the period of suspension expires.

Academic Plan: If the request for early re-entry is granted by the student’s Program Director, then the student will be placed on Academic Probation for the next semester and allowed to continue enrollment. The Program Director will document the requirements the student must meet in a written Academic Plan. It will include a timeline for specific academic achievement that may extend beyond one semester if necessary to ensure the student will be able to complete the program with the required cumulative GPA for graduation. The student's achievement will be evaluated using the Academic Plan as a reference. If the student fails to meet the requirements of
the Academic Plan, which will be evaluated at the end of each semester, then the student will be placed on Academic Suspension and will not be allowed to submit another early re-entry request.

SEMESTER BASIS

Salem operates on a semester basis. Three (3) full semesters of 16 weeks’ duration are offered each academic year: Fall (September-December), Winter (January-April), and Summer (May-August). Each semester is 16 weeks’ duration. This schedule also is known as trimesters by the US Department of Education. During a standard period of non-enrollment (SPNE), typically over the summer, students may enroll in Summer Session 1 (May-June) or Summer Session 2 (July-August) if necessary, academically or upon request.

ACADEMIC COURSE SCHEDULE

Salem prepares its academic course schedule throughout the year to meet the needs of all students. Students are registered for class prior to the start of each semester, and courses are offered on a regular schedule throughout the year.

CHANGE OF SCHEDULE

The University reserves the right to change faculty, classroom, or class time of any class. Salem may cancel any class if enrollment, personnel, or physical conditions demand such a cancellation.

CLASS ATTENDANCE

Although Salem is not required to take attendance and does not require faculty to take daily attendance, students are expected to benefit most from their educational opportunities by attending all scheduled lectures, laboratories, recitation periods, and any other class sessions as well as completing all assignments on time. Similarly, students taking courses by distance education are expected to log on and participate regularly, at least several times per week, and are responsible for completing all assignments on time.

Students must establish attendance for each course by Thursday of the first week of the course. This requirement ensures the student qualifies for financial aid and follows institutional and other policies and procedures. The university may extend the time limit for establishing attendance at the direction of the CEO or President.

Students enrolled in classroom courses usually establish attendance in person. The faculty certifies attendance to the Registrar in writing.

Students taking blended or distance education courses, as well as students who cannot attend the first few days of a classroom course in person must establish attendance using the online learning management system. The students must complete the Course Attendance Quiz.
Absences may be excused by the faculty for health reasons, for participation in university-sponsored activities, for attendance at an important family event, for transportation delays, for job interviews, etc. Documentation may be required. A student whose absence has been excused is responsible for contacting the faculty and for making arrangements to make up the missed work as soon as possible, preferably in advance of the absence. Faculty members have no obligation to permit a student to complete work that was missed due to an unexcused absence. In addition, the nature of some coursework (e.g., clinical experiences or fieldwork) may make it impossible to do make-up work.

Students are responsible for reading and understanding the grading and other requirements as stated in their course syllabi. The grading policies of individual faculty members may take class participation into consideration, which shall be stated in the syllabus and clearly explained.

CANCELATION OF CLASSES ON CAMPUS DUE TO INCLEMENT WEATHER

Should it be necessary for the University to close the West Virginia campus due to weather conditions, the following procedures will be followed: A decision will be made by the administration concerning cancellation or delayed start as early as possible. Radio stations WKKW FM 97.9, TV stations WBOY and WDTV, and University Security may be called to report any cancellation. All academic and support service offices and functions may be closed at the discretion of the Administration.

EMERGENCY MANAGEMENT ON CAMPUS

If there were to be a significant emergency or dangerous situation involving an immediate threat to the health or safety of students or employees on campus, the Emergency Response Team, comprising several executives and senior administrators, will be responsible for assessment and implementation of emergency procedures. Emergency procedures include evacuations, lockdowns, shelter-in place, crowd control, and coordination with responding emergency services.

Salem University uses a commercial mass notification system called e2Campus to distribute crucial information during emergency situations. Notices and updates are distributed via SMS messages, email, and telephone calls. Students are automatically registered into the e2Campus system upon successfully enrolling with the university; however, individuals have the option to not receive SMS (text) messages. Specific information on emergency management can be viewed in the Annual Security Report and Fire Safety Report that is published online and distributed each year.

CREDIT-HOURS AND COURSE LOADS

Undergraduate students must enroll in a minimum of 12 semester credit hours per term to be considered fulltime. The standard load per term for undergraduates is 15 credits. Students may enroll in more than 15 credit hours in a semester only with the prior permission of the Provost.
Graduate students must enroll in a minimum of 9 semester credit hours per term to be classified as fulltime. The standard load per term for graduate students is 12 credits. Students may enroll in more than 12 credits in a semester only with the prior permission of the Provost.

Typically, each course is four weeks’ duration and earns three (3) semester credit hours. Salem defines credits in terms of Carnegie Units: For each credit hour, classes will maintain a minimum of 15 lecture hours; 30 lab hours; or 45 fieldwork, clinical, or practicum hours.

**STUDENT SCHEDULE CHANGES**

Changes in program schedules due to withdrawing from courses or non-continuous enrollment may affect the time required to complete a degree, the financial aid received by a student, and athletic eligibility. Therefore, it is the responsibility of students to check with the Registrar’s Office to ensure that changes made in their enrollment will not negatively affect their ability to complete their desired degree in a timely manner. Student should realize that changes in enrollment that lead to a reduction in the number of credits attempted can affect financial aid and athletic eligibility.

**TRANSFER CREDIT**

Students requesting evaluation of their prior academic records for transfer credit must submit copies of the relevant transcript(s). A preliminary, draft transfer credit award may be provided based on transcript copies; however, final award is contingent on receipt of official transcripts to substantiate the claims. An official transcript is one that is sent directly to Salem’s Office of the Registrar by the prior institution or a third-party contracted by the prior institution to provide this service.

Students are expected to ensure Salem’s timely receipt of the official transcripts. For most students, the official transcripts are expected to arrive during the first semester of enrollment. Veterans are advised to provide official transcripts in 30-60 days of enrollment per Veterans Administration regulations.

Failure to provide official transcripts may result in the rescission of draft transfer credit award previously reported to the student. Salem will make good faith effort, working with the student, to obtain the needed transcripts. **However, Salem cannot accept responsibility for the consequences of no or untimely replies by prior institutions that jeopardize the final transfer credit awarded.** Responsibility for obtaining transcripts remains with the student seeking transfer credit for prior academic accomplishments.

Transfer credit may be granted solely at the discretion of the university. Credits may be transferred that have been earned at an accredited institution of higher education. For institutions located in the U.S., the institution must be accredited by an agency that is recognized by the U.S. Department of Education. Salem may accept credits earned at institutions offering higher education outside of the U.S. if the institution is recognized and approved by the appropriate government organization or an appropriate accrediting body that certifies the institution's programs. The decision to award transfer credit will be made by the faculty, represented by the
academic deans or directors, with support by the Office of the Registrar as needed. The School of Nursing has sole discretion over transfer credits that will be awarded to nursing majors.

**CREDIT BY EXAMINATION**

Students may be granted credits by completing standardized tests, including without limitation the Advanced Placement (AP), the College Level Examination Program (CLEP), DSST (DANTES Subject Standardized Tests), the International Baccalaureate (IB), and other credit-by-examination programs. Students interested in credit by examination should refer to the Catalog Bulletin for any applicable fee information.

Students who receive a score of 3 or higher on AP examinations may receive academic credit as determined by the Registrar, in consultation with the appropriate department. Students who participate in the IB diploma program may be granted credit for any scores of 4 or higher.

**DUAL CREDIT**

Students may be granted credits for completing so-called dual credit courses in high school. Such courses are college-level courses offered to high school students while they are still in high school, allowing them to earn credit for both.

**EVALUATION OF TRANSFER CREDIT**

The evaluation of transfer credit will be informed by the principles set forth in the Joint Statement on the Transfer and Award of Credit developed by members of the American Association of Collegiate Registrars and Admissions Officers (AACRAO), the American Council on Education (ACE), and the Council for Higher Education Accreditation (CHEA). Salem will award transfer credit for all earned credits to the extent practicable within the framework of the university’s academic policies and program requirements. The cumulative GPA calculated by Salem for the aggregate of all transfer courses accepted, either as a block or individually, must be at least 2.0 undergraduate or 3.0 graduate. Advanced undergraduate credits with grades of “B” or higher may comprise up to 15 transfer credits toward relevant master’s degrees, whether the courses were completed at Salem or elsewhere.

Individual programs may set stricter limits on transfer credit. If programs do so, the program is responsible for providing full disclosure via their handbook(s) or other widely available materials or media (including the Salem web site, as appropriate) that will clearly and completely inform potential students prior to their signing an enrollment agreement or matriculating. Admissions may be contacted to arrange receipt of this information on restricted transfer credits by programs.

ACE-recommended credits for training and experience as shown on an official transcript or similar record of achievement will be evaluated to provide transfer credit for all earned credits to the extent practical with the framework of the university’s academic policies and program requirements. Members, veterans, and retirees of the United States Armed Forces, including the Army, Navy, Marine Corps, Air Force, and Coast Guard as well as the Public Health Service (PHS) Commissioned Corps and the National Oceanic and Atmospheric (NOAA) Commissioned
Officer Corps must submit copies of their official service transcripts for review. Official transcripts must be provided by the Army/ACE Registry Transcript System (AARTS), the Sailor/Marine ACE Registry Transcript (SMART), the Community College of the Air Force (CCAF), the Coast Guard Institute (CGI), the Joint Services Transcript (JST), PHS, or NOAA.

CREDIT CONVERSION

Institutions in the US typically report earned credits in terms of semesters or quarters. These are sometimes called “hours” as in semester hours or quarter hours. Salem uses semester credits based on Carnegie Units.

Carnegie Units are based on instructional time:

- 15 hours of Lecture = 1 credit
- 30 hours of Lab = 1 credit
- 45 hours of Fieldwork, Practica, or Clinical learning experience = 1 credit

Per Federal guidelines, each hour of lecture is to be accompanied by 2 hours of preparation and homework. Thus a 3-credit course delivered in 4 week’s is roughly equivalent to a full-time job.

The conversion of quarter credits to semester credits is calculated by multiplying the quarter credits by 2/3 and rounding to a whole number. Thus a 3 quarter-credit course = 3*2/3 = 2 semester-credits.

European Credit Transfer and Accumulation: Students coming to Salem from European Union nations that have adopted the European Credit Transfer and Accumulation (ECTS) the divisor is The ECTS approach is defined in terms of student hours, not instructional hours. A “first cycle” or “bachelor’s” degree requires completion of 180 ECTS credits if the student completed high school in the EU, as per the Bologna Process. Thus, the student would take the equivalent of 180 / 2 = 90 semester credits in the US. A “second cycle” or “master’s” degree requires a minimum of 60 ECTS credits: 60 /2 = 30 semester credits. It is not unusual in the EU for master’s degrees to require 90 to 120 ECTS credits, which is equivalent to 45 to 60 semester credits.

For students presenting non-ECTS international credits for transfer, the translation of hours is not straightforward. The independent assessment of earned credits is described in International Admissions section (above).

EVALUATION OF INTERNATIONAL TRANSFER CREDITS

Students seeking transfer credits from post-secondary institutions outside of the United States must follow the International Admissions procedures.
MAXIMUM TRANSFER CREDITS

In conformity with the Higher Learning Commission’s Assumed Practices:

- Undergraduate students must complete at least 25% of the credits for their undergraduate degree program at Salem. This requirement means 15 of 60 credits for the associate’s or 30 of 120 credits for a bachelor’s degree.
- Graduate students must complete at least 50% of the credits for their program at Salem. This means 15 of 30 or 18 of 36 credits.

The maximum credits for University-approved Prior Learning Assessment (PLA) is 25% of the total credits for the program or certificate.

- Undergraduate students may earn 15 PLA credits toward an associate’s degree or 30 credits toward a bachelor’s degree.
- Graduate students may earn a maximum of 6 PLA credits toward a 30-credit program or 9 toward a 36-credit program.

Students must have passed with a “D” or better all undergraduate courses submitted for consideration toward an undergraduate degree. Students must have earned at least a “C” in all graduate courses submitted for consideration toward a graduate degree or certificate. Students must have earned at least a “B” in all advanced undergraduate courses submitted for consideration toward a graduate degree or certificate, to a maximum of 15 credits or 50% of the required credits, whichever is less. Salem will not award transfer credit for failed academic courses.

Individual academic programs may set additional limits on transfer credits as approved by the University.

PRIOR LEARNING ASSESSMENT (PLA)

Transfer credit may be awarded via PLA. For current and prior Service members, Salem will evaluate the learning experiences documented in the Service member’s official Service transcripts and, if appropriate to the degree program, award academic or PLA credits. Official transcripts must be provided.

PLA is available for speakers of foreign languages. CLEP is recommended for academic transfer credit for Spanish, German, and French per ACE recommendations (clep.collegeboard.org/world-languages). In addition, Salem will evaluate students’ requests for PLA of foreign language fluency for PLA credit.

Experiential learning must be documented with a portfolio prepared by the student to demonstrate achievement of relevant learning outcomes. A portfolio usually includes a comprehensive chronological résumé, artifacts that substantiate claims (e.g., a report or exhibit that demonstrates knowledge), copies of certificates that earned continuing education units (CEU), relevant job descriptions, nonproprietary performance reviews, and so forth. The
portfolio must be submitted electronically and must provide appropriate, corroborated evidence of the claimed learning. Impartial, objective references who can attest to the experiential learning without conflict of interest must be provided to substantiate claims. Experiential learning will be evaluated on a case-by-case basis.

RESIDENTIAL REQUIREMENTS

Undergraduate degree programs in Biology, Education, and Nursing have significant lab and fieldwork or practica that require students to reside within convenient commuting distance of the campus. Undergraduate programs in Business Administration, Computer Science, Criminal Justice, Information Technology, and Nursing RN-BSN may be completed entirely by distance education. The MBA, M.Ed., MSCJ, MSIT, MSN, and DBA may be completed by distance education.

TRANSFERABILITY OF CREDITS

The transferability of credits earned at Salem University to another institution is at the discretion of the accepting institution. It is the student’s responsibility to confirm whether credits will be accepted by another institution of the student’s choice.

EXPECTATIONS OF DISTANCE EDUCATION LEARNERS

Salem offers classroom, distance education (primarily online via the Internet), and blended courses that have classroom and distance education components. Distance education students are responsible for ensuring they have the resources to complete courses successfully.

SCHEDULING DISTANCE AND BLENDED COURSES

The Registrar schedules students into distance and blended sections of courses as needed. Students can request a distance or blended course section depending on availability. Distance and blended courses are regular courses with specific start and end dates just like classroom courses. These courses are not self-paced: Students must fulfill the requirements stated in the syllabi by the deadlines set by the faculty.

ACCESS TO COURSE MATERIALS

Salem uses the Blackboard® Learn course management system to deliver courses via the Internet: Students and faculty may access Blackboard at this link: https://salemu.blackboard.com. At a minimum, students must have reliable access to:

- Internet communications;
- Computer with a recent version of Microsoft® Windows, Mac OS X, or equivalent;
- Internet browser such as Firefox or Chrome, or equivalent;
- Personal productivity suite including word processing, spreadsheet, and presentation software with functionality equivalent to Microsoft Office and the ability to save files in Microsoft Office compatible or RTF formats;
Most courses at Salem use eBooks. Some eBooks may require special reader software that typically is provided by the publisher. When students are on campus in West Virginia, they are provided access to the Internet via wireless connections. Local servers are high-capacity units with multiple core processors. Commercial firewalls protect the servers from security threats. Email and other shared services are managed via the Cloud.

**EMAIL COMMUNICATIONS**

Salem email accounts (username@students.salemu.edu) are the primary means of email communication between students, their faculty, and the university. Each student is provided a Salem email account. Students are responsible for checking their Salem email regularly. Within courses, the Blackboard Messages feature is used, which provides an archived copy of the correspondence.

**ESTABLISHING ONLINE ATTENDANCE**

Students are required to establish their attendance by completing the Course Attendance Quiz. Logging into Blackboard by itself is not sufficient to establish attendance.

**RESEARCH INVOLVING HUMAN SUBJECTS**

All academic courses and internships involving research will be carried forward in an ethical manner, and special attention will be given to research that involves human subjects. Human subjects may include human beings, human materials, or the use of recombinant DNA molecules.

The Institutional Review Board (IRB) must clear all research involving human subjects. The IRB will review all research proposals involving human subjects. The IRB will include the Provost, Dean of the school, and two faculty members. The purpose of the IRB is to protect the rights and welfare of individuals who serve as subjects of research and to ensure institutional compliance with those ethical considerations contained in the Code of Federal Regulations (45 CFR 46).

The researcher must submit an application and summary of the research proposal in advance to the appropriate entity for approval. No research or modification of approved research may be conducted without the review and consent of the IRB.

“Research” is operationally defined as the systematic investigation of an institutionally approved topic that may include the development, testing, piloting, implementing, and evaluating data collection instruments or protocols with the goal of developing generalizable knowledge or otherwise contributing to the academic discipline’s body of knowledge. "Systematic investigation" may range from a designed experiment in a lab with independent and dependent
variables to an ethnographic study. Research methods are to be approved prior to being implemented by the researcher. "Instruments or protocols" are broadly defined to include any means employed to gather data from research participants. This includes without limitation surveys, interview questions, and focus group questioning routes. "Generalizable knowledge" is the essential goal of research. Such research typically is undertaken as part of a project to develop an academic thesis, dissertation, publication, or presentation. Only those activities that qualify as research within the scope of these operational definitions require IRB approval.

OFFICIAL TRANSCRIPTS

To request an official Salem transcript, the student must furnish their last date of attendance and student number. The student must submit the full name under which they were enrolled and their date of birth. Requests for transcripts must be made online or by writing to the Registrar. Salem cannot accept telephone requests because of the inherent security risk.

GRIEVANCE AND COMPLAINT PROCEDURES

Students have the right to file a grievance (i.e., a formal complaint). If a student’s grievance relates to appeal of a final grade, the University policy for Final Grade Appeals applies. For other matters that the student wishes to have addressed formally by the university, the following steps are to be followed.

GRIEVANCES AND COMPLAINTS RELATED TO SPECIFIC COURSES

1) The student will contact their current faculty of record listed in the syllabus, either in person or via email, stating the concern as clearly, specifically, and briefly as possible.
2) The faculty will reply by email within 2 business days with a decision to resolve the matter.
3) If the student wishes to appeal the faculty’s decision, they may submit an appeal to the dean of the school or director of the program by email, which must be completed within 5 business days.
4) The dean/director will reply by email within 2 business days with a decision with respect to the appeal.
5) If the student wishes to appeal the dean’s or director’s decision, they may appeal to the Provost by email, which must be completed within 5 business days.
6) The Provost will reply by email within 2 business days with a decision with respect to the appeal.
7) If the student wishes to appeal the Provost’s decision, they may appeal to the President by email, which must be completed within 5 business days.
8) The President will reply by email within 2 business days with a final decision with respect to the appeal. The President’s decision is final.

OTHER GRIEVANCES AND COMPLAINTS
If a student were to be dissatisfied with any aspect of their interaction with Salem representatives, services, policies, or procedures, then he or she may submit a formal complaint or grievance. Such complaints are not limited to academics. The general procedure is as follows:

1) The student will contact their dean or director, either in person or via email, stating the concern as clearly, specifically, and briefly as possible.
2) The dean or director will reply by email within 2 business days with a decision to resolve the matter.
3) If the student wishes to appeal the dean’s or director’s decision, they may appeal to the Provost by email, which must be completed within 5 business days.
4) The Provost will reply by email within 2 business days with a decision with respect to the appeal.
5) If the student wishes to appeal the Provost’s decision, they may appeal to the President by email, which must be completed within 5 business days.
6) The President will reply by email within 2 business days with a final decision with respect to the appeal. The President’s decision is final.

EXCEPTION PROCESSING

If the grievance or complaint involves any person listed above, then the student shall begin with the next higher person listed. For example, if the matter relates directly to the student’s interaction with the dean or director, then the student will begin the process with a statement to the Provost, either in person or by email.

COMPLAINT RESOLUTION FOR DISTANCE EDUCATION COURSES

Student complaints regarding Final Grades are handled as specified in Final Grade Appeals. Other complaints are handled as specified in Grievance and Complaint Procedures. Salem operates in conformance with the National Council for State Authorization Reciprocity Agreement (SARA) guidelines. Unresolved complaints resulting from distance education courses may be forwarded to the West Virginia Higher Education Policy Commission (WVHEPC), which is West Virginia’s SARA “portal entity.” WVHEPC will investigate and resolve allegations of dishonest or fraudulent activity, including the provision of false or misleading information. The SARA process for resolving complaints is as follows:

a. Complaints against an institution operating under SARA go first through the institution’s own procedures for resolution of grievances.
b. Complaints regarding student grades or student conduct violations are governed entirely by institutional policy and the laws of the SARA institution’s home state.
c. If a person bringing a complaint is not satisfied with the outcome of the institutional process for handling complaints, the complaint (except for complaints about grades or student conduct violations) may be appealed, within two years of the incident about which the complaint is made, to the SARA portal entity in the home state of the institution against which the complaint has been lodged. That entity shall notify the SARA portal entity for the state in which the student is located of receipt of that appealed
complaint. The resolution of the complaint by the institution’s home state SARA portal entity, through its SARA complaint resolution process, will be final, except for complaints that fall under the provisions of (g), below.

d. While the final resolution of the complaint rests with the SARA portal entity in the home state of the institution against which the complaint has been lodged, the portal entity in the complainant’s location state may assist as needed. The final disposition of a complaint resolved by the Home State shall be communicated to the portal entity in the state where the student lived at the time of the incident leading to the complaint, if known to the institution’s Home State.

e. While final resolution of complaints (for purposes of adjudication of the complaint and enforcement of any resultant remedies or redress) resides in certain cases with institutions (complaints about grades or student conduct violations), or more generally with the relevant institution’s home state SARA portal entity (all other complaints), the regional compact(s) administering SARA may consider a disputed complaint as a “case file” if concerns are raised against a participating state with regard to whether that state is abiding by SARA Policies and Standards. The regional compact may review such complaints in determining whether a state under its purview is abiding by the SARA standards. Similarly, a complaint “case file” may be reviewed by NC-SARA in considering whether a regional compact is ensuring that its member states are abiding by the SARA standards required for their participation in the agreement.

f. SARA portal entities shall report quarterly to NC-SARA the number and disposition of complaints that are not resolved at the institutional level. Such data will create transparency and can be used in determining whether a regional compact is ensuring that its SARA member states, and those states’ institutions are abiding by the standards required for participation in the agreement.

g. Nothing in SARA Policies and Standards precludes a state from using its laws of general application to pursue action against an institution that violates those laws.

**FINAL GRADE APPEALS**

Faculty members assign grades based on the work students submit in fulfillment of the requirements stated in the syllabi. Students have the right to as for reconsideration regarding their final grades in courses if they believe their grades reflect a capricious, arbitrary, or prejudiced academic evaluation, or reflect discrimination based on race, sex, age, handicap, veteran status, religion or creed, sexual orientation, color, or national origin. The posted grade shall remain in effect until the grade change procedure is completed. The following procedure will be used.

**Step 1.** The student shall ask for a change of the final grade directly to their faculty within five (5) days after the grade is posted. The reason for the grade change must be explained in detail. If the student is not satisfied with the faculty’s decision, they should proceed immediately to Step 2.

**Step 2.** The student shall contact the responsible dean, department head, or program leader to request the final grade be changed. This request must be submitted writing, preferably via email. The responsible dean, department head, or program leader will render a decision
within five (5) days. If the student remains unsatisfied with this decision, they should proceed to Step 3.

**Step 3.** The student may request that the Provost assemble an Academic Appeal Committee to make a final resolution. This Committee shall consist of three (3) or more faculty members including at least one outside the original faculty’s discipline. The Committee will advise the student of the formal resolution and render a decision within five (5) days. The decision of the Committee is final.

This procedure is to be completed within 15 calendar days. If a grade change is approved, the University will ensure the change is recorded in the student’s official academic record.

**POINT OF CONTACT FOR SERVICE MEMBERS**

The Registrar serves as the primary point of contact for Service members seeking information about available, appropriate academic counseling, financial aid counseling, and student support services. The Registrar will direct students to other Salem offices with specialized knowledge as may be necessary.

**MILITARY PERSONNEL LEAVE OF ABSENCE**

Students in the U.S. Armed Forces may request a Military Leave of Absence of up to 90 days. Documentation is required and missed course work must be completed. Leave may be requested in writing based on military duties, including, but not limited to, unanticipated deployments or mobilization, activation, and temporary duty assignments. Salem will advise the student of potential effects on financial aid and academic standing.

**SERVICES FOR STUDENTS WITH DISABILITIES**

In conformance with the Americans with Disabilities Act of 1990 (ADA), Salem seeks to work collaboratively with students who identify themselves as having a disability as per the ADA and who are seeking academic adjustment or other accommodation. The university will seek to achieve mutual agreement on such requests to provide reasonable accommodation for disabilities that may negatively affect students’ college education.

It is the responsibility of the student to contact the Dean of Student Affairs to supply written evidence prepared by a licensed professional with appropriate training and experience relevant to the disabling condition and who has no relationship to the student. The student will be provided a checklist of required evidence for the student to submit. The Coordinator of Disability Services will determine the reasonable accommodation that can be offered and will document same with a Determination Letter that will be mailed to the student. If the student disagrees with the determination, they may initiate the standard complaint procedure.

It is the student’s responsibility to provide a copy of the Determination Letter to each of their faculty during the first week of a new class or prior to any assessments listed in the syllabus. If a faculty member does not receive a copy of the Determination Letter timely, they are not required to provide the academic adjustment or other accommodation.
COPYRIGHT

Salem strictly prohibits the unauthorized downloading, duplication, or sharing of copyrighted materials. The Copyright Act of 1976 grants to copyright owners the exclusive right to reproduce their works and distribute copies of their work. Works that receive copyright protection include published works such as a textbook. Copying a textbook without permission from the owner of the copyright may constitute copyright infringement. Civil and criminal penalties may be assessed for copyright infringement. Civil penalties include damages up to $150,000 per infringement; criminal penalties include a fine up to $250,000 per infringement and imprisonment.

ANTI-CIRCUMVENTION PROVISIONS OF THE DIGITAL MILLENNIUM COPYRIGHT ACT

Under the Digital Millennium Copyright Act (DMCA), provides criminal penalties if a person tries to circumvent a copyright control, such as digital rights management (DRM) technology or encryption. Under 17 U.S.C. § 1204(a), a person can be held criminally liable if they circumvents access controls willfully for the purpose of commercial advantage or private financial gain. The government may consider various factors in deciding to pursue criminal copyright infringement or not.

FINANCIAL AID POLICIES AND PROCEDURES

TUITION AND FEES

Tuition and fees and other charges are published in the Catalog Bulletin, which may be obtained from the Office of Admissions or downloaded from www.salemu.edu/admissions. The Catalog Bulletin is an integral part of this catalog and is hereby incorporated by reference in its entirety.

ROOM AND BOARD RATE

Current room and board charges are contained in the Catalog Bulletin. Board charges cover 19 meals per week while classes are in session. No allowance is made for students who miss meals or who choose not to participate. The board plan does not provide meals when the campus is closed (e.g., holidays and breaks between semesters). Room and board is offered only on campus in West Virginia.

TERMS OF PAYMENT

Students are required to pay 100 percent of their estimated amount due for the semester at least two weeks prior to the first scheduled day of class. Payment may be made in cash, by check, or by VISA, MasterCard, or Discover Card. Questions regarding payment should be directed to the Bursar. (See Telephone Directory (above) for the number.)
Any student who is delinquent financially will not be permitted to register, audit, or attend classes, or graduate until all charges are paid. Salem reserves the right not to release transcripts, grades, or other records for any student who has an outstanding account balance, is delinquent, or is in default.

If a student with an outstanding balance on their account were to separate from the institution through withdrawal or suspension, that student remains responsible for the account balance in full. If the account remains unpaid, then it will be sent to collections, and the student will be responsible for any collection fees incurred and payable to any outside collection agency.

**FEDERAL FINANCIAL AID**

Salem University provides Federal Financial Aid to qualified and eligible students. For a student to be eligible for Federal Financial Aid, the student must be a United States Citizen or qualifying permanent resident, file a Free Application for Federal Student Aid (FAFSA) form, and be eligible to receive U.S. federal dollars. Some students may be selected for additional verification to establish their eligibility.

**FINANCIAL AID AND SATISFACTORY ACADEMIC STANDING AND PROGRESS**

A student may qualify for continuing federal financial aid if they are in good academic standing, is not on academic probation, and meets all other eligibility requirements for federal financial aid.

**PERIODS OF NON-ENROLLMENT**

Periods of non-enrollment include Leave of Absence (LOA) and Standard Period of Non-Enrollment (SPNE).

**Leave of Absence:** Students may submit requests for LOA to a maximum 180 calendar days in aggregate per award year consistent with federal regulations. Each request for LOA must be made in writing, signed by the student, and approved by the university. Financial aid is not available during a LOA.

**Standard Period of Non-Enrollment:** A student who attends classes for two consecutive full-time semesters but does not enroll in any courses during the third consecutive semester will be defined as being in SPNE status for the third semester.

**Effect of Non-Return:** If the student on LOA does not return by the agreed upon date, the university will process the student as a withdrawal without notice with an effective date of the Last Date of Attendance prior to the LOA. Similarly, if the students on SPNE does not return at the commencement of the next semester, the university will process the student as a withdrawal without notice with an effective date of the Last Date of Attendance prior to the SPNE.
REFUND POLICIES

Salem University’s Institutional Refund Policy as outlined below applies to all domestic students who completely withdraw from all classes during a semester. (See statement below in regard to international students.) The Return of Title IV Refund Policy applies to students if they received or were scheduled to receive federal student aid program funds. The requirements of the federal Return of Title IV Refund policy are separate from the institutional refund policies and any applicable state refund policy. Therefore, a student may owe a balance to the University for Institutional Charges after the application of the Return to Title IV calculation. The state refund policy applies only to residents of the state of Indiana who are enrolled at Salem University.

RETURN OF FEDERAL TITLE IV AID

Federal regulations require Salem University to calculate a return of Title IV funds for any student who withdraws or does not complete a semester and who has received or was scheduled to receive financial assistance from the Title IV programs. The calculation is performed using a specific formula required by the U.S. Department of Education.


CALCULATION OF EARNED TITLE IV ASSISTANCE

The formula is a pro-rata formula and the calculation for return of Title IV funds is based on the official withdrawal date (Last Date of Attendance or LDA) as determined by the Registrar’s Office. The number of days completed in the semester is divided by the total number of days in the semester to determine the percentage of semester completed. This is the percentage of federal student aid earned by the student.

If the percentage is 60% or more of the semester completed, there is no return of Title IV funds due and the student has earned 100% of scheduled Title IV funds. If the percentage is less than 60%, this percentage is multiplied by the total amount of Title IV aid scheduled to determine total amount of Title IV aid earned.

POST-WITHDRAWAL DISBURSEMENT

If the total amount of the Title IV grants and/or loan assistance earned as of the withdrawal date is more than the amount that was disbursed to the student, the difference between the two amounts will be treated as a post-withdrawal disbursement. If there are outstanding charges on the student’s account, the University will credit the student’s account for all or part of the amount of the post-withdrawal disbursement of grant assistance (not loan), up to the amount of the allowable charges.
Any amount of a post-withdrawal disbursement that is not credited to a student's account will be offered to the student within 30 days of the date that the institution determined that the student withdrew. Upon receipt of a timely response from the student, the University will disburse the funds within 90 days of the date of determination of the student's withdrawal date.

Salem University maintains the right to decide whether to make a post-withdrawal disbursement in the event that the student responds after 14 days of the date that the notification was sent. If the University decides not to make this post-withdrawal disbursement, it will inform the student in writing.

RETURN OF UNEARNED TITLE IV FUNDS

If the total amount of Title IV grant and/or loan assistance that was earned as of the withdrawal date (LDA) is less than the amount that was disbursed to the student, the difference between the two amounts will be returned to the Title IV program(s) and no further disbursements will be made.

BY THE UNIVERSITY

If a student has received excess funds, the University must return within 45 days from the date of determination of withdrawal a portion of the excess equal to the lesser of:

- The student's institutional charges multiplied by the unearned percentage of funds, or
- The entire amount of the excess funds.

The funds will be returned in the order below as prescribed by federal regulations, within 45 days from the date of determination that a student withdrew:

- Unsubsidized Direct Stafford Loans
- Subsidized Direct Stafford Loans
- Direct PLUS loans
- Federal Pell Grants
- Federal Supplemental Educational Opportunity Grants (FSEOG)

BY THE STUDENT

If there is remaining unearned aid, the student is responsible for returning those funds. If the aid to be returned is in the form of a loan that has been released to the student (or parent if a PLUS loan) borrower, the student (or parent) can repay the loan in accordance with the terms of the promissory note over a period of the time. If the aid to be returned is in the form of grant funds, the law provides that the student may repay 50% of a federal grant rather than 100%. The University will return the student's grant obligation to the appropriate federal program. Students may obtain copies of their refund calculations from the Financial Aid Office.

INSTITUTIONAL REFUND POLICY

In accordance with University policy, if a student is not accepted, all advanced money shall be refunded. If a student is accepted and then cancels registration before classes begin, all tuition paid in advance shall be refunded. Any student who begins classes on or after the start date of
any semester and then completely withdraws prior to the end of any semester, the University will earn tuition and fees based on the week in which the student withdraws, and the student will be obligated on the following basis. If the last date of attendance is during the:

- First, second, or third calendar week of the semester, then an obligation of 25% of the semester’s tuition and fees.
- Fourth calendar week of the semester, then an obligation of 50% of the semester’s tuition and fees.
- Calendar week beyond the fourth calendar week of the semester, then an obligation of 100% of the semester’s tuition and fees.

Salem University determines the official date of a student’s withdrawal based on the student’s last date of attendance (LDA). The LDA is used to determine the amount of the refund that is due the student. The institution’s refund procedure requires the Registrar to report official and unofficial withdrawals to the Financial Aid and the Bursar’s Offices. The Financial Aid Office is responsible for the review of student data and completion of the refund and repayment calculations as appropriate to institutional policy. The Student Accounts Office issues all refunds inclusive of refunds due to a student’s withdrawal from the University. The payments of refunds due to withdrawal are processed within 45 days from the date of determination of withdrawal.

The Financial Aid Office will contact student loan borrowers who withdraw from the University and provide information and advising regarding loan repayment.

The University will first calculate the amount of unearned Title IV assistance that must be returned to the federal student aid programs under the Federal Return of Title IV Aid policy. The unearned amount of Title IV funds will then be subtracted from the total amount of all funds that was paid for institutional charges the semester of withdrawal to compute the Adjusted Amount Paid. The University will then calculate the amount of institutional charges (tuition and fees, etc.) that will be retained based on the requirements of any applicable state law or the applicable University’s institutional refund policies. The amount of institutional charges that can be retained will be subtracted from the Adjusted Amount Paid. If a credit balance from Title IV funds remains on the student’s account, the refund will be made to the student or, with the student’s written authorization, to federal student aid programs in the order specified above in Federal Return of Title IV policy. If there is a non-Title IV credit balance, the credit balance will be returned to the source of funding per agency policy and or to the student as permitted. The student will be billed for any outstanding charges.

**REFUND POLICY FOR INTERNATIONAL STUDENTS**

International applicants who are granted a visa to attend Salem must commit to an enrollment of at least two academic semesters (representing eight months of continuous enrollment) in order to be admitted to Salem and to be eligible for an international student scholarship. If an international student withdraws or transfers prior to the completion of the minimum two semesters, the tuition, fees, room and board charges are non-refundable. After completion of the
first two academic semesters, if an international student withdraws from the program during a semester the tuition, fees, room and board charges are non-refundable.

**REFUND POLICY FOR INDIANA RESIDENTS**

The following refund policy applies to **INDIANA** residents attending Salem:

1) A student is entitled to a full refund if one (1) or more of the following criteria are met:
   a. The student cancels the enrollment agreement or enrollment application within six (6) business days after signing.
   b. The student does not meet the school’s minimum admission requirements.
   c. The student’s enrollment was procured as a result of a misrepresentation in the written materials utilized by the school.
   d. If the student has not visited the school prior to enrollment and, upon touring the school or attending the regularly scheduled orientation/classes, the student withdrew from the program within three (3) days.

2) A student withdrawing from an instructional program, after starting the instructional program at the school and attending one (1) week or less, is entitled to a refund of ninety percent (90%) of the cost of the financial obligation, less an administrative fee of ten percent (10%) of the total tuition, not to exceed one hundred dollars ($100).

3) A student withdrawing from an instructional program, after attending more than one (1) week but equal to or less than twenty-five percent (25%) of the duration of the instructional program, is entitled to a refund of seventy-five percent (75%) of the cost of the financial obligation, less an administrative fee of ten percent (10%) of the total tuition, not to exceed one hundred dollars ($100).

4) A student withdrawing from an instructional program, after attending more than twenty-five percent (25%) but equal to or less than fifty percent (50%) of the duration of the instructional program, is entitled to a refund of fifty percent (50%) of the cost of the financial obligation, less an administrative fee of ten percent (10%) of the total tuition, not to exceed one hundred dollars ($100).

5) A student withdrawing from an instructional program, after attending more than fifty percent (50%) but equal to or less than sixty percent (60%) of the duration of the instructional program, is entitled to a refund of forty percent (40%) of the cost of the financial obligation, less an administrative fee of ten percent (10%) of the total tuition, not to exceed one hundred dollars ($100).

6) A student withdrawing from an institutional program, after attending more than sixty percent (60%) of the duration of the instructional program, is not entitled to a refund

**REFUND POLICY FOR INDIANA DISTANCE EDUCATION STUDENTS**

The institution shall cancel an Indiana student's distance education program enrollment upon request of the student. The student's obligation at the time of cancellation will be calculated as follows:

A) Within six (6) days following the signing of the contract, no obligation and all monies paid, if any, to be fully refunded.
B) After six (6) days, but before beginning of training, a registration fee of 20% of the total tuition not to exceed $100.00.
C) After beginning of training, the registration fee, plus 10% of the total tuition until student completes 10% of the assignment.
D) After completing 10% of the assignments, but prior to completing 25% of the assignments, the registration fee plus 25% of the total tuition.
E) After completing 25% of the assignments but prior to completing 50% of the assignments, the registration fee plus 50% of the total tuition.
F) After completing 50% of assignments, but prior to completing 75% of the assignments, the registration fee plus 75% of total tuition.
G) After completing 75% of assignments, the student is responsible for total tuition.
H) The contract shall state a length of time for a student to complete his course of study. If a student does not cancel by the end of such time, he is responsible for his total tuition.
I) The institution will make a proper refund, within thirty-one (31) days of the student’s request for cancellation.
J) If the student has paid tuition extending beyond twelve (12) months all such charges shall be refunded.

SATISFACTORY ACADEMIC PROGRESS

Satisfactory Academic Progress (SAP) defines a student’s eligibility for enrollment using Federal financial aid. Salem University is required by federal and state regulations as well as institutional policy to determine if a student is achieving SAP. The following sections describe the components of Federal SAP that apply to all students using Federal financial aid.

REQUIREMENTS OF THE SAP POLICY

The following components are measured to determine whether a student is meeting Federal SAP standards: Qualitative, Quantitative, and Maximum Timeframe.

MINIMUM CUMULATIVE GRADE POINT AVERAGE

The minimum cumulative GPA (CGPA) required for good standing varies according to the student’s class level and program of study. Class level is based on the number of credit-hours earned. CGPA is calculated each semester.

<table>
<thead>
<tr>
<th>Class Level</th>
<th>Total Credit Hours Earned</th>
<th>Minimum Cumulative GPA</th>
</tr>
</thead>
<tbody>
<tr>
<td>Freshmen</td>
<td>0-30</td>
<td>1.6</td>
</tr>
<tr>
<td>Sophomore</td>
<td>31-60</td>
<td>1.8</td>
</tr>
<tr>
<td>Junior</td>
<td>61-90</td>
<td>2.0</td>
</tr>
<tr>
<td>Senior</td>
<td>90 or more</td>
<td>2.0</td>
</tr>
<tr>
<td>Master’s</td>
<td>0-36</td>
<td>3.0</td>
</tr>
</tbody>
</table>
* The Bachelor of Science in Education, ADN Program, and RN-BSN Program have higher CGPA requirements. See the relevant program handbook for additional details.

**Note:** The CGPA is based on the courses attempted to fulfill the degree’s requirements. Courses with official grades of W, WF, and WP are not used to fulfill degree requirements and are not included in the CGPA. In the case of a repeated course, the higher or highest grade is included in the calculation.

**MINIMUM PACE OR COMPLETION RATE**

Undergraduate students must successfully complete at least 50% of the first 12 credits attempted and 60% of the first 24 credits attempted; thereafter, they must maintain at least 67% successful completion rate. Graduate students must maintain at least 67% successful completion rate throughout their programs. Minimum Pace is assessed at the end of each semester.

**MAXIMUM TIMEFRAME**

A student may attempt no more that 150% of the credit hours required by their degree program using federal financial aid. A student is ineligible for federal financial aid when it becomes mathematically impossible for the student to complete the program within 150% of the length of the program.

**FAILURE TO MEET SAP REQUIREMENTS**

An undergraduate student who does not meet SAP requirements will be placed on Financial Aid Warning which allows the student to receive federal financial aid for one additional semester. The student will be monitored for SAP again at the end of the Financial Aid Warning semester.

A student who fails to meet SAP requirements after a Financial Aid Warning semester will be placed on Financial Aid Suspension and is not eligible to receive additional federal financial aid without a successful appeal.

A student who wishes to appeal must submit the appeal in writing to the Office of Student Financial Aid. Federal financial aid will only be awarded if an appeal is approved. This appeal process is available for a student who experiences a personal injury or illness, death of a relative, or other circumstances beyond the student’s control that affects the student’s ability to meet SAP. Appeals may be approved outright or may be approved with an Academic Plan. In either case, should the appeal be approved, students will be allowed to receive federal financial aid for a Probationary Semester.

A student who is placed on an Academic Plan will be reviewed for SAP at the end of the Probationary Semester. If the student still does not meet SAP requirements as stated in the Academic Plan, the student will be placed on Financial Aid Suspension and will be ineligible for
federal financial aid until such time as the student meets SAP requirements. Students may appeal Financial Aid Suspension.

At the completion of the Probationary Semester, the student whose appeal was approved without an academic plan will be reviewed for SAP. If the student still does not meet SAP requirements, the student will be placed on Financial Aid Suspension and will be ineligible for federal financial aid until such time as the student meets SAP requirements. The student may appeal Financial Aid Suspension.

If the student’s appeal is denied, the student will be ineligible for federal financial aid until the student meets the SAP requirements.

REGAINING ELIGIBILITY FOR FINANCIAL AID

A student who failed to meet SAP standards and who is approved to continue in their studies without benefit of federal financial aid (i.e., pays cash or makes other financial arrangements) may request a review of their academic record after any semester in which they are enrolled without receipt of federal financial aid. If the three SAP standards (above) are met at the time of evaluation, federal financial aid eligibility may be regained for the subsequent semester of enrollment in the academic year.

SAP DEFINITIONS

These SAP Definitions apply to students using federal financial aid.

APPEAL

An appeal is a process by which a student who is not meeting SAP standards, petitions the institution for reconsideration of their eligibility for enrollment and receipt of federal financial aid funds. An appeal must explain why the student failed to make satisfactory academic progress and what has changed in the student’s situation that will allow the student to make satisfactory progress by the time of the next scheduled evaluation.

FINANCIAL AID WARNING

Financial Aid Warning is a status assigned to a student who fails to make SAP at the end of a semester and is allowed to continue enrollment for one additional semester. A student is eligible to receive financial aid during a Financial Aid Warning semester.

FINANCIAL AID PROBATION

Financial Aid Probation is a status that is assigned to a student who fails to make SAP and who has successfully appealed and has had eligibility for financial aid reinstated. A student who is placed on Financial Aid Probation may receive financial aid for one subsequent payment period. A student on Financial Aid Probation may be required to meet certain terms and conditions. A student placed on Financial Aid Probation may be placed on an Academic Plan. At the
At the conclusion of the Financial Aid Probation payment period, the student must either meet the SAP standards or fulfill the requirements specified in the Academic Plan, otherwise they will be placed on Financial Aid Suspension.

**ACADEMIC PLAN**

An Academic Plan is a written agreement between the student and the university that may extend the student's Financial Aid Probation period beyond one semester. The Academic Plan lists specific requirements (i.e., minimum course completion ratio and cumulative GPA) that the student must attain while on Financial Aid Probation in order to remain eligible for federal financial aid. SAP will be measured at the end of each semester while a student is on an Academic Plan. A student who fails to meet the requirements of the Academic Plan will be placed on Financial Aid Suspension.

**FINANCIAL AID SUSPENSION**

Financial Aid Suspension is a status that is assigned to a student who fails to make SAP, fails to regain eligibility by meeting the minimum SAP standards after a successful appeal and a Financial Aid Probation period or does not fulfill the requirements set forth in their Academic Plan during a Financial Aid Probation payment period. A student who is placed on Financial Aid Suspension may only receive federal financial aid by re-establishing eligibility by meeting the standards set forth in this SAP policy.

**EFFECT OF WITHDRAWALS, INCOMPLETES, REPETITIONS, TRANSFER CREDITS, CHANGE OF PROGRAM OR READMISSION, AND DEVELOPMENTAL COURSES**

**WITHDRAWALS**

If the student withdraws from a course for any given semester (e.g., student receives a grade of W for the course), the course credits are counted in the attempted credit hours. Withdrawn courses are calculated in the quantitative and maximum timeframe measures.

**INCOMPLETE GRADES**

A grade of incomplete is not an official final grade. An incomplete is counted in credit hours attempted for quantitative and maximum timeframe measures and is included in the calculation of the GPA or total credit hours earned. The “I” grade is treated as an “F” grade in the qualitative measure (i.e., cumulative GPA calculation) until the incomplete grade is replaced with a passing letter grade.

**REPEATED COURSES**

Repetition of a course increases the number of credit-hours attempted and the number of credit-hours earned, if passed. If a student repeats a failed or previously passed course, the lower grade and corresponding grade points earned are excluded in the calculation of the GPA. The higher
grade and corresponding grade points, from the original attempt or the repeat, is used in the GPA calculation. Each time a course is attempted, it is considered an attempt when calculating quantitative and maximum timeframe measures, regardless of whether the course is subsequently repeated for a better grade. The credits for all attempted courses are used when measuring the quantitative standard. A student may only be funded for a repeated course until they pass the course when the course was failed. For this purpose, passed is defined as any grade higher than an F, regardless of any school or program policy requiring a higher qualitative grade or measure to have been considered to pass the course. A student is permitted to retake a previously passed course once and receive funding for the repeated course. The repetition of a course negatively affects the student’s ability to satisfy quantitative and maximum timeframe standards.

TRANSFER CREDITS

All accepted transfer credits count both as attempted and as earned credit hours toward the quantitative and maximum timeframe measures for completion of program of study. In general, transfer credits may reduce the time to complete a degree program.

CHANGE OF PROGRAM OR READMISSION

If a student is readmitted to the University or changes their program of study, the credits and grades that are applicable to the student’s current program of study will be included in determining the student’s SAP and the appropriate evaluation of level of the student. Students are not permitted to change programs of study more than once unless they are meeting SAP requirements in their original program of study.

DEVELOPMENTAL COURSES

Developmental courses, including ESL, are calculated in the quantitative measure to determine pace or rate of completion but are not calculated in the maximum timeframe. The grades earned in ESL courses that earn college credit are included in the qualitative measure: cumulative GPA.

WITHDRAWAL

WITHDRAWAL FROM A COURSE

Course withdrawal through the end of the second week of the class or term results in a grade of “W” on the record. It is the student’s responsibility to complete the necessary paperwork required by the Registrar’s Office. Withdrawals are not permitted after the second week of the class unless approved by the Provost in writing.

If a student were to be taking only one (1) class at the time, then withdrawal from this class would be considered withdrawal from the University. This likely would have a significant effect on the student’s continuing enrollment, future graduation date, and overall financial aid status. Students always should consult the Office of Financial Aid before withdrawing.
WITHDRAWAL FROM THE UNIVERSITY

When a student is considering withdrawing from the University, the student should attempt to talk with their advisor or the Provost. The student must contact a Financial Aid Advisor and the Student Accounts Office to discuss the financial impact of withdrawal. International students must meet with a Student and Exchange Visitor Program (SEVP) Designated School Official (DSO or Principal DSO) before initiating the withdrawal process.

WITHDRAWAL PROCESS

The withdrawal process begins when the student notifies the Registrar of their intent to leave the institution. At that time the student should complete the University Withdrawal Form. The University Withdrawal Form requires the signatures from various academic and administrative offices. A student must realize that notification of intent to withdraw from the institution will begin a series of events involving the recalculation of financial aid entitlement for the term and the future registration of the student in the institution.

The withdrawal form must be processed through the Students Accounts Office where the student's eligibility for any refund of tuition and fees will be determined. If a student is receiving student aid, the Financial Aid Office will determine whether adjustments must be made to any federal, state, institutional, or other aid and arrange for the return of funds, if required.

DETERMINATION OF WITHDRAWAL DATE

Notification Given: When a student discusses withdrawal or brings the withdrawal form to the Registrar, the Registrar will note that date as the “Official Notification” date of withdrawal. If a student withdraws from the University during a course or between two courses, but not at the end of their semester, regulations involving the return of federal financial aid apply. If a student withdraws at the end of their semester, regulations involving the return of federal funds do not apply.

Notification Not Given: If a student fails to complete the withdrawal form and leaves during a course or between courses for which they are pre-registered, the student will be considered to have withdrawn without notification and the last day of attendance will be used as the official withdrawal date. If a student has withdrawn, the student’s registration for future classes will be cancelled and the student will be considered withdrawn from the institution as of the last date of attendance the previous term.

COURSE DESCRIPTIONS

All courses are three (3) semester credits unless otherwise indicated in parentheses following the course name below. Undergraduate courses are numbered in the range 100 through 499. Courses numbered less than 100 are developmental. In general, lower-level courses are numbered 100 through 299 and upper-level courses are numbered 300 through 499; however,
there are exceptions as are noted in some courses’ descriptions. Courses numbered 500 through 699 are master’s courses; those numbered 700 and higher are post-masters.

ABA101 – Introduction to Behavior Therapy (2 credits)

In this course, students will gain a foundational understanding of child development, autism spectrum disorders, and the role of the registered behavior therapist. In addition to the key RBT exam components of Measurement, Assessment, Skill Acquisition, Behavior Reduction, Documentation Reporting, Professional Conduct, and Scope of Practice students will be introduced to basic terminology, billing practices, and writing skills needed for proper care documentation. Students will also start to develop an understanding of self-care and how to participate as a member of a care team.

ABA101L – Clinical Placement Practicum (1 credit)

The clinical placement practicum is designed to provide students with the opportunity to experience the requirements of a registered behavior technician in a clinical setting, demonstrate competencies required for the RBT exam, and develop the basic professional skills required for effective care. During this practicum, students will be required to participate in a clinical visit during week one and complete a weeklong practicum prior to the completion of the course.

ABA102 – Applied Behavior Analysis (3 credits)

This course is designed to build on the RBTs understanding of autism spectrum disorders (ASD) and identification of skill deficits and behavioral challenges often exhibited by individuals diagnosed with ASD and related disabilities. Students will learn the skills required to effectively apply the recommendations of an ABA therapist while broadening their understanding of ABA therapy techniques. Students will also build on their understanding of autism related terminology, self-care, professionalism, and resiliency.

ACC111 – Principles of Accounting (3 credits)

This lower-level course presents the concepts which underlie the accumulation, summarization, and reporting of financial information relative to a business entity. Details the accounting processes for different types of businesses: service, manufacturing, retail, sole proprietorships, and partnerships. Explains inventory costing methods, accruals, deferrals, plant assets, depreciation methods.

ACC112 – Principles of Accounting 2 (3 credits)

This lower-level course is a continuation of financial accounting principles applied to the corporation. Provides a thorough treatment of managerial accounting processes; cash fund flow reporting and analysis; CVP analysis; analysis of financial statements, ratio analysis; and numerous other topics. Prerequisite: ACC111.

ACC304 –Financial Accounting (3 credits)

This intermediate accounting course examines the reporting of current and non-current assets, income, and cash flow. Topics include financial statement analysis and the conceptual framework of accounting, as well as financial reporting to internal and
external stakeholders. Conceptual materials are reinforced with practical applications.
Prerequisite: ACC112.

**ACC305 – Financial Accounting 2 (3 credits)**
This intermediate accounting course examines the reporting of long-term receivables, investments, stockholders' equity items, income recognition, and the measurement of net assets. Topics include accounting for income taxes (as distinct from federal taxation), post-employment benefits, leases, earning per share, account changes and errors, and changes in prices. Conceptual materials are reinforced with practical applications.
Prerequisite: ACC304

**ACC316 – Cost Accounting (3 credits)**
This course uses various methods and approaches to support decision-making. Topics include the analysis cost variances from predetermined cost standards, indirect and direct costs, and allocations of costs internally. Emphasis is on accounting tools to support manufacturing operations and the procedures used by management to control costs.

**ACC411 – Auditing (3 credits)**
This course examines the nature and theory surrounding the audit of financial statements with emphasis on the procedures and techniques used during an audit engagement. Additionally, generally accepted auditing standards are reviewed in conjunction with the role, responsibility, and liability of the auditor.

**ACC412 – Corporate Taxation (3 credits)**
This advanced course in corporate taxation emphasizes the formation and overall structure of corporations. The tax impact with respect to company events such as capitalization, liquidation, combinations, divestitures, and operations are examined. The course cites policy and provides examples to review complex topics in the areas of corporate tax and leverage. The concepts of accounting periods, tax rates and methods are examined along with tax treatment associated with expenses and deductions.

**ACC515 – Accounting for Managers (3 credits)**
Students will survey accounting principles and practices to learn the rationale for and implications of important accounting concepts and accounting procedures necessary to analyze and evaluate financial statements. The course examines budgeting, profit planning, budget control processes, tax planning, inventory management, cash forecasting, financial reporting, required financial disclosures, and international monetary transactions. Emphasis is placed on the use and importance of financial statements in the managerial decision-making process and ethical standards in accounting. Case studies and readings in accounting are used for practical application.

**ACC551 – Advanced Accounting (3 credits)**
This course emphasizes proper financial reporting with students examining complex financial statements. Students will study techniques used within acquisitions and understand the effect on businesses and statements. In addition, the course will explore intercompany asset transactions, cash flows statements, preparing adjustments for
dilution of share price and stock transactions. Topics include ownership and taxes, Generally Accepted Accounting Principles (GAAP) and how they relate to interim reporting and concepts of hedging and foreign exchange risks. In addition, the course will explore the accountants’ role with respect to the Securities and Exchange Commission (SEC) and the International Accounting Standards. Prerequisite: ACC515 or equivalent course work.

ACC553 – Advanced Auditing (3 credits)
Advanced auditing topics are examined including the nature and theory surrounding the audit of financial statements with emphasis on the procedures and techniques used during the course of an audit engagement. Additionally, generally accepted auditing standards are reviewed in conjunction with the role, responsibility, and liability of the auditor.

ACC556 – Partnership Taxation (3 credits)
This graduate course in partnership taxation emphasizes the rules losses, depreciation and gains, property, and gains. Covered topics include basis in partnership interest, working with the IRS, tax planning, investments, real estate transactions, distributions, partnership shares, formation, and operational issues. The course will use case studies to emphasize how accountants use sound judgement to best support their clients.

ACC780 – Accounting in a Global Financial Community (3 credits)
This course presents financial accounting to resolve problems of asymmetric information and to facilitate contracting. It develops ideas from decision theory and information economics to emphasize that accounting serves important purposes in society, of enhancing trust and meeting information needs. The global enterprise organization will be emphasized given the complex nature of its accounting needs.

ACC785 – Accounting Control Systems (3 credits)
This course asks students to research how employees and organizations introduce control systems. The course emphasizes the consequences and complexities of control with respect to manager strategies. Controller’s functions and roles are evaluated within organizations and their impact.

ACC790 – Financial Reporting Theory (3 credits)
This course emphasizes International Financial Reporting Standards (IFRS) rules so financial statements will be consistent, transparent consistent, transparent, and comparable around the world. Further, it is stressed that companies maintain and report their accounts, defining types of transactions and events with financial impact.

BIO110 – General Biology (3 credits) | BIO111 – General Biology 2 (3 credits)
This series is an introduction to the structure and composition of living organisms at the cellular and macromolecule levels. An overview of the chemistry of life includes the properties of water and a survey of biological macromolecules. The organization and function of prokaryotic vs. eukaryotic cells are compared, followed by consideration of the energy pathways central to metabolism in plants, animals, and bacteria. The cell cycle, mitosis, and meiosis are introduced in discussions of cellular reproduction. An
an overview of genetics focuses on concepts from organismal heredity down to the nature of a gene. The diversity of life is explored by consideration of its evolutionary origins, phylogenetic relatedness, physiology, and ecological relationships. Evolution topics include natural selection, population genetics, and speciation. Characteristics and representative of all five kingdoms and the major phyla are discussed comparatively. The ecological topics of population dynamics, species interactions, community organization and ecosystem description and function conclude the course. Throughout the year, laboratory sections will be selected to reinforce some of these concepts and to foster the scientific skills of observation and analytical reasoning. This is the required prerequisite biology sequence for biological science majors regardless of the upper division of specialization.

BIO112 – General Biology Laboratory (3 credits)
This laboratory course is intended to reinforce some of the theoretical concepts addressed during the BIO110-111 sequence and to foster the scientific skills of observation and analytical reasoning. This laboratory course will satisfy part of the laboratory science requirements for the BS degree in Biology.

BIO123 – Human Nutrition (3 credits)
This course provides an overview of the principles of human nutrition. Topics include a description of the pathophysiologic effects of nutrients, vitamins, toxins, and electrolytes on the human body. The importance of maintaining a homeostatic state of health in terms of nutrition by maintaining a fluid and electrolyte balance will be presented. In this course, the student will learn how nutrients interact with the various body systems. Ways that food and liquid intake affects digestion, absorption of nutrients, nutrient deficiencies, food toxicities, and nursing interventions that the professional nurse can use to manage these factors will be introduced. How diet can affect health and disease processes will be addressed. The importance of maintaining adequate hydration, especially in the elderly and those who are immunocompromised will be discussed. Prerequisite: SCI105.

BIO210 – Anatomy & Physiology (3 credits) | BIO211 – Anatomy & Physiology 2 (3 credits)
The series of courses covers the structure and function of human anatomy and physiology. Structure and function will be presented from the subcellular and macromolecular levels to the whole-organ and systems levels. Function will be presented with special emphasis on the interrelationships inherent in the intra- as well as inter-organ feedback systems.

BIO217 – Microbiology & Pathophysiology for Health Professionals (3 credits)
This course builds on foundational knowledge of normal human anatomy and physiology to incorporate concepts of microbiology and pathophysiology to help the student to better understand the physiologic processes occurring within the human body. Topics include the effect and progression of selected disease states in diverse and transcultural populations across the lifespan from birth to death. Cellular function and the function of human organs will be covered in depth. Prerequisite: BIO210.
BIO260 – Kinesiology and Biomechanics (3 credits)
This course is designed to link the basics of skeletal structure, anatomy, the motor learning components of the central nervous system, and skeletal muscle function, to basic Newtonian mechanics and general force-velocity physics. Special emphasis is the application of this information to real-life situations. Prerequisite: BIO211 (Cross-listed as PED250)

BIO365 – Physiology of Exercise and Performance Assessment (3 credits)
The study of the physiological changes accompanying acute and chronic exercise. Lecture and laboratory experiences are planned to enable the student to develop, administer, and evaluate physiological tests and prescribe exercise-training procedures. This is intended to emphasize application-specific content. Prerequisite: BIO211 (Cross-listed as PED395)

BIO377A – Materials and Methods of Teaching Biology (3 credits) | BIO377B – Materials and Methods of Teaching Biology 2 (3 credits)
The series of courses is designed to prepare students to teach biology education at the elementary (K-3), middle school (4-8) with emphasis to the secondary school classroom and beyond (9-Adult). Topics discussed will be curriculum planning, organizing, methodology, instructional techniques, and evaluation. In addition, the selection and use of age and developmentally appropriate materials, games, and activities will be a topic of discussion and practice, including a significant fieldwork experience. Prerequisite: Completion of Level I.

BIO441 – Active Nutritional Assessment of Athletes (3 credits)
This course provides students with the opportunity to gain practical experience in improving and supporting athletic performance through nutrition. It includes the nutritional importance on performance optimization in endurance, power and speed applications. The logistics of meal timing, circadian rhythms and sleep will be taught with a personalized nutritional plans and projects. Prerequisite: BIO211.

BIO442 – Microbiology (3 credits)
Studies prokaryotic and eukaryotic micro-organisms and their viruses. Emphasis will be on culture techniques and the principles of identification. Topics include the engineering and utilization of microorganisms as related to the immune system. Prerequisite: BIO211.

BIO444 – Pathophysiology (3 credits)
Using the fundamental concepts of anatomy and physiology of cellular function and structure, tissues, organs, and organ systems. This course explores the altered regulatory mechanisms associated with disease. Topics center on the associated diseases involving the circulatory, respiratory, gastrointestinal, endocrine and metabolism, hematological and immunological systems, neuromuscular, and renal systems. Prerequisite: CHM211.
BIO445 – Pathophysiology of Gut and Nutrition (3 credits)
This course introduces the basic literature on gut microbiome, physiological significance and the nutritional importance of gut-brain axis that influences the behavior of an individual. This course explores the regulatory mechanisms associated with gastrointestinal disease. Topics center on the associated diseases involving the gastrointestinal permeability, endocrine system and metabolism. Prerequisite: BIO444

BIO449 – Natural Therapies & Exercise Physiology (3 credits)
This course discusses the biological significance of alternative therapies including herbal supplements, yoga and meditation for the better performance of exercise and various sports activities using interventional physiology. Prerequisite: BIO211 | CHM211.

BIO460 – Human Nutrition and Physical Performance (3 credits)
This advanced course will provide a thorough examination of the interrelationships between optimal nutrition absorption and various nutrients for better athletic performance. It focuses on the nutrient requirements, hormones and growth factors, metabolism, and integration of dietary supplements. Prerequisite: CHM351.

BIO495 – Biology Internship (3 credits)
Students engage in practical experience with an agency or organization specific to their field of study. Students will apply outcomes acquired through the BSBIO program courses. Students will work under the direct supervision of a senior-level professional at an approved agency, organization, or company. Students will be enrolled in a distance education course and will be required to submit assignments and documents that demonstrate what has been learned through the internship.

BIO499 – Senior Capstone Project (3 credits)
Seniors will work with their faculty mentor to construct and produce a comprehensive project related to biological sciences. Prerequisite: Senior standing

BUS110 – Survey of Business (3 credits)
This course is an introduction to each of the principal functional areas of the business curriculum including accounting, finance, management, and marketing. The course stresses how these areas are combined to form one integrated operating business unit. Topics include an overview of the role of the business sector in the global economy within the private enterprise system.

BUS201 – Personal Financial Planning (3 credits)
This course will provide an understanding of basic money management skills, financial decision-making, and fundamental financial planning. Goal setting, determining an individuals' current financial situation and identifying opportunity costs and alternatives will be part of this course. There will be an emphasis on personal tax planning, estate planning, budgeting and apply for and the costs associated with obtaining credit. Buying versus renting decisions will be detailed as well as financing the purchase of a home.
Homeowners and Health Insurance will be covered along with investing in stocks, bonds and mutual funds.

BUS202 – Introduction to Business Operations (3 credits)
This survey course will provide a fundamental understanding of the concepts of producing goods versus providing services. The aspects of competitive analysis, strategy and productivity will be discussed. The course will cover basic product and service design as well as capacity planning for products and services. The concepts with respect to process selection, facilities layout, measurement, location planning and analysis and quality control will be emphasized.

BUS203 – Real Estate and Insurance (3 credits)
This survey course will outline the legal aspects of investing in real estate along with financing activities associated with buying property. The concept of the time value of money will be discussed as it relates to loan foundations and interest rates. The course will detail residential housing, the different types of mortgages, the underwriting process and income producing property. The course will provide methods for the valuation of property, ensuring investment property and raising capital.

BUS323 – Commercial Law (3 credits)
This upper-level course is an introduction to the basic principles and rules of commercial law. This course covers the fundamentals of business law, including contracts, torts, fraud, contracting, labor relations, state and federal statutes, and alternative conflict resolution. Topics include constitutional law, criminal law, personal liability, negligence, strict liability, malfeasance, piercing the veil, common law, contract theory, and the Uniform Commercial Code. Ethical concepts are emphasized throughout the course.

BUS400 – Principles of Retail Management (3 credits)
This survey course will examine all aspects of operating and management a retail business. The retail mix, strategy, inventory management, and customer service and retention will be important concepts covered within this course. The fundamentals of supply chain management will be detailed and as well as the foundations of retail sales promotion during this course. In addition, the basic aspects of international retail business management and its complexities will be offered with the course.

BUS401 – Retail Operations and Purchasing (3 credits)
This advanced course will detail all aspects of operating and management a retail business as well as describe the necessary skills to be an effective purchasing manager/buyer. The student will consider the contemporary issues that influence retail business. The operations of retail business will be discussed and how managers effectively plan and implement business decisions. The subject of purchasing will be discussed with the context of the retail manager.

BUS405 – Foodservice Management (3 credits)
This advanced course provides students with a survey of food service operations centered on quality and customer service. The courses introduces student to the integrated
functional subsystems involved in the preparation and delivery of food and beverages to customers with attention to safety, sanitation, and maintenance. Kitchen design, procurement, and food product flow are addressed. Management topics include leadership, decision making, communications, personnel selection and supervision, managing financial resources, and foodservice marketing.

**BUS410 – Business Planning & Small Business Administration (3 credits)**
An applied course designed to simulate the experiences of conceiving, planning, financing, maintaining, and managing a new business venture. The major project involves preparing, refining, and presenting a business plan for potential investors.

**BUS420 – Foundations of Engineering Management (3 credits)**
This advanced course provides an opportunity for students to develop the skills necessary for leading and managing engineering and technical personnel. The course provides a comprehensive survey of four principal functions of management: Planning, Organizing, Leading, and Controlling. The management concerns of engineering managers are discussed in detail, including ethics, leadership, and globalization. A key focus of this survey course is for students to develop familiarity with the tools and techniques used by managers to solve business problems.

**BUS421 – Logistics Management (3 credits)**
This advanced course surveys the fundamentals of designing a distribution system and implementing it to meet business challenges. The course builds from the terminology of logistics to the planning, organizing, managing, and controlling of logistics systems. The principal metrics used in the field will be derived and explained with practical applications. Students will demonstrate a basic understanding of the systems engineering processes and frameworks used in design and development.

**BUS422 – Supply Chain Management (3 credits)**
This advanced course explores the roles of the supply chain within a business environment. Students will design processes to gather raw materials, develop a distribution network and bring products and services to market. Topics include an analysis the supply chain’s strategic fit and its competitive strategies. Risk management and forecasting are introduced along with the components of a demand forecast. Students are expected to spreadsheet tools for analyses.

**BUS423 - Project Management and Budgeting (3 credits)**
This advanced course will enable to student to recognize the essential skills for successfully developing and leading complex projects in a business environment. Students will explain competitive advantages gained by using project management processes compared to ad hoc methods. Topics covered by the course in detail include those identified in the Project Management Body of Knowledge as defined by the Project Management Institute.
BUS424 – Quality and Risk Management (3 credits)
This advanced course provides students the opportunity to learn the terminology, techniques, and tools used in quality management as well as quantitative and qualitative risk assessment and management. Students will perform basic risk analyses and specific applications to engineering management. Students will determine uncertainties and demonstrate methods for propagating them through appropriate risk assessment model. Students will demonstrate their abilities to make decisions using risk acceptance criteria and formal methods of risk management.

BUS440 – International Law and Public Policy (3 credits)
This course is designed to challenge students to develop a broad understanding of the global legal, regulatory, and public policy systems and how they affect them as business managers and leaders. Businesses have become increasingly subject to international as well as local and national laws, regulations, and public policies. Legal and regulatory provisions pervade such aspects of business as trade practices, marketing practices, environmental practices, intellectual properties, ethics and business relationships with employees, customers, and other interested parties. This course assists students in developing their ability to meet the ethical, legal and regulatory demands and responsibilities of conducting business in a contemporary global environment.

BUS495 – Business Internship (3 credits)
Students engage in practical experience with an agency or organization specific to their field of study. Students will apply outcomes acquired through the BSBA program courses. Students will work under the direct supervision of a senior-level professional at an approved agency, organization, or company. Students will be enrolled in an distance education course and will be required to submit assignments and documents that demonstrate what has been learned through the internship.

BUS500 – Applied Business Statistics (3 credits)
A study of statistical methods, probability distributions, hypothesis testing, regression, transformation, analysis of variance, chi-square, time series analysis, forecasting, and queuing theory. Emphasis is on the practical application of management science tools to solve business problems and using computer applications of business statistical methods.

BUS554 – Business Law (3 credits)
This course emphasizes business ethics and social responsibility within the context of commercial law. Tort and contract law as well as legal concepts such as consideration and agreements are explored. Topics include liability, consumer credit and secured transactions as well as mortgages from the accountants’ perspective. In addition, the legal aspects of bankruptcy, the principal and agency relationship, business formation, securities regulation, employment law, antitrust law, unfair trade practices and management/labor agreements are detailed. (Cross-listed as ACC554)

BUS600 – Organizational Behavior, Leadership and Ethics (3 credits)
A study of the practices and ethical consequences managers employ in planning, organizing, leading, and controlling formal and informal organizational behavior and
corporate culture. Topics include self-awareness, perception, motivation, learning, attitude, stress management, leadership, group dynamics, teamwork, communication, power and authority, delegation, time management, organizational structure, organizational development, change process, continuous improvement, operations of virtual organizations, strategic partnerships, joint ventures, and management control systems.

**BUS620 – Foundations of Project Management (3 credits)**
This survey course will develop students’ fundamental understanding of the basic framework of Project Management. Students will discuss project definitions, the project life cycle including feasibility, pre-planning, implementation, handover, delivery of benefit and close out. The control process will be discussed using what if scenario analysis to plan for contingencies. The transformational skills necessary to successfully complete projects such communication and other soft skills will be explored.
Prerequisite: Advanced Standing. (Cross-listed as EDU620 and IT645.)

**BUS621 – Project Performance and Measurement (3 credits)**
This advanced course will prepare students to demonstrate how project managers evaluate project performance and measure their results. The student will be able to show how businesses are impacted with respect to the projects they choose to implement and how improvements or change was made. Students will be able to determine is a project is realizing its objectives. Students will be able to better market future project management within an enterprise using information gathered during successful implementations.
Prerequisite: Advanced Standing.

**BUS630 – Foundations of Engineering Management (3 credits)**
The course provides a comprehensive overview of the field of engineering management covering the four principle functions of management: Planning, Organizing, Leading, and Controlling. The principal concerns are discussed in detail, including ethics, leadership, and globalization. Students will examine the origins of engineering practices and the fundamental roles and functions of engineering managers as business leaders. A key focus is the specification of the application of tools and techniques used by managers to solve business problems. Prerequisite: Advanced Standing.

**BUS631 – Logistics Management (3 credits)**
The course builds from the terminology associated with the field of logistics to the planning, organizing, managing, and controlling of logistics in business. Students are expected to demonstrate a fundamental understanding of the subject matter. The principle metrics used in the logistics field will be derived and explained with practical applications. Students will demonstrate an understanding of systems frameworks used in design and development projects. The course will present analytic tools and methods spanning the logistics development life cycle. The student will apply logistics perspectives to production, operational use, systems retirement, and recycling.
Prerequisite: Advanced Standing.
BUS633 – Project Management and Budgeting (3 credits)

Project management is an essential discipline for managers to master. This course covers the concepts and skills necessary for project managers to plan, propose projects, secure resources, budget, and lead project teams. Students will explain competitive advantages gained by using project management processes compared to ad hoc methods and to other organizational strategies. Topics covered by the course include the major elements of the Guide to the Project Management Body of Knowledge (PMBOK) as defined by the Project Management Institute, whose Project Management Professional (PMP) and Certified Associate in Project Management (CAPM) certifications are recognized internationally. Computer exercises and examples in project management will be used to demonstrate knowledge and abilities in defining a project, estimating project costs and times, developing a schedule, managing risks, and managing teams. (Cross-listed as IT633.)

BUS640 – International Law and Public Policy (3 credits)

This course is designed to challenge students to develop a broad understanding of the global legal, regulatory and public policy systems, and how they affect them as business managers and leaders. Businesses have become increasingly subject to international as well as local and national laws, regulations, and public policies. Legal and regulatory provisions pervade such aspects of business as trade practices, marketing practices, environmental practices, intellectual properties, ethics and business relationships with employees, customers, and other interested parties. This course assists students in developing their ability to meet the ethical, legal, and regulatory demands and responsibilities of conducting business in a contemporary global environment.

BUS650 – Global Business Operations (3 credits)

This course is a study of global business concepts and management practices. Students learn about the impact of external and internal environments, the influence of cultural, social, political, legal, and economic factors affecting business operations, theories of trade and foreign direct investment, balance of payments account, economic integration, trade policies, foreign exchange transactions, contract terms, organizational structures and control of global operations, forms of business entry, including strategic alliances, joint ventures, and foreign direct investment, marketing, distribution, supply chain management, logistics, consumer behavior in international markets, global market extension, and positioning for competitive advantage. Students will conduct case analysis, learn to solve practical management problems, and develop written and oral presentations.

BUS660 – Management Utilization of Technology (3 credits)

This course integrates and extends the technology-specific knowledge gained by the student in the various subject disciplines and from real world experience. Emphasis is placed on the view of a Chief Information Officer (CIO) to understand how information technology is used to improve business performance, both strategically and operationally. Topics discussed include the use of technology at different levels of an organization, management information systems, ERP in managerial decision-making, operational excellence, competitive positioning, and change implementation. (Cross-listed as IT660.)
BUS670 – Global Challenges of Communications & Human Resources Management (3 credits)

Introduces students to the perspectives and dimensions of human resource management and policy development. Students will study the process of bringing people and organizations together for the purpose of achieving stated goals. Emphasis is placed on the growing need to link strategic planning and human resource planning. Topics include job analysis, work flow management, diversity, recruiting, staffing, training, human resource development, performance appraisal, human resource policies, employment laws, employment benefits, employee relations, workplace safety and health issues, downsizing, outsourcing, human resource planning and resource allocation, and the effect of cultural, political, and legal environment on human resource management across national boundaries. Students will be involved in case analysis, team projects, and oral and written presentations.

BUS671 – Strategic Human Resource Planning and Ethics (3 credits)

This course focuses on the need for long-term human resources planning strategies to develop a well-trained, diverse workforce. Topics include short- and long-term human resource planning and the role of human resource management in the overall organizational planning process. Ethics and social responsibility are emphasized throughout the course.

BUS672 – Talent Acquisition and Employee Development and Compensation (3 credits)

This course prepares the professional to identify, recruit, hire, and develop people who will fit the organization. Key areas of discussion include internal and external recruiting, job analysis and design, employee motivation performance evaluation, and compensation.

BUS673 – Negotiations and Conflict Resolution (3 credits)

This course explores labor/management relations in a holistic manner. Topics include conflict and dispute resolution, the negotiation process, negotiation strategies, and mediation. In addition, the student evaluates interpersonal skills to help managers and employees create a positive working environment and work outcomes.

BUS698 – Directed Readings and Research (3 credits)

This course is a research- and writing-intensive course that focuses on creating new knowledge in the field of the students’. The work product is an electronic portfolio that demonstrates rigor and a systematic approach to synthesizing quantitative, qualitative, and mixed methods research findings. It is anticipated the portfolio not only will show mastery of the specialization content areas but also provides help for the student seeking a promotion or entering a new career. Prerequisite: Completion of specialization courses for the MBA. (This course may be cross-listed by specialization by the faculty, for example ACC698.)
BUS699 – Enterprise Strategic Planning and Change Management (3 credits)
This capstone course is a review of modern strategic thinking and change management for the purpose of integrating three major types of challenges in steering an organization: (1) internal and external analytical assessment, (2) world uncertainty and unexpected events, and (3) human psychology and inertia. In connecting these tangible and intangible issues in the strategies process, the student will learn how internal and external forces do not always align with the human energy, and as a result the strategy that emerges is not always the intended one. Simulation exercises, case analysis, and synthesis of cross-functional practices will be applied in team works and written and oral presentations.

BUS700 – Management of Operations (3 credits)
This course examines the responsibilities of the operations manager in developing and implementing efficiency strategies in production, supply chain, and overall operations of the organization. The course seeks to provide an understanding of those managerial concepts and quantitative tools required in the design, operation, and control of production systems, including supply chain management, procurement, logistics, and the design of both facility layout and work processes. Management, capacities, layouts, project control, job design, performance standards, forecasting, inventory, quality, and approaches to change are considered.

BUS705 – Developing Projects (3 credits)
This course examine and apply project management skills focusing on the practice of initiating, planning, executing, controlling, and closing the work of a team to achieve specific goals and meet specific success criteria at the specified time. Emphasis is placed on the primary constraints are scope, time, quality and budget.

BUS710 – Project Management in the Enterprise (3 credits)
This course will cover concepts and ideas to deliver your organization's strategic objectives through dynamic project portfolio management in an enterprise environment. Study the processes for successfully managing a complex portfolio of projects and analyzing opportunities for improved portfolio performance.

CHM110 – General Chemistry (3 credits) | CHM111 – General Chemistry 2 (3 credits)
This is an introduction to the basic calculations and conversions involving the chemical laws and principles of physical chemistry. Topics include modern theories of atomic and molecular structure from quantum chemistry, basic qualitative and quantitative analysis, elementary inorganic chemistry, and some organic chemicals. The laboratory sections help to foster the following scientific skills: observation, analytical reasoning, and the manipulation of glassware, equipment, and chemicals. This is the required prerequisite chemistry sequence for biological science majors regardless of the upper division specialization.
CHM112 – General Chemistry Lab (3 credits)
The laboratory course provides hands-on experience with the general procedures and fundamental chemical reactions. This laboratory course will satisfy part of the laboratory science requirements for the B.S. degree in Biology. Prerequisite: CHM110 or concurrent.

CHM210 – Organic Chemistry (3 credits) | CHM211 – Organic Chemistry 2 (3 credits)
This course addresses the chemistry of carbon-containing compounds. Topics include structure, physical properties, and chemical properties of the common classes of organic compounds and functional groups; basic spectroscopy, including IR, UV, NMR, and MS; functional group preparation and interconversions; and stereochemistry. Prerequisite: CHM111 and PHY111.

CHM212 – Organic Chemistry Lab (3 credits)
This lab course provides hands-on experience with organic reactions and functional group manipulations. Prerequisite: CHM210 or concurrent.

CHM350 – Biochemistry (3 credits) | CHM351 – Biochemistry 2 (3 credits)
This two-course sequence covers all of the fundamentals of biochemistry. Emphasis is placed on the three-dimensional structure of proteins and membranes, and the methodological theories related to their measurement. Topics include protein sequence analysis for evolutionary relationships, enzyme kinetics and mechanisms, carbohydrates, bioenergetics, pathways of intermediary metabolism, metabolic control mechanisms, and the cellular biochemistry of biosynthesis, anabolism, and catabolism. Prerequisite: BIO221 and CHM211.

CJU101 – Survey of Criminal Justice (3 credits)
This course provides an introductory overview of the criminal justice system to include topics on police, courts and corrections. A brief history of the American criminal justice system is provided along with its current state of development.

CJU205 – Criminal Law (3 credits)
A study of the history and sources of criminal law coupled with an analysis of the substantive elements of specific offenses.

CJU210 – Criminal Evidence and Procedure (3 credits)
A study of criminal procedure from arrest to post-conviction remedies and laws of evidence. Laws of arrest, search and seizure, right to counsel, due process, civil remedies and other topics are discussed. Prerequisite: CJU205.

CJU215 – Police Operations (3 credits)
This course will introduce students to the basic police functions. It will include exploration of the philosophical and historical development of the police, police roles, types of patrol, community oriented policing, volunteer policing, and crime prevention techniques.
CJU220 – Corrections Systems and Operations (3 credits)
Analysis and evaluation of contemporary institutional and community based corrections systems, along with probation and parole. Topics include the basic concepts for influencing and changing human behavior; a study of correctional management, structures and operations including treatment, security, custody, and discipline of the inmates; the legal responsibilities of the state from conviction to release; pre-sentence investigations, sentencing, loss, and restoration of civil rights.

CJU221 – Juvenile Justice (3 credits)
This course will cover the juvenile justice system within the United States and around the world. The course will explore the legal issues associated with juvenile justice, including how juveniles enter the system, progress through the various stages of the system, and exit the system. Students will learn about unique challenges faced by criminal justice professionals in juvenile lockup facilities, probation, and intermediate sanctions such as residential treatment, wilderness/challenge programs, and intensive outpatient programs.

CJU230 – Criminal Investigation and Forensics (3 credits)
A study of the logical and scientific principles necessary for the detection and investigative analysis of criminal activities. Topics include wiretaps, undercover operations, use of informants, video surveillance and extradition. The study of elements of microscopy, spectroscopy and basic chemistry as they apply to the study of firearms, hair, fibers, blood, paint, tools, glass, documents, and other materials that comprise physical evidence.

CJU233 Crisis Intervention (3 credits)
This course exposes the student to practical knowledge for handling crisis situations in both police and corrections to include initial response and mediation. It will explore the development of the field of crisis intervention and the role of the criminal justice system to include response, recovery, investigation, and psychological issues focusing on best practices.

CJU235 – Security (3 credits)
A study of the internal and external causes of losses to business and industry, and the development and implementation of counter-measures necessary to insure the protection of assets. Personnel screening and the security of information storage are covered.

CJU242 – Domestic Violence (3 credits)
This course introduces the student to domestic and family crimes of violence and examines offenders and offenses, the criminal justice system’s response and the impact of these crimes on victims and families. Other specific topics will focus on why these offenses occur and how they are carried out.

CJU270 – Terrorism (3 credits)
This course provides a history of terrorism and a look at the current state of terrorism around the world. Students are introduced to various parts of the world and the terrorist groups that originate and operate there. The course examines terrorist events and analyzes...
the impact of terrorism on society along with the criminal justice system’s responses to terrorism.

CJU300 – Police Administration (3 credits)
This course will examine the supervision level of police organizations. There will be an in-depth exploration of organizational structures, administrative problems, and principles of administration. The course will focus on employee morale and discipline.

CJU315 – Patrol and Community Policing (3 credits)
This course involves policing and patrol operations at the neighborhood and community levels. The focus is on community policing and problem solving along with the various processes that are in use under COPPS to prevent and control crime. The course examines day-to-day patrol practices and tactics that support community policing initiatives across the country.

CJU325 – White Collar and Computer Crime (3 credits)
An examination of corporate and occupational deviance issues will be introduced in this course. Topics include the history of white collar crime in America, governmental and political corruption, organized crime, employee deviance, computer crime, and corporate negligence. Prerequisite: CJU205.

CJU405 – Constitutional Law (3 credits)
This course will take an in-depth look at important cases that have passed through the U.S. Supreme Court. Their historical and political impact on the criminal justice system will be explored. Prerequisite: CJU205.

CJU408 – Criminal Justice Research and Statistics (3 credits)
This course is designed to give students a basic understanding of the research design and statistical methods currently employed in the field of criminal justice. Students will be able to identify and access criminal justice research publications and databases at state, national, and international levels. Prerequisite: CJU205.

CJU440 – Ethics in Criminal Justice (3 credits)
Examination of ethical issues faced by all criminal justice practitioners will be introduced in this course. Ethics in law enforcement, corrections, and the courts will be discussed in great detail to allow students the chance to formulate and comprehend their own ethical systems of belief. Prerequisite: CJU205.

CJU441 – Introduction to Crime Scene Photography (3 credits)
This course includes basic crime scene photography skills including camera operation and exposure control, proficiency in relational photos and flash control for crime scene and evidentiary documentation. Prerequisite: CJU205.

CJU442 – Fingerprints and Impression Evidence (3 credits)
This course emphasizes the techniques involved in the gathering of impression evidence including fingerprints, tire marks, tool marks, bite marks and shoe prints. Students will
learn the tools and skills needed for pattern recognition, preservation, classification and presentation at trial. Prerequisite: CJU205.

CJU443 – Crime Scenes Management (3 credits)
This course exposes the student to the forensic value, handling, preservation, testing and documentation of biological evidence. This course addresses safety issues involved in handling biological evidence. Identify the various blood splatter patterns and their importance in the crime scene. Prerequisite: CJU205.

CJU444 – Ballistics and Firearm Identification (3 credits)
The study of forensic firearms identification, forensic laboratory analysis of firearms and ammunition evidence, and the basic skills in the investigation of firearms related crimes. Prerequisite: CJU205.

CJU446 – Digital Evidence (3 credits)
This course presents the numerous ways in which technology is used by both criminals and forensic investigators. Students will learn to recognize digital evidence, its importance to an investigation, how to collect and preserve it and the tools available for processing useful evidence from recovered electronic and digital devices. Prerequisite: CJU205.

CJU447 – Homeland Security (3 credits)
This course provides an overview of the basic principles of homeland security, including the events of 9/11 and the formation of the US Department of Homeland Security. Topics include a history of homeland security, terrorism, natural disasters, legal foundations, emergency preparedness, intelligence gathering and all-hazards responses.

CJU448 – Emergency Management (3 credits)
This course focuses on the principles of emergency management and their foundation in national, state and local requirements. The principles of emergency planning and risk assessment are presented. Topics include mitigation, preparedness, communications, response and recovery.

CJU449 – Criminal Justice Management (3 credits)
This course covers modern management theory in criminal justice and presents the application of management techniques appropriate to each area of the criminal justice system. Among the key topics are civil liability, political power, ethics, and interagency cooperation.

CJU450– Special Topics (3 credits)
This course provides students with an advanced study of contemporary trends and issues in criminal justice, homeland security, and special police operations. The course includes instruction and discussion of current events in the field with a focus on how criminal justice is changing and the direction of future challenges. International and national challenges are included.
CJU451 – Incident Command and Management (3 credits)
This course focuses on national approaches to critical incident management of all types of disasters and incidents according to the National Response Framework (NRF), the National Incident Management System (NIMS), and the Incident Command System (ICS). Students will learn and apply the principles of ICS to simulated incidents.

CJU495 – Criminal Justice Internship (3 credits)
Students engage in practical experience with an agency or organization specific to their field of study. Students will apply outcomes acquired through the BACJ program courses. Students will work under the direct supervision of a senior-level professional at an approved agency, organization or company. Students will be enrolled in a distance education course and will be required to submit assignments and documents that demonstrate what has been learned through the internship.

CJU499 – Senior Capstone Project (3 credits)
Summary research/experiential project required for graduation. Prerequisite: Senior standing.

CJU505 – Criminological Theory (3 credits)
This course focuses on criminological theories and how they are used to guide research, formulate policy, and address crime. Specific theories are analyzed and applied to criminal justice issues such as crime prevention, criminal investigations, and criminal procedures. Students will examine criminological theories and their connection to research efforts. They will then evaluate current research and applications that affect the policy and procedure decision-making processes.

CJU510 – Research Methods in Criminal Justice (3 credits)
This course analyzes recent research in the field of criminal justice to allow students the opportunity to evaluate criminal justice studies and discuss methods to identify gaps in the body of knowledge in the field and propose new avenues of research. Students will use this knowledge to develop the groundwork for research projects to fill these gaps using principles of theory, design and methodology. Students will also perform data analysis and report results using various analytical tools.

CJU515 – Criminal Justice Policy Analysis (3 credits)
Students in this course analyze and evaluate policies currently in use by various criminal justice organizations and their influence on the organization and the larger community. Legal and practical issues are evaluated to illustrate the effects of both intended and unintended outcomes. Students will propose new policies, or revisions to current policies, to better achieve desired policy goals.

CJU520 – Ethics in Criminal Justice Management (3 credits)
This course provides an in-depth view of ethical issues in criminal justice leadership, policy and decision making. Students will analyze the dimensions of ethical concerns in current events and build a framework for evaluating ethical questions. Students will also
propose revised or new policies to address these ethical concerns within the framework of police-community involvement and the political environment.

CJU535 – Management in Criminal Justice Organizations (3 credits).
This course presents management and leadership principles as they apply to criminal justice organizations. These principles will then be used to evaluate organizational issues in criminal justice agencies and to formulate policies that influence the operation of various organizations within the criminal justice system. Principles of management in criminal justice organizations in international settings will be distinguished.

CJU540 – Advanced Constitutional Law (3 credits)
This course examines changing public opinion, ideology and behaviors that influence constitutional doctrine and Supreme Court decision making. Students will evaluate salient Supreme Court decisions and apply the legal principles to policies and procedures in the criminal justice field. Students will evaluate current social and criminal justice trends to determine future issues that likely will reach the Supreme Court for a decision.

CJU545 – Law Enforcement and the Community (3 credits)
This course delves deeply into the practice of law enforcement and policing in diverse community settings to include smart policing, predictive policing, and intelligence-led policing. Students will evaluate what has been working in police strategy and propose new avenues for improved police-community relations. International approaches will be researched in search of evidence-based best practices.

CJU550 – Special Topics in Criminal Justice Administration (3 credits)
This course focuses on timely issues in criminal justice theory and practice including but not limited to organizational theory, global challenges, ethical and legal issues, leadership, human resources, operations, and so forth. This course enables the student to undertake directed readings and research to explore a topic of their choosing in depth. The course may be repeated for credit with the approval of the academic advisor. Prerequisite: Faculty approval.

CJU555 – Information Systems Security (3 credits)
This course covers the policy foundations of information security. Topics covered in the course include such areas as access control, information security policy and personnel management along with an evaluation of information systems security policies currently in use. Students will evaluate information systems security measures currently in use domestically and internationally and synthesize a comprehensive information security plan.

CJU560 – Cybersecurity (3 credits)
This course focuses on the current trends in cybersecurity using case studies to help students develop skills in risk management, incident response and mitigation practices. Topics will include cybersecurity issues in government, business, and infrastructure protection. Students will evaluate the current state of the field to determine weaknesses and propose avenues for improved protection.
CJU565 – Computer Forensics (3 credits)
This course focuses on current policies and technologies used in computer forensics along with legal principles, evidence admissibility and regulatory issues. Students will development and evaluate incident responses and investigative techniques in dealing with computer and digital forensics.

CJU570 – Forensic Toxicology (3 credits)
Forensic toxicology involves the detection and interpretation of the presence of drugs or other toxic compounds in bodily fluids and tissues. The collection and analyses must be done in a controlled setting such that the results are admissible in court. Extensive studies of the basic concepts of analytical chemistry for body fluid analyses and in-depth knowledge of pharmacology and toxicology encountered with abused and toxic substances are necessary to establish expertise. This course introduces these topics to the student to establish a foundation and general understanding, not to establish expertise.

CJU580 – Forensic Biology (3 credits)
This course covers the fundamentals of forensic biology. Forensic biology focuses data collected at crime scenes, focusing on DNA analysis. Data collection may include bodily fluids, hair, bones, and other items to support a criminal investigation. The evidence may be found on clothing, weapons, and other surfaces in addition to being on or in the victim. Plant, animal, and insect evidence may be analyzed as well. The principles, methods, and techniques used in the identification and analysis of biological evidence are emphasized. This course introduces these topics to the student to establish a foundation and general understanding, not to establish expertise.

CJU585 – Criminal Profiling (3 credits)
This covers the concepts and principles of criminal profiling and its use during investigations of serial and special offenders. These include serial killers, serial rapists, and terrorists. Students will conduct a criminal profile analysis and formulate a criminal profile for use during an investigation.

CJU598 – Research Project in Criminal Justice (3 credits)
This course is the first half of the capstone sequence. CJU599 completes the capstone. Students in this course will demonstrate their ability to devise and propose a research project. The chosen topic will be based on a bibliographic search of the scholarly literature to identify a current problem or challenge facing the field of criminal justice. The student will pick a topic that is tailored the student’s specialization. With the approval of the assigned faculty, this topic will be the basis for writing a research proposal.

CJU599 – Capstone (3 credits)
The capstone for the Master of Science in Criminal Justice (MSCJ) comprises 2 courses: CJU598 and CJU599. Successful completion of CJU598 is a firm prerequisite for
CJU599. Students in CJU599 will demonstrate their mastery of the MSCJ Core and Specialization courses. They also will demonstrate their ability to conduct basic research on criminal justice problems and challenges to contribute to decision-making. The final summative component is the preparation and presentation of a thorough portfolio analysis of their work in the MSCJ Core and Specialization using a growth-model approach and careful self-evaluation.

COM101 – Critical Reasoning and Research (3 Credits)
In this course, students apply information literacy and critical reasoning to coursework and everyday life. Students will identify and evaluate sources of research, apply critical reasoning, and complete short critical-thinking essays on current events. Students will also develop the abilities to solve problems, analyze topics, and make well informed decisions by utilizing data, their life experiences, and current events. Students will actively explore university resources and use productivity software in the application of learning. This course is grounded in the Information Literacy Standards for Higher Education produced by the Association of College and Research Libraries.

COM102 – Professional Communication and Technology (3 Credits)
In this course, students will learn public speaking, writing skills, and presentations skills for use in the world of work. Combining communication theory and skills, students will develop their own communication strategies for success in employment and career building. The course has four components: public speaking, business writing, use of productivity tools (Microsoft® Word, Excel, PowerPoint, and others) and career growth. Students will use technology and software to demonstrate verbal strategies such as elevator pitches and presentations, traditional written correspondence, and electronic and social media writing.

COM104 – Principles of Human Communication (3 credits)
An introduction to the fundamental concepts involved in any communication situation. Contemporary theories and practice in intra-personal, interpersonal, small group, and public communication skills. Public oration analysis and formal oratory will be part of the course experience as well as specific needs public presentation format and delivery. Practical communication experience will be provided through classroom exercises, group projects and speeches. Use of technology-effective public presentations will be essential.

COM110 – Critical Skills, Reasoning, and Research for Student Success I (3 Credits)
Students will examine the academic/work/life balance, explore best practices and resources for academic success, and university tools and resources to help with their transition to Salem University. Prior learning is assessed for each student. Students will focus on the skills needed for successful completion of the general education curriculum and their major, including examining the general education curriculum through discipline-specific lenses. Students will explore and analyze university and outside resources, programs, and benefits to aid in their long-term success. Students will actively explore university resources and use productivity software in the application of learning. This course is grounded in the Information Literacy Standards for Higher Education produced by the Association of College and Research Libraries.
COM111 – Critical Skills, Reasoning, and Research for Student Success II (3 credits)
Students will apply information literacy and critical reasoning to coursework and everyday life using discipline-encouraged framework. Students will identify and evaluate sources of research, apply critical reasoning, and complete short critical-thinking essays on current events. Students will also develop the abilities to solve problems, analyze topics, utilize logic and critical thinking, and make well informed decisions by utilizing data, their life experiences, and current events.

COM112 – Advanced Applications and Communications for Success I (3 credits)
In this course, students apply and synthesize advanced information and technologies to leverage success in the classroom, in the workplace, and in the student’s personal development. Students will develop and explore translatable adult educational skills including financial literacy, wellness, leadership and others, develop relationship, coping, conflict management, and other important attributes, and apply global perspectives in navigating personal, social, professional, and academic growth.

COM113 – Advanced Applications and Communications for Success II (3 credits)
This course will examine more detailed methods and styles of communication including public speaking, writing, and presentation skills. Students will also explore and develop major and career-specific knowledge, skills, and abilities. Students will utilize technology and software to demonstrate verbal and written communication strategies, and examine and differentiate appropriate styles of communication.

CS100 – Principles of Computer Science (3 credits)
Designed to appeal to a diverse audience, this course examines some of the fundamental ideas of the science of computing. Lectures and hands-on assignments cover a wide variety of topics such as hardware organization, the Internet, computer programming, limits of computing, and graphics.

CS110 – Introduction to Computer Architecture (3 credits)
A broad introduction to computer architecture, this course shows students how computers really work and how millions of transistors come together to form a complete computing system. Topics covered include transistors, logic gates, basic processor components, memory, input/output devices, and low-level machine instructions.

CS120 – Fundamentals of Computation (3 credits)
This course introduces students to the mathematical and theoretical foundations of computer science, and to their practical applications to computing. Topics include propositional and predicate logic, sets and functions, formal languages, finite automata, regular expressions, grammars, and Turing machines.
CS130 – Fundamentals of Computer Graphics (3 credits)
This course studies the principles underlying the generation and display of 3D computer graphics. Topics include geometric modeling, 3D viewing and projection, lighting and shading, color, and the use of one or more technologies and packages such as Adobe Photoshop, OpenGL, and Blender. Advanced topics might include ray tracing, radiosity, texture- and bump-mapping, the mathematics of curves and surfaces, volumetric rendering, and animation.

CS150 – Introduction to Programming (3 credits)
An introduction to the theory and practice of computer programming, the emphasis of this course is on techniques of program development within the object-oriented paradigm. Topics include control structures, objects, classes, inheritance, simple data structures, and basic concepts of software development.

CS310 – Database Architectures (3 credits)
This course provides coverage of concepts and skills required to implement an efficient database. Topics include relational algebra, entity-relationship and relational models, database design, query languages such as SQL, query processing, system architectures and storage and file structures.

CS323 – Methods of Software Development (3 credits)
This course continues the study of software development by focusing on the methods of software design, development, and verification - the skills beyond fluency in a particular language which are necessary for developing large, reliable programs. Topics include object-oriented design, the use of APIs, and testing and verification. Techniques common in modern software development will be studied. Specific techniques may include GUIs and event-driven programming, multi-threading, client-server networking, fault-tolerant computing, stream programming, and security.

CS325 – Intermediate Programming (3 credits)
This course covers some of the more advanced fundamentals of programming including basic data structures (such as lists, stacks and queues, binary trees, and hash tables), recursion, common algorithms (such as searching and sorting), and generic programming. This course looks more deeply at object-oriented programming, including the use of class hierarchies.

CS330 – Data Structures and Algorithms (3 credits)
This course is a study of data structures and algorithms, focusing on algorithm design and analysis and the relationships between data representation, algorithm design, and program efficiency. Topics include advanced data structures, key algorithm design techniques, analysis of the time and space requirements of algorithms, and characterizing the difficulty of solving a problem. Concrete examples will be drawn from a variety of domains, such as algorithms for graphs and networks, cryptography, data compression, strings, geometric problems, indexing and search, numerical problems, and parallel computation. This course is required for the major in computer science.
CS350 – Operating Systems (3 credits)
An operating system such as Windows, Linux, or Mac OS X is a fundamental part of any computing system. It is responsible for managing all the running processes as well as allowing the processes to safely share system resources such as the hard drive and network. This course is a general introduction to the design and implementation of modern operating systems. The subjects to be covered include historical development of operating systems, concurrency, synchronization, scheduling, paging, virtual memory, input/output devices, files, and security.

CS401 – Advanced Database Development (3 credits)
In order to store, update and manage large volumes of institutional information, it is necessary to develop a standardized way of adding, changing and deleting records perhaps across multiple (often distributed) datasets simultaneously. Structured Query Language (SQL) provides a method that students can learn and use regardless of industry or business as the database language is the de facto standard. Using such database development tools enable students to understand the fundamentals of databases, their construction and maintenance in the 21ST century business environment.

CS402 – Data Mining & Data Warehousing (3 credits)
The student will learn how information is properly stored within large and complex databases or Data Warehouses and Data Marts as well as how such information is organized within an enterprise. The student will understand how operational systems, such as marketing and supply chains are integrated and channeled to the data warehouse. In addition, the student will understand how data marts are used to properly extract columns from relational databases and use appropriate tools to analyze and organize the data to create a usable, efficient access layer from such stores.

CS403 – Data Science Security (3 credits)
The student will learn the importance of information security as it relates to data and the applications that are employed within Data Science. The overall goal of expertise in this subject area is to identify sources of risk, to mitigate security risks, and to be able to take proactive steps to prevent breaches of security (e.g., loss of client information or fraud) within the enterprise. The student will understand how to better represent data to users through a process of data visualization and associated tools.

CS404 – Business Intelligence (3 credits)
The principal learning objectives offered by business intelligence tools are that they allow for the creation of useful information large and complex systems of data. The advantages are: 1) Handling large quantities of data; 2) Improving data mining; 3) Providing predictive information 4) Developing business strategies can be developed; and 5) Managing performance and enhancing the processes of benchmarking, decision-making, and competitive intelligence.

CS405 – Data Analytics (3 credits)
The analytic tools used to analyze big data (multi-terabyte to petabyte) involve discovering patterns within the unstructured information that enable professionals to
create more robust and efficient decision making capabilities for the enterprise. While conventional Business Intelligence is valuable to business, oftentimes the tools used to discover and define patterns using big data analytics prove to be a pathway to even more valuable business information. In dealing with big data, the student examines diverse sources of data including web server logs, social media reports, and other unstructured datasets that require specialized tools and techniques to derive useful information and support business decision-making.

CS409 – Basic Networking (3 credits)
This course provides students with the fundamentals of networking, while exposing students to simulations that lead to practical experience, and opportunities to fully understand Systems Development Life Cycle. The course teaches networking based on application, covering networking concepts within the context of network environments that students may encounter in their daily lives, from small office and home office (SOHO) networking to more complex enterprise and theoretical networking models. This course helps prepare students for entry-level career opportunities, continuing education, and certifications.

CS420 – Information Systems Security (3 credits)
This course introduces computer network security. Students successfully completing this course will be able to evaluate works in academic and commercial security and will have rudimentary skills in security research. The course begins at the tutorial of the basic elements of cryptography, cryptanalysis, and system security, and continues by covering several seminal papers and monographs on a wide range of security areas.

CS435 – Compilers and Languages (3 credits)
This course explores the implementation of modern programming languages by looking at compiler design and construction. The course focuses mainly on object-oriented programming languages, although it will look briefly at compiling for languages from other programming paradigms. Major topics in compilation are covered, including scanning, parsing, semantic analysis, and code-generation. If time allows, the course will cover some advanced topics, including garbage collection and optimization.

CS445 – Project Management (3 credits)
This course focuses on the methods, tools, and techniques of managing projects, with a special emphasis on CS projects. Like all projects, CS project management must address initiating, planning, executing, controlling, and closing. An overarching task of project management is communicating clearly and frequently with stakeholders. This is especially true with the rapid pace, technical complexity, and frequent change requests that are experienced by most CS project managers. The topics covered in this course align with the Project Management Institute’s PMBOK® Guide.

CS495 – Computer Science Internship (3 credits)
Students engage in practical experience with an agency or organization specific to their field of study. Students will apply outcomes acquired through the CS program courses. Students will work under the direct supervision of a senior-level professional at an
approved agency, organization, or company. Students will be enrolled in a distance education course and will be required to submit assignments and documents that demonstrate what has been learned through the internship.

**CS499 – Senior Capstone (3 credits)**
This is a capstone course designed to integrate the knowledge gained in the various subject disciplines through the analysis and interpretation of selected case studies from a variety of organizations. Prerequisite: Senior standing.

**ECO255 – Survey of Economics (3 credits)**
This survey course examines both microeconomic and macroeconomic theory. Topics include the laws of supply and demand, market equilibrium, basic financial markets, the money supply and banking system, price and output decisions, international trade, GDP and growth, and product and resources markets. Students will demonstrate a fundamental understanding of economic vocabulary and tools at the end of the course.

**ECO570 – Managerial Economics (3 credits)**
The course is a study of the use of economic theory in managing the organization. Students will develop the ability to apply economic analysis to the solution of problems faced by management and understand the economic basis for business policies and key economic concepts that can serve as a framework for business decisions, linear programming, forecasting, and economic modeling of financial investments. Emphasis is placed on understanding how economic modeling is used to make decisions on price, output, investment, and related matters, and the consequences of economic decisions.

**EDU101 – Foundations of Education (3 credits)**
This course examines learning theories and will apply those theories to how learning occurs. The course will cover the psychological, sociological, philosophical, and historical foundations of education in the context of schools: the past, the present, and the future from a global perspective.

**EDU222 – Technology Integration in the Classroom (3 credits)**
This course introduces integrating technology into PreK-12 teaching and learning. Concepts discussed include technological resources and digital tools to support instruction and classroom management. The ISTE National Technology Education Standards for Teachers and Students (NETS*T/NET*S) will be addressed.

**EDU271 – Human Development (3 credits)**
This course will examine the physical, mental, social, and emotional development of children from birth to adolescence. In addition, maturation, and aging as it relates to schooling will be studied. Prerequisite: Education 101 or permission of the Faculty.

**EDU272 – Educational Psychology (3 credits)**
The psychological implications of the learning process will be studied. An analysis of learning theory and the implications of exceptionality for the teaching/learning process will be made. Prerequisite: EDU101 and EDU271 or permission of the Faculty.
EDU362 – Reading across the Content Areas (3 credits)
An applied approach combining experience with information from research to assist teacher education students in acquiring the basic competencies for helping students read materials in specific subject areas.

EDU370 – Schools, Families and Communities (3 credits)
This course provides teacher candidates with a knowledge of how to facilitate collaboration between families and community resources to support children and their learning. This includes discovery and analysis of how local schools and school districts utilize these resources in systematic ways. Required course fieldwork includes opportunities to gain exposure to, and experience with available community resources to support families.

EDU376 – Materials and Methods of Teaching (3 credits)
This course is designed to provide for those students who have been unable to take a special methods course in their department (except Physical Education). The course is intended to provide secondary education majors with a repertoire of teaching strategies, in-depth practice in lesson plan design, and the correlates of effective teaching. Prerequisite: Completion of Level I.

EDU416 – Educational Assessment and Strategies (3 credits)
The study of measurement and its relationship to evaluation techniques as they apply to educational research and application. Prerequisite: Completion of Level II.

EDU436 – Classroom Environment & Management (3 credits)
This course examines a variety of methods and procedures for setting up a positive classroom environment and managing a classroom with mutual respect between teacher and student. Prerequisite: Completion of Level II.

EDU490 | EDU491 | EDU492 – Student Teaching (3 each)
The middle and adolescent (secondary) teaching block is reserved for the student to perform professional courses and activities including student teaching in the classroom. This involves a twelve-week term used exclusively for student teaching in a comprehensive field or in two (2) teaching specializations according to the student’s program. In addition to classroom assignments, student teachers will participate in extracurricular activities of the school and community. Prerequisite: Completion of Level II.

EDU497 - Global Education Systems (3 credits)
This course will focus on education in a multifaceted way, from the degree to which a country’s teachers regularly collaborate to parental involvement’s impact on achievement. The course will analyze different characteristics, policies, and processes of both successful and not so successful educational systems across the globe.
EDU498 - Research Paper in Education (3 credits)
In this course, students will be required to write a comprehensive research paper on a topic in education in their field as approved by their faculty. The focus of the class will be writing an effective research paper; however, students will also be exposed to new trends in PK-12 education.

EDU499 – Trauma in Education (3 credits)
Exposure to violence and other traumatic events can disrupt the ability to relate to others and to successfully manage emotions. In this course, student will discover the different types of traumas. They will be presented with the ways trauma impacts students and how they, as teachers, can identify and support students who may have experienced trauma.

EDU500 – Foundations, Issues, & Trends in Education (3 credits)
This course explores current thinking on teaching and learning in organizational settings. These themes include the role of world views, traditional and contemporary theories, valuing and effectively addressing the specific needs diverse populations, the challenges of an increasingly globalized society, the role of professional standards and organizational goals, assessment and evaluation, and the impact of technological advances. The goal of this course is to facilitate students’ abilities to turn thoughts into well-informed opinions and ideas into effective actions.

EDU505 | EDU705 – Research Methods (3 credits)
This course is designed to enable students to evaluate and conduct research. The course comprises a study of research theory, research design, formatting conventions, and the critical analysis of published research reports. The role of Action Research in the context of making data-supported leadership decisions will be a central theme.

EDU510 – Group Dynamics (3 credits)
Organizational leaders will be involved in meetings with diverse stakeholders who may have strong beliefs and opinions. The stakeholders’ varying perspectives and goals are affected by the social, economic, legal, and political contexts as well as participant demographics (educational attainment, race, gender, ethnicity, religion). This course facilitates the development of communications and team-building skills to ensure that each stakeholder has a voice in decision-making, while respecting the primary goal of making decisions that are good for the organization and conform to applicable legal constraints. (Cross-listed as SPE510.)

EDU511 – Soft Skills and Conflict Management (3 credits)
Conflict between individuals and groups can be detrimental to organization morale and results. This course explores how soft skills can be used to effectively resolve conflicts. Course presentation and discussion of soft skills will include such topics as personal habits, interpersonal skills, communication, social graces, and management vs. leadership practices.
EDU520 – Cultural Perspectives and Personal Beliefs as Learning Modifiers (3 credits)
This course focuses on the teaching of literature and analysis of literature and other arts in the language arts classroom. Demonstrate in-depth knowledge of and use of varied teaching applications for works from a variety of genres and cultures, works by female authors, and works by authors of color. Contextual influences on teaching language arts are both a project and process of this course. Prepares prospective teachers of literature with an in-depth knowledge of and use of varied teaching applications for works from a variety of genres and cultures, works by female authors, works by authors of color with deference to the contextual influences on teaching language arts.

EDU521 – Play and the Development of Learning Awareness (3 credits)
The role of play in cognitive development, and its impact on formal learning processes are explored through experiential interactions. A comprehensive review of current research in applied learning and its concomitant influence on reading, linguistic development, intelligence, and the integration of consciousness serve as the framework for epistemological inquiry. Program participants explore selected in-depth theories in Consciousness Studies as connecting elements for viewing self-initiated changes in human processes.

EDU523 – A Constructivist’s Approach to Knowing and Creating Meaning (3 credits)
The continuous modification and transmutation of cognitive frameworks are considered fundamental learning processes that evolve from personal epistemological structures. Knowledge and the constructivist perspectives upon which they are interpreted are examined relative to their impact on developmental learning. The construction of personal frameworks for effecting understanding are considered critical to the interpretation of experience and the creation of meaning. Reflection, cyclical re-evaluation of knowing, and the creation of meaning are analyzed as manifestations of the epistemological phenomena.

EDU524 – Learning Theories and Applications (3 credits)
Dewey, Piaget, Inhelder, and other theoretical contributors enlighten this study of the theoretical frameworks that facilitate the development of a personal epistemology through the validation of authentic learning experiences. Program participants learn to analyze the cognitive processes that unify learning across multiple disciplines and frame content in context as precursors to discovering the elements of personal reality. Transdisciplinary perspectives are analyzed in their multiple interactions, and the evolutionary nature of knowing is revealed as a product of cognitive dissonance resolution.

EDU525 – Self, Community, Culture: Advanced Study of Interactive Learning Fields (3 credits)
Various perceptions of being, from simple terms of “spirit, mind, and body” to expressions of complex interactions, are examined as they contribute to the development of human reality. Culture, in its multidimensional sense, is taken as the substrate upon which humans generate persona and cultural meaning. The interactions inherent in these elements give rise to the indefinable human characteristics of intentionality, creativity,
continuity, and imagery. The element of flow, a central focus, is considered as representational of peak experience, and exemplifies a Maslowian perspective. The art of holistic education is a means whereby self; community and culture can be integrated in meaningful and interactive learning fields. These fields involve responding authentically to the needs of children, curriculum, and the culture without rigidly adhering to a specific methodology.

EDU526 – Holistic Approaches to Learning and Curriculum Design (3 credits)
Holistic thinking has its philosophical roots embedded in the Romantic and Transcendentalist movements of the nineteenth century. The visionaries who served to break ground in this fertile epistemological territory include Jean Jacques Rousseau, Johann Pestalozzi, Maria Montessori, John Dewey and Rudolf Steiner. Holistic philosophical thinking was further enriched in the mid-20th century with ideas emerging from an eclectic group of thinkers including process philosopher Alfred North Whitehead, system theorist Ludwig von Bertalanffy, archetypal psychologist Carl Jung, and integral philosopher Sri Aurobindo. The paradigm-shifting frameworks of physicists David Bohm and Fritjof Capra, futurist Ervin Laszlo, biologists Rupert Sheldrake, Humberto Maturana and Francisco Varela, Eco philosopher Henryk Skolimowski, chemist Ilya Prigogine, and transpersonal psychologist Ken Wilber have furthered the study of holistic thinking. What the founding fathers believed then, is imminently central to our need today. Specifically, contemporary education needs to embrace a new epistemological framework other than that which has guided it over the past three hundred years.

EDU540 – Introduction to Educational Technology (3 credits)
This course focuses on the skills necessary for 21st Century educators to effectively evaluate and use digital resources and technological tools to support teaching and learning. Topics will include an examination of technology integration techniques such as the use of the Internet, personal productivity software, instructional software, and electronic assessment methods. Trends in educational technology will be surveyed and discussed. Course competencies are based on ISTE National Education Technology Standards for Teachers (NETS*T).

EDU541 – Tools for Technology Integration into the Curriculum (3 credits)
This course teaches basic concepts and skills in the operation and use of educational technology tools including, but not limited to, pad computers, touch screens, smart boards, scanners, projectors, digital cameras, video cameras, and document cameras. Course competencies are based on ISTE National Education Technology Standards for Teachers (NETS*T).

EDU542 – Applied Technology Applications for Curriculum and Instruction (3 credits)
This course provides an awareness, understanding, and appreciation of the use of application and curriculum-related software in the teaching and learning process. It includes the use of application programs and instructional software in selection, evaluation, and correlation with the adopted West Virginia Content Standards and
Outcomes (CSO’s). Course competencies are based on ISTE National Education Technology Standards for Teachers (NETS*T).

**EDU544 – Technology Competencies for Curriculum Leaders (3 credits)**
This course is structured to develop policies, awareness, procedures, services, and skills essential to educational technology. It will assist educators in solving immediate educational problems, as well as in fostering growth and understanding of future technology needs.

**EDU548 – Best Practices On-line Instructional Delivery (3 credits)**
This course explores, analyzes, and evaluates teaching strategies and learning theories as applied to various student learner populations, with emphasis on diversity in learning styles. Students learn to select appropriate and effective teaching strategies for online instruction. Evaluation models related to the measurement of student learning outcomes in virtual settings are examined. Topics include multimedia resources and distance learning methods. Fieldwork opportunities assist the student in developing and refining their personal on-line teaching methods.

**EDU549 – Digital Ethics and Citizenship (3 credits)**
This course explores the characteristics, benefits, and consequences of technology in today’s work and leisure settings. Topics include digital access, commerce, communication, literacy, etiquette, law, rights and responsibilities, health and wellness, and security.

**EDU570 – Curriculum Development (3 credits)**
This course is specifically designed to provide students with the ability to analyze, evaluate, and understand the foundations of teaching and learning and how they relate to curriculum development. Course topics include the history, principles, philosophy, and concepts that underlie curriculum and instructional practices in organizational learning communities. Course assignments focus on activities that relate the students’ learning experiences related to theories and the larger contexts of diverse organizational perspectives. (Cross-listed as HEA570.)

**EDU580 – Analysis and Evaluation of Instruction (3 credits)**
This course is specifically designed to provide students with the ability to analyze and evaluate instruction, and how sound, research-based pedagogy facilitates learning at any level. Students will use a data driven analysis of instruction to evaluate their own practice and the practice of others. This includes analysis and application of professional standards and organizational goals utilizing observed examples of instructional delivery. An action research project will be developed and proposed utilizing a professional setting as a laboratory to evaluate practices.

**EDU585 – Assessment of Learning (3 credits)**
This course examines the role of the school mission statement and use of assessment to support the school improvement process. It focuses various types of formative and summative assessments, with specific emphasis on analysis of test results and their use in
the improvement of curriculum, instruction, student learning, and decision-making at the classroom, school, and district levels. Candidates analyze and document leadership strategies that facilitate school improvement.

EDU600 | EDU700 – Program Evaluation (3 credits)
The design and implementation of formal evaluations of educational programs is crucial to ensuring student achievement and program quality. This course provides a practical introduction to the systematic assessment of learning outcomes as a central feature of assessment. It addresses principles and challenges inherent in implementing an outcomes assessment system across curricula. This course is contextualized by key issues in higher education, including assessment of the educational performance of diverse students, faculty, instructional delivery methods, programs or departments, and the impact of institutional, state, and national educational policies. Topics include the increasing use of technology in assessment including electronic portfolios; the role of capstone courses as summative evaluations; the use of assessment in student affairs, including evaluation of co-curricular learning activities; the links between the learning assessment system, curricular revisions, and program reviews; and the integration of assessment with institutional strategic planning and the determination of institutional effectiveness. Students in this course will analyze and evaluate the theory and practice of educational program evaluation by reviewing reports, creating evaluation plans or instruments, and synthesizing evaluation designs. (Cross-listed as HEA600.)

EDU620 – Foundations of Project Management (3 credits)
This course will develop students’ fundamental understanding of the basic framework of Project Management. Students will discuss project definitions, the project life cycle including feasibility, pre-planning, implementation, handover, delivery of benefit and close out. The control process will be discussed using what if scenario analysis to plan for contingencies. The transformational skills necessary to successfully complete projects such communication and other soft skills will be explored. Prerequisite: Advanced Standing.

EDU640 | EDU740 – Public School Finance and Administrative Applications (3 credits)
This course is designed to provide students with the skills necessary for effective school business leadership. The course addresses the concepts of school finance including the economics of public education, issues of equity, sources of revenue, types of expenditures, court cases related to school funding, the development of school finance systems, and administering the school budget as well as the local, state, and federal roles in the school funding process. Students will apply concepts and policies to real situations using case studies and field experiences to demonstrate the skills needed to administer and manage educational programs and finances at various programmatic levels. EDU 640 includes 30 hours of fieldwork (15 building and 15 district) to support course activities. Prerequisites: Advanced Standing. (Cross-listed as SPE640.)
EDU652 | EDU752 – School, District, and Community Leadership (3 credits)
This course focuses on the skills necessary for 21st Century administrators to work effectively with diverse educational stakeholders. The skills will include being able to collaborate and develop teamwork; assess and evaluate faculty and staff; resolve conflict; create and maintain positive work environments that support learning; establish staff development priorities; developing and implementing a strategic plan; use communication and technology skills effectively; define goals and objectives; global awareness; and manage the change process to achieve efficiency and effectiveness for the 21st Century. It will provide students with the opportunities to study concepts of school, district, and community culture and explore the resources for school program enhancement. It will focus on evaluation of communication structures that develop between school districts and community, media, community involvement in schools and forces of leadership. EDU 652 includes 30 hours of fieldwork (15 building and 15 district) to support course activities. Prerequisites: Advanced Standing.

EDU655 | EDU755 – Professional Development Leadership (3 credits)
This course is designed to provide students with the skills necessary to facilitate school/district professional development goals, and programs to realize those goals. Professional development is crucial to the realization of a school and district vision/mission. 21st Century teaching and learning require educational leaders at all levels to possess the most current, research-based knowledge of pedagogy, resources, and the learning community at large. These goals should ultimately lead to greater achievement by all students within the context of the law.

For Special Education Leadership students, this course specifically focuses on the role of sound professional development to support exceptional learners. Providing needed services to students with disabilities is a constantly evolving process. Special education administrators not only have to be very knowledgeable about the changes in special education law and policy, but they must be aware of new developments in continuous school improvement activities that affect public school teachers. Initiatives such as inclusion, response to intervention, rigorous curriculum offerings, intervention for all students in subjects such as reading and mathematics, differentiated instruction, and school wide positive behavioral supports are just some of the programs that affect all students. To support continuous school improvement, there are significant responsibilities placed on special education administrators to ensure that services for students with disabilities enable these students to reach high academic standards and be prepared to become contributing members of their community upon graduation from high school. The Individuals with Disabilities Education Act mandates that continuous staff development be provided for all public school teachers to assure that appropriate educational services are offered to all students with disabilities in all educational settings. (Cross-listed as SPE655.)

EDU658 – Education Advocacy and Student Support Systems (3 credits)
This course focuses on the role of the teacher as a student advocate and creator of support systems to facilitate student achievement. Topics include advocacy for student growth and well-being, communication of student needs to stakeholder groups, policy developers
and decision makers, and collaborating with colleagues to promote a learning culture that values diversity, ensures equity, and promotes social justice.

EDU664 | EDU764 – Professional Practices of the Principal (3 credits)
The goal of this clinical experience is to provide the prospective school administrator with the skills and proficiencies necessary to administer and manage public school programs PreK-Adult. The intern will spend a minimum of 140 clock hours engaged in activities appropriate to school building leadership embedded within the field experiences of the internship. The field experiences consist of 6 mandated projects aligned with the Elements of the ELCC (2011) Standards for school building leadership. Activities can include any other requirements negotiated between the intern and the site supervisor. An action research project is required to facilitate the practice of data-based decisions to support the work of a building principal with a goal of helping all students learn. Candidates will develop an electronic portfolio built upon the 6 projects with summaries demonstrating performance of the building level ELCC Standards. Prerequisites: Advanced Standing.

EDU670 | EDU770 – Instructional Leadership (3 credits)
This course focuses on development of skills in instructional leadership including recognizing and utilizing research-based best practices, the role of standards and assessment at the school and district level, and the development and implementation of professional development and staff evaluation processes to support learning for all students. Emphasis is placed on regular and special needs students, learning styles, special education regulations, and West Virginia’s Content Standards and Objectives (CSO). Design of staff development activities and evaluation of instructional resources and technology for education are emphasized. EDU 670 includes 30 hours of fieldwork (15 building and 15 district) to support course activities. Prerequisites: Advanced Standing.

EDU674 | EDU774 – Professional Practices of the District Supervisor (3 credits)
The goal of this clinical experience is to provide the prospective administrator with the skills and proficiencies necessary for general supervision within a PreK-12 school district. The intern will spend a minimum of 100 clock hours in activities appropriate to district supervisor leadership embedded within the field experiences of the internship. The field experiences consist of 6 mandated projects aligned with the Elements of the ELCC (2011) Standards for school district leadership. Activities can include any other requirements negotiated between the intern and the site supervisor. An action research project is required to facilitate the practice of data-based decisions to support the work of a district supervisor with a goal of helping all students learn. Candidates will develop an electronic portfolio built upon the 6 projects with summaries demonstrating performance of the district level ELCC Standards. Prerequisites: Advanced Standing.

EDU680 | EDU780 – School Law and Administrative Applications (3 credits)
This course provides the prospective educational leader with a foundation in school law and the skills necessary to administer and manage a school or district. Topics include student and teacher rights, issues of due process, religious issues in schools, personnel
and contracts, persons with disabilities, First Amendment rights, liability and torts, supervision, legislative processes, and related matters. Students will apply concepts and policies to real situations using case studies and field experiences to demonstrate the skills needed to administer and manage educational programs fairly, ethically, equitably, and legally. EDU 680 includes 20 hours of building level fieldwork to support course activities. Prerequisites: Advanced Standing. (Cross-listed as SPE680.)

**EDU684 | EDU784 – Professional Practices of the Superintendent (3 credits)**
The goal of this clinical experience is to provide the prospective administrator with the skills and proficiencies necessary for leadership within a PreK-12 school district in the role of the superintendent. The intern will spend a minimum of 100 clock hours in activities appropriate to school district management embedded within the field experiences of the internship. The field experiences of the internship consist of six mandated projects aligned with the Elements of the ELCC (2011) Standards for school district leadership. Activities can include any other requirements negotiated between the intern and the site supervisor. An action research project is required to facilitate the practice of data-based decisions to support the work of a district superintendent with a goal of helping all students learn. Candidates will develop an electronic portfolio built upon the six projects with summaries and an action research project.

**EDU691 | EDU791 – Technology Competencies for Educational Leaders (3 credits)**
This course, based on ISTE’s National Educational Technology Standards for Administrators, aims to improve the technology competencies of future educational leaders and to prepare them to be more efficient practitioners and facilitators of 21st century learning. It addresses areas such as technology competences for administrators, technology planning, productivity tools, technology-enhanced learning environments, school administration systems, communication tools, and appropriate use of technology. EDU 691 includes 30 hours of fieldwork (15 building and 15 district) to support course activities. Prerequisites: Advanced Standing.

**ENG099 – Basic College English (3 credits)**
This course focuses on improving reading comprehension and English composition, including vocabulary, spelling, grammar, punctuation, tense, sentence structure, and paragraphing. The course requires considerable writing and rewriting of paragraphs, leading up to short essays. Several readings are used to stimulate writing. This course does not earn college credit.

**ENG101 – Written English (3 credits)**
This course concentrates on the concepts of focus, organization and development of expository writing and rhetoric. It introduces students to research skills and writing, and to the use of technology in composition. This is a basic introduction to development of skills necessary for effective written communication. Instruction centers in reading exemplary fiction and nonfiction prose and in writing expository and analytical paragraphs and essays.
ENG102 – Written English 2 (3 credits)
Building on the content and skills presented and mastered in ENG101 Written English, this course emphasizes objective, public forms of exposition including description, analysis, and argument, the conventions of formal written English and basic scholarly research skills. The development of creative, critical, and analytical thinking skills are emphasized. Prerequisite: ENG101.

ENG200 – Research and Writing for Effective Communication (3 credits)
This course concentrates on developing students’ abilities to conduct meaningful research and to produce analytical written works within the contexts of academic and technical writing. Special attention will be paid to clarity and directness for effective communication as well as editing to improve clarity of expression, which is a fundamental skill. Students use a problem-solving model of goal and audience analysis in producing reports, organizational correspondence, and instructional media. Focus is on developing research skills and strategies for the final research document, using the provided Salem manual of style. Building on prior English courses’ content, ENG200 requires both expository writing and research-based argumentative writing in the production of a well- crafted research report. Prerequisite: ENG102.

ENG201 – Legal Research and Writing (3 credits)
This course presents the basic principles involved in researching and analyzing legal material. The course covers an understanding of case law, how to analyze a case and tools for writing persuasively and for the court. Students learn to communicate the results of legal research through a variety of written legal forms. Prerequisite: ENG102.

ENG203 – Multicultural Literature (3 credits)
Living in the twenty-first century is living in a multicultural world. Reading and discussing literature from many different cultures helps students develop understanding of those cultures. To this end, students in this class will read and discuss the works of authors from many different cultures, past and present, in the light of background information about the lives of those authors and about their cultures. A focus will include selected readings in the canon of Western world literature, both ancient and modern and other genres of the writers of the Appalachian region. While many West Virginia writers will be studied, works from the entire region and other regional writers from American sub-cultures, like Appalachia, will be included. Prerequisite: ENG102.

ENG206 – Structural Grammar: The English Language (3 credits)
An introduction to language, its structure in the mind and its use in the United States. Students study the history and structure of the English language, with focus on its development, syntax, and grammar, including focus on style, usage, punctuation, and expression. A survey of multiple grammars (e.g., reference, mental, pedagogical, performance, theoretical, traditional, transformational, and universal) is included. An intense study of traditional grammar and the effective teaching of that grammar will be modeled and prescribed during this course. Prerequisite: ENG200.
ENG220 – American Literature (3 credits)
This course provides a historical introduction and survey of literature and its emergence and the variety of genres in America from its beginnings to mid-nineteenth century through a selected list of readings. Native American works both written and pictographs will be studied. Prerequisite: ENG102.

ENG222 – American Literature 2 (3 credits)
This course extends the historical introduction and survey of literature in America via its emerging culture from mid-nineteenth century to present through a selected list of readings. Literary elements as contained in poetry and drama emerging from development of cultural changes will include music and rap and theater productions in the public arena, as literary selections. Prerequisite: ENG102.

ENG230 – British Literature (3 credits)
This course offers a historical introduction and survey of literature in Great Britain from Middle Ages through the eighteenth century from a selected list of readings. Students will focus on selected plays and poetry from works of William Shakespeare’s body of work and their origins, and then analyze the impact of his work on subsequent works and cultural contexts in both British and other English literatures. Prerequisite: ENG102.

ENG232 – British Literature 2 (3 credits)
This course extends the historical introduction and survey of literature in Great Britain from late eighteenth century to the present from a selected list of readings. Students will study literature and literary forms and genres that include but are not limited to the emergence of women writers and relevant cultural reflections in the various literary selections. Prerequisite: ENG230.

ENG300 – Cultural Impact on Language Learning (3 credits)
This course concentrates on the study of the impact of student diversity in the processes of reading, writing, and viewing. Course topics include cultural connections and impact (including ethnicity, race, language, culture, gender, and ability), non-native English influences on English language learning, the use and adaptation of native language structures to support English language learning, and analysis of English language arts curriculum. This course addresses the current trends of culture in contemporary genres of print, non-print media, and film to reflect the newly accepted and supported perceptions of writers who are marginally ground-breaking in their expressions and in their preservation of culture through their written and non-print works. Prerequisite: ENG200.

ENG304 – Non-Western World Literature (3 credits)
This course provides a selection of readings representing a survey of non-Western world literature, ancient and modern. The focus is on the traditions that are common to cultures and the different perspectives that inform cultural understandings and reflect values clarification in the 21ST century perspective. Prerequisite: ENG300.
ENG306 – Drama and Poetry (3 credits)
This course is a broad-based survey of world drama including Western and non-Western traditional works. Plays are studied from the conceptual beginnings of ancient sources as instruction and entertainment through the evolution and development up to contemporary sources in the scope of this course. Poetry is studied from earliest Western and non-Western sources of ancient, recorded sources through the evolution and development up to contemporary sources in the scope of this course. Drama and poetry are studied in the development of both genres and critical analyses of each. Prerequisite: ENG304.

ENG308 – Short Story and Novel (3 credits)
This course is a broad-based survey of world novels including Western and non-Western traditional works. The novel as concept and novels as varieties are studied from the conceptual beginnings and the works of ancient sources through the evolution and development up to contemporary sources in the scope of this course. The short story is studied from earliest Western and non-Western origins from ancient, recorded sources through the evolution and development up to contemporary sources in the scope of this course. Novel and Short Story are studied in the development of both genres and critical analyses of each. Prerequisite: ENG306.

ENG377A – Materials and Methods of Teaching Language Arts (3 credits)
This course focuses on the teaching of grammar and composition in the language arts classroom. Structure of composition and structure of language as teaching pedagogy and the materials to affect such pedagogy are studied.

ENG377B – Materials and Methods of Teaching Language Arts 2 (3 credits)
This course focuses on the teaching of literature and analysis of literature and other arts in the language arts classroom. Demonstrate in-depth knowledge of and use of varied teaching applications for works from a variety of genres and cultures, works by female authors, and works by authors of color. Contextual influences on teaching language arts are both a project and process of this course. Prepares prospective teachers of literature with an in-depth knowledge of and use of varied teaching applications for works from a variety of genres and cultures, works by female authors, works by authors of color with deference to the contextual influences on teaching language arts.

ESL111 – Beginning ESL (3 credits)
This series of classes is designed for students whose TOEFL score is 425-449 (or equivalent TOEIC), who need basic foundational ESL preparation. The class will address the skills of listening, speaking, reading, and writing through intensive immersion. It will help students communicate in social situations, discussing and understanding familiar topics and handling basic social needs. Students will read short narratives and write short paragraphs. They will practice at a beginning level of the grammar and mechanics of writing.
ESL112 – Intermediate ESL (3 credits)
This series of classes is designed for students whose TOEFL score is 450-474 (or equivalent TOEIC), who need an intermediate ESL preparation. The classes will address the skills of listening, speaking, reading, and writing. Students will be expected to communicate in more complex situations, such as using the telephone, with greater fluency. In reading, they will learn to paraphrase main ideas and important details and will write longer paragraphs, using compound and complex sentences.

ESL113 – Advanced ESL (3 credits)
This series of classes is designed for students whose TOEFL score is 475-499 (or equivalent TOEIC), who need more advanced ESL preparation. The classes will address the skills of listening, speaking, reading, and writing. Communication objectives will stress skills needed in University classes, such as note taking and listening to sample lectures. Students will read longer selections and write short essays in a variety of modes with greater expectations of correct grammar and mechanics.

ESL114 – ESL Graduate Support (3 credits)
This course is designed for graduate students whose TOEFL score is between 500-549 (or equivalent TOEIC). It is meant to support the process of getting a master’s degree by assisting with academic writing, reading, speaking, and listening skills. Skills needed for writing a thesis (paraphrasing, summarizing, synthesizing data, and citing sources in an APA style) will be stressed.

ESM300 – The History of Esports (3 credits)
In this course, students examine the development of competitive gaming create a framework for how Esports has changed both nationally and internationally. Students will discuss the chronology of Esports development from grassroots PC tournaments to the franchising model, and the successes, failures, and unique challenges of the industry. The growth of technology, including hardware platforms and individual game titles, and its relationship to competitive gaming and Esports will be evaluated. Students have an opportunity to apply the knowledge they gained over the course of their core Management courses to Esports to provide a unique view of the industry.

ESM310 – Esports Business Strategy (3 credits)
In this course, students will engage in that will require them take a deeper look into the world of professional Esports and explore the creation of Esports oriented businesses. Students’ focus is from the perspective of a team owner, Esports manager, or CEO in the Esports industry and about the challenges they face. Students will explore different organizations that operate within Esports, and different business models that have resulted in varying degrees of success with consideration of the fluidity of the Esports space.

ESM320 – Esports Multimedia and Marketing (3 credits)
In this course, students have an opportunity to explore the world of social media marketing, community management, live streaming and influencers, and the technology necessary in relation to the unique approach vital to Esports, both virtually and in person.
Students will investigate digital advertising and livestreaming as cornerstones of modern Esports and determine the impact of production for both large scale events and grassroots personalities.

**ESM330 – Esports Event Management (3 credits)**
Event Management is a timeless skill and a key component of the growth of Esports in the United States. Esports is a heavily event-based industry with unique production and technological standards. Students examine how to balance production and technological needs with partnership and sponsor activations. Students discuss managing events through the lens of the Esports industry, including event production, scheduling, and financing.

**ESM340 – Esports: Current Issues and Trends (3 credits)**
Students analyze current Esports trends and issues both in the United States and internationally. Students develop knowledge and awareness on issues that impact the industry both presently and in the future. An understanding of how trends evolve and change within the Esports industry will help students anticipate market changes and be prepared to adapt. Students will also discuss emerging and evolving technologies and current issues in the Esports industry.

**FIN343 – International Finance and Banking (3 credits)**
The basic thrust of this course is to provide students with a conceptual framework that helps them in financial decision-making in an international context. This will be a logical extension of the introductory finance course but builds and extends the valuation concepts and analytical framework to account for the unique dimensions of international finance.

**FIN344 – Corporate Finance (3 credits)**
This upper-level course provides a foundation and conceptual framework for understanding the principles of finance as they apply to business management, planning, and operations. Topics include net present value, time value of money, risk, and valuation.

**FIN345 – Corporate Finance 2 (3 credits)**
This upper-level course is a continuation of FIN344. It delves into the details of financial management and the analytic frameworks for financial planning and decision-making. Topics include constrained resource allocation, capital budgeting, long-term financial planning, debt and equity, purchase vs. lease decisions, and financial ratio analysis. Prerequisite: FIN344.

**FIN430 – Investment Analysis (3 credits)**
This course introduces the basic concepts of investment analysis. It focuses on analyses of the economic considerations (micro and macro), environment, social, and governmental or regulatory factors that are relevant to informed decision-making. Topics include an overview of function and efficiency of securities markets; the relationships
between risk and return; types of investments, including various securities and options; and valuation.

FIN435 – Capital Markets (3 credits)
This course examines the range of financial markets, focusing on the linkage between savings and investment to create wealth. It establishes the basics for understanding portfolio management.

FIN440 – Portfolio Management (3 credits)
The development and application of the principles of modern portfolio theory is fundamental to the management of financial assets. Topics include the concepts of efficiency, risk, diversification, and capital rationing, as well as portfolio construction, portfolio revision, and use of types of financial assets in effective portfolio management.

FIN445 – Real Estate Finance & Investment (3 credits)
Investment in real estate, both by individuals and companies, is a major component of the national economy. Topics include financing residential, commercial, and industrial real estate; as well as tools and techniques of real estate development. The course will analyze financial instruments, institutions, and markets; the role of government agencies in making investment decisions; and pros and cons of real estate as an investment.

FIN510 – Advanced Corporate Finance (3 credits)
This course focuses on making effective financial decisions in private and public sector organizations. The overarching theme is making decisions that maximize stakeholder value within the constraints of budgets. The course addresses the foundation concepts that are critical to effective decision-making by chief financial officers. Topics include managing cash flows, leveraging debt, conducting cost-benefit analyses, identifying appropriate investments, futures and options. Prerequisite: Advanced Standing.

FIN520 – International Finance (3 credits)
This explores the global financial environment in which corporations operate in the modern economy. Topics include international circulation of funds, exchange rates, international law, foreign direct investment vs. contractual arrangements, cost of capital, international taxation, and risk management in international trade. Prerequisite: Advanced Standing.

FIN525 – Applied Portfolio Theory (3 credits)
This course focuses on the tools and techniques associated with the effective management of financial assets. Case studies are used to guide the investigation of a wide range of topics, including securities markets, efficient market and portfolio theories, asset pricing models, and the valuation of stocks and bonds. Prerequisite: Advanced Standing.

FIN540 – Financial Analysis (3 credits)
This course provides a framework utilizing accounting principles, financial statements, and Securities and Exchange Commission reports (such as 10-K) to evaluate the current and future financial stability and potential growth of an organization. Topics include
estimating requirements, establishing debt policies, obtaining long-term financing, preparing capital budgets, and establishing the comparative value of competing investments. Pro forma models and case studies are used to help inform decision-making. Prerequisite: Advanced Standing.

FIN560 – Financial Management (3 credits)
The course covers major issues facing a manager, including financial statement analysis; discounted cash flow analysis, time value of money; risk-return trade-off, valuation of financial assets, capital budgeting, financial planning, cost of capital; long-term financing through debt and equity, and the analysis of various financial models to improve existing short- and long-term asset management. Emphasis is placed on the importance of resource management in decision-making and the role of leverage and its impact on the enterprise.

FNA202 – World Music
This course seeks to elucidate the social, historical, philosophical, and religious significance of popular music of the world. First, there is an examination of popular music in America and England. Then there is an analysis of the appropriation of this popular music by many cultures around the world.

FNA203 – World Art
This course is an introduction for the visual arts for students. The course examines the history of the visual arts and the roles art plays in cultures around the world.

HCM605 – Introduction to Health Care Management & Operations (3 credits)
This course provides a graduate-level survey of health care management that focuses on the core competencies required of nursing managers in health care organizations. Topics include market assessment, determination of health needs, systems analysis, business planning, leadership, law and government policy, marketing and sales, and strategic management. The course includes a comparison of the international approaches to health care delivery systems and management.

HCM610 – Health Care Law, Policy and Ethics (3 credits)
This course explores the role of law, policy, and ethics in health care management. Topics include moral reasoning; ethical theories applied to health care policy at the local, state, and federal levels; and resolving ethical conflicts. The course focuses on the application of moral reasoning to decision-making in the modern health care environment.

HCM620 – Organizational Behavior & HR Management in Health Care (3 credits)
This course examines the strategic importance of human resource management in Health Care Management. Topics include the functional areas that define the core of human resource management. The evolution of human resource management strategies and practices is analyzed in terms of enhancing organizational performance. Legal and ethical factors affecting human resource management in Health Care Management are examined.
HCM625 – Health Care Planning, Promotion and Evaluation (3 credits)
This course presents methods for the identification of public health needs that call for intervention, the development of programs to meet these needs, and methods of evaluation to assess the effectiveness, efficiency, and equity of these interventions. Topics include models for program planning in health promotion; needs assessment; measurement, sampling, and data collection; community organizing and community building; marketing programs; evaluation approaches, frameworks, and designs; and data analysis and reporting.

HEA550 – College Student Development (3 credits)
This course examines a range of cross-disciplinary theories of human development that are linked to maturation, life-long learning, and personal growth specific to adult learners. Student learning, engagement, and academic success are examined with the context of both traditional and nontraditional students. The tools and techniques of higher education policies, procedures, and practices are applied to higher education in general and to student affairs and services in particular. Prerequisites: Advanced Standing.

HEA605 – Higher Education Leadership (3 credits)
Leadership of higher education made complex by continuing social and institutional transformation. Social, economic, and political factors guarantee that higher education will continue to evolve in the 21st Century. Grounded in leadership theory and research, higher education leadership requires leaders to embrace multiple perspectives and diversity, and to examine the aims of leadership thoughtfully and creatively in student affairs and higher education. Prerequisites: Advanced Standing.

HEA640 – Education Finance (3 credits)
This course is designed to provide students with the skills necessary for effective business leadership. The course addresses the concepts of finance including the economics of higher education, issues of equity, sources of revenue, types of expenditures, court cases related to institutional funding, the development of finance systems, and administering the budget as well as the local, state, and federal roles in funding higher education. Prerequisites: Advanced Standing.

HEA655 – Professional Development Leadership (3 credits)
For Higher Education Administration students, this course specifically focuses on the role of sound professional development to support traditional and nontraditional learners. Higher education administrators must remain knowledgeable about the changes in federal and state law and policy, as well as understanding and applying principles of continuous school improvement. Key initiatives must be nurtured such as inclusion and diversity, rigorous curriculum offerings with timely intervention for all students in jeopardy, promotion of STEM courses and programs of study, differentiated instruction, and behavioral support. Prerequisites: Advanced Standing. (Cross-listed as EDU655.)
HEA680–Education Law (3 credits)
This course provides the prospective educational leader with a foundation in education law and the skills necessary to administer and manage an institution of higher education. Topics include student and teacher rights, issues of due process, religious issues, personnel and contracts, persons with disabilities, First Amendment rights, liability and torts, supervision, legislative processes, and related matters. Prerequisites: Advanced Standing. (Cross-listed as EDU680.)

HED120 – Core Concepts of Personal Health (3 credits)
Designed to acquaint students with concepts of health including total fitness and evaluation, nutrition, stress management, and current health topics.

HED130 – Consumer Health (3 credits)
This course is designed to acquaint students with general concepts, strategies, methods and sources of information in selecting health products and services.

HED270 – Categorical School Health Topics (3 credits)
This course is designed to allow students to make an in-depth study of crucial health issues. The content will vary to include issues to be related to mental health, specific health problems (psychological and psychosocial), or health care ethics.

HED301- Administration of School Health Programs (3 credits)
A study of school health programs, health instruction, health services and those specific areas of health relating to the needs of early childhood and elementary school children.

HED320 – Substance Use and Abuse (3 credits)
This course will examine physiological, psychological, social, historical, legal, and health aspects of drug use, abuse and addiction.

HED377A – Materials and Methods of Health Education (3 credits) | HED377B – Materials and Methods of Health Education 2 (3 credits)
The series of courses is designed to prepare students to teach health at the elementary (PreK-4), middle school (5-8) and the secondary school classroom and beyond (9-Adult). Topics discussed will be curriculum planning and organizing, methodology, instructional techniques, and evaluation. In addition, the selection and use of age and developmentally appropriate materials will be a topic of discussion and practice, including a significant fieldwork experience. Prerequisite: Completion of Level I.

HHP500 – Human Movement Science (3 credits)
This course is designed for students to improve their knowledge of human movement and build a foundation for understanding how the human body operates. This course will guide fitness professionals along a journey with the anatomy of human body and applications of physical performance and optimal movement. This course will prepare students both in theory and application with the structures of the human body.
HHP501 – Biomechanics for sport and Exercise (3 credits)
This course is designed for students to improve their understanding of how mechanical principles influence human motion during physical activity (ex., principles concerning force and corresponding motion). This course will place a special emphasis on the biomechanics utilized in exercise and sport. Key concepts that will be covered during this course include force, torque, linear and angular motion (kinematics), fluid mechanics, and some mechanical characteristics of muscles, bones, and connective tissue.

HHP502 – Fundamentals of Nutrition Science (3 credits)
This course is intended to provide an integrated overview of the physiological requirements and functions of macronutrients and the major vitamins and minerals that are determinants of health and human performance. This course will include topics such as diseases in human populations, dietary sources, intake levels, physiological role, and requirement of major nutrients. Students will develop macronutrient profiles for optimal success for both general health and human performance. Students will acquire the knowledge and skills to utilize nutritional recommendations to develop nutritional goals for individuals following nutritional best practices.

HHP503 – Exercise and Sport Psychology (3 credits)
This course is designed to provide students the opportunity to be exposed to sport/physical activity from the standpoint of psychological aspects contributing to exercise and coaching techniques, associated psychological outcomes of participation. In this course, students will examine the psychological theories and research and their application to the sport/physical activity-related affect, behaviors and cognitions of participants as well as the individual and environmental factors which shape these outcomes.

HHP504 – Movement & Skill Acquisition (3 credits)
This course is designed to help students improve their understanding of the principles that relate to human movement and skill acquisition. Specific areas of focus in motor learning will cover information processing, decision making, skilled behavior, and movement planning. Students will become familiar with the current trends and practices in various settings to enhance motor learning and athletic performance. Students will learn the various ways to enhance motor learning strategies to enhance natural movement results with people of all abilities.

HHP505 – Advanced Exercise Physiology (3 credits)
This course is designed to increase the student’s knowledge and understanding about human physiology and the adaptations that occur during exercise. This course will provide information on the importance of understanding of how the body responds to acute and chronic exercise for all fitness professionals including athletic trainers, Strength coaches, personal trainers, and exercise Clinicians. This course will cover topics in bioenergetics, circulatory, respiratory and neuromuscular responses to the physical stress of exercise. The course will focus on describing and exploring how the body responds to exercise and athletic performance providing theory and application with all physical and chemical processes.
HHP506 – Research Methods in Health and Human Performance/Capstone (3 credits)
This course is designed to help students improve their abilities in becoming consumers of research in the field of health and human performance. Students will be given the opportunity to develop their knowledge and skills of the applied theories behind exercise science research methods. An emphasis will be placed on the evaluation process of research methods, statistical analysis, mock proposals, and data analysis and data evaluation. Students will be responsible for putting theory into application to submit a capstone project.

HHP510 – Sports Needs Analysis, Movement Screening & Assessment (3 credits)
This course is designed to help students to improve their abilities to as a strength and conditioning coach to provide a rich and deeper evaluation into the physical needs for athletes. This course will offer an evaluation of the general demands and performance characteristics of athletes to enhance team and individual goals. An analysis of the physiological basis for sports performance will allow students the ability to improve their coaching through increased physical capacity, reduced fatigue and a decrease in the likelihood of injury and illness.

HHP511 – Scientific foundations of Strength & Conditioning (NSCA CSCS Prep course 1) (3 credits)
This course provides the student with an in-depth look at the foundational principles and general approach in all facets for Strength and Conditioning. This course will focus on concepts provided by the National Strength and Conditioning Association (NSCA) including anatomy and physiology, biomechanics, nutrition, exercise technique, program design, organization and administration, testing and evaluation. This course will include key theories, concepts, and scientific principles of strength training and conditioning as well as their direct application to athletic competition and performance. This course will prepare students to sit for the national accredited Certified Strength and Conditioning Specialist (CSCS) certification exam.

HHP512 – Applied Strength & Conditioning principles (NSCA Prep course 2) (3 credits)
This course will address the application and implementation of the concepts provided by the National Strength and Conditioning Association. The concepts that will be applied will emphasize strength, power, speed, agility, endurance, and hypertrophy training methods, focusing primarily on periodization of programs. This course will allow students the opportunity to provide in-depth discussions and application of the components of the physiological principles and strength assessments as they relate to resistance training and sport. This course will prepare students to sit for the national accredited Certified Strength and Conditioning Specialist (CSCS) certification exam.

HHP513 – Power and Speed for Sports Performance (NASE) (3 credits)
This course addresses the development of speed, power, and the ability to change direction for all athletes to enhance performance. Students will identify concepts relating to how an athlete can generate high force output and ground contact force in a short amount of time. The ability to create maximum performance in these aforementioned
sport components requires power. In this class power in the form of Olympic lifting will be a large area of focus for students looking to become a strength and conditioning professional. This course will also provide students with advanced knowledge regarding the topics of speed, agility, quickness, (SAQ) and endurance training. Advanced topics of training will be explored, including body mechanics, sports training protocols, and program design. Detailed sport performance training programs, focused on SAQ and endurance, will be covered. Students will be prepared to sit for the Speed and Explosion Specialist Certification (CSC) offered by the National Association of Speed and Explosion (NASE).

**HHP514 – Practical Internship Experience (3 credits)**

In this course, students will engage in a practical internship experience. The internship must be conducted at one of the following sites for approval with the student receiving a hands-on experience working with athletes and providing programming and industry standards under strength and conditioning fitness and wellness. The potential sites for approval are the following:

**HHP515 – Preparation for Health and Fitness Professionals (NSCA CPT Prep Course 1) (3 credits)**

In this course students will analyze and develop an individualized approach to clients in fitness and wellness. Students will assess, motivate, educate and learn how to train clients regarding their personal health and fitness needs. Students will learn the methodology to design safe and effective exercise programs, provide the guidance to help clients achieve their personal health/fitness goals, and respond appropriately in emergency situations. The concepts and methodology that will be utilized in this class will be based on the National Strength and Conditioning Associations Certified Personal (NSCA-CPT) Training philosophy. This course will prepare students with the theory to sit for the NSCA’s CPT exam.

**HHP516 – Functional Assessment and Exercise prescription (NSCA Prep Course 2) (3 credits)**

This course will provide the student with a comprehensive overview of the physiological responses of the human body to exercise and training in healthy populations as well as the practical application and knowledge necessary to conduct and interpret a wide variety of screenings and exercise tests commonly used in clinical practice. Additionally, students will be able to design training programs for all populations based on fitness assessments, appropriate exercise selection for healthy adults, as well as clients with special considerations. This course will assist students to prepare for the National Strength and Conditioning Association’s Certified Personal Training Exam. The concepts and methodology that will be utilized in this class will be based on the National Strength and Conditioning Associations Certified Personal (NSCA-CPT) Training philosophy.

**HHP517 – Fitness & Wellness Business Marketing Strategies (3 credits)**

In this course the student will analyze, design, and implement marketing campaigns unique to the health and fitness industries by learning about the history, evolution, issues, and reviewing actual campaigns. In addition, the role of marketing within each of the
fitness and wellness industries will be evaluated. A greater understanding of issues in health & fitness marketing through an analysis of local and international company's marketing strategies will be completed. The course will also cover health behavior change models, barriers to adopting healthier lifestyles and methods for encouraging the adoptions of healthy lifestyles. Students will use marketing concepts to design a marketing campaign.

**HHP518 – Current Topics in Fitness & Wellness (3 credits)**
In this course students will explore relevant issues facing society regarding exercise, fitness, athletic performance, kinematic movement, motor development, and biomechanical analysis. The current body of research along with current social trends will be investigated by the student. Students will analyze and synthesize current and relevant topics and offer solutions to benefit exercise science research and related industries.

**HHP519 – Corporate Wellness & Fitness (3 credits)**
In this course, students will examine the tenets of developing a successful worksite wellness program, introducing key concepts, resources and tools needed to foster positive financial implications for developing a corporate wellness program. Topics include rising health care costs, developing a prevention strategy for better health, changing corporate culture to reduce risk factors, relating job satisfaction to corporate wellness and using innovation to enhance health measures. Students will demonstrate learning by building a business case for investing in the health of a company’s employees by initiating a corporate wellness program.

**HHP520 – Foundations of Sport Coaching (3 credits)**
This course will introduce methods of skill instruction, basic teaching strategies, and pedagogy in the area of sport coaching. Students will learn how to properly organize drills, plan safe and effective practices, present age-appropriate sport skills to athletes at the youth, middle and high school levels, as well as intercollegiate and professional athletics, and evaluate motor-skill development of athletes. This course will also explore psychomotor, cognitive, and affective development and performance of athletes in school, community, and professional settings. Students in this course will have the opportunity to teach cooperatively with peers and will also be presented with opportunities to teach micro-lessons in their area of sport interest.

**HHP521 – Psychology of Coaching (3 credits)**
The goal of this course is to provide students an overview of the psychology of coaching sport and participating in sport and exercise. Basic tenets of psychology of the individual as well as group behavior will be reviewed. Topics will include motivation, stress, communication, group cohesion/dynamics, leadership, reinforcement, and feedback as they relate to the sport & exercise context.
HHP523 – Analysis of Sport Performance for Coaches (3 credits)

In this course, students will examine key principles of research methods, evaluation, and planning to identify and organize instruments for data analysis and formulation of a Program Evaluation Strategy. Knowledge and skills needed to initiate a well-designed evaluation of their team, program, and self (as a coach) will be explored. Students will examine integration of Program Evaluation Strategy, and enhance students’ understanding of their own coaching through reflection to facilitate coach development.

HHP524 – Ethics and Diversity in Sport Coaching (3 credits)

In this course, students will examine the philosophical exploration in the recognition, analysis, and implementation of ethical thought and the ethical decision-making process within the multivalued contexts of the sports industry, particularly as it relates to sport coaching and sport administration. Students will assess and appraise concepts of equality, equity, fairness, and diversity among all participants of sport and the management and application of those concepts within sport coaching.

HHP525 – Contemporary Issues in Sport Coaching (3 credits)

The course will examine current trends and issues in athletics, sport and coaching. The concepts will be explored from both theoretical and applied perspectives. Through a series of presentations, readings, videos, internet activities and discussions, students will gain insight into a variety of timely topics as they relate to coaching education, coaching management, and coaching applications.

HHP530 – Fundamentals of Health and Wellness Coaching (3 credits)

This course provides a foundation of Health and Wellness Coaching theory and practice. The course will explore basic tenets of the health coaching model (a 4-pillared construct), including deep listening, effective and empathic communication, and tools for self development, as well as examining the core building blocks for optimal health from a holistic perspective. In Health Coaching, each person is recognized as an intrinsically healthy, whole, and wise being, who is the ultimate expert in his or her healing journey. It is the role of the Health and Wellness Coach to provide a safe environment and professional expertise to support this journey. In this course students will learn how to facilitate the client’s process by identifying and benchmarking stages and patterns of change, effectively interfacing with a wide range of interdisciplinary health care providers, locating quality resources to assist clients in decision making, and educating clients on a variety of self-care practices.

HHP531 – Theories and Principles of Behavior Change (3 credits)

Social and behavioral science theories, research, and interventions aimed at promoting health of individuals, groups, communities, and populations. The philosophical and theoretical underpinnings of the helping process will be explored via various models of change. The assumptions, key concepts, techniques, and practical applications of each theory will be covered. Techniques and methods from each approach will be demonstrated and practiced.
HHP532 – Mindfulness, Meditation, and Health (3 credits)
This course explores the concepts and tenets of mindfulness and meditation in integrated health and wellness. Through it, students will learn the principles of practice, develop their own mediation practice, and apply principles toward mindfulness and meditation practice with clients and patients. Students will learn strategies to skillfully work with thoughts, emotions, and sensations, while developing their capacity to enhance mind-body awareness of present-moment experience. The course will explore theory and research in the field of mindfulness and the emerging science that shows promising, beneficial effects for physical and mental health and well-being.

HHP533 – Applied Healing Strategies for the Advanced Practitioner (3 credits)
This course dissects and analyzes various healing strategies and traditions for integration into health and wellness coaching practice. Integrative therapies presented by practitioners, including traditional Chinese medicine, meditation, mind-body healing, spiritual practices, energy healing, naturopathy, herbalism, movement therapies, homeopathy, manual therapies, nutrition, and others will be examined and assessed.

HHP534 – Advanced Coaching and Practice in Integrative Wellness (3 credits)
This advanced course will prepare students for health and wellness coaching through the practice of program design and implementation of individuals within the community. Special emphasis will also be placed on team building skills and business practices related to health and wellness coaching.

HIS125 – World Civilization (3 credits)
The course is a survey of selected civilizations spanning the globe. Topics range from the origin and development of early civilizations through the modern era. Special attention will be given to the political, economic, social, and cultural forces still existing today.

HIS153 – U.S. History (3 credits)
From the European colonization of North America to independence, the Civil War, and the industrial revolution, this course analyzes the social, economic, and political forces behind the United States’ rise to world power by the latter half of the nineteenth century.

HIS154 – U.S. History 2 (3 credits)
By describing the domestic and foreign policies of the United States throughout the twentieth century, the course analyzes the reasons behind its rise to superpower status by the turn of the twenty-first century. At the same time, it sketches the causes and effects behind the labor, African-American, and women’s right movements.

HIS205 – History of Organized Crime (3 credits)
This course presents an historical view of organized crime and its development to the present day. Current trends and organizations are explored along with the criminal justice system’s response to include RICO and other strategies. The traditional view of organized crime is updated to include modern developments in criminal justice thinking, investigation and response.
HIS210 – World Geography (3 credits)
Global geography and climate and their influences upon the economy, political structure, and general culture of the nations of the world.

HIS300 – West Virginia History, Geography, and Government (3 credits)
An integrated course in the history and government of West Virginia, History 300 explores four basic periods of West Virginia history. These included the frontier period and labor, and contemporary political and social-economic events.

HIS305 – American Foreign Policy (3 credits)
This course examines American foreign policy since World War II. The course addresses the critical decisions and debates that have shaped the course of America’s diplomatic interaction with the World. A consistent finding is that change is the only constant in U.S. policymaking. The focus of foreign policy historically is the interaction with sovereign States that control territory and resources around the World. Increasingly, American foreign policy both creates and reacts to these changes with decisions that inevitably are affected by varying domestic and international political and bureaucratic processes.

HIS377A | HIS377B – Materials and Methods of Teaching Social Studies 2 (3 credits each)
This series of courses is designed to prepare students to teach social studies at the elementary (PreK-4), middle school (5-8) and the secondary school classroom and beyond (9-Adult). Topics discussed will be curriculum planning and organizing, methodology, instructional techniques, and evaluation. In addition, the selection and use of age and developmentally appropriate materials will be a topic of discussion and practice, including a significant fieldwork experience. Prerequisite: Completion of Level I.

HON100 – Honors and University Orientation + Research (3 credits)
This course provides the Honors student with an introduction to university life in general and the Honors Program in particular. Students will examine practical matters, including a comprehensive review of the Honors Program curriculum, requirements to remain in the program, advisement and registration procedures, and an elaboration and description of ancillary university services available to the student, are covered. The meaning and function of a university, the importance of the liberal/general education part of the curriculum, the relationship between the university and society and current issues affecting the university experience are addressed through selected readings and discussion.

HON150 – Honors Composition I (3 credits)
In this course, students will receive an introduction to university level writing and critical thinking; this course rehearses and refines students’ abilities to construct argumentative essays incorporating secondary research, classical argumentation, and rhetorical analysis. The course involves significant reading assignments and is organized thematically to include British, American, and/or world literature, studies of historical periods or events, studies of philosophical questions or problems, or investigations of political and/or cultural importance. As preparation for college and professional writing, students will
also practice appeals to authority and differing audiences as well as revising and critiquing their own writing and that of others.

HON250 – Honors Composition II (3 credits)
Building on the skills learned in HON 150, this course shifts the student focus to responding to the ideas of others and includes preparation and presentation of a major research project. The course involves significant reading assignments and is organized thematically to include British, American, and/or world literature, studies of historical periods or events, studies of philosophical questions or problems, or investigations of political and/or cultural importance.

HON300 – Honors Research Practice II (3 credits)
In this course, students will further examine concepts introduced in HON 100, HON 150, and HON 250, and it should serve as preparation both for the Honors Thesis Project (HON 499) and for other research projects related to Honors coursework or major coursework.

HON499 – Honors Thesis Project (3 credits)
The senior Honors project serves as the capstone of the University Honors Program. Under the supervision of a faculty adviser of the student's choice, the Honors student seeks to make a substantive contribution to the discipline in conjunction with their major capstone course. Students will present empirical and historical research as well creative products as deemed appropriate. A reader/reviewer is assigned to independently pass judgment on the student's scholastic effort. An oral defense, demonstration, or display of the completed honors project is required.

ICO100 – Foundations for Intercultural Understanding (3 credits)
This course is designed to help students develop cultural sensitivity, thus enabling them to create and maintain positive interpersonal relationships with people of diverse cultural backgrounds. Topics of discussion include perceptions; worldviews; attitudes and belief systems; social, economic and environmental structures of different cultures; interpersonal relationships; and multicultural issues.

IHI500 – Health and Wellness Coaching Fundamentals and Planning (3 credits)
This module provides a foundation of Health and Wellness Coaching theory and practice. The module will explore the three core coaching skills, including mindful listening, open-ended inquiry, and perceptive reflections. This module will build your tools for self-development, client assessments, goal setting and planning. This module will demonstrate the importance of client relationship building for successful coaching. This module will uncover the core building blocks for optimal health from a holistic perspective. Students will explore the concepts of health, wellness, and the illness/wellness continuum.
IHI501 – Self-Awareness and Self-Discovery for Better Coaching (3 Credits)
This module provides the student with tools for self-discovery. Students will gain familiarity with mindfulness and mediation. The module will provide novel approaches to increasing one’s emotional intelligence (EQ) allowing tools for all stages of the coaching relationship. Students will employ tools of self-inquiry including the Enneagram, MBTI, KTS, and DISC to assess personality traits.

IHI502 – Conducting Coaching Sessions Start to Finish (3 Credits)
This module outlines how to assess well-being and uncover client motivations. The student will use design thinking to co-create plans with clients. This module will teach the student to facilitate generative moments. Students will prepare their first coaching session.

IHI503 – Building a Client-Centered Relationship (3 credits)
This module provides an understanding of how to co-create and manage a client-centered coaching relationship. The student will learn valued communication skills including rapport, empathy, and active listening. By eliciting the client’s purpose, meaning, values, and preferences, the coach learns the raw materials for intrinsic motivation and facilitating change.

IHI550 – Stages and States of Consciousness (3 credits – 8 week course)
In this course, students are provided with an introduction to human consciousness and the nature of its evolutionary transformation. Models of adult development and transformation continue to evolve, and students learn the foundations and current issues of this discussion. Students study methods of catalyzing their own developmental growth and that of others.

IHI551 – Consciousness, Beliefs, Intentions, and Traditions (3 credits – 8 week course)
Students will examine the nature of beliefs, intentions, and traditions to assess how they can be empowering in manifesting a vision and life purpose. Students explore paradigms of consciousness and beliefs that have influenced the development of civilizations, the nature of a participatory universe, and the core principles of transformation within the context of psychological and psycho-spiritual development. Students will learn techniques for cultivating mindfulness and presence in light of these beliefs and traditions.

IHI552 – Positive and Integrative Psychology (3 credits – 8 week course)
In this course, students are provided an overview of the historical, philosophical and theoretical foundations of Positive and Holistic Psychology with special emphasis on series of shifts that have occurred in the last 2-3 decades: from focusing on cure to focusing on care; from focusing on health to focusing on wellbeing; and from focusing on wellbeing to focusing on happiness. Students will examine selected model frameworks that make up the foundation of Positive Psychology and examine its role in the wider framework of Integrative Psychology.
IHI553 – Transformative Learning and Communication (3 credits – 8 week course)
In this course, students hone their abilities to ask powerful questions, engage in active listening, and communicate directly while gaining insights through intuition and mindfulness. Students will explore awareness, at all levels of the self, including thoughts, feelings, sensations, and actions. Students will develop their own capacity for self-awareness and learn to facilitate this awareness in others. Students will examine methods of effective communication to improve the performance of others.

IT110 – IT Essentials (3 credits)
This course will emphasize systems hardware, components, and peripheral devices. Concepts and principles common to all computing devices are studied. Additional hardware, such as printers, modems, and expansion cards are included. Basic network technology concepts and technologies are covered. This course provides students hands-on experience via simulation, where students actively participate in virtual labs to enhance their understanding and practical knowledge.

IT150 – Computer Programming (3 credits)
An introduction to the theory and practice of computer programming, the emphasis of this course is on techniques of program development within the object-oriented paradigm. Topics include control structures, objects, classes, inheritance, simple data structures, and basic concepts of software development.

IT151 – Computer Programming 2 (3 credits)
This course is a continuation of IT150 Computer Programming. It reinforces and extends the introduction to the theory and practice of computer programming. Prerequisite: IT150 or equivalent. Prerequisite: IT150.

IT202 – Internet Publishing (3 credits)
A comprehensive examination of the Internet. Special emphasis on maintaining access to updated information crucial to daily business operations, e-mail, search engines, news groups and the latest software will be examined. This course will develop the webmaster skills necessary to design and maintain an Internet presence for business use.

IT310 – Database Architectures (3 credits)
This course provides coverage of concepts and skills required to implement an efficient database. Topics include relational algebra, entity-relationship and relational models, database design, query languages such as SQL, query processing, system architectures and storage and file structures.

IT323 – Methods of Software Development (3 credits)
This course continues the study of software development by focusing on the methods of software design, development, and verification - the skills beyond fluency in a particular language which are necessary for developing large, reliable programs. Topics include object-oriented design, the use of APIs, and testing and verification. Techniques common in modern software development will be studied. Specific techniques may include GUIs
and event-driven programming, multi-threading, client-server networking, fault-tolerant computing, stream programming, and security.

**IT340 – Network Discovery (3 credits)**
This course provides students with a general knowledge of networking theory, while giving students practical experience, and opportunities for career exploration and soft-skills development. The course teaches networking based on application, covering networking concepts within the context of network environments that students may encounter in their daily lives, from small office and home office (SOHO) networking to more complex enterprise and theoretical networking models. This course helps prepare students for entry-level career opportunities, continuing education, and globally-recognized Cisco CCENT and CCNA certifications.

**IT405 – Computer Forensics (3 credits)**
This course is designed to help students learn the internal components of a computer and then to expound on that knowledge to understand how digital evidence is collected and analyzed for presentation to the court system. Intrusion detection and prevention systems will be discussed along with proxies and firewall implementation and conducting vulnerability assessments. Both volatile and persistent data will be examined, and the student will investigate ways to capture it. In addition, the effect of system administration duties will be discussed related to the admissibility of evidence in court. The legal aspects of data collection will be examined as the techniques used will determine whether evidence is admissible.

**IT409 – Basic Networking (3 credits)**
This course provides students with the fundamentals of networking, while exposing students to simulations that lead to practical experience, and opportunities to fully understand Systems Development Life Cycle. The course teaches networking based on application, covering networking concepts within the context of network environments that students may encounter in their daily lives, from small office and home office (SOHO) networking to more complex enterprise and theoretical networking models. This course helps prepare students for entry-level career opportunities, continuing education, and certifications.

**IT410 – Enterprise Networking (3 credits)**
This course will provide students with a general knowledge of networking theory, while giving students practical experience, and opportunities for career exploration and soft-skills development. The course teaches networking based on application, covering networking concepts within the context of network environments that students may encounter in their daily lives – from small office corporate office (WAN-LAN) networking to more complex enterprise and theoretical networking models. This course helps prepare students for entry-level career opportunities, continuing education, and globally-recognized Cisco CCENT and CCNA certifications.
IT420 – Information Systems Security (3 credits)
This course introduces computer network security. Students successfully completing this course will be able to evaluate works in academic and commercial security and will have rudimentary skills in security research. The course begins at the tutorial of the basic elements of cryptography, cryptanalysis, and system security, and continues by covering several seminal papers and monographs on a wide range of security areas.

IT425 – Advanced Cybersecurity (3 credits)
This advanced course on cybersecurity will educate students about implementing information security systems properly. The course will detail a layered approach and skillset relative to protecting institutional systems from malware, viruses, cybercrime, social engineering or phishing, web threats such as denial of service attacks, hacking and the protection of physical and intellectual assets. Students diagnose and monitor system events and conduct vulnerability assessments and design firewalls for the protection of institution networks.

IT442 – Server Administration (3 credits)
This course provides hands on experience installing and configuring Windows Server 2008. Students will perform full and core CD-based standard installation, configure and tune the server and assign roles and services. Students will practice local and remote administration of security, network, and data in hands on labs. After installing an Active Directory domain controller, students will create and assign users, groups, permissions, rights, and policies. Students will configure and troubleshoot the TCP/IP network, create custom consoles and PowerShell scripts, and implement a backup strategy. Topics include aspects of local security, such as group policy objects (GPO), rights and permissions and Network Level Authentication. Students will learn to use enterprise tools such as Distributed File System (DFS) and File System Resource Manager (FSRM) and to facilitate clustering and virtualization. Comprehensive labs and exercises give the students real experience deploying, managing, and troubleshooting the Windows infrastructure.

IT443 – Client Administration (3 credits)
This course provides students with knowledge and experience in installation, operation, administration, and troubleshooting Microsoft Professional Workstation Operating System.

IT445 – IT Project Management (3 credits)
This course focuses on the methods, tools, and techniques of managing projects, with a special emphasis on IT projects. Like all projects, IT project management must address initiating, planning, executing, controlling, and closing. An overarching task of project management is communicating clearly and frequently with stakeholders. This is especially true with the rapid pace, technical complexity, and frequent change requests that are experienced by most IT project managers. The topics covered in this course align with the Project Management Institute’s PMBOK® Guide.
IT495 – Information Technology Internship (3 credits)
Students engage in practical experience with an agency or organization specific to their field of study. Students will apply outcomes acquired through the IT program courses. Students will work under the direct supervision of a senior-level professional at an approved agency, organization, or company. Students will be enrolled in a distance education course and will be required to submit assignments and documents that demonstrate what has been learned through the internship.

IT499 – Senior Capstone Project (3 credits)
This course is designed for the student to demonstrate and integrate the knowledge, skills, and abilities gained in the program. The student will analyze a set of selected it case studies from a variety of organizations and provide individual and cross-case syntheses and evaluations to support IT management decision-making. Prerequisite: Senior standing.

IT500 – Business Foundations and Operations (3 credits)
This survey course provides a fundamental understanding of the concepts providing IT services to enable goods production and service delivery. Topics include economics of competitive markets, competitive analysis, strategic planning, and logistics. The course will cover capacity planning, workflow analysis, quality control, and quality assurance.

IT510 – Information Technology and Project Management (3 credits)
This course covers the concepts and skills necessary for managers to plan, propose projects, secure resources, budget, and lead project teams. Students will analyze competitive advantages gained by using project management processes compared to ad hoc methods and to other organizational strategies. Topics covered by the course include the major elements of the Guide to the Project Management Body of Knowledge (PMBOK) as defined by the Project Management Institute.

IT520 – Risk Assessment and Management (3 credits)
This course presents students with analytic techniques and tools used in quantitative and qualitative risk assessment and management. Students will perform basic risk analyses with specific application to project management. Students will apply and evaluate comprehensive Probabilistic Risk Assessments (PRA) studies using logic models to find risk values. Students will determine uncertainties and develop methods for propagating them through appropriate risk assessment model.

IT530 – Disaster Recovery and Continuity Planning (3 credits)
This course focuses on preparing for, reacting to and recovering from events that threaten the security of information and information resources, or that threaten to disrupt critical business functions. Students examine various levels of threats to an organization’s information assets and critical business functions, as well as develop policies, procedures and plans to address them. Technology specific to thwarting disruption and to supporting recovery is covered as well.
IT550 – Information Systems Security (3 credits)
This course covers the policy foundations of information security. Topics covered in the course include such areas as access control, information security policy and personnel management along with an evaluation of information systems security policies currently in use. Students will evaluate information systems security measures currently in use domestically and internationally and synthesize a comprehensive information security plan.

IT610 – Information Systems Security Professional (3 credits)
This course information systems security within the ITU-T framework. Students successfully completing this course will understand the role and importance of international standards for cybersecurity (X.509) AND be able to evaluate works in academic and commercial security. Topics include cryptography, cryptanalysis, and system security evaluation.

IT620 – Intrusion Detection and Prevention (3 credits)
This course focuses on the current trends in cybersecurity using case studies to help students develop skills in risk management, incident response and mitigation practices. Topics will include cybersecurity issues in government, business, and infrastructure protection. Students will evaluate the current state of the field to determine weaknesses and propose avenues for improved protection.

IT625 – Software Engineering (3 credits)
This course presents modern software engineering techniques and examines the software life-cycle. Topics include software specification, design, implementation, testing and maintenance. Students will evaluate past and current software development methods such as Extreme Programming (XP), Scrum, ASD, DSDM, Crystal, Feature Driven Development (FDD), Incremental Funding Method (IFM), DevOps, and Site Reliability Engineering.

IT630 – Security Policies and Procedures (3 credits)
This course on cybersecurity will educate students about implementing information security systems properly. The course will detail a layered approach and skillset relative to protecting institutional systems from malware, viruses, cybercrime, social engineering or phishing, web threats such as denial of service attacks, hacking and the protection of physical and intellectual assets.

IT635 – Agile Software Development (3 credits)
Agile software processes, DevOps, and SRE are the most recent trends in the software industry and promise strong productivity improvements, increased software quality, higher customer satisfaction and reduced developer turnover. Agile development techniques empower teams to overcome time-to-market pressures and volatile requirements. The course gives an overview of methods and techniques used in agile software processes, contrasts agile approaches with traditional software development methods, and discuss the sweet spots of both classes of methodologies. Prerequisite: IT625.
IT640 – Database Management (3 credits)
The database management course will provide an overview of database management including the analysis of database requirements, design and implementation of databases that enable organizations to take advantage of information systems for competitive advantage. Specifically, the course covers topics in database environment and development processes, database design and implementation, database administration and management. The course also includes topics in data integration and data quality as well as relational versus NoSQL databases.

IT645 – Artificial Intelligence (3 credits)
This course provides a practice-oriented survey of key AI technologies: machine learning, natural language processing, and robotics. The focus is on how AI can support business needs and strategies. The societal and economic consequences are discussed with the aim of examining how artificial intelligence can be used to complement and extend the capabilities of the modern workforce, not just the elimination of jobs. Ideally, people and computers increasingly will aggregate and create new knowledge, skills, and abilities to solve business problems that previously have been thought to be impossible.

IT650 – Business Intelligence, Data Analytics, and Decision-Support Systems (3 credits)
This course introduces business intelligence and analytics, defined as the extensive use of data, statistical and quantitative analysis, exploratory and predictive models, and fact-based management to drive decisions and actions. The development and use of data warehouses and data marts, and the application of selected data (including text and graphics) mining techniques to business decision making is illustrated. Students actively participate in the delivery of the course through case and project presentations.

IT660 – Big Data Analysis for Security (3 credits)
The student will learn the importance of information security as it relates to data and the applications that are employed within data science. The overall goal of expertise in this subject area is to identify sources of risk, to mitigate security risks, and to be able to take proactive steps to prevent breaches of security (i.e., loss or modification of client information or fraud) within the enterprise. The student will understand how to better represent data to users through a process of data visualization and associated tools.

IT670 – Predictive Analytics (3 credits)
The analytic tools used to analyze big data (multi-terabyte to petabyte) involve discovering patterns within the unstructured information that enable professionals to create more robust and efficient decision making capabilities for the enterprise. While conventional Business Intelligence is valuable to business, oftentimes the tools used to discover and define patterns using big data analytics prove to be a pathway to even more valuable business information. In dealing with big data, the student examines diverse sources of public data as well as data silos within the organization.
IT699 – Enterprise Networking (Capstone Project) (3 credits)
The Capstone Project is designed to evaluate the students learning in core and specialization courses that a student has completed in MSIT program of studies. This course is designed for the student to demonstrate and integrate the knowledge, skills, and abilities gained in the program.

ITM510 – Database Management (3 credits)
The database management course will provide an overview of database management including the analysis of database requirements, design, and implementation of databases, and building and using data-driven decision support systems that enable organizations to take advantage of information systems for competitive advantage. Specifically, the course covers topics in database environment and development processes, database design and implementation, database administration and management. The course also includes topics in data integration and data quality as well as databases for World Wide Web and the Internet.

ITM680 – Business Intelligence, Data Analytics, and Decision-Support Systems (3 credits)
This course introduces business intelligence and analytics, defined as the extensive use of data, statistical and quantitative analysis, exploratory and predictive models, and fact-based management to drive decisions and actions. The development and use of data warehouses and data marts, and the application of selected data (including text and web) mining techniques to business decision making is illustrated. Students actively participate in the delivery of the course through case and project presentations.

ITM750 – Database Technology (3 credits)
This course will focus on the most important aspects to database development. Topics discussed are critical for the practical success of database professionals. The subject matter further facilitates learning with illustrations that clarify important concepts and new media resources that make some of the more challenging material more engaging. Additional attention is directed toward the areas undergoing rapid change due to improved managerial practices, database design tools and methodologies, and database technology.

ITM775 – Managing Information and Decision Support Systems (3 credits)
This course focuses on technologies collectively called analytics (or business analytics) and the fundamental methods, techniques, and software used to design and develop these systems. Students gain inspiration from examples of organizations that have employed analytics to make decisions, while leveraging the resources of a companion website. Given these tools and insight students will be able to make informed business decisions.

ITM780 – Telecommunications & Global Network Management (3 credits)
This course will emphasize concepts (including the OSI 7-layer model, data transmission methods, medium access, link control, and connections management), network applications (including electronic mail, file transfer, distributed computing, window systems), and network management tools (including OSI and Internet management frameworks). Students will be able to evaluate network communication primitives and
undertake more complex protocol engineering and network management tasks and evaluate complex telecommunications technologies in enterprise environment.

MAT099 – Basic College Math (3 credits)
This course provides basic remediation in arithmetic, fractions, decimals, percent, proportions, statistical measurement, and basic algebra. The purpose of the course is to provide basic computational skills necessary to complete MAT109. This course does not earn college credit.

MAT117 – Mathematics for Allied Health (3 credits)
This course covers common mathematical requirements for students in the health professions. For students who will be administering medications, this course lays the foundation for dosage calculation required in a pharmacology course. Topics include whole numbers, fractions, decimals, percent, and most importantly ratio and proportion as this is the foundation for pharmacology. Medication oral dosing is conducted through the use of ratio and proportion making this an essential concept for someone who will be working with medications. The International System of Measurement (metric) system, system conversions, rational numbers, an introduction to algebraic concepts, and reading and calculating basic medication dosages will be presented. In this course, the student will learn that dosage calculation is very specific to the patient. For example, dosages for children, for the elderly and for certain racial groups vary widely.

MAT125 – College Mathematics (3 credits)
This course reviews mathematical operations involving fractions and decimals. Topics include percent, ratios, proportions, U.S., and metric measurements, sets and logic, counting systems, cryptography, graphs, finance, the Pythagorean Theorem, perimeter, area, and volume. It introduces algebraic concepts using expressions and equations. Problem solving, estimation, and reasoning skills are taught. Practical applications are integrated throughout the course.

MAT140 – Statistics (3 credits)
This course provides development of basic concepts in statistics including descriptive statistics, probability, central tendency measures, distributions, correlation, hypothesis testing, and regression. Prerequisite: MAT105, MAT109, MAT125, or MAT135.

MGT210 – Principles of Management (3 credits)
This course is an introduction to the management of organizations. It studies the processes and functions of management, the structures and designs of business organizations, and special topics, such as the social responsibility of business, international perspectives in management.

MGT212 – Introduction to Heath Care Management (3 credits)
This course introduces health care management, including planning, evaluation, budgeting, marketing, government and regulatory oversight, and managing change.
MGT222 – Human Resources Management (3 credits)
A study of the principles and techniques of manpower management in organizations; controversies and processes of interaction among labor, management, government, and the public; labor law; and the collective bargaining process as well as an-depth study of HR policies and procedures for talent development in organizations. Case studies are used.

MGT225 – Legal Aspects of Health Care Management (3 credits)
This course provides an examination of the laws and regulations that govern health care facilities and programs. Topics include privacy, rights, protections, and liability.

MGT310 – Economics & Health Care Finance (3 credits)
This course covers economics, accounting, and finance principles applied to health care. Topics include budgeting, capital expenditures, and evaluating the effectiveness of investments in terms of quality of health care delivery and financial returns.

MGT361 – Management Information Systems (3 credits)
This course examines the importance and the role of information management in a business environment. Topics include the concept of organizational information systems, information technology and competitive advantage, information for quality, international management, systems theory, and methodologies. Computer based information, data base management, decision support systems, expert systems, and communication are covered.

MGT362 – Operations Management (3 credits)
The study of operations management focuses attention on how business is conducted daily. Operations management aims to help the company achieve its strategic goals in terms of effectiveness (achieving what is expected) and efficiency (doing so with the least feasible resources). Operations management is distinct from project management in timing and scope. A successful project may devise a new product or process, but at that point the project comes to an end: Projects are time-limited. Operations is not time-limited in that, as a going concern, the company plans to continue to operate for the foreseeable future. Fundamental to effectiveness and efficiency is manufacturing or service process design. This topic extends to include facility layout, queueing theory and waiting lines, the theory of constraints, quality control, and quality assurance. Various techniques of planning and delivering quality products and services rely on statistical process controls, which are introduced in the course as well.

MGT363 – Organization Theory (3 credits)
This course deals with organizations and how they work. It includes recent theoretical advances in the field and how these advances relate to dramatic events currently occurring within real-life organizations. It has an environmental focus and includes strategic considerations. The course explains how organizations formally react to or attempt to influence their environment. It examines an organization's relationship to its environment through a strategic system approach. This course enables students to achieve
a perspective for the totality and interconnectedness of environmental and internal organizational components. Prerequisite: Advanced Standing.

MGT410 – Compensation and Benefits Management (3 credits)
This course focuses on how managers use compensation and benefits to attract, motivate, and retain qualified employees. Topics include economic and behavioral theory and research on pay programs, current approaches to pay-for-performance, and the strategic importance of pay systems in aligning employee behavior with corporate mission and goals.

MGT411 – Employment Law (3 credits)
This course helps students understand how to identify issues and argue legal positions on human resources, labor, and employment law. Topics include statute and case law, civil rights and equal opportunity, discrimination and harassment, employee protection and privacy, and labor relations.

MGT412 – International Human Resources Management (3 credits)
This course addresses the challenges of human resources management in multinational contexts. Topics include methods of assessing cultural differences, comparisons of the U.S. with major trade partners, how cultural differences affect workplace interactions, strategies for building multinational teams, and cultural intelligence.

MGT424 – International Business Management (3 credits)
An examination of management problems arising out of the operation of a multinational enterprise. Topics include the installation of operations (capital investment) in foreign countries; alternative forms of entry and organization including licensing, acquisitions and joint ventures. Attention is given to organizational structure, strategic decision making, movement of monies, goods, skills, and technology across national borders; barriers to entry; home-host governments; staffing, corporate ethics and social responsibility; and socio-cultural influences that bear on the management of the multinational enterprise.

MGT426 – International Issues in Health Care Management (3 credits)
This course examines emerging global issues in health care. Topics include comparisons of international delivery systems, differential patient outcomes and quality, privacy, public health, and multicultural considerations.

MGT450 – Special Topics (3 credits)
This course focuses on timely issues in management including but not limited to organizational theory, global challenges, ethical and legal issues, leadership, human resources, operations, and so forth. This course may be repeated for credit with the approval of the academic advisor. Prerequisite: Faculty approval.
MGT499 – Senior Capstone Project (3 credits)
This is a capstone course designed to integrate the knowledge gained in the various subject disciplines through the analysis and the interpretation of selected case studies from a variety of organizations. Prerequisite: Senior Standing.

MGT605 – Fundamentals of Public Administration (3 credits)
This course introduces students the various fields within public administration (PA). It examines the PA tools and techniques, especially the main analytic lenses, diagnostics, and applications in real-world public agencies. The course builds on organizational design, leadership, ethics, performance evaluation, and policy analysis within the democratic context. The course also builds on management and marketing to lead to a deeper understanding of how and why public managers may succeed or fail, as well as how they can strengthen their agencies. Topics include technology, business analytics (big data), and the importance of creative destruction to achieve innovation.

MGT610 – Public Policy Analysis (3 credits)
The principal aim of this course is to expand students’ understanding of how public policy and political realities interact in American government. Factors that affect policy decisions at the national, state, and local levels are political as well as economic; and there is a fluid process whereby politics change policies and policies change politics. Apply competitive and game theories, policy analysis concerns the balance between substantive policy objectives, institutional politics, and elective politics. Key legislative and executive objectives are examined in terms of how these shape policy decisions and seek to achieve positive impacts. An additional aim is to sharpen students’ abilities to think critically, identify alternatives, foresee collateral effects, and write professionally.

MGT615 – Public Budgeting & Finance (3 credits)
The public policy process and democratic governance are constrained by budgeting and finance. The government budgetary process is highly politicized and widely criticized. Special interests abound. The budget not only affects the financial condition of government entities, but also sets priorities for the various substantive policies to be implemented. The impact is felt throughout the economic sector by the allocation of scarce public resources and the distribution of the burden of paying for public goods and services. Setting the budget is a complex balancing act in the political sphere and a significant management constraint in execution. The purpose of this course is to build on the students’ understanding of accounting and finance in the private sector to better understand the complexities of the budget process, its central role in democratic government, and the importance of using proven management tools and processes to improve the efficiency and effectiveness.

MGT705 – The Craft of Dissertation Research & Writing (3 Credits)
This doctoral course establishes the historical context of doctoral studies, the significance of the scientific method as applied to the growth of knowledge, and the essential knowledge, skills, and abilities to become a doctoral graduate.
MGT707 – Qualitative Research Methods (3 Credits)
Students in this course will be introduced to qualitative research methods. The course uses interactive and applied techniques to teach knowledge and skills applicable to qualitative research. Students will conduct their own qualitative study. Students will analyze the data collected and present the results of their analysis in a research paper. Students will submit their interview guides and interview transcripts as attachments to their research papers.

MGT710 – Quantitative Research Methods (3 Credits)
Students in this course will be introduced to quantitative research methods. The course uses interactive and applied techniques to teach knowledge and skills applicable to quantitative research. Students will conduct their own quantitative study. Students will analyze the data collected and present the results of their analysis in a research paper. Students will submit their data sets and results and supporting information as attachments to their research papers.

MGT712 – Program and Project Evaluation (3 Credits)
Students in this course become familiar with the of program evaluation, including needs assessment, formative research, process evaluation, monitoring of outputs and outcomes, impact assessment, and cost analysis. Students evaluate the design of a conceptual framework which includes the analysis of experimental, quasi-experimental, and non-experimental study designs, including the strengths and limitations of each.

MGT715 – Management as a Behavioral Science (3 Credits)
Management theory evolved from the behavioral sciences, applying principles of psychology, sociology, anthropology, and economics. This course will examine the contributions of the behavior sciences to management theory and practice and vice versa.

MGT720 – Evolution of Management Thought (3 Credits)
Managerial thought and practice has a history that extends to the earliest civilizations. Topics include an investigation of how management thinking has reflected changing social, economic, cultural, and political circumstances organizations have faced. Prevailing theories of management from the time of Sun Tzu to the present will be surveyed.

MGT725 – Current Issues in Leadership (3 Credits)
Doctoral graduates must be able to think critically, and problem solve with alacrity. This course reviews managerial issues facing today’s organizations. Students will prepare papers analyzing selected issues and drawing consequences that they envision. Special attention is directed to the fundamental tasks of management and the role of businesses in service to the public good.

MGT750 – Economic and Financial Theory (3 Credits)
The academic study of economics and finance have developed a corpus of theories that are at the core of modern management practices and business administration. This course will cover advanced topics in microeconomics, macroeconomics, and finance that affect
domestic and international firms. The original works of Nobel Prize winners will be analyzed in depth as they apply to the private and public sectors.

**MGT755 – Strategy and Business Policy (3 credits)**
Students in this course analyze and evaluate business policies. Student will also evaluate strategy formulation, planning, process, and strategy implementation. The course assumes a global perspective when examining strategy and policy. The research areas of business policy are detailed and studied.

**MGT760 – Ethics (3 credits)**
This course will focus on building decision-making skills so that readers can arrive at and defend personal or company decisions in an objective, and convincing manner. Students will understand and examine decision-making in business with respect to ethics. This course develops ethical theory with enough rigor and precision to help students deal with the complexity of real-life situations. This subject also provides students an opportunity to build expertise through its numerous exercises and real-world dilemmas.

**MGT765 – Legal and Regulatory Environment of Business (3 credits)**
This course will examine the legal and regulatory environment of business, emphasizing why legal duties are placed on the business community and how managers should appropriately respond to them. The subject matter covers legal institutions, constitutional law, trade law and Uniform Commercial Code.

**MGT775 – Multivariate Research Methods and Trend Analysis (3 credits)**
This course will examine business research methods and forecasting course provides essential knowledge about forecasting methods and budgeting and forecasting training. Using these methods helps you predict how prices will change, what inventory you will need, and the size of your staff required to run your operation efficiently.

**MGT776 – Mixed Methods Research (3 credits)**
This course covers foundational principles for applying statistic methods to support making evidence-based decisions. The course involves basic overviews of inferential statistics, both parametric and nonparametric. Students will analyze data samples, report results, and utilize the results to draw conclusions and make persuasive arguments.

**MGT777 – Analytical Case Study Methods (3 credits)**
This course focuses on the dissertation research using mixed methods and case studies. The fundamental tools of program evaluation are included as well as integrating qualitative and quantitative methods to draw reasonable, defensible, rich findings. The importance of analytical case studies (as opposed to anecdotal case studies) is highlighted as a practical means of conducting in-depth business research without utilizing designed laboratory or field experiments.
MGT790 – Organizational Development & Change Management (3 credits)
This course is based on management theory evolved from the behavioral sciences, applying principles of psychology, sociology, anthropology, and economics. This course will examine the contributions of the behavior sciences to management theory and practice and vice versa.

MGT795 – Organizational Systems Theory (3 credits)
This course will emphasize a systems theory approach to organizations which likens the enterprise to an organism with interdependent parts, each with its own specific function and interrelated responsibilities. The system may be the whole organization, a division, department or team; but whether the whole or a part, it is important for the organizational development practitioner to understand how the system operates, and the relationship the parts of the organization have.

MGT796 – Leadership in Global and Multicultural Organizations (3 credits)
This course will challenge students to analyze the difference between strategic planning, thinking and implementation. Student will choose strategies that make sense for business and then to develop a strategic plan. Students design plans with customers and competition in mind.

MKT231 – Principles of Marketing (3 credits)
This course presents basic marketing concepts, principles, and functions. Topics include the analysis of activities through which business firms direct the flow of their goods and services to consumers.

MKT400 – Retail Sales Promotion (3 credits)
This advanced course will provide an understanding of the communication strategies necessary for retail managers to promote their business effectively. The advertising and publicity required for retail managers to generate business traffic and convert into sales. The promotional activities and tasks necessary for retail managers understand introduce a new brand and realize repeat business will be detailed. The buying behavior and patterns of consumers will be detailed within the course so managers can tailor sales promotions.

MKT431 – International Marketing (3 credits)
Analysis of marketing opportunities in international markets. Examination of the cultural, social, political, economic, and legal environment differences. Management styles and negotiating by and with foreign countries. Export promotion and technical transactions of international business: market research, pricing, development, distribution, and promotions. The role of multinational corporations.

MKT530 – Marketing Management (3 credits)
This course studies the marketplace and the role of marketing in an organization. Students will learn about the influence of the marketplace and the environment, the process of marketing decision-making, design, and use of the organization’s marketing.
MKT600 – Retail Sales Promotion (3 credits)
This advanced course focuses on sales and marketing, primarily in the retail sector. Topics include the roles of advertising and publicity to generate business traffic and to convert visitors to customers, as well as branding at the corporate and store levels. A key focus throughout the course is how to create and sustain a repeat customer with brand loyalty in terms of the 7Ps of the marketing mix: product, promotion, price, place, physical presence, people, and processes. Prerequisite: Advanced Standing.

MSN505 – Theoretical Basis & Role Development for Advanced Nursing (3 credits)
This course extends the student’s knowledge of nursing theory and other disciplines as a foundation for advanced nursing with individuals and groups in an increasingly global, multicultural society. Roles, responsibilities, and trends in professional nursing are explored, and socialization into the role of advanced practice nurse is emphasized. Interdisciplinary collaboration and relationship building are integral parts of this course.

MSN510 – Advanced Research, Inquiry, and Evidence-Based Practice (3 credits)
This course focuses on research processes as a foundation for evidence-based practice. There is an emphasis on inquiry within the framework of the scientific method to solve problems and make decisions in nursing. Topics include quality management and outcomes evaluation.

MSN515 – Health Care Policy, Law and Ethics (3 credits)
This course surveys current and emerging influences of the law, legislative and regulatory processes, and ethical issues on health care and nursing practice. Health care delivery models, as well as new federal and state laws, including the Affordable Care Act are discussed. Students analyze legal, political, and ethical issues, and examine personal and professional values as they affect legal, political and ethical choices. Case studies are used to integrate ethics with personal and legal accountability, and to encourage reflection on connections between law, policy, and ethics.

MSN520 – Leadership in Health Care Environments (3 credits)
This course integrates theoretical and practical knowledge of leadership to prepare students to manage the delivery of nursing and health care services across the spectrum of health care environments. Practical communications, problem solving, and team building skills are emphasized. Topics include initiating and maintaining effective working relationships; respectful communication; delegation; conflict resolution, and negotiation.

MSN525 – Health Care Informatics (3 credits)
This course explores the important uses of health information systems in relation to organization functioning, nursing practice, and patient care. Topics include systems analysis, database management, data communications, privacy, information security, trends in information technology, e-health and health care at a distance, social networking, e-portfolios, and ergonomics.
MSN550 – Organizational Behavior and Workforce Management (3 credits)
This course provides a survey of strategic workforce management in health care organizations. Organizational culture and concepts of conflict and change management are discussed in terms of enhancing organizational performance. The role of the nurse administrator in developing and sustaining relationships with employees and other healthcare providers is addressed. Employee recruiting, hiring, motivating, evaluating, retaining, and terminating are explored in depth. Additional topics include effective communication strategies and human resource principles.

MSN555 – Finance and Economics for Nursing Leadership (3 credits)
This course presents business principles of finance and economics in the context of modern health care delivery. Topics include labor markets and competition; market assessment and marketing; revenue and expense analysis; quality improvement; productivity, cost measurement and forecasting; and capital budgeting. Students will examine how health care financing influences access, quality of care and sustainability of the health care system. Applied financial management, management control systems, strategic planning, and staffing are evaluated.

MSN560 – Complex Health Systems Planning and Resource Management (3 credits)
This course addresses the role of the nurse administrator as a healthcare systems leader, with an emphasis on planning, managing, and evaluating complex health systems. Course content includes alignment of financial and human resource management practices with an organization’s strategy and mission, as well as nursing standards and practice policies. Topics include financial goals and operational efficiency, cost-benefit priorities, organizational pressures, and diversity.

MSN565 – Population Health Management, Quality Improvement and Safety (3 credits)
This course is designed to prepare students with the knowledge and skills necessary to serve in leadership roles to achieve sustainable mitigation, quality improvement and safety through population health management. Planning and preparedness practices that affect the health of individuals, families, and communities are examined. There is an emphasis on accessing, coordinating, and evaluating health options and services that reduce risks, promote optimum health, and lower costs.

MSN570 – Curriculum and Program Development (3 credits)
This course addresses the principles of curriculum and program development, design, implementation, evaluation, and revision in nursing education. An emphasis is placed on program and curriculum organizing frameworks; development of learning goals, objectives, and outcomes; implementation strategies; and the relationship of nursing curriculum to the parent institution’s mission and philosophy.

MSN575 – Instructional Methods and Strategies in Teaching and Learning (3 credits)
This course provides a survey of how people learn, and an examination of traditional and innovative teaching strategies based on learning theories. There is an emphasis on the teaching/learning process in classroom, online, and clinical settings. Students will critique selected instructional methods for course and lesson development, examine
factors that influence learning, and explore research findings that support improved teaching and learning. The scholarship of teaching in the role of the nurse educator is discussed throughout the course.

**MSN580 – Assessment, Evaluation, and Accreditation in Nursing Education (3 credits)**
This course focuses on improvement of student learning outcomes through academic assessment, measurement, testing, and evaluation in the classroom, online and in clinical environments. Issues of accreditation, standards of professional nursing practice, and legal/ethical issues are analyzed within the context of program and curriculum development and evaluation. Integral components of this course include current trends in nursing education; differences in instructional assessments; curriculum-based measurement; criterion-referenced and norm-referenced testing; clinical performance evaluation; and the social, ethical, and legal ramifications of testing and evaluation.

**MSN585 – Educational Technology (3 credits)**
Technologies such as digital and online teaching, virtual worlds and media environments, computerized testing and evaluation, and simulations are reshaping the learning experience in nursing education. This course provides an overview of current technologies used for instructional design, delivery, and evaluation. The focus is on the appropriate use of current technologies to effectively engage learners and improve the quality of learning experiences in the classroom, clinical and online educational settings. Students explore best practices in learning design in nursing education.

**MSN599 – Capstone (3 credits)**
For the capstone course, students complete a scholarly project on a significant issue or problem related to nursing administration or nursing education. The project requires the student to systematically search, analyze, and synthesize relevant evidence-based literature, and to formulate useful conclusions and recommendations for future studies. This project is to encourage the application of theories, principles, and processes that students have studied and learned in the program to an actual issue or problem in the professional activities of the nurse administrator or nurse educator.

**NUR111 – Basic Concepts of Nursing (3 credits)**
This course introduces concepts and theories basic to the art and science of nursing. The individual uniqueness, preferences, beliefs, lifestyles, and cultural influences are integrated throughout the course as a means for understanding how individuals meet their basic needs. Critical & reflective thinking, communication, evidence-based practice, professional responsibility, and the program’s philosophy of nursing are introduced as supporting structures to nursing practice. The campus lab and clinical settings offer practical experiences in the application of principles and skills taught in the theory portion of this class. Students will be expected to demonstrate beginning competency in application of the nursing process to meet the needs of adult patients in a safe, legal, and ethical manner. Prerequisites: Acceptance to NUR Core.
NUR115 – Pharmacology and Dosage Calculation (3 credits)
This course introduces the role of pharmaco-therapeutic agents in the treatment of illness and the promotion, maintenance and restoration of wellness of diverse patients across the lifespan. An emphasis is placed on theories and principles of pharmacokinetics, pharmacodynamics, and pharmaco-genetics which provide a foundation for critical thinking, the application of research findings, and the utilization of the nursing process in the use of pharmaco-therapeutic agents. The focus is on assessment, client education, and evaluation of client outcomes. Upon completion, students should be able to compute dosages and administer medications safely. Prerequisite: NUR111.

NUR121 – Medical-Surgical Nursing 1 (3 credits)
This course is the first of a 3-course sequence. It focuses on health management, prevention of illness, cultural considerations, and holistic care of adult patients experiencing a range of selected, non-complex, acute, and chronic alterations in health including fluid, electrolyte and acid-base imbalances, as well as respiratory and musculoskeletal system disorders. Rehabilitation concepts for chronic & disabling health problems and end-of-life care are presented. The nursing process and evidence-based information are utilized to meet the health needs of adults in various health care settings. The role of the nurse as a manager of care, communicator, and collaborator, within the context of the multidisciplinary team is emphasized, with a focus on caring, integrity, diversity and excellence. Lab and clinical settings offer practical experiences in providing and documenting patient care. Prerequisite: NUR115.

NUR122A – Medical-Surgical Nursing 2 (3 credits)
This course is a continuation of NUR122. It focuses on health management, prevention of illness, cultural considerations, and holistic care of adult patients experiencing a range of selected, non-complex, acute, and chronic alterations in health including disorders of the cardiovascular, GI, Renal/Urinary, and Reproductive Systems. The nursing process and evidence-based information are utilized to meet the health needs of adults in various health care settings. The role of the nurse as a manager of care within the context of the multidisciplinary team is emphasized, with a focus on caring, integrity, diversity and excellence. Lab & clinical settings offer practical experiences in the application of principles and skills taught in the theory portion of this class. Prerequisite: NUR121.

NUR122B – Medical-Surgical Nursing 3 (3 credits)
This course is a continuation of NUR122A. It focuses on health management, prevention of illness, cultural considerations, and holistic care of adult patients experiencing a range of selected, non-complex, acute, and chronic alterations in health including disorders of the central nervous system, endocrine system, and hematologic system, as well as the eye and ear. The nursing process and evidence-based information are utilized to meet the health needs of adults in various health care settings. The role of the nurse as a manager of care within the context of the multidisciplinary team is emphasized, with a focus on caring, integrity, diversity, and excellence. Lab & clinical settings offer practical experiences in the application of principles & skills taught in the theory portion of this class. Prerequisite: NUR122A.
NUR231 – Maternity & Neonatal Nursing (3 credits)
This course provides a family centered approach to the care of childbearing families. There is an emphasis on the bio-psycho-social-cultural needs of the family during the phases of pregnancy, birth, and the neonatal period, including abnormal conditions. Legal/ethical, cultural, and educational considerations related to pregnancy, birth and newborn periods are included, with a focus on collaborative care. The nursing process and evidence-based practice serve as the framework for promoting, managing, and maintaining optimal health of pregnant women and their newborns before, during, and after the birthing process. Prerequisite: NUR122B.

NUR232 – Pediatric Nursing (3 credits)
This course provides a family centered approach to professional nursing practice for the pediatric patient from the neonate through adolescence. An emphasis is placed on health promotion, acute and chronic health conditions, and rehabilitative needs of children. Students will integrate knowledge of developmental, physiological, psychosocial, cultural, and spiritual care of pediatric patients who are experiencing alterations in health. The nursing process and evidence-based practice serve as the framework for formulating strategies for promoting, managing, and maintaining optimal functioning of the pediatric patient, and for enhancing the strengths of the family unit. Safety, legal & ethical accountability as well as effective communication processes are integrated throughout the course. Prerequisite: NUR122B.

NUR241 – Nursing Care in Mental Health Settings (3 credits)
This course focuses on concepts related to the nursing care of individuals experiencing alterations in social and psychological functioning. An emphasis is placed on utilizing the nursing process to provide and manage nursing care for individuals with common psychiatric disorders and mental health needs. Therapeutic use of self is presented with a focus on self-awareness, as well as utilization of effective communication techniques, and the role of the nurse in providing patient care in mental health settings. Learning experiences are provided in the clinical setting for students to demonstrate the provision of mental health nursing care. Upon completion, students should be able to apply psychosocial concepts in the care of individuals with psychiatric-mental health needs. Prerequisite: NUR122B.

NUR251 – Advanced Medical-Surgical Nursing 1 (3 credits)
This course is the first of a 3-course sequence. It provides an expanded focus on alterations in the health of adult patients, including health management, maintenance, and prevention of complex illnesses. There is a focus on critically ill patients with disorders and diseases of the renal system, connective tissue, and immune system. The healthcare delivery system, current issues and trends in health care, as well as complementary and alternative medicine are presented. The nursing process and best practice evidence are utilized to meet the medical and surgical needs of patients across the adult lifespan in various health care settings. The role of the nurse as a manager of care within the context of the multidisciplinary team will be discussed, with a focus on nursing leadership and management, holistic care, as well as the importance of caring, integrity, diversity and excellence. Prerequisite: NUR241.
NUR252A– Advanced Medical-Surgical Nursing 2 (3 credits)
This course builds on NUR251. It provides an expanded focus on alterations in health, as well as health management, maintenance and prevention of complex illnesses. There is a focus on critically ill patients with cardiovascular, respiratory, acid-base, and GI disorders and diseases. The nursing process and best practice evidence is utilized to meet the medical and surgical needs of patients across the adult lifespan in various health care settings. The role of the nurse as a manager of care within the context of the multidisciplinary team will be discussed, with a focus on nursing leadership and management, holistic care, as well as the importance of caring, integrity, diversity, and excellence. Prerequisite: NUR251.

NUR252B – Advanced Medical-Surgical Nursing 3 (3 credits)
This course builds on NUR252A. It provides an expanded focus on alterations in health, as well as health management, maintenance and prevention of complex illnesses. There is a focus on critically ill patients with respiratory, neurological, and musculoskeletal disorders & diseases, and emergency patient care. The nursing process and evidence-based practice are used to meet the needs of patients across the adult lifespan. The role of the nurse as a manager of care within the context of the multidisciplinary team will be discussed, with a focus on nursing leadership & management, holistic care, as well as the importance of caring, integrity, diversity, and excellence. Prerequisite: NUR252A.

NUR299 – Nursing Capstone (3 credits)
This course is the culmination of the ADN Program. It is designed to help students transition from student to career entry. Strategies for stress management & coping, and conflict management are examined. Roles & responsibilities of the RN that are anchored to lifelong learning are reiterated, reinforced, and expanded upon, which include: professionalism, communication, collaboration, organization, prioritization, delegation, time management, evidence-based practice, leadership & management, critical & reflective thinking, and quality improvement. The roles of governing boards & nursing organizations are explored, and legal, ethical, and political responsibilities and issues are evaluated. This course requires 72 hours of a precepted clinical practicum that builds on the knowledge gained from previous nursing courses. It allows for the application of theories & concepts associated with nursing leadership, evidence-based practice, and holistic, patient-centered care. A NCLEX-RN® examination review and preparation is included, and a comprehensive examination that must be passed prior to completion of the course. Prerequisite: All prior courses in the ADN program.

NUR401 – Professional Role Transition (3 credits)
This course focuses on the changing role of the nursing professional. Topics include the role of the nurse manager and nursing interventions to support clients and their families with acute and long-term health problems. In addition, this course provides a basis for role transition of the registered nurse across the educational continuum and provides opportunity for exploration of the many dimensions of professional nursing. The student considers the multiple roles of the nurse, the conceptual basis for nursing practice, and selected issues facing the profession of nursing. The course includes an introduction to
information literacy and writing skills and provides tools for success as an RN to BSN student. Class sessions and course assignments are designed to foster critical, creative, and reflective thinking skills.

NUR402 – Health Assessment (3 credits)
This course focuses on a holistic approach to health assessment across the life span, including age specific interviewing and assessment techniques, expected findings, as well as assessment accommodations for an increasingly diverse patient population to improve communication and data gathering. Students will have the opportunity to extend and refine their health assessment skills for professional development. There is a focus on patient teaching, health promotion and key concepts of prevention, analysis, and synthesis of data, distinguishing normal findings from developmental deviations and abnormal findings, and accurate documentation of data. Topics include emerging trends and the latest on evidence-based practice, reflecting what is going on in nursing practice today.

NUR403 – Nursing Research (3 credits)
This course focuses on a comprehensive approach to research concepts and methods. Evidence-based practice is emphasized throughout, with guidelines for evaluating research and applying scientific evidence to practice. Topics include qualitative and quantitative research, appraising and critiquing research, critical thinking and clinical decision-making using research information. Online vignettes are presented with real world applications of nursing research, and sample research reports are provided for students to interpret, evaluate, and apply key concepts that are presented throughout the course.

NUR404 – Legal and Ethical Issues in Nursing and Health Care (3 credits)
This course provides an overview of ethics in nursing and health care with a focus on legal and ethical concepts, principles, and regulations under which professional nurses practice. Students will explore and analyze current ethical issues that impact the practice of nursing and health care today, and examine concepts, theories, and personal and professional values as they apply to decision-making related to a variety of ethical dilemmas.

NUR405 – Chronic and Complex Health Problems (3 credits)
This course focuses on care of adult clients with acute and complex health problems. The emphasis of the course is enhancing the critical problem-solving skills necessary for making nursing judgments and providing effective care. Students will focus on understanding the client’s development stage, psychological needs, and cultural issues, in the context of the critical care environment.

NUR406 – Evidence-Based Practice (3 credits)
This course addresses the dual challenges of the ever increasing volume of professional literature and their diverse forms of knowledge presented in the literature, many of which are not amenable to direct implementation in practice. The goal of the course is to enable
the student to meaningfully incorporate current research findings in their support for clients with acute and long-term health needs.

NUR407 – Special Topics and Issues in Nursing (3 credits)
This course focuses on contemporary issues that affect the nursing profession in the U.S. and internationally. Topics are selected by the faculty to ensure the international perspective is addressed with attention to global health issues and international differences in health care delivery and financing.

NUR408 – Nursing Leadership and Management (3 credits)
This course focuses on dynamic role of nurses as managers and leaders in health care settings. Topics include the characteristics of leaders in the clinical setting, including communication, effective decision-making, the use and abuse of power and politics, and handling stress. Topics cover general management including financial management, employee performance evaluations and coaching, corporate culture, and change.

NUR410 – Community and Public Health Nursing (3 credits)
This course focuses on the role of the nurse in community and public health nursing. Topics that are covered include assessment of community health, identification of health needs in the community and vulnerable populations, health promotion and risk reduction across the life span, community and public health services, and program planning and evaluation for optimal health. Students will examine the importance of health team relationships, and the range of client care in the community.

NUR499 – Nursing Capstone (3 credits)
The nursing capstone course provides students with an experience of investigating and identifying needs/problems of aggregates in a selected community setting. Working from the knowledge and competencies gained in previous courses, and in collaboration with members of the healthcare community, students will design and develop an evidence-based community health project with an emphasis on quality improvement to meet the identified needs in a community. To fulfill the capstone requirements, students are required to present their personal portfolio, demonstrate mastery of the skills they have learned in liberal arts and sciences, as well as their academic achievement of the course learning objectives in NUR401-NUR410 and the program learning outcome objectives. The personal portfolio provides evidence of the student’s professional growth and progression to a baccalaureate professional nurse. Prerequisite: Advanced standing.

PED101 – Individual Sports (3 credits)
This course includes an introduction to physical education materials and methods for elementary physical education teacher education. The course will review initial principles of teaching elementary physical education, introducing lesson plan writing, and discuss materials for elementary physical education teaching. The course is designed to acquire and share the knowledge relating to individual sport as well as demonstrating skill(s) required in each sport. Emphasis will be on the proper technique in weight training to strengthen and tone muscles and increase muscular endurance; rules, specific techniques
and training used in sprinting, hurdles, long distance, and field events; and rules, skills, strategy, and etiquette of racquetball.

PED102 – Team Sports (3 credits)
This course is designed for the student to acquire and be able to teach and demonstrate the skills relating to each individual sport and demonstrate skills required in each sport. Emphasis will be on proper technique, the rules, care of equipment, skills, tactics and strategies and etiquette of each sport including but not limited to invasion sport, target sport, net/wall sport, fielding/striking sport and lifetime activities. In addition, this course will introduce specific methods to middle and secondary teaching, including lesson plan writing and motor skill teaching.

PED116 – Foundations of Physical Education and Sport (3 credits)
Exploration of the history and philosophy of physical education and sport within the context of humanity's cultural development. As an introductory physical education and sport course, this course will explore technology in health and physical education as part of current topics in 21ST century skills and assessment.

PED209 – Adapted Physical Education and Fitness Assessment (3 credits)
An Introduction to various disabilities and disabling conditions that are found among atypical students and their relationship to the planning and administration of adapted physical education programs.

PED250 – Kinesiology and Biomechanics (3 credits)
This course is designed to link the basics of skeletal structure, anatomy, the motor learning components of the central nervous system, and skeletal muscle function, to basic Newtonian mechanics and general force-velocity physics. Special emphasis is the application of this information to real-life situations. Prerequisite: BIO211 (Cross-listed as BIO260)

PED377A – Materials and Methods of Physical Education (3 credits) | PED377B – Materials and Methods of Physical Education 2 (3 credits)
This series of courses is designed to prepare students to teach physical education at the elementary (K-3), middle school (4-8) and the secondary school classroom and beyond (9- Adult). Topics discussed will be curriculum planning, organizing, methodology, instructional techniques, and evaluation. In addition, the selection and use of age and developmentally appropriate materials, games, and activities will be a topic of discussion and practice, including a significant fieldwork experience. Prerequisite: Completion of Level I.

PED395 – Physiology of Exercise and Performance Assessment (3 credits)
Studies the physiological changes accompanying acute and chronic exercise. Lecture and laboratory experiences are planned to enable the student to develop, administer, and evaluate physiological tests and prescribe training procedures. This is intended to emphasize application-specific content. Prerequisite: BIO211 (Cross-listed as BIO365)
PED418 – Organization & Administration of Physical Education and Sport (3 credits)
Explores various concepts, management principles and theories recognized as essential
elements for management of programs. A study of procedures necessary to manage day-
to-day administrative functions. Individualized research units required and effectively
integrated into various subject disciplines.

PED422 – Advanced Topics in Physical Education (3 credits)
This course will emphasize topics of motor development and motor learning in physical
education. Examples of topics include demonstrating the skills and strokes used for
swimming, water safety, and aerobic, gymnastic and rhythm movement concepts
necessary for physical activity demonstration in physical education. This course will
further explore current curriculum models enhancing physical movement and academic
improvement.

PHY110 – General Physics (3 credits) | PHY111 – General Physics 2 (3 credits)
This two-course sequence presents an algebra-based study of the basic laws of nature and
how they describe the fundamental aspects of matter and energy and their interactions.
Areas of study include the tools of physics, Newtonian mechanics, waves, sound, and
heat and thermodynamics, electricity and magnetism, light, and selected elements of
modern physics.

PHY112 – General Physics Lab (3 credits)
This lab course provides exposure to the experimental methods of science through
exercises related to selected topics covers in PHY110. Prerequisite: PHY110 or
concurrent.

PSC100 – American Government and Politics (3 credits)
Survey of American government and politics, including federal, state, and local
governments, with consideration of the constitutions, civil liberties, partisan voting
behavior, and functions of executive, legislative, and judicial branches of our
government.

PSY100 – Principles of Psychology (3 credits)
This course consists of the study of the mind, behavior, biopsychology, psychological
development, sensation, perception, learning, remembering, cognitive processing,
emotion, motivation, stress, personality, intelligence, social psychology,
psychopathology, and therapies for mental disorders.

PSY223 – Lifespan Human Development (3 credits)
This course has been designed to acquaint the student with a developmental picture of
growth and psychosocial development of from birth to death. This life-span approach
places special emphasis on age appropriate developmental tasks, as well as the role that
significant others and culture play in healthy development. Emphasis is placed on
psychomotor, cognitive, and social development throughout the lifetime.
RDG099 – Reading for College Success (3 credits)
This course focuses on improving reading comprehension, including vocabulary, and contextual comprehension. The course requires reading of paragraphs, and passages with questions and assessments of comprehension skills. Several readings are used to stimulate specific skills listed in the reading comprehension skills and learning outcomes. This course does not earn college credit.

RTM600 – Principles of Retail Management (3 credits)
This advanced course provides students with a fundamental understanding of strategy and implementation in a retail business environment. The course covers ethical and environmental issues and the challenges of retailing in today’s competitive climate. The course will make use of the case study as a basic framework for analyzing the responsibilities and directives of the retail manager.

RTM601 – Retail Operations & Purchasing (3 credits)
This advanced course will allow students to demonstrate their proficiency managing the supply chain in terms of outsourcing and insourcing. Students will be able to describe and understand how much capital expenditure is appropriate given a competitive marketplace. Students will be shown how retail capital expenditures can be improved and managed. Students will be able to describe how to integrate their business supply chain. Students will understand the importance and be able to demonstrate the steps necessary to control retail costs. Students will be able to describe how warehouse logistics should be managed within a retail environment.

SAM605 – Negotiations (3 credits)
This course is designed to provide students with an introduction to fundamental approaches to and methods of make buying and selling decisions and making intelligent business decisions. The course concepts are reinforced in Advanced Selling Techniques course later in the Specialization. Prerequisite: Advanced Standing.

SAM620 – Sales Leadership (3 credits)
This explores the global sales leadership environment in which corporations operate in the modern economy. Topics include, prioritizing sales opportunities, strategic sales and account strategies and delivering customer service and value. Prerequisite: Advanced Standing.

SAM625 – Advanced Selling Techniques (3 credits)
This course focuses on the tools and techniques associated with the effective sales completion. This course aligns the sales process with buying decisions to create high yield sales efforts and delighted customers. Students will understand how to write and respond to Request for Proposals (RFPs) and other complex sales agreements. Prerequisite: Advanced Standing.
SCI105 – Life Science (3 credits)
This course covers the fundamental concepts of biology, chemistry, and physics as they apply to living organisms. The course is explicitly designed to help prepare students for anatomy and physiology as well as laying a foundation for microbiology and pathophysiology. This course is expected to improve student performance on TEAS as well as improved overall student performance, persistence, and learning.

SCI215 – Earth Science (3 credits)
In this course, students will learn the fundamental concepts of biology, chemistry, and physics as they apply to living organisms. The course is explicitly designed to help prepare students for anatomy and physiology and create a foundation for microbiology and pathophysiology. This course is expected to support improved student performance on TEAS and improve persistence.

SCI216 – Physical Science (3 credits)
This survey course provides coverage of Newtonian mechanics, forms of energy, and the basics of chemistry. Topics include the laws of motion, momentum, electricity, magnetism, waves and sound, light and color, nuclear energy, atomic bonds, how chemicals mix and react, and organic compounds.

SLF400 – Customer Relationship Management for Business (3 credits)
This course is designed to introduce students to the use cases of customer relationship management systems, specifically Salesforce, and how end users on sales teams leverage Salesforce’s Sales Cloud Lightning tool. Students will learn how sales team members like Sales Development Representatives, Account Managers, Sales Managers, and Customer Service Managers use the tool, in the process building a foundational understanding of Sales Cloud and Service Cloud, Salesforce’s most widely used products. Students will learn how information like accounts, contacts, records, leads, and opportunities are stored in Salesforce. They will gain practical skills working with Sales and Service Cloud by updating information according to the sales process, creating basic reports and dashboards for forecasting projections, and understanding how standard user profiles and permissions work.

SLF401 – Introduction to Salesforce Administration (3 credits)
In this course, students will explore the Salesforce fundamentals covered in the Customer Relationship Management for Business course from the perspective of a CRM system administrator. They will learn how to conduct the typical job functions of a junior Salesforce administrator, who is responsible for setting up and maintaining an organization’s Salesforce instance. Students will explore Salesforce user management, platform customization, and user interface configuration, then get hands-on practice by translating and fulfilling simulated “feature requests” from business users, managers, and other stakeholders. Students will create a custom app to meet a business-specific use case, and learn how to customize Salesforce reporting tools to address analytical requests.
SLF402 – Advanced Topics in Salesforce Administration (3 credits)
Building upon Salesforce fundamentals and basic administration/customization skills gained from the Customer Relationship Management for Business and Introduction to Salesforce Administration courses, this course will challenge students to utilize increasingly complex Salesforce functionality as a CRM system administrator. Students will learn to customize advanced Salesforce settings and implement a permission and sharing model to control access to data and records. They will learn how to enable and configure standard Sales and Service Cloud features to support business-specific use cases. They will deepen their understanding of how to translate business requirements into functional specifications and configure custom features using Process Automation tools. Students will learn how to use Salesforce tools to improve and maintain data quality. They will also explore and configure advanced analytics capabilities through historical trend reports, joined reports, and creating dynamic dashboards.

SLF403 – Applied Business Solutions with Salesforce (3 credits)
In this course, students will build on their knowledge of fundamental Salesforce administrator skills to analyze business processes and optimize workflows in an applied business context. Students will use data analysis tools both within and outside Salesforce in order to measure key metrics and identify areas for improvement. Additionally, students will practice job-relevant business communication skills and demonstrate effective stakeholder management. The skills taught in this course are designed to prepare students for roles such as Salesforce Business Analyst, Salesforce Administrator, and Sales Ops Analyst.

SMG210 – Principles of Sports Management (3 credits)
Overview of the structure of the sports industry. Introduction and analysis of career opportunities, facilities, marketing, client retention, budgeting, accounting, fund raising, gender issues, current issues, and organizational structure as related to various sport domains.

SMG230 – Governance and Ethics in Sports (3 credits)
An investigation of how personal ethics, professional ethics, and personal moral development is necessary for successful management of sport. Examines sports governance at the professional, collegiate, high school, and amateur levels with an understanding of how governmental agencies influence the role of sports governing bodies. Studies conditions of membership in a governing body, sanctions, and route of appeal.

SMG340 – Facility and Event Management of Sports (3 credits)
A comprehensive study of the multifaceted details involved in the management operations of sport facilities. Examines the functions of planning, organizing, leading and evaluating as well as the operation and financing of sport facilities. Visits to public and private arenas, coliseums and stadiums will be arranged. A hands-on practicum involving a sport event is to be conducted.
SMG380 – Legal Aspects of Sports (3 credits)
An introduction to the application of law to the sports industry. Topics include product liability, tort liability, anti-trust law, state, and federal legislation specific to sport, contract law, constitutional law, agency law, and collective bargaining as a component of labor law. These topics are explored as they relate to sport.

SMG601 – Economics of Sports and Recreation (3 credits)
This course offers an in depth survey of the economics of sports, recreation, and the associated industries. Supply and demand is related to the sports and recreation industries, focusing on applications such as: cost-benefit analysis, revenue generation, sport market structures, competition, partnerships, and alliances. In addition, students will explore labor-management topics, market data, public relations and marketing and sports regulations.

SMG602 – Sports and Recreation Finance (3 credits)
The student will learn about the finance as relates to sports and recreation within the context of such issues as developing new venues, money management, and sponsorship in sports. The concepts of revenue and expense, accounting principles and financial analysis will be discussed. In addition, budgeting, planning, creating a business plan and regulatory and government influence within sports will be emphasized.

SMG604 – Sports and Recreation Planning, Promotion, and Evaluation (3 credits)
The course examines the models that are most effective in terms of planning, promoting, and evaluating sport organizations. The course addresses sales and promotion methods within the sports industry. The student will distinguish differences in marketing and promotion as well as understanding the establishing of a robust management campaign. Training the staff as well as retaining and motivating them will be detailed. In addition, sponsorship platforms and customer service and retention will be detailed.

SOC110 – Introduction to Sociology (3 credits)
This course is designed to give a broad overview of the field of sociology. It focuses on all aspects of society: culture, social interaction, institutions, group processes, social control, diversity, and inequality based on race, ethnicity, class, gender, and all causes and the nature of social stability and social change.

SOC120 – Social Perspectives on Health Care (3 credits)
This course will critically examine the distribution of mortality and morbidity, how health and illness are defined and socially constructed, the experiences of illness, training and hierarchies of health care workers, interactions between health care providers and patients, alternative medicine, ethical issues, and health care financing. Most of the course will focus on health and illness in the United States.

SOC130 – Criminology (3 credits)
This course provides an overview of the field of criminology to include the history of its development. Topics include various classical theories of crime, milestones in criminological thought and current theories of crime causation.
SPE120 – Areas of Exceptionality in Special Education (3 credits)
This is a survey class designed to introduce the student to the characteristics of exceptional learners and their education. Classroom practices and the psychological, sociological, legal, and medical dimensions of disabilities and giftedness will be emphasized.

SPE390 – Inclusive Curriculum, Materials, and Methods (3 credits)
This course is designed to provide an orientation to the concepts of special education. Successful programs and practices will be explored along with legal, societal, and personal concerns. In addition, this course will provide access and usage for the common acronyms associated with special education programming while introducing the various types of instructional models used in various placements. Prerequisite: Completion of Level I and SPE120.

SPE510 – Group Dynamics of Education Stakeholders (3 credits)
The special education leader will be involved in meetings with diverse educational stakeholders who may have strong beliefs and opinions. The stakeholders’ varying perspectives and goals are affected by the social, economic, legal, and political contexts as well as participant demographics (e.g., educational attainment, race, gender, ethnicity, religion). This course facilitates the development of communications and team-building skills to ensure that each stakeholder has a voice in decision-making, while respecting the primary goal of making a decision that is appropriate for the student with special educational needs and which conforms to legal constraints. (Cross-listed as EDU510.)

SPE515 – Management of Student Behavior (3 credits)
It is critical that today’s schools develop a framework of school-wide activities that foster an atmosphere supportive of positive behavior support for all students. This course stresses the importance of managing the behaviors of students with special educational needs within the broader context of developing an appropriate school-wide system. Topics include the authority of school personnel when implementing disciplinary procedures for exceptional students and student rights established by the Individuals with Disabilities Education Act and related procedural safeguards. The course will focus on research-based strategies and the development of Individual Education Plans.

SPE585 – Instructional Methods: Leadership for Differentiated Schools & Classrooms (3 credits)
To reach the goal of learning for all, expert teachers use differentiated instruction: instruction that is learner-centered and responsive to individual needs and abilities. Research has shown differentiated instruction encourages positive student outcomes and supports system-wide transformation. This course provides candidate special education leaders with an opportunity to develop specific skills to guide both school-level and system-wide research-based teaching models and instructional methods. Emphasis is placed on how special education leaders encourage and support differentiated teaching activities for all students.
SPE640 – Public School Finance and Administrative Applications for Special Education (3 credits)
This course is designed to provide students with the skills necessary for effective school business leadership. The course addresses the concepts of school finance including the economics of public education, issues of equity, sources of revenue, types of expenditures, court cases related to school funding, the development of school finance systems, and administering the school budget as well as the local, state, and federal roles in the school funding process. Students will apply concepts and policies to real situations using case studies and field experiences to demonstrate the skills needed to administer and manage educational programs and finances at various programmatic levels. For Special Education Leadership, individualized assignments focus on funding formats (i.e., block grants, special initiatives, and program improvement grants), budgeting for the total cost of special education program, and the role of collaboration between the special education administrator, district finance officer, and human resources/personnel manager. (Cross-listed as EDU640.)

SPE655 – Professional Development Leadership for Special Education (3 credits)
This course is designed to provide students with the skills necessary to facilitate school/district professional development goals, and programs to realize those goals. Professional development is crucial to the realization of a school and district vision/mission. 21st Century teaching and learning require educational leaders at all levels to possess the most current, research-based knowledge of pedagogy, resources, and the learning community at large. These goals should ultimately lead to greater achievement by all students within the context of the law. For Special Education Leadership students, this course specifically focuses on the role of sound professional development to support exceptional learners. Providing needed services to students with disabilities is a constantly evolving process. Special education administrators not only have to be very knowledgeable about the changes in special education law and policy, but they must be aware of new developments in continuous school improvement activities that affect public school teachers. Initiatives such as inclusion, response to intervention, rigorous curriculum offerings, intervention for all students in subjects such as reading and mathematics, differentiated instruction, and school wide positive behavioral supports are just some of the programs that affect all students. To support continuous school improvement, there are significant responsibilities placed on special education administrators to ensure that services for students with disabilities enable these students to reach high academic standards and be prepared to become contributing members of their community upon graduation from high school. The Individuals with Disabilities Education Act mandates that continuous staff development be provided for all public school teachers to assure that appropriate educational services are offered to all students with disabilities in all educational settings. (Cross-listed as EDU655.)

SPE680 – School Law and Administrative Applications for Special Education (3 credits)
This course provides the prospective educational leader with a foundation in school law and the skills necessary to administer and manage a school or district. Topics include student and teacher rights, issues of due process, religious issues in schools, personnel and contracts, persons with disabilities, First Amendment rights, liability and torts,
supervision, legislative processes, and related matters. Students will apply concepts and policies to real situations using case studies and field experiences to demonstrate the skills needed to administer and manage educational programs fairly, ethically, equitably, and legally. For Special Education Leadership, individualized assignments focus on the interpretation of the nuances to various laws including the Individuals with Disabilities Act, the Rehabilitation Act of 1973 (Section 504), the Americans with Disabilities Act, and the Family Education Rights and Privacy Act. (Cross-listed as EDU680.)
ADMINISTRATION

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Mr. Jason Woody, Riverside, Connecticut

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Salem has 3 full semesters (trimesters) per year: SEP-DEC, JAN-APR, and MAY-AUG. Students may start any month.